LightFair 2015 New York City

LEDs At 5+ Years – The Scoop on Street and Area Lighting Applications

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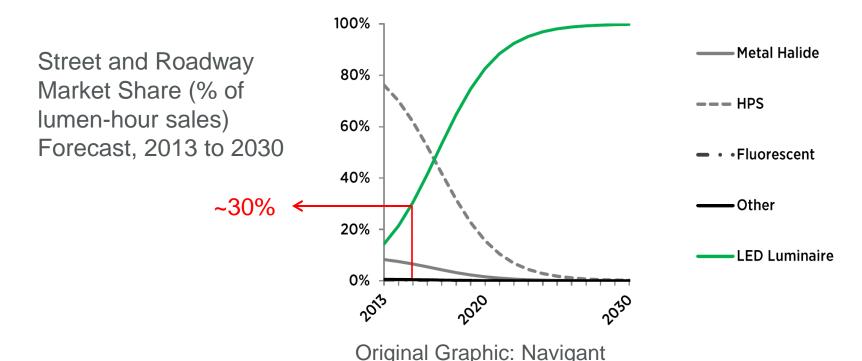
MSSLC – Ongoing Focus

- Continuing to add resources to our MSSLC library
 - Post-top luminaire specification
 - Phase II National Street Lighting Inventory
 - Reliability track record
- Providing technical support to members in their street lighting transitions
- Providing technical support to the Outdoor Lighting Accelerator
 - Goal is an additional 1.5 million outdoor lights committed to transition by May, 2016



LED Street and Area Lighting Growth

- LED adoption continues to increase
 - o 5+ million U.S. outdoor lighting units installed?
 - Cobra head replacements well established; moving into more demanding apps such as post-tops, highmasts, tunnels



LED Reliability Continues to be High

Responses to MSSLC Failure Questionnaire, March – April 2015

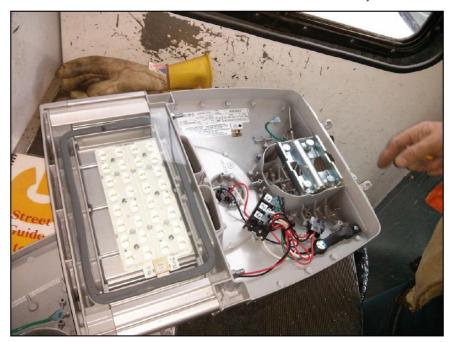
	Street Lights		Area Lights	
	Number ^a	Percent ^a	Numbera	Percent ^a
Number Installed	139,655		3,763	
Out of Box Failures	219	0.16%	25	0.66%
- Shipping/Installation Damage	43	19.6%	3	10.0%
- Internal Electrical Issues	126	57.5%	23	90.0%
Longer-term Failures	1113	0.80%	18	0.48%
- Human-caused ^b	221	19.9%	2	13.3%
- Nature-caused ^b	90	8.1%	8	46.7%
- Component failure ^c	799	71.8%	18	100.0%
Individual LEDs fail to light	67	8.3%	4	24.4%
Power supply	537	67.2%	6	31.1%
• Photocell	85	10.6%	2	13.3%
Other	125	15.7%	4	20.0%
TOTALS	1,332	0.95%	43	1.14%

^a Numbers may not add due to: breakdown not provided on every reported failure; single failures falling into multiple categories; and rounding error.

^b Human-caused failures include vandalism, accidents, pinched wiring, etc. Natural causes include lightning strikes, wind, moisture, etc. ^c Not mutually exclusive with the previous two categories.

LED Reliability Cont'd

- Failure questionnaire results coincide with results previously reported by:
 - Los Angeles: 0.3% (400 units out of 140,000 installed)
 - Boston: 1.2% (371 units out of 32,000 installed)
 - Seattle: **0.79%** (304 units out of 38,460 installed)
 - Las Vegas: "Less than 0.05% warranty replacement"



The Situation Today

- Familiarity with LED technology is widespread
- Means of funding a transition are expanding
 - o ESCOs
 - Efficiency organizations PSEF
 - Municipal associations CCOM, MAPC
 - Manufacturers
 - Banks / traditional finance community
- Misaligned incentives and preservation of the status quo impeding many interested users
 - NEEP study: only 13 of 45 Northeast and Mid-Atlantic IOUs offered LED tariffs for company-owned lights in August 2014; almost half charged more for them

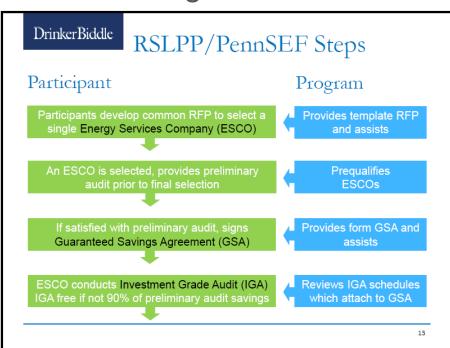
The Situation Today – cont'd

- Support increasing through utility turn-key programs:
 - Pacific Gas & Electric
 - Georgia Power
 - Duke Energy

...and for smaller communities through collaborative

representation:

- Delaware Valley
 Regional Planning
 Council
- Iowa Association of Municipal Utilities
- The Energy Network





What's Trending Now

- Controls and citywide networks
- Light at the preferred CCT and distribution



- Illuminance reductions that challenge established norms
 - Perceived brightness of LEDs leads some to go well below RP-8
 - Environmental, health and/or cost concerns may lead to downsizing or even light removal

Town	Initial # of fixtures	Total # of fixtures removed	% of fixtures removed
Hartford	521	175	33%
Rockingham	461	123	27%
Shelburne	233	124	47%
Williston	160	53	33%

Source: Efficiency Vermont Street Lighting Guide

In Sum

- LED Street and area lighting products appear to be meeting or exceeding projections for energy savings, reliability, and market penetration.
- Their implementation has not been without issues, some intrinsic and some external, but these are being ironed out in due course.
- The ongoing advancement towards a very different future continues at an impressive pace, as wide-ranging control capabilities enabled by the digital nature of the technology are recognized and achieved.

