



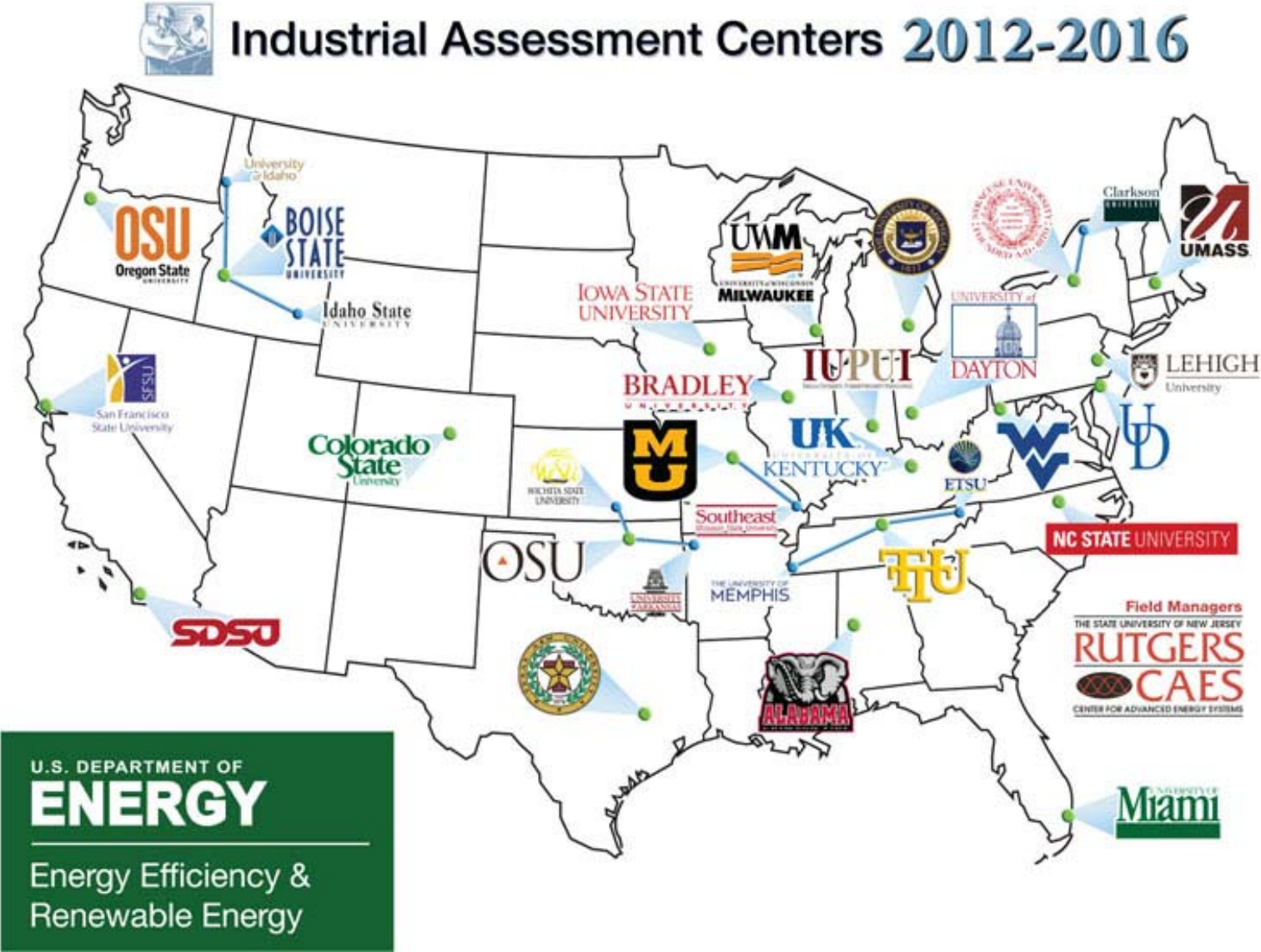
Industrial Assessment Centers: AMO Technical Assistance Overview

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Industrial Assessment Centers Overview

- DOE funds engineering programs at national universities to provide free assessments to identify significant energy savings, water and waste reduction recommendations, and productivity improvements at small and medium-sized manufacturers
 - Typical IAC plant historically has not focused on energy management
 - Approximately one-third of IAC recommended savings opportunities involve operational changes requiring little or no capital investment
 - Most implemented recommendations have an estimated payback of less than one year
 - Better Plants supply chain participants can make substantial progress towards their savings goals simply by receiving an IAC assessment
- This experience give students first-hand knowledge of energy engineering skills needed by American manufacturers
 - Nearly 60 percent of IAC graduates go on to careers in the energy industry

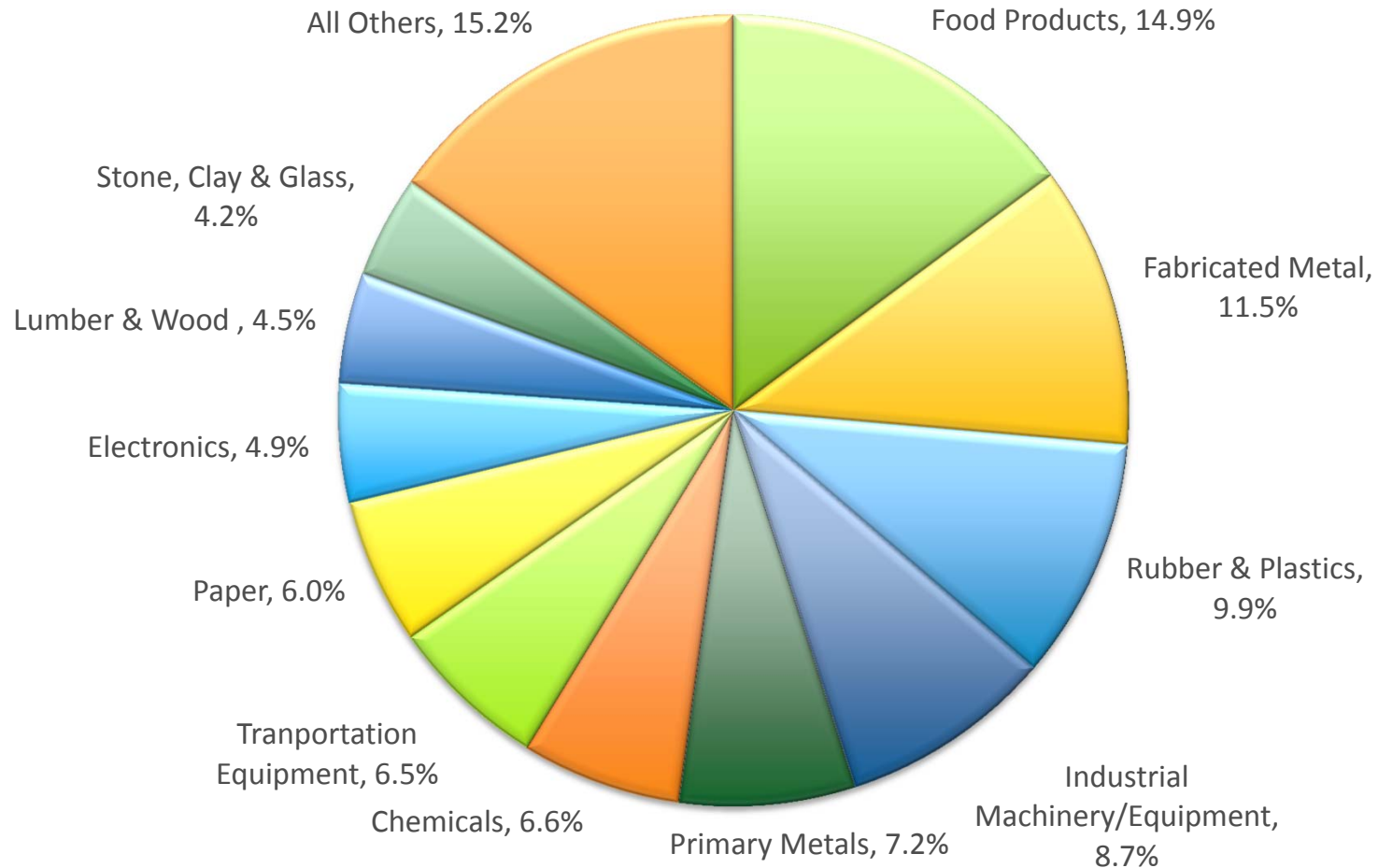
Industrial Assessment Centers Overview



Industrial Assessment Centers Overview

- Plants served
 - Program concentrates almost exclusively on industrial operations
 - Standard industrial classification codes (SIC) 20 through 39
 - Limited number (1-2 per year per center) of “non-traditional” assessments are allowed – with DOE approval (e.g., wastewater treatment, hospitals/institutions)
 - Plant normally located within 150 miles (242 kilometers) of an IAC
- Directed at small and medium sized manufacturers – primary customer:
 - Has gross annual sales of \leq \$100 million
 - Consumes energy at a cost between \$100,000 and \$2.5 million/year
 - Employs no more than 500 people
 - Has no technical staff whose primary duty is energy management

Assessments at IAC Plants by Industrial Sector

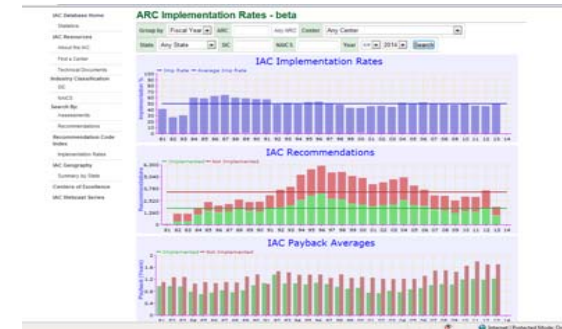
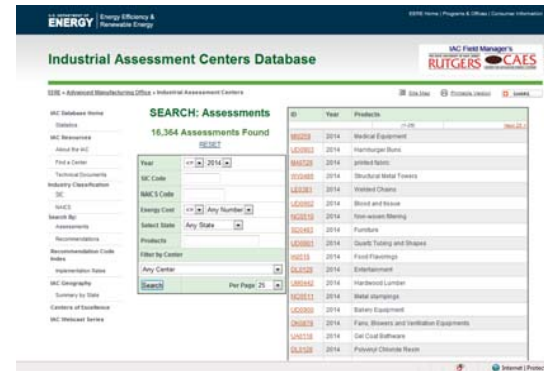


Industrial Assessment Centers Accomplishments

- Assessments have identified nearly \$542M in energy savings and nearly 3.6 million metric tons in CO2 emissions reductions since 2006
- On average, an IAC client will save more than \$47,000 in energy, waste and water savings, and productivity improvements
 - Annual energy savings to DOE cost ratio of 6 to 1
 - Accounting for persistence increases the ratio to more than 40 to 1
 - Annual savings do not account for any activities for IAC graduates
- Since 1981, IACs have participated in more than 16,000 assessments and provided nearly 121,000 recommendations for small and medium-sized manufacturing plants

Industrial Assessment Centers Database

- Publicly available
 - <http://iac.rutgers.edu/database/>
- Contains:
 - Facility data
 - Recommendation data
 - Implementation data
- Searchable by
 - Size (in energy usage, employees, etc...)
 - Industry Type (NAICS or SIC)
 - Location
 - Recommendation Type
- Updated in real-time as the assessments are completed



Industrial Assessment Centers FY14 Plan

Identify and Implement Energy Savings

- Conduct assessments of small and medium-sized manufacturers
- Establish recognition program for exceptional energy savings by IAC plants
- Launch Better Plants Supply Chain initiative
 - Pilot phase involves a group of Legrand, North America suppliers
- Increase stakeholder (e.g., Utilities, EPA, NIST, industry, States) collaboration on assessments to drive increased implementation rates

Workforce Development

- Maintain IAC student population
- Provide applied energy efficiency research awards to selected students
- Develop plan for ABET-accredited degree program
- Recognize outstanding achievements by IAC students and alumni

Industrial Assessment Centers Outlook

- Increased emphasis on water supply/wastewater treatment facilities
- Increased coordination with Better Plants and CHP TAPs
- Formal agreements with utilities and/or state energy offices to enhance implementation rates
- Greater outreach with IAC alumni
- Complete third-party evaluation of impacts of IAC alumni and assessment activity on clients
- Begin re-scoping and rebid of the programs in 2015

Industrial Assessment Centers Get Involved

As a manufacturer you can engage the IACs in many ways:

1. Participate in the Better Plants Supply Chain initiative
2. If your facilities fit the IAC criteria, sign up for an assessment
3. If your suppliers fit the IAC criteria, sign them up for an assessment
4. Recruit IAC grads as interns or employees
5. Sign up for the IAC quarterly newsletter for more information!

<http://www.energy.gov/eere/amo/industrial-assessment-centers-iacs>

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