Grantee-Level Weatherization Assistance Program (WAP) Specific

At the Grantee level, this individual(s) ensures the Grantee is in compliance with applicable "higher order" (non-Program specific) requirements that must be present in any organization accepting grants (and administering subgrants) from the federal government.

DOMAIN I:	Collaborate to Ensure Grant Compliance
Task 1:	Coordinate effectively with Grantee-level, non-WAP specific Manager on all "higher order" requirements necessary for effective implementation of the Weatherization Assistance Program
Task 2:	Coordinate with Grantee-level Technical Specialist to ensure technical elements of the Program are implemented
Task 3:	Coordinate all elements of the Grant Application Package
Task 4:	Engage Grantee-wide network (via public hearing(s), committee meetings, PAC, etc.) to ensure effective implementation of grant
DOMAIN II:	Establish Grantee-Wide Policies for Program Implementation
Task 1:	Develop and/or update Grantee Weatherization Policies and Procedures Manual (includes incorporation of technical guidelines developed by Grantee Technical Specialist)
Task 2:	Develop, maintain, and manage statewide recordkeeping and reporting systems
Task 3:	Develop overall monitoring tool (to include all administrative/fiscal, programmatic, and technical elements) for evaluation of Subgrantee implementation
Task 4:	Engage DOE on all questions related to whether policies and procedures are in compliance with 10 CFR 440, 10 CFR 600, OMB Circulars, and Weatherization Program Notices (WPNs)
DOMAIN III:	Establish Grantee-Wide Administrative/Programmatic Training Plan
Task 1:	Assess administrative/programmatic training needs for all levels within the Grantee network
Task 2:	Develop training plans (coordinating the admin/programmatic with the technical needs, as appropriate) targeting specific issues
Task 3:	Evaluate effectiveness of training and re-tool trainings to meet objectives of the Program
Task 4:	Participate in relevant state/regional/national trainings
DOMAIN IV:	Oversee Subgrantee Compliance (Programmatic, Administrative/Fiscal, Technical)
Task 1:	Ensure Subgrantee awards are executed and carried out in accordance with contracts
Task 2:	Define Program staff and Subgrantee roles and expectations
Task 3:	Interpret Program policy and provide direction with regard to client eligibility guidelines, Program priorities, allowable activities, rental units, re-weatherization, etc.
Task 4:	Provide programmatic updates to staff and Subgrantees, as available
	Condingto continuo with other qualible Degrams (internal and outernal)
Task 5:	Coordinate services with other available Programs (internal and external)

DOMAIN V:	Analyze Data Elements to Retool Delivery System
Task 1:	Review Technical Specialist data analysis and produce reports outlining trends, irregularities, opportunities for improvement, etc.
Task 2:	Review financial compliance elements (reporting, cash on hand, advances, journal entries, etc.) and develop reports based on any trends, irregularities, opportunities for improvement, etc.
Task 3:	Review programmatic compliance elements (eligibility, recordkeeping, priorities, etc.) and develop reports based on any trends, irregularities, opportunities for improvement, etc.
DOMAIN VI:	Oversee Client Education
Task 1:	Articulate WAP basics to clients (including H&S, IAQ, WAP process, equipment, energy savings, client activities, etc.)
Task 2:	Develop and disseminate educational materials outlining varying degrees (from very basic to comprehensive) of information related to H/S, IAQ, the WAP process, equipment, potential savings, client activities, etc.
Task 3:	Communicate how client behavior affects WAP results
Task 4:	Evaluate and create feedback loop based on client satisfaction
DOMAIN VII:	Promote Weatherization
Task 1:	Coordinate other funding sources to work in conjunction with WAP (eliminating barriers, outlining possible paths forward, etc.)
Task 2:	Communicate (or coordinate communication for) the benefits of the Program
Task 3:	Respond to requests about the Program (DOE, news media, public officials, etc.)
Task 4:	Promote tools, methods, delivery, etc. to others in the industry (utilities, contractors, etc.)

Grantee-Level Weatherization Assistance Program (WAP) Specific

At the Grantee level, this individual(s) ensures the Grantee is in compliance with applicable "higher order" (non-Program specific) requirements that must be present in any organization accepting grants (and administering subgrants) from the federal government.

DOMAIN I:	Collaborate to Ensure Grant Compliance
Task 1:	Coordinate effectively with Grantee-level, non-WAP specific Manager on all "higher order" requirements necessary for effective implementation of the Weatherization Assistance Program
	Ability to
	 Collaborate effectively regarding Programmatic development Discuss and provide direction on evolving Program-related issues (staffing, procurement, finances, etc.) Ensure correct use of federal allocations for WAP purposes
	Knowledge of
	 DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs) (personnel, financial, Subgrantee readiness, delivery of services, etc.) Federal, State and local budget processes (financial procedures manuals, cost allocation plans, checking account procedures, financial reporting, etc.)
	Skill in
	 Communication Diplomacy Listening Mediation Tactfulness Decision making
Task 2:	Coordinate with Grantee-level Technical Specialist to ensure technical elements of the Program are implemented
	Ability to
	 Discuss and provide direction on evolving Program-related issues (T&TA, quality assurance, etc.) Evaluate Grantee and Subgrantee inspections and quality assurance reports to ensure correct Program implementation Review audit reports to ensure appropriate use of audit Conduct on-site monitoring of weatherized homes and training centers

	Knowledge of
	■ Grantee approach to monitoring, reporting and T&TA
	• Key elements of the State Standards and specifications
	Basic building science
	Key indicators of a complete and accurate audit
	■ Training initiatives and guidelines
	Skill in
	■ Communication
	■ Diplomacy
	■ Listening
	• Mediation
	■ Tactfulness
	■ Decision making
Task 3:	Coordinate all elements of the Grant Application Package
	Ability to
	Prepare and present a comprehensive budget and accompanying justification
	Oversee an approach to determining client and building eligibility
	Analyze data and determine select areas to be served
	■ Determine Program priorities and enumerate the type of weatherization work to be done by the Grantee
	Explain how Grantee will analyze effectiveness
	■ Develop a comprehensive Health & Safety Plan
	■ Develop a comprehensive Energy Crisis & Disaster Plan
	• Create a Program Management infrastructure and plan (includes organization, expenditure limits, monitoring activities, T&TA, etc.)
	Knowledge of
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	WAP Program Guidance (WPNs) and policies
	State demographics, housing conditions, staffing, etc.
	Reporting requirements of funding sources
	■ Federal, State and local budget processes

	Skill in
	Attention to detail
	 Organization
	• Writing
	Data analysis
	 Mediation
	Basic Computer Skills
Task 4:	Engage Grantee-wide network (via public hearing(s), committee meetings, PAC, etc.) to ensure effective implementation of grant
	Ability to
	■ Identify and collaborate with stakeholders
	■ Generate and disseminate State Plan for review and feedback by Subgrantees
	Distribute transcript of hearings
	■ Incorporate proposed changes based on feedback
	Knowledge of
	Grant requirements for public feedback/input, advisory council, committee development and contribution, etc.
	Skill in
	Communication
	■ Observation
	 Mediation
	• Listening
	 Writing
	 Public Speaking
	Organization
OMAIN II:	Establish Grantee-Wide Policies for Program Implementation
Task 1:	Develop and/or update Grantee Weatherization Policies and Procedures Manual (includes incorporation of technical guidelines
	developed by Grantee Technical Specialist)
	Ability to
	• Provide information on programmatic, fiscal, and technical requirements and best practices

	Knowledge of
	 DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs) Applicable State and local rules and regulations Basic building science Codes and standards adopted statewide and by local jurisdictions Testing protocols Applicable Field Guides State Standards and Standard Work Specifications Skill in
	 Basic computer skills Writing Attention to detail
Task 2:	Develop, maintain, and manage statewide recordkeeping and reporting systems
	Ability to
	Oversee implementation of applicable databases and tracking systems
	Knowledge of
	 Recordkeeping requirements of funding sources and best practices Reporting requirements and best practices
	Skill in
	 Basic computer skills Generating reports Attention to detail Organization
Task 3:	Develop and maintain overall monitoring tool (to include all administrative/fiscal, programmatic, and technical elements) for evaluation of Subgrantee implementation
	Ability to
	 Engage interdisciplinary stakeholders to collaborate on monitoring tool development, implementation and continued use Establish timeline and system for monitoring, reporting, feedback and remediation of discovered issues Generate reports based on information garnered from monitoring tool
	Knowledge of
	 DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs) Monitoring requirements in all disciplines (administrative/fiscal, programmatic & technical) Reporting requirements Evaluating process and how to encourage feedback mechanisms

	Skill in
	 Basic computer skills Writing Communication Attention to detail Analysis
Task 4:	Engage DOE on all questions related to whether policies and procedures are in compliance with 10 CFR 440, 10 CFR 600, OMB Circulars, and Weatherization Program Notices (WPNs)
	Ability to
	 Establish and maintain relationship with assigned Project Officer Collaborate with Project Officer regarding evolving Program issues or questions
	Knowledge of
	• DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Skill in
	Interpersonal CommunicationNegotiation
DOMAIN III:	Establish Grantee-Wide Administrative/Programmatic/Fiscal Training Plan
Task 1:	Assess administrative/programmatic training needs for all levels within the Grantee network
	Ability to
	• Identify gaps in expertise
	 Determine root cause of issues reflected in monitoring reports Develop strategies to address issues
	Identify resources to meet needs
	Knowledge of
	 State Plan and accompanying documents (T&TA plan, H/S plans, ops manuals, procedures, etc.) Needs assessments by Subgrantee DOE monitoring reports
	■ Grantee monitoring reports and inspection forms
	■ WAP Program Guidance (WPNs) and information on national priorities

	Skill in
	 Interpersonal communications Analysis Strategic planning
Task 2:	Develop training plans (coordinating the admin/programmatic with the technical needs, as appropriate) targeting specific issues
	Ability to
	 Identify gaps in expertise Determine root cause of issues reflected in monitoring reports Develop strategies to address issues Identify resources to meet needs Garner buy-in for network training plan
	Knowledge of
	 Training resources available Other Grantee's approach to addressing training in cost-effective manner Feedback mechanisms to evaluate effective training Network inner-workings how the agency operates (e.g., strengths, challenges, crew vs. contractor, management structure, etc.)
	Skill in
	 Strategic planning Allocating resources Prioritizing issues Interpersonal communications
Task 3:	Evaluate effectiveness of training and re-tool trainings to meet objectives of the Program
	Ability to
	 Assess post-training performance against pre-training performance Identify areas of improvement and areas that still require attention Articulate gaps in performance to training entities
	Knowledge of
	 Available training opportunities Feedback from other Grantees/WAP providers Training Metrics

	Skill in
	Analysis
	 Interpersonal communications
	• Strategic planning
	Prioritizing issues
Task 4:	Participate in relevant state/regional/national trainings
	Ability to
	Assess relevance and cost/benefit of events Assess relevance and cost/benefit of events
	Articulate Grantee-specific practices, innovations, challenges Transfer information path and at twining to the Grantes and twenty.
	Transfer information gathered at trainings to Grantee network
	Knowledge of
	Available training opportunities
	■ Pre-budget/planning dollars available
	Skill in
	 Prioritizing opportunities
	■ Analysis
	■ Communications
DOMAIN IV:	Oversee Subgrantee Compliance (Programmatic, Administrative/Fiscal, Technical)
Task 1:	Ensure Subgrantee awards are executed and carried out in accordance with contracts
	Ability to
	Systematically review Subgrantee performance metrics
	Knowledge of
	■ Contract/legal requirements
	■ Production and budget reporting
	Grantee monitoring reports
	• DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Skill in
	Attention to detail
	■ Time and task/milestone management
	• Interpersonal communication
Task 2:	Define Program staff and Subgrantee roles and expectations

	Ability to
	 Articulate the necessary skills for each position within the network Assess skills and identify areas that may require more training
	Knowledge of
	 Knowledge, Skills, and Abilities (KSAs) for each position within the Grantee and Subgrantee network Weatherization Program Notices and expectations State Plan
	Skill in
	 Assessment Communication Writing
Task 3:	Interpret Program policy and provide direction with regard to client eligibility guidelines, Program priorities, allowable activities, rental units, re-weatherization, etc.
	Ability to
	Identify Grantee priorities and how those are achieved within framework of federal requirementsCoordinate funding sources
	Knowledge of
	 DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs) Other Grantee approaches to specific areas (i.e., neighboring states/similar size grantees in other parts of country) Grantee network, demographics, waitlists, etc. Rules and requirements of each funding source
	Skill in
	 Communication Strategic planning
Task 4:	Provide programmatic updates to staff and Subgrantees, as available
	Ability to
	■ Communicate with staff and Subgrantees
	Knowledge of
	 DOE monitoring reports Weatherization Program Notices and Memorandums

	Skill in
	• Time management
	■ Organization
	■ Communication
	■ Public speaking (if necessary)
Task 5:	Coordinate services with other available Programs (internal and external)
	Ability to
	 Communicate and coordinate internally and externally
	 Identify services that can be provided by other programs
	Knowledge of
	 Related Programs with overlapping missions (e.g., health/safety, low-income concerns, aging, utility programs) DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Skill in
	• Strategic planning
	■ Time management
	■ Organization
	■ Communication
Task 6:	Produce reports based on monitoring visits and field inspections, identifying weaknesses and solutions, as well as, best practices
	Ability to
	 Identify weaknesses and recommend solutions
	 Identify best practices to be shared and replicated
	 Provide accurate information in reports based on monitoring and field inspection outcomes
	Knowledge of
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	■ State Plan and accompanying documents (T&TA plan, H/S plans, ops manuals, procedures, etc.)
	Skill in
	Attention to detail
	 Identifying/allocating resources
	■ Time management
	■ Report Writing
	■ Communication

OMAIN V:	Analyze Data Elements to Retool Delivery System
Task 1:	Review Technical Specialist data analysis and produce reports outlining trends, irregularities, opportunities for improvement, etc.
	Ability to
	Understand technical data analysis
	 Recognize weaknesses and outliers
	Knowledge of
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Other leveraged fund sources (e.g., health/safety, low-income concerns, aging, utility programs)
	Skill in
	• Analysis
	■ Report writing
	Assessing needs
Task 2:	Review financial compliance elements (reporting, cash on hand, advances, journal entries, etc.) and develop reports based on any
	trends, irregularities, opportunities for improvement, etc.
	Ability to
	Understand general accounting principles
	■ Write reports
	Identify trends, irregularities, and opportunities for improvement, etc.
	Knowledge of
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Other leveraged fund sources (e.g., health/safety, low-income concerns, aging, utility programs)
	Skill in
	Analysis
	• Report writing
Tack 2:	 Assessing needs Review programmatic compliance elements (eligibility, recordkeeping, priorities, etc.) and develop reports based on any trends,
Task 3:	irregularities, opportunities for improvement, etc.
	Ability to
	• Write reports
	 Identify trends, irregularities, and opportunities for improvement, etc.
	Knowledge of
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	 Other leveraged fund sources (e.g., health/safety, low-income concerns, aging, utility programs)

	Skill in
	■ Analysis
	■ Report writing
	■ Assessing needs
DOMAIN VI:	Oversee Client Education
Task 1:	Articulate WAP basics to clients (including H&S, IAQ, WAP process, equipment, energy savings, client activities, etc.)
	Ability to
	Conduct a client specific interview
	Observe client behavior
	 Apply adult education principles to communicate with client and affect behavior change
	Knowledge of
	■ Health & safety (H&S) and indoor air quality (IAQ)
	■ Basic steps involved in Weatherization process
	Basic equipment used to weatherize a home
	Client education principles
	■ Interview techniques
	Adult learning/education
	Skill in
	■ Communication
Task 2:	Develop and disseminate educational materials outlining varying degrees (from very basic to comprehensive) of information related to H/S, IAQ, the WAP process, equipment, potential savings, client activities, etc.
	Ability to
	Identify needs based on conducting client specific interviews
	Assess client understanding of weatherization principles
	• Select appropriate client education materials based on demonstrated level of understanding, communication style, literacy, language
	and other factors
	Knowledge of
	■ Health & safety (H&S) and indoor air quality (IAQ)
	Basic steps involved in Weatherization process
	Basic equipment used to weatherize a home
	Client education principles
	■ Interview techniques
	■ Adult learning/education

	Skill in
	Communication
	 Assessment
Task 3:	Communicate how client behavior affects WAP results
	Knowledge of
	 Actions of occupant that can impact energy use
	Ability to
	Estimate savings that result from occupant actions
	Skill in
	• Communication
	■ Assessment
	Analysis
Task 4:	Evaluate and create feedback loop based on client satisfaction
	Ability to
	 Develop tool for evaluating client satisfaction
	 Use comments received from clients to provide feedback and direction to crews and contractors
	Knowledge of
	■ Basic adult education
	■ Communication principles
	Skill in
	 Communication
	• Listening
	■ Evaluation
	• Assessment
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DOMAIN VII:	Promote Weatherization
Task 1:	Coordinate other funding sources to work in conjunction with WAP (eliminating barriers, outlining possible paths forward, etc.)
	Ability to
	■ Articulate "win-win" of collaboration
	Develop strategies to coordinate resource sharing
	Support outreach to potential partners

	Knowledge of
	 Related Programs with overlapping missions (e.g., health/safety, low-income concerns, aging, utility Programs) DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs) Other leveraged fund sources (e.g., health/safety, low-income concerns, aging, utility programs) Fee for service (if applicable)
	Skill in
	 Strategic planning Interpersonal communication Public Speaking Research Advocacy Marketing
Task 2:	Communicate (or coordinate communication for) the benefits of the Program
	Ability to
	 Represent the Program in a positive and professional manner Provide concise and accurate information about Program activities and action
	Knowledge of
	 Grantee and local agency activities Program benefits (outcome statistics, energy savings, number of homes weatherized, etc.)
	Skill in
	 Communication Accuracy Attention to detail Public Speaking
Task 3:	Respond to requests about the Program (DOE, news media, public officials, etc.)
	Ability to
	 Represent the Program in a positive and professional manner Provide concise and accurate information about Program activities and actions Attend to requests for information in a timely manner
	Knowledge of
	 Grantee and local agency activities DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)

	Skill in
	■ Communication
	■ Accuracy
	■ Public Speaking
	■ Time management
Task 4:	Promote tools, methods, delivery, etc. to others in the industry (utilities, contractors, etc.)
	Ability to
	■ Identify appropriate materials for audience/venue
	Articulate gaps in service/support
	Knowledge of
	Related Programs with overlapping missions (e.g., health/safety, low-income concerns, aging, utility Programs)
	■ DOE enabling legislation and regulations (10 CFR 400, 10 CFR 600 and OMB Circulars) and WAP Program Notices (WPNs)
	Other leveraged fund sources (e.g., health/safety, low-income concerns, aging, utility programs)
	Skill in
	■ Marketing
	■ Public Speaking
	Assessing Needs