ESPC ESA Process Diagram

An example process diagram with recommended ESPC ESA project phases and steps is shown on the next page. The seven phases are as follows:

Phase 1: Forming a Strong Project Team

Phase 2: Project Validation

Phase 3: Acquisition Planning

Phase 4: RFP Development

Phase 5: Procurement

Phase 6: Proposal Evaluation and Contract Award

Phase 7: Construction and Performance Period

While phases/steps may occur in a different order and/or concurrently, all phases/steps typically must be undertaken to ensure a successful project. This toolkit provides detailed information on each of these phases.

Phase 1: Forming a Strong Project Team

Phase 2: Project Validation

Phase 3: Acquisition Planning

Phase 4: RFP Development

Phase 5: Procurement

Phase 6: Proposal Evaluation and Contract Award

\*NOITA is an optional step. If NOITA step is used, complete the interconnection study and sign the interconnection agreement (if possible) before contract award. Other steps such as final ESCO financing approval can also be completed after NOITA, but before official contract award.

Phase 7: Construction and Performance Period