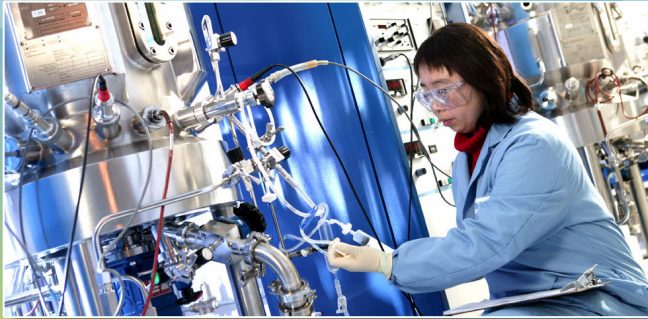


# WHAT DOES DOE PURCHASE?



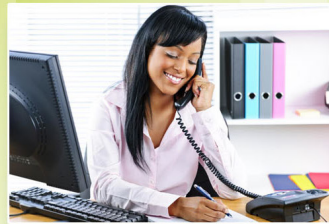
U.S. DEPARTMENT OF  
**ENERGY**

THE DEPARTMENT PURCHASES  
A WIDE VARIETY OF  
GOODS AND SERVICES,  
INCLUDING, BUT NOT LIMITED TO:

- Remediation
- Facility Management
- Construction
- R&D
- Management/Scientific  
Consultation and Analysis
- Administrative Services
- IT and Data Processing
- Security
- Engineering
- Waste Treatment and  
Disposal

## OFFICE OF SMALL & DISADVANTAGED BUSINESS UTILIZATION

1000 Independence Avenue, SW  
Washington, DC 20585  
202.586.7377  
[www.smallbusiness.energy.gov](http://www.smallbusiness.energy.gov)



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DOE/SB-0002

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## U.S. DEPARTMENT OF ENERGY (DOE) BUSINESS MODEL

Large facility management contractors (FMCs) manage and operate land and facilities owned by the DOE. DOE currently has a workforce of approximately 14,000 and a contractor workforce of approximately 95,000.

The FMCs represent the primary procurement model utilized at DOE for the operations of its network of government owned contractor laboratories and other facilities. Through the FMC contracting model, DOE directs the mission-related areas and the overall performance objectives that it wants to accomplish. DOE obligates approximately 85% of its procurement dollars to FMCs.



## U.S. DEPARTMENT OF ENERGY MENTOR-PROTÉGÉ PROGRAM

The Department of Energy's (DOE) Mentor-Protégé Program is designed to encourage DOE prime contractors to assist small disadvantaged businesses certified by the Small Business Administration under Section 8(a) of the Small Business Act, women-owned small businesses, Historically Black Colleges and Universities, and other minority institutions of higher learning, and small business concerns owned and controlled by service disabled veterans in enhancing their capabilities to perform contracts and subcontracts for DOE and other Federal agencies. The program seeks to foster long-term business relationships between these small business entities and DOE prime contractors, in addition to increasing the overall number of small business entities that receive DOE prime and subcontracts.

For more information about DOE's Mentor-Protégé Program, please contact:

Mark Lochbaum  
(202) 604-5994  
Mark.Lochbaum@hq.doe.gov

## RULES OF ENGAGEMENT

- **Register with System for Award Management (SAM) at:** [www.sam.gov](http://www.sam.gov).
- **Register with FedConnect** to view current business opportunities, receive solicitations, and submit proposals visit [www.fedconnect.net/FedConnect/](http://www.fedconnect.net/FedConnect/).
- **Review SBA's "Sub-Net":** SubNet, [web.sba.gov/subnet](http://web.sba.gov/subnet), is equivalent to FedBizOps for subcontracting opportunities posted by prime contractors.

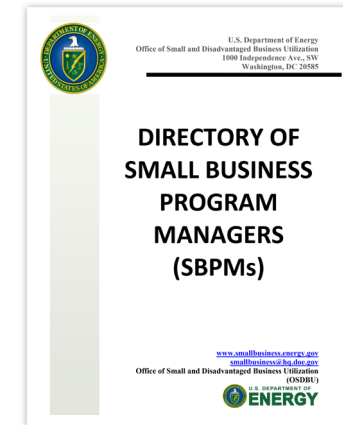


- **Regularly Check DOE's Business Forecast:**  
The Forecast provides timely status information for ongoing prime contracting actions that are valued in excess of the simplified acquisition threshold. Date and information contained in the Forecast should be for informational and planning purposes only – it does not represent a pre-solicitation synopsis, nor does it constitute an invitation for bid or request for proposal, or a commitment by the Government to purchase the described supplies and services.
- **Check the Federal Business Opportunities website:**  
For specific information on doing business with the Department, including obtaining specific information regarding public announcements on initiated acquisitions, registering to receive a solicitation and submit proposals for specific transactions, and obtaining information and guidance on the Department's acquisition and financial assistance award processes visit [www.fbo.gov](http://www.fbo.gov).



## DOE ANNUAL SMALL BUSINESS FORUM & EXPO

- **Plenary Sessions** – Government, corporate, and business leaders will discuss how to work with the federal government on how to fulfill DOE requirements, review the federal programs, mechanisms and training opportunities available to develop your business and maximize your potential.
- **Business Expo** – Showcase products and services to DOE's major Facility Management Contractors, national laboratories, small businesses, and other government exhibitors.
- **Matchmaking Forum** – Schedule one-on-one meetings with procurement representatives from DOE and DOE Facility Management Contractors and national laboratories. Match your business with several billion dollars in contracting and subcontracting opportunities.



## Rules of Engagement

