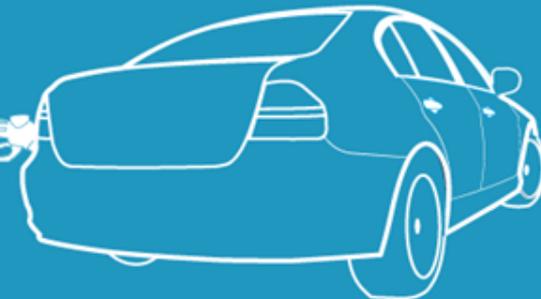
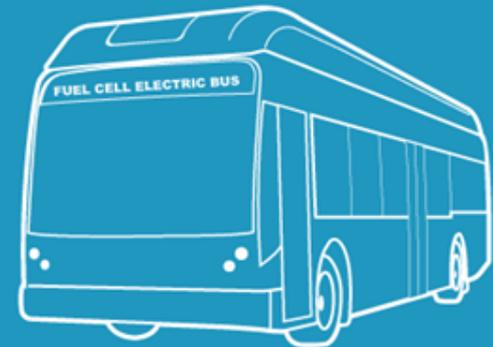
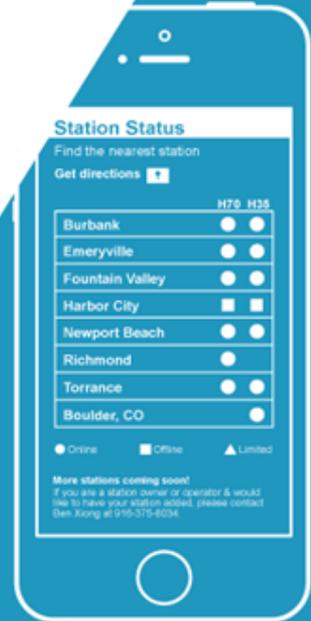


Progress and Challenges in California's Commercial Rollout

2016 Sustainable Transportation Summit

Bill Elrick

California Fuel Cell Partnership



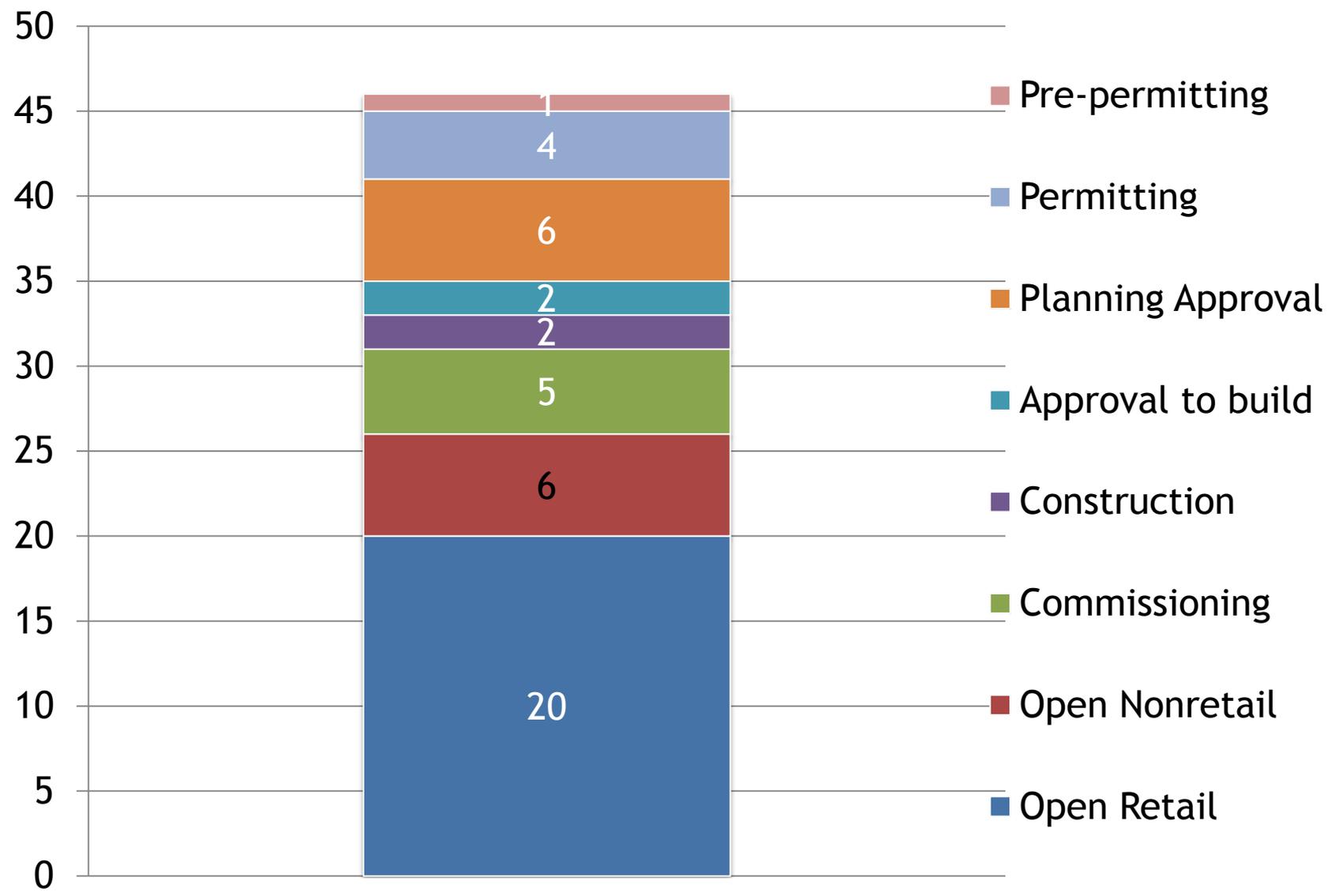


100

 stations
statewide

- Establish initial network coverage
- Clusters in big cities
- “Connectors” and “destination” stations across the state
- Vision for commercial rollout

Retail station progress



Defining retail

1. 24-hour, 7-day unattended operation
2. Customers can pay for fuel
3. Stations are reliable



From operational to open

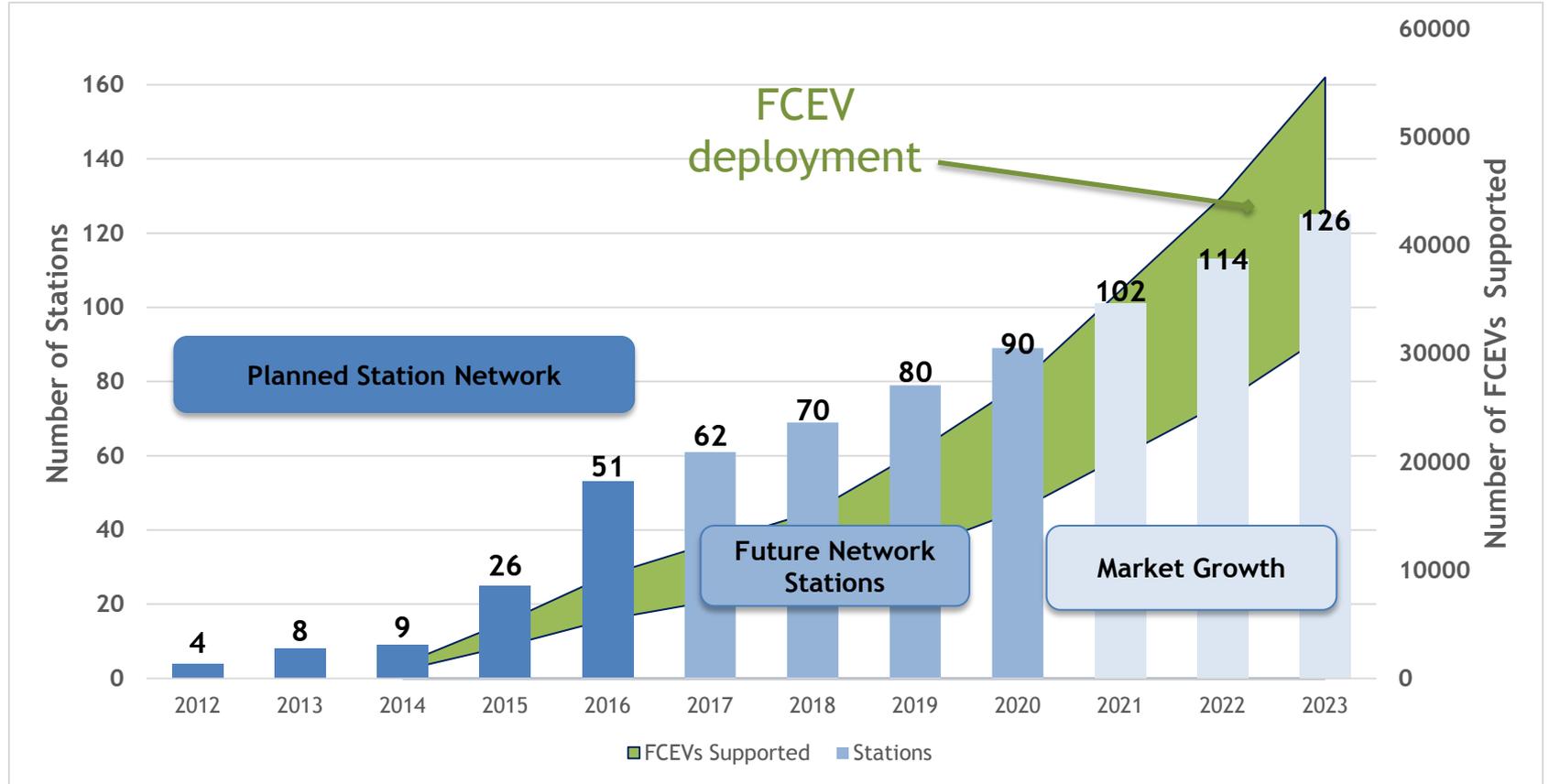
- DMS certification
- Fill protocol confirmed
- SOSS working

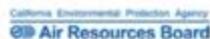


Fill protocol confirmed



Station projections







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