Federal Utility Partnership Working Group Seminar: DOE/FEMP Welcome and Announcements

October 5, 2014

David McAndrew
Utility Project Lead
DOE FEMP
Welcome To Fall FUPWG

- Thank you to Florida Power & Light for hosting the 2014 Fall FUPWG Seminar.
  - Special thanks to Gene Beck, Mark Hillman and Kim Sanders!

- Welcome Webinar Participants!
  - The first half of today's meeting is available via webinar
  - We unfortunately cannot accommodate questions from webinar participants during today’s session but you are encouraged to send questions and feedback to me at David.McAndrew@ee.doe.gov or Susan Courtney at scourtney@energetics.com.
Welcome to Fall FUPWG

- Thanks to the Steering Committee

  - For new folks they are your ambassadors to the group
  - Together we decide on topics for future seminars
  - They lead efforts to resolve issues identified by this group
Delegates agree to follow the Federal Utility Partnership Working Group Code of Conduct, outlined here, as developed by the Working Group Steering Committee: Hospitality/social functions (on and off site) are strictly prohibited from conflicting with the timing of official Working Group activities listed in the "Schedule of Events."

**Aggressive sales techniques are to be avoided while attending Working Group seminars.** Signs and flyers may not be displayed or distributed in the seminar or guestroom areas of the hotel reserved for Working Group participants.
FUPWG Seminar Basics

- **Ground Rules**
  - It’s a Working Group so please participate
  - Phones on quite
  - Lots of time for networking during breaks
  - Presentations will be posted on the FUPWG website
  - Emergency Exits

- **CEU’s are being offered**
  - Complete the evaluation form - include name and email
  - Indicate which sessions you attended
  - Certificate will be sent electronically
FEMP Utility Program Update
UESC Contract Standardization and Outreach

- Utility Partnerships Program Overview – updated so more useful as a tool providing UESC information, resources and links.
- UESC Guide will continue to be updated – New Performance Assurance Template
- New Rebate and Incentives Initiative
- New UESC Webinar for Utilities launched last week.
- UESC ENABLE tool ready for projects
  - Lighting, HVAC & Controls, Solar PV
  - Pilot Projects
- Next Project - Utility Program Website
UESC Training

- **New FEMP Training Website** - [http://energy.gov/eere/femp/training](http://energy.gov/eere/femp/training)
  - Better organized and more user friendly
  - Improved search capabilities

- **Workshops**
  - Nov. 3-4 in conjunction with Fall FUPWG
  - Looking for host utilities for next year’s Advanced UESC Workshop
  - April 20-21 in conjunction with Spring FUPWG
  - On-site or agency specific training also available

- **Webinars**
  - Nov. 12 – Introduction to UESC
  - Dec. 9 – Placing UESC Task Orders with the GSA Areawide
  - Jan. 14 - Utility Energy Service Contracts (UESC) for Utility Representatives
  - On Demand Webinars

- **Federal/Utility Strategic Partnership Meetings**
  - For utilities with comprehensive DSM service offerings and large Federal customer base.
UESC Project Support

- FEMP can provide project support at any stage of your project. Let me know if we can help!

  - Acquisition support
  - Technical proposal review
  - Support tailored to the need of site
UESC Awarded Data

- FEMP collects UESC project data *voluntarily* from utilities and Federal agencies
  - Submitting data can improve FEMP’s understanding of UESC market data trends
- Since 1992
  - ~1800 UESC projects
  - Awarded for $2.7B
- FY14 awarded projects (data collection in progress – generally 6 month lag)
  - 17 projects
  - ~$57M
The LEEP Campaign:
• A recognition and guidance program to support high efficiency lighting for parking facilities
• Focus on barriers to adoption and resource gaps
• Offers specifications, tools, resources developed by US DOE and others
  – Free limited technical assistance
• Technical Support from:
  – Better Buildings Alliance (U.S. DOE)
  – Federal Energy Management Program
• Over 100 Participants (sites)
• Over 100 Supporters
  – Utilities, efficiency groups, manufacturers, etc.
• Federal entities are encouraged to join!

Join at www.LEEPCampaign.org It’s free!
## LEEP Campaign Participants as of Sept. 2014

<table>
<thead>
<tr>
<th>ABM Energy</th>
<th>Denver West Office Park/CBRE</th>
<th>Midwest Moving &amp; Storing</th>
<th>Tower Companies</th>
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<tbody>
<tr>
<td>ABM Facility Services</td>
<td><strong>Department of Defense</strong></td>
<td>Miller-Valentine Group</td>
<td>Town of Amherst</td>
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<td>AGC Banquet &amp; Event Center</td>
<td><strong>U.S. Department of Veterans Affairs</strong></td>
<td><strong>Naval Air Station Whidbey Island</strong></td>
<td>Town of Mountain Village</td>
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<td>Alexandria Real Estate Equities, Inc.</td>
<td><strong>Energy Focus Inc</strong></td>
<td><strong>Newmark Grubb Knight Frank</strong></td>
<td><strong>U.S. Army Reserve - Parks Reserve</strong></td>
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<td>Allentown Parking Authority</td>
<td><strong>EMS/DPW-Fort Irwin</strong></td>
<td><strong>Parmenter Realty Partners</strong></td>
<td>Forces Training Area</td>
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<td>American Realty Advisors</td>
<td><strong>Energy Managers LLC</strong></td>
<td><strong>Perry CSD</strong></td>
<td><strong>U.S. Army - Army Test and Evaluation</strong></td>
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<td>Arby's Restaurant Group</td>
<td><strong>Evolvelectric</strong></td>
<td><strong>Pierce County Facilities Management</strong></td>
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<td><strong>FedEx Ground</strong></td>
<td><strong>University of California at Irvine</strong></td>
<td><strong>Dugway Proving Ground</strong></td>
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<td>AT&amp;T</td>
<td><strong>Ford Motor Company</strong></td>
<td><strong>Prince William County Gov.</strong></td>
<td><strong>University of Colorado Health</strong></td>
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<td>Blue Hill Partners</td>
<td><strong>Forest City Enterprises Inc.</strong></td>
<td><strong>Department of Public Works</strong></td>
<td><strong>University of Maryland Medical Center</strong></td>
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<td>Bradford Exchange</td>
<td><strong>Franklin Resources Inc.</strong></td>
<td><strong>Prudential Real Estate</strong></td>
<td><strong>University of Pennsylvania</strong></td>
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<td>Brookfield Office Properties</td>
<td><strong>Gaylord National Resort &amp; Convention Ctr</strong></td>
<td><strong>Prologis L.P.</strong></td>
<td><strong>University of South Florida</strong></td>
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<td>Brookshire Brothers</td>
<td><strong>Georgia Building Authority</strong></td>
<td><strong>Provider Health &amp; Services</strong></td>
<td><strong>St. Petersburg Campus</strong></td>
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<td>Bruce Wayne Kubena</td>
<td><strong>Groupe Pacific</strong></td>
<td><strong>Regency Centers</strong></td>
<td><strong>UPMC (Univ. of Pittsburgh Medical Center)</strong></td>
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<td>CBRE</td>
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<td>CBRE Healthcare</td>
<td><strong>Hines</strong></td>
<td><strong>Santa Barbara County</strong></td>
<td><strong>Village of Great Neck Plaza</strong></td>
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<td>CC Frost Properties, LTD</td>
<td><strong>Horizon Solutions LLC</strong></td>
<td><strong>SF Environment</strong></td>
<td><strong>Von Braun Center</strong></td>
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<td><em>Howard Hughes Corporation</em></td>
<td><strong>Shelor Motor Mile</strong></td>
<td><strong>Walmart Stores, Inc.</strong></td>
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<td><strong>Standard Parking</strong></td>
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<td>City of Ocala, Florida</td>
<td><em>JBG Companies</em></td>
<td><strong>State of Missouri</strong></td>
<td><strong>Wells Fargo</strong></td>
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<td>City of San Jose, Department of Transportation</td>
<td>Jones Lang LaSalle</td>
<td><strong>Sumner School District</strong></td>
<td><strong>Wells Fargo Insurance USA</strong></td>
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<td><em>CLTC</em></td>
<td><strong>USAF Lackland AFB</strong></td>
<td><strong>Supervalu, Inc.</strong></td>
<td><strong>Westminster Canterbury</strong></td>
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<td><strong>Tetra Tech Inc./OR Natl. Guard</strong></td>
<td><strong>Wilshire Federal Building</strong></td>
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<td>Connecticut General Assembly</td>
<td>M&amp;M Cartage</td>
<td><strong>TES Engineering</strong></td>
<td><strong>Wyndham</strong></td>
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<td><em>Cox Enterprises Inc.</em></td>
<td><em>Marine Corps Base Quantico</em></td>
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<td><strong>Wyndham Vacation Ownership</strong></td>
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<td><em>MC Realty Group LLC/ IRS Garage</em></td>
<td><strong>The Home Depot</strong></td>
<td><strong>Zappos.com, Inc.</strong></td>
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<td>Cushman &amp; Wakefield</td>
<td>MD Anderson Cancer Center</td>
<td><strong>The Kroger Co.</strong></td>
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<td><em>MGMT Resorts International</em></td>
<td><em>ThedaCare</em>*</td>
<td><strong>Wells Fargo</strong></td>
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*Denotes 2014 Award Winners. Bold indicates federal sites.*
Future FUPWG Seminars

- Spring 2014 FUPWG Seminar will be hosted by Tennessee Valley Authority – April 22-23 in Nashville.
- Please provide ideas for session topics on your evaluation form.
Questions

Contact Information
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