



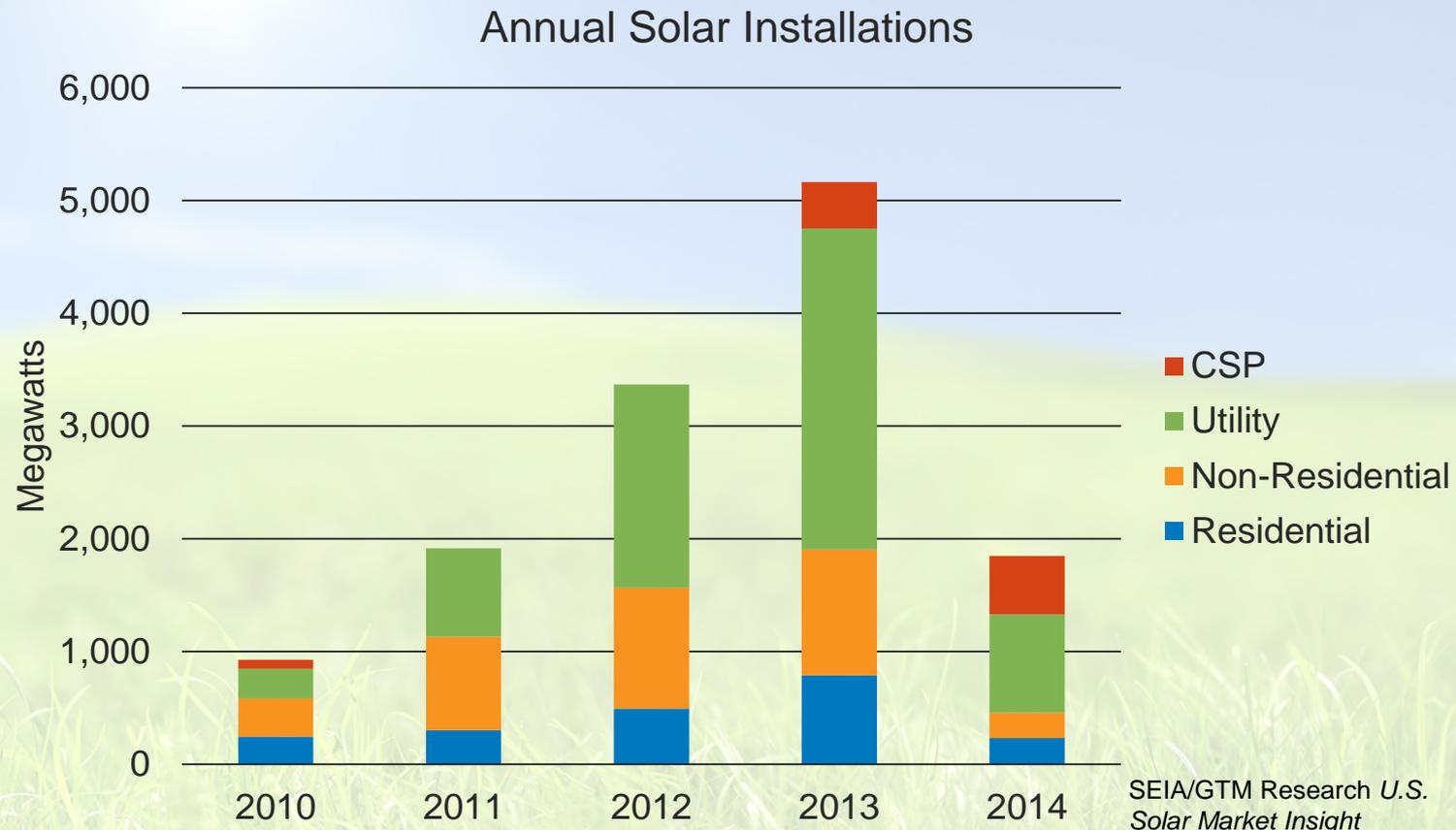
DOE Electricity Advisory Committee Electricity Delivery for the 21st Century

Carrie Cullen Hitt
SVP, State Affairs SEIA

About SEIA

- Founded in 1974
- U.S. National Trade Association for Solar Energy
 - 1,000 member companies from around the world
 - Members from across 50 states
 - Largest companies in the world as well as small installers
- Our Mission: Build a strong solar industry to power America
- Our Goal: 10 gigawatts (GW) of annual installed solar capacity in the U.S. by 2015

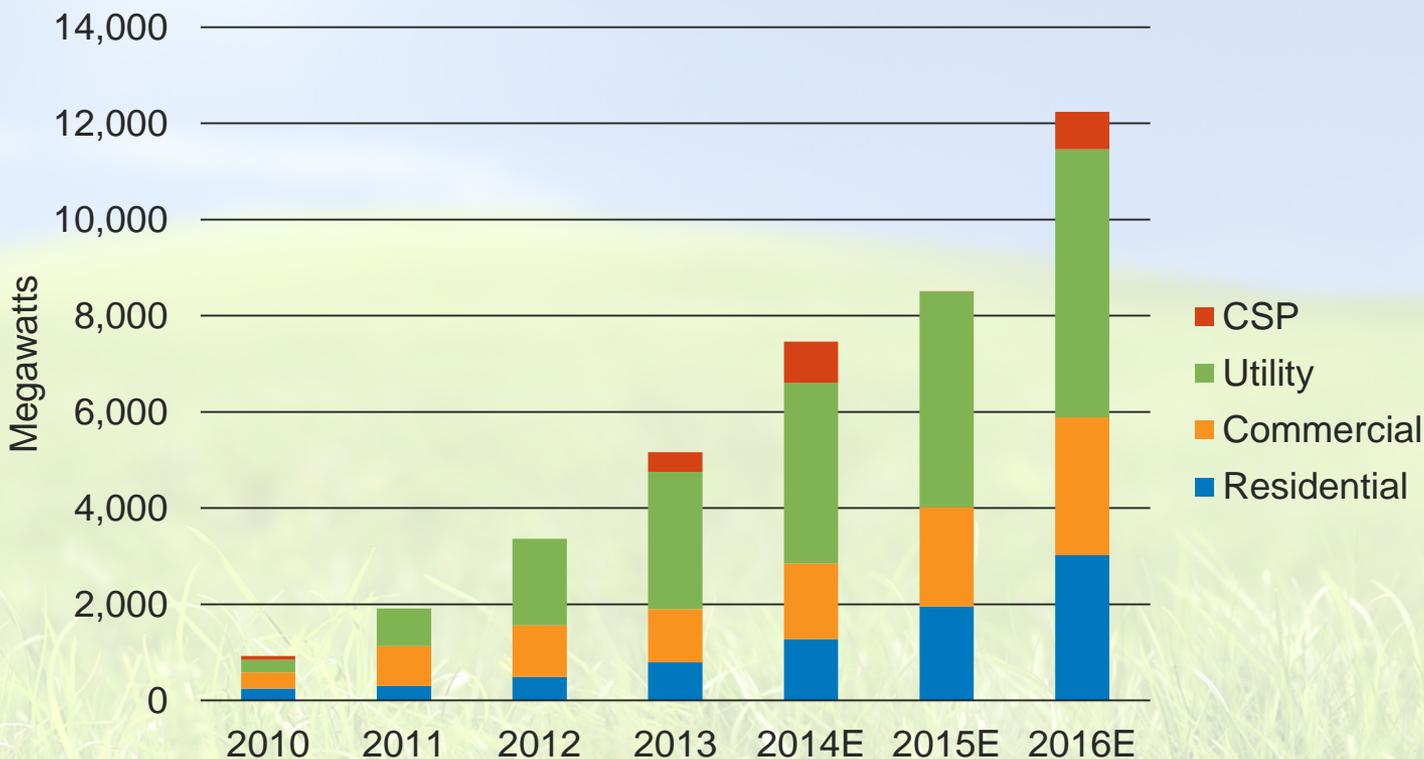
Year to Date Solar Installations



Solar Installation Forecast

- Nearly 20 GW_{dc} of PV and 2.1 GW_{ac} of CSP expected to be online by the end of 2016.

Solar Installation Forecast

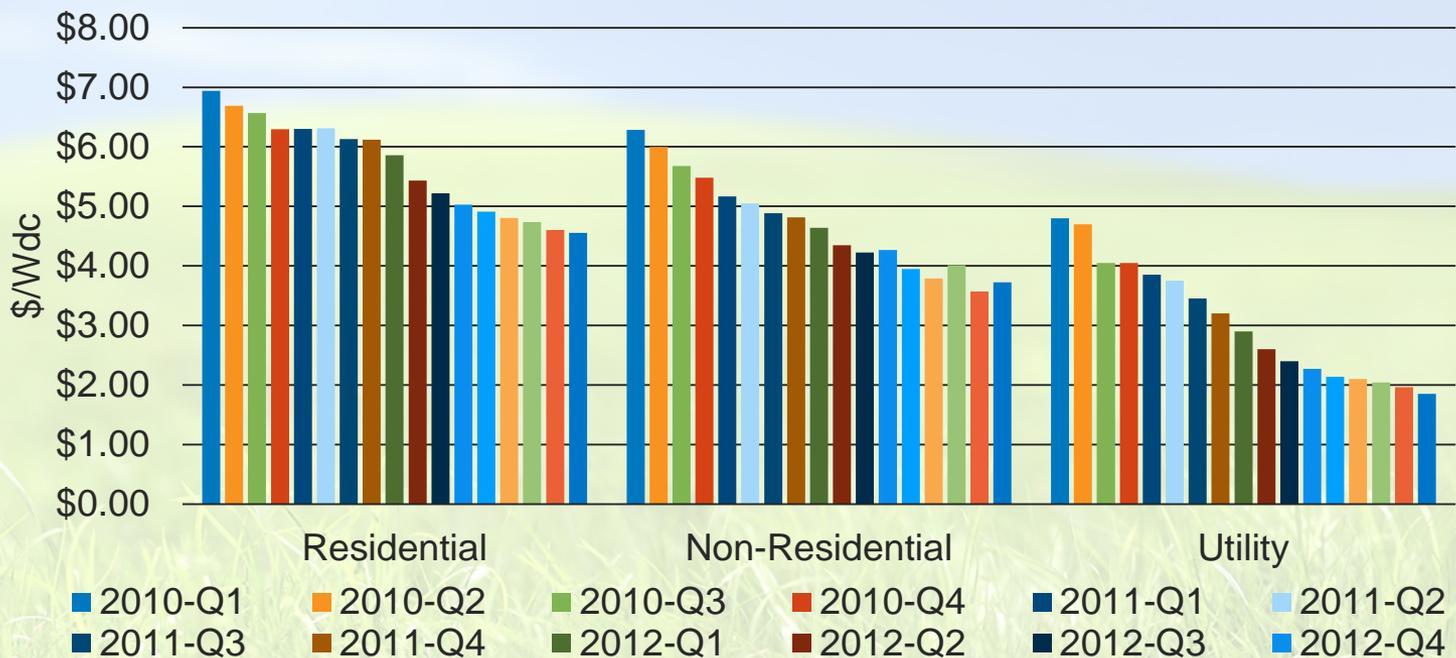


SEIA/GTM Research U.S. Solar Market Insight

System Prices Continue to Decline

- Typical residential system now about \$3.73/W_{dc}
- Typical commercial system now about \$2.53/W_{dc}
- Utility system now \$1.77/W_{dc}

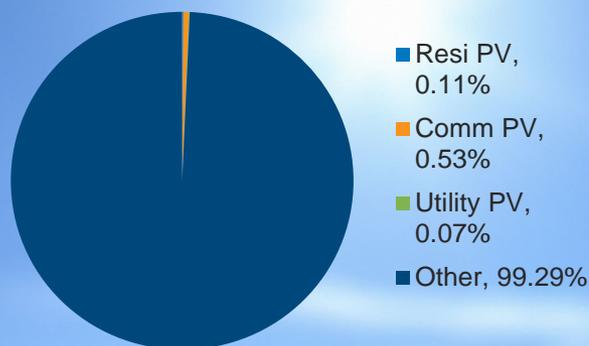
National Average Installed Price of PV



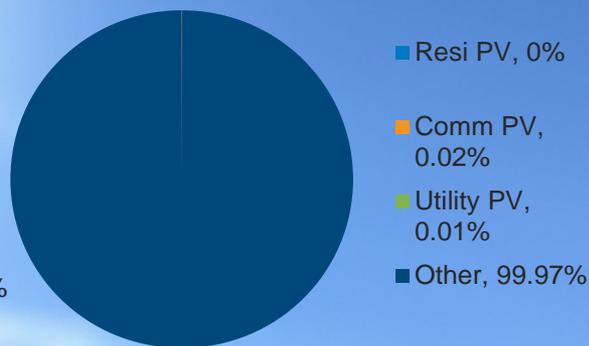
SEIA/GTM Research U.S. Solar Market Insight

Solar Generation as Fraction of Total Consumption

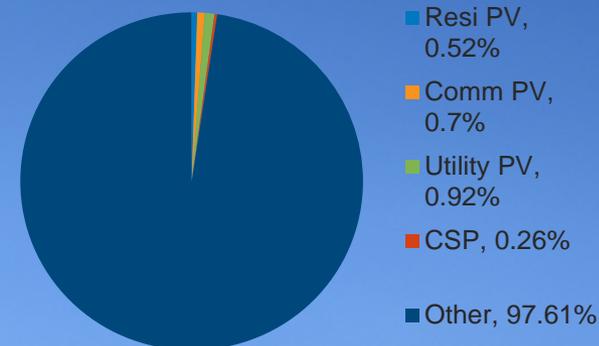
Massachusetts



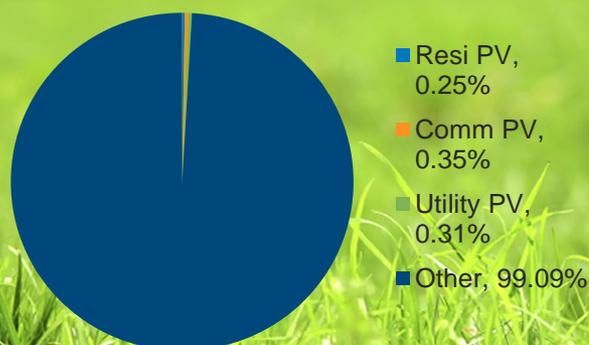
Georgia



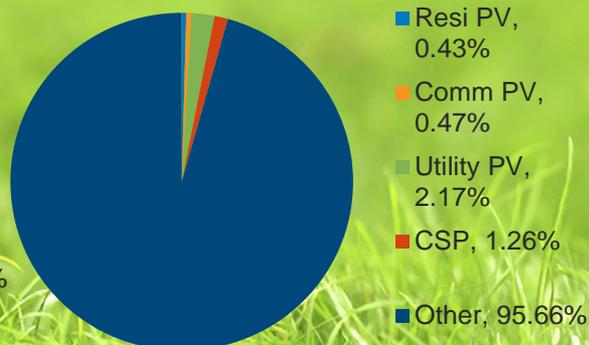
California



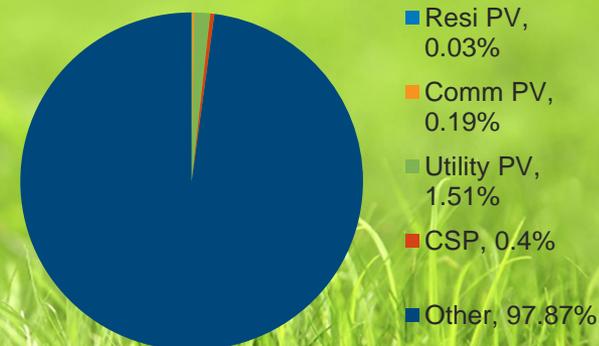
Colorado



Arizona



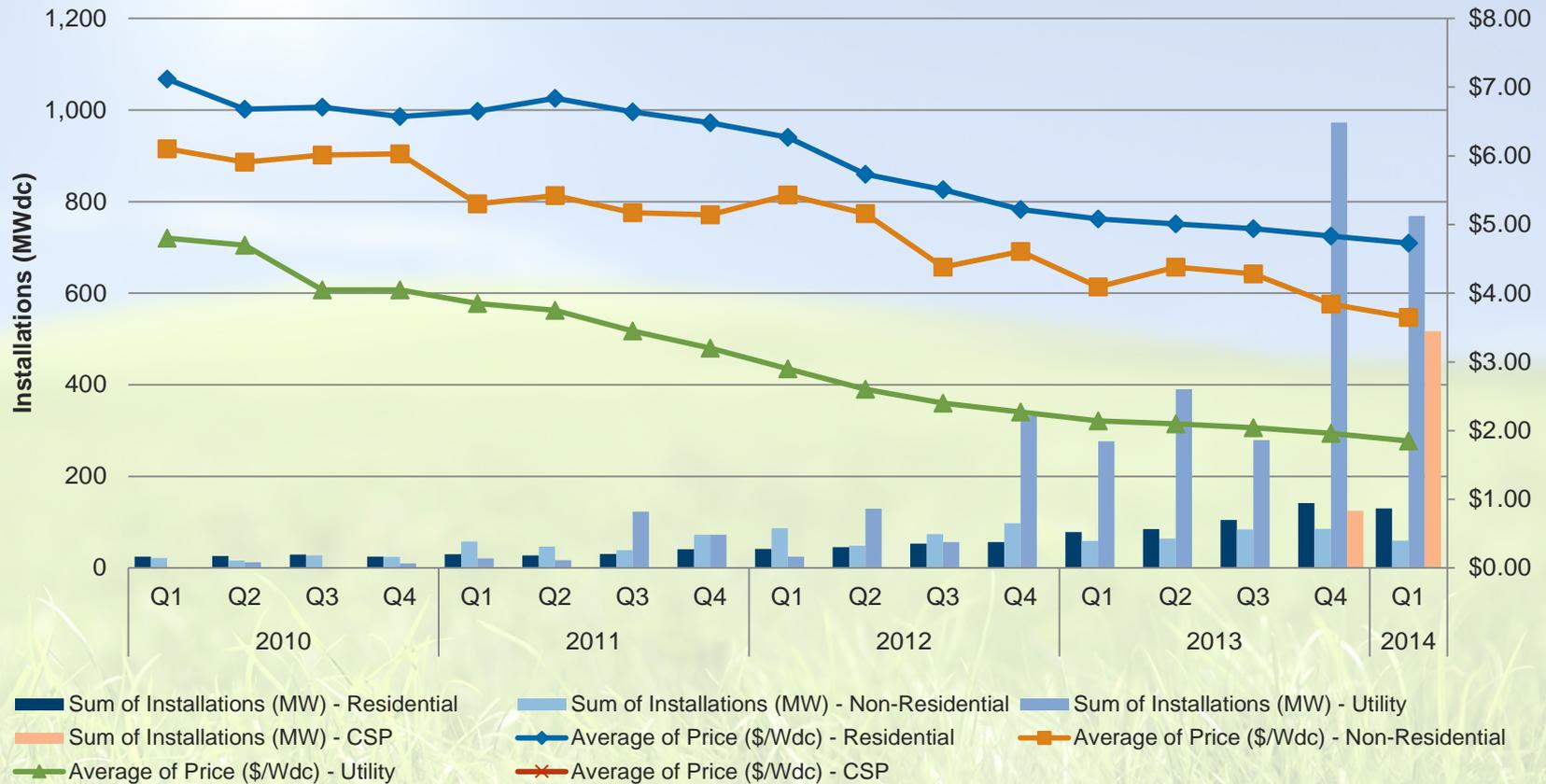
Nevada



California Trends

- Largest State Market by Far

Historical Solar Installations and Prices



SEIA/GTM Research *U.S. Solar Market Insight*. (Utility pricing reflects national average, not state specific)

California Forecast

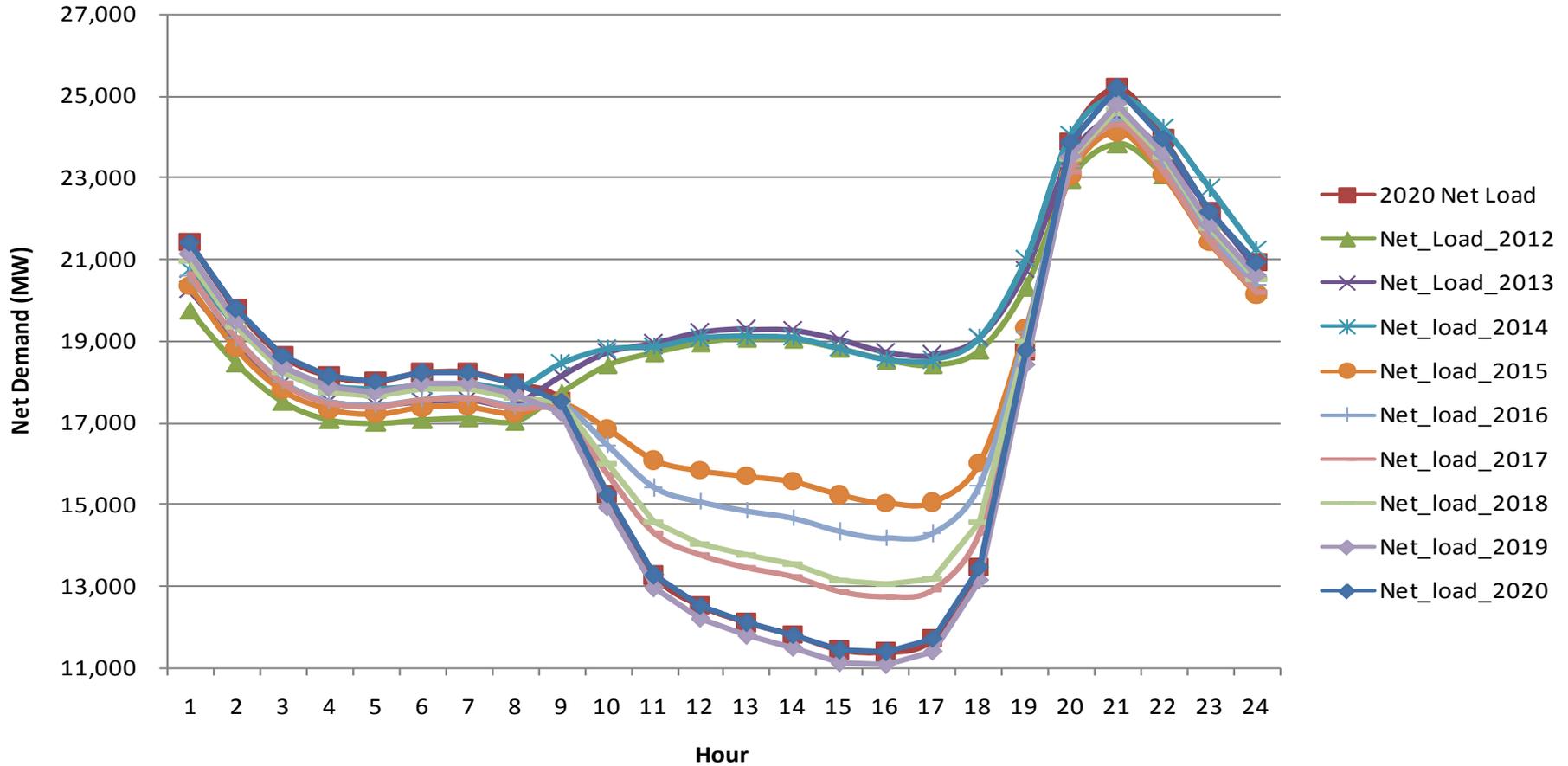
Annual Installations Forecast



SEIA/GTM Research U.S. Solar Market Insight

The CA Duck Curve Issue Incorporates Many Grid IX issues

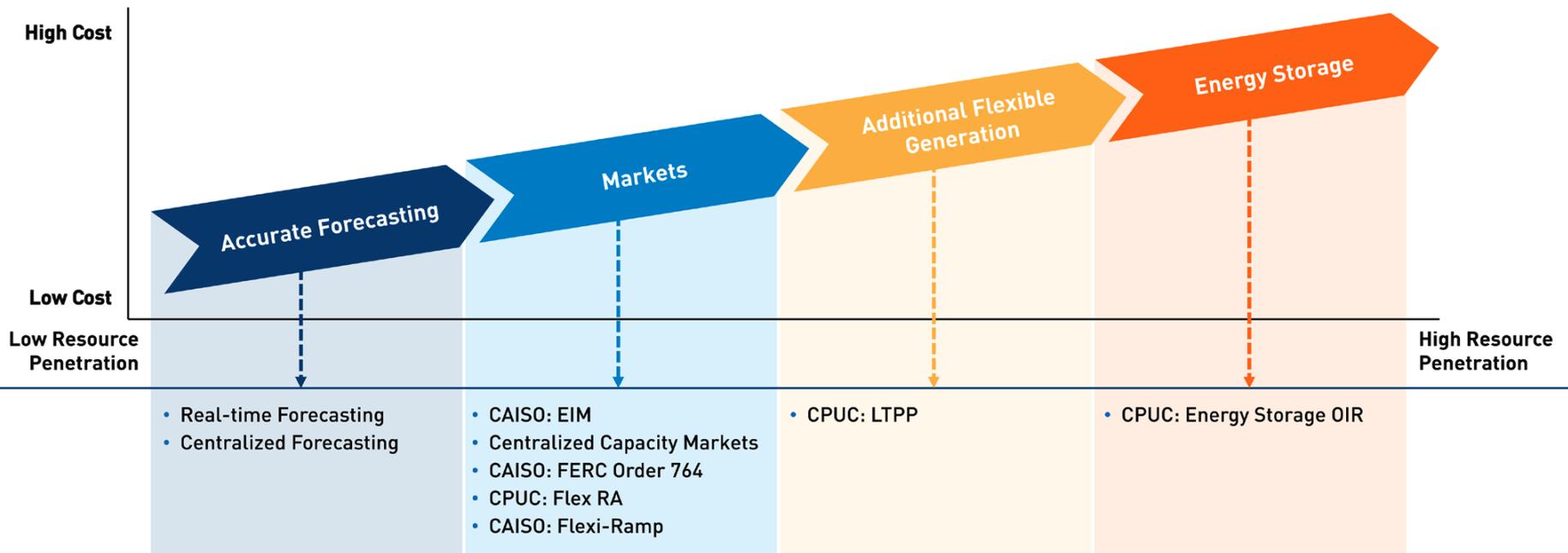
CAISO Net Demand



However, CA “problem” was not as bad as it appeared....

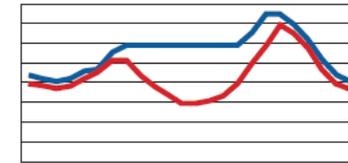
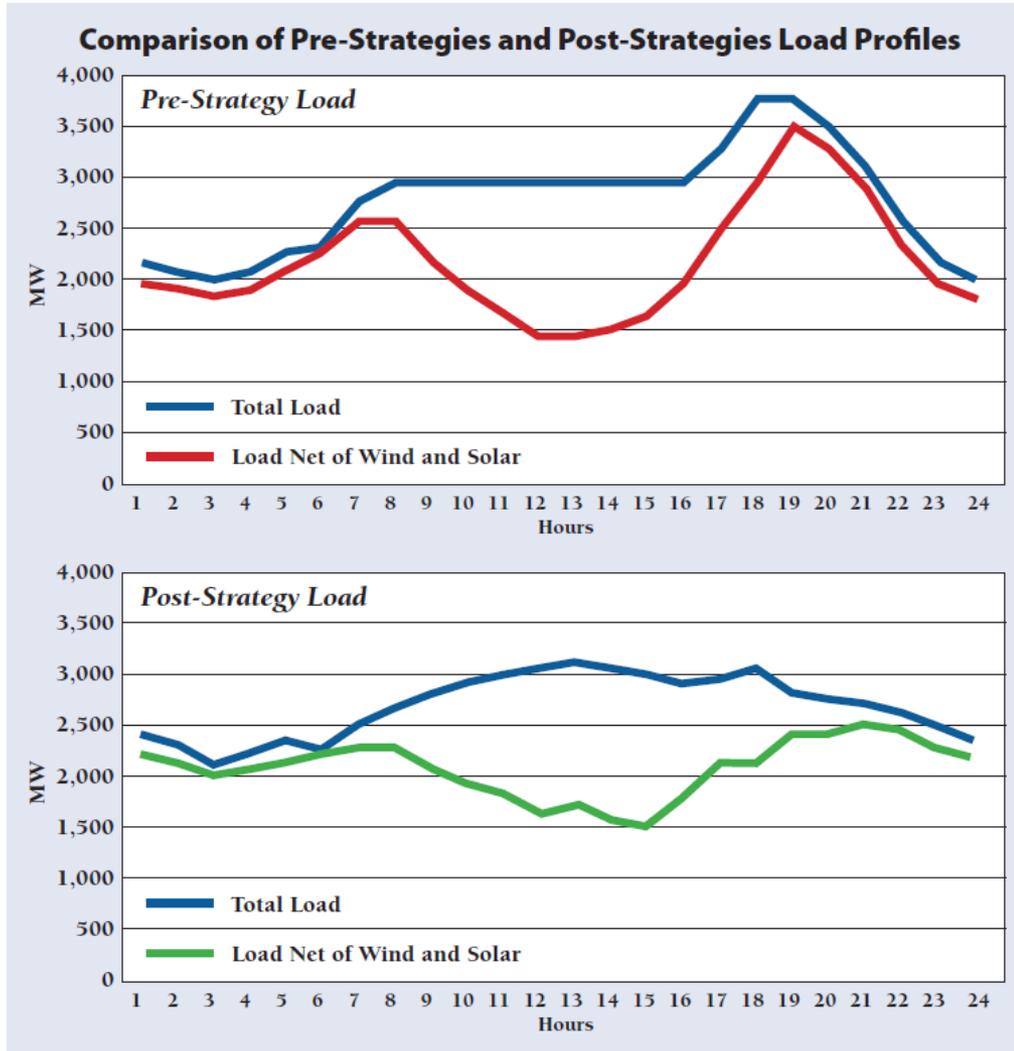
- Ramping issue is less severe than first analysis showed, still an issue in CA and elsewhere.
- Flexible gas dispatch.
- Regional cooperation helps smooth ramping issues.
- Ramps are 100% predictable.

....and There Are Solutions.



Teaching the Duck to Fly RAP

Figure 4

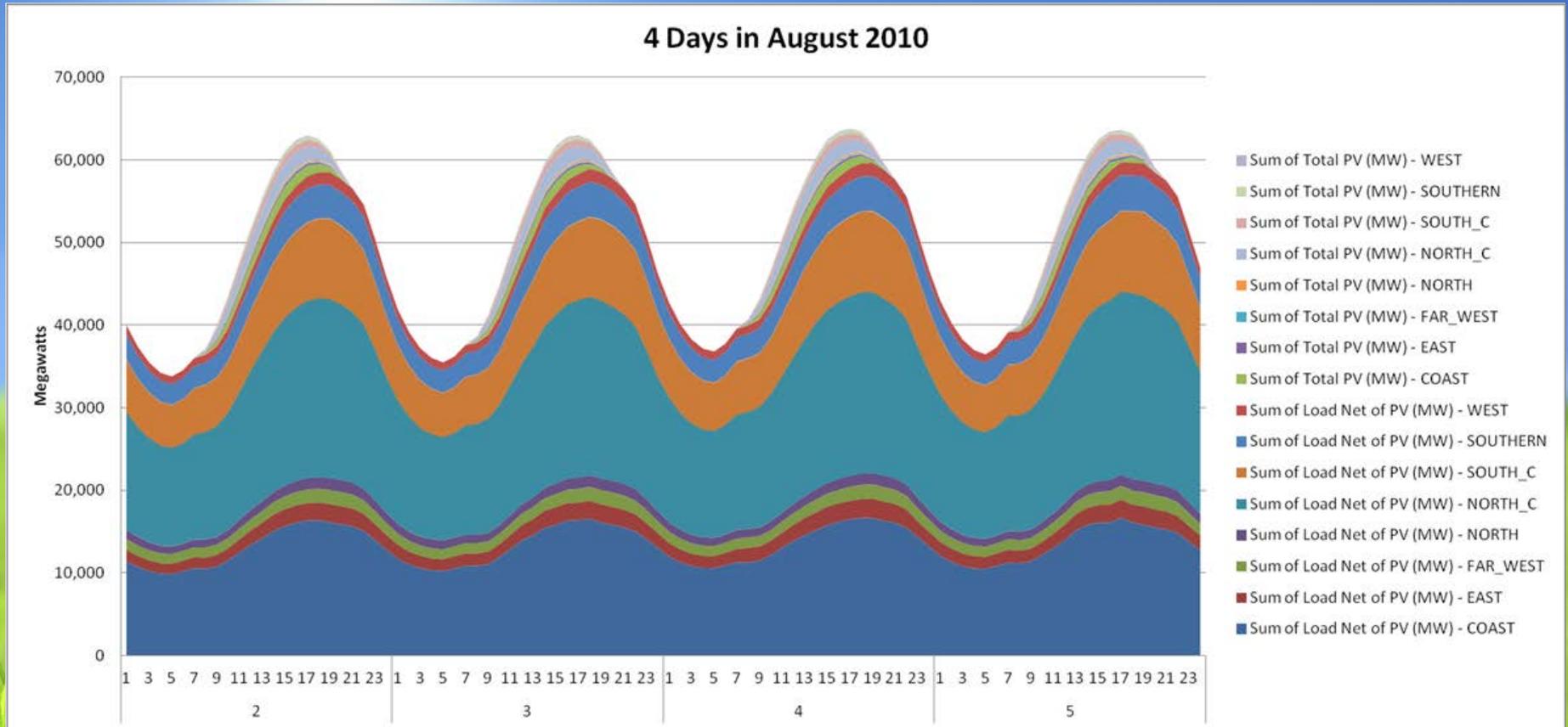


10 Strategies from RAP

- Strategy 1: Target energy efficiency to the hours when load ramps up sharply;
- Strategy 2: Orient fixed-axis solar panels to the west;
- Strategy 3: Substitute solar thermal with a few hours storage in place of some projected solar PV generation;
- Strategy 4: Implement service standards allowing the grid operator to manage electric water heating loads to shave peaks and optimize utilization of available resources;
- Strategy 5: Require new large air conditioners to include two hours of thermal storage capacity under grid operator control;
- Strategy 6: Retire inflexible generating plants with high off-peak must-run requirements;
- Strategy 7: Concentrate utility demand charges into the “ramping hours” to enable price induced changes in load;
- Strategy 8: Deploy electrical energy storage in targeted locations, including electric vehicle charging controls;
- Strategy 9: Implement aggressive demand-response programs; and
- Strategy 10: Use inter-regional power transactions to take advantage of diversity in loads and resources.*

*For a complete set of regional strategies consistent with this step, see: Schwartz, L., Porter, K., Mudd, C., Fink, S., Rogers, J., Hogan, M., Lamont, D., Kirby, B. (2012, June 10). Meeting renewable energy targets in the west at least cost: the integration challenge. Western Governors' Association. Available at: http://www.westgov.org/component/docman/doc_download/1610-meeting-renewable-energy-targets-in-the-west-at-leastcost-the-integration-challenge-full-report?Itemid.

Solar Can Be A Solution.... Matching Peak in Texas



SEIA Recommendations to ERCOT

- ERCOT should change how it calculates the capacity value of solar in its resource planning
- ERCOT should include utility-scale and distributed generation solar in its resource planning
- ERCOT should establish future ancillary service requirements that will enable solar generation to participate in ERCOT's ancillary services market