



Proton[®]
ENERGY SYSTEMS



PROTON
THE LEADER IN **ON SITE** GAS GENERATION.

PEM Electrolysis R&D Webinar

May 23, 2011

Presented by Dr. Katherine Ayers



Outline

- Key Messages About Electrolysis
- Company Intro and Market Discussion
 - Electrolysis Technology Comparison
- Infrastructure Challenges and Solutions
 - System Approaches: Capacity and Delivery Pressure
 - Materials Advancements: Cost and Efficiency Improvements
- Summary and Future Vision



Key Takeaways for Today

- Hydrogen markets exist today that can leverage advancements in on-site generation technologies
- PEM electrolysis already highly cost competitive in these markets
- PEM technology meets alkaline output capacities and has performance advantages for many applications
- Multiple fueling stations utilizing hydrogen from electrolysis: can help bridge the infrastructure gap
- Clear pathways exist for considerable cost reductions and efficiency improvements despite the maturity of the technology

Proton Energy Systems/Proton OnSite

- Manufacturer of onsite gas generation products
- Core competencies in Proton Exchange Membrane (PEM) technology
- Founded in 1996 – changed name from Proton Energy Systems in April 2011.
- ISO 9001:2008 registered
- Product development, manufacturing & testing
- Turnkey product installation
- World-wide sales and service
- Over 1,600 systems operating in 62 different countries.



Headquarters in Wallingford, CT



Cell Stacks



Complete Systems



Storage Solutions



RFC Integration

Markets and Products

Power Plants



Heat Treating



Semiconductors



Laboratories



Government



2000:
S-Series
1-2 kg/day



2006:
HPEM



2009:
Outdoor
HPEM



2011: C-Series, 65 kg/day

Steady History of Product Introduction

1999: GC
300-600
mL/min



2003:
H-Series
4-12 kg/day



2006:
StableFlow
Hydrogen
Control
System



2010:
Lab Line

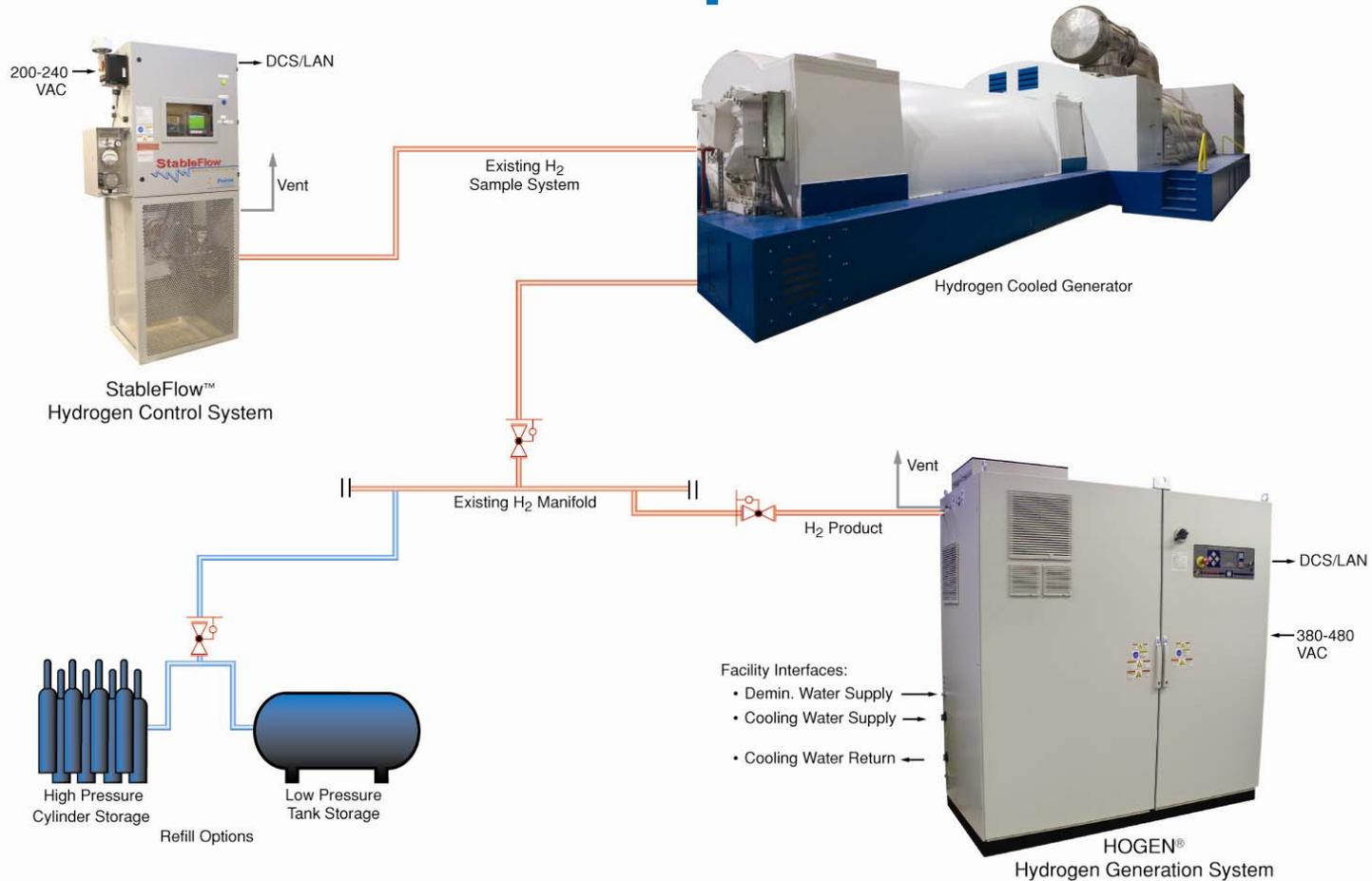


Industrial Hydrogen Markets

- Hydrogen is fastest growing industrial gas (7%/year)
- Major industrial gas consuming industries:
 - Power Plants/Electric Power Generator Cooling
 - Over 16,000 hydrogen-cooled generators world-wide
 - Addressable market estimated at over \$2.0 billion
 - Improved plant efficiency and output/reduced greenhouse gas emissions
 - Payback typically less than one year
 - Semiconductor manufacturing
 - Flat panel computer and TV screens
 - Heat treating
 - Analytical chemistry (carrier gases for GC, etc.)



Typical Power Plant Implementation



Environmental Benefits: Pollution reduction

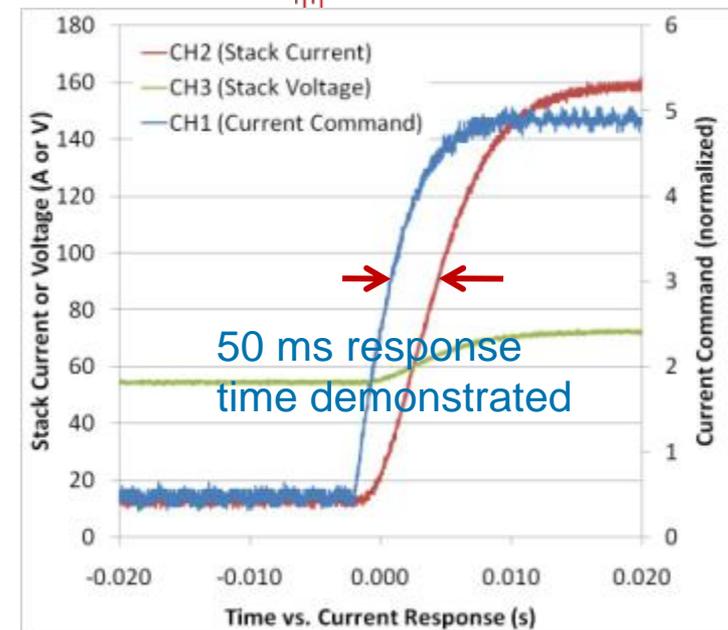
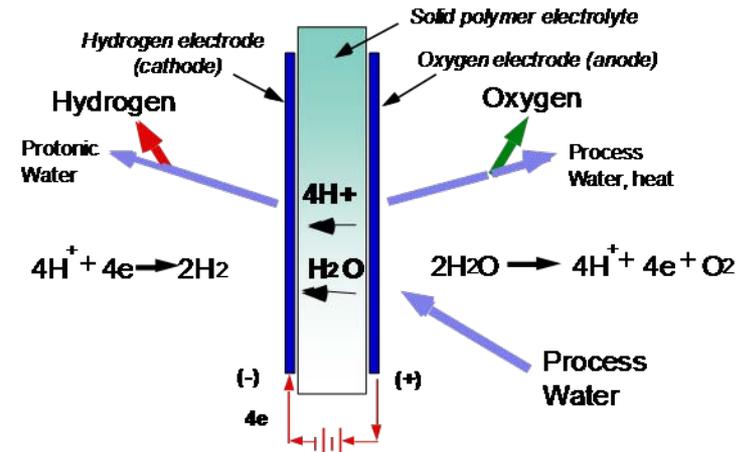
- 1 ton of CO₂ for every MW/hr improvement
- Based on improvement from 95% to 99% H₂ purity

Demonstrated Benefits of Distributed Hydrogen Production

- Cost competitive vs. delivered solution
 - Delivered cost can exceed \$15/kg for “remote” installations (>15 ft off major road)
- Removes price fluctuation based on fossil fuel costs
 - Natural gas is major delivered source, delivered by diesel truck
- Improves supply reliability
 - Removes delivery logistics, need for inventory tracking and ordering
 - Stack durability of over 50,000 hours demonstrated
- Improves safety due to automation and inventory reduction
 - Eliminates delivery and change outs of bottles or trucks
 - Reduces inventory by orders of magnitude vs. 12-pack or tube trailer

PEM vs. Alkaline Liquid Electrolysis

1. Membrane technology enables high differential pressure
 - Eliminates need for strict pressure controls and slow turndown
 - Enables rapid changes in current for renewable integration: fast response time to current signal
 - Enables low pressure oxygen for safety and lower cost
2. Non-corrosive electrolyte
3. Stack operates at 4-5X current density of alkaline systems
 - Counteracts higher cost materials



System Efficiency Comparison

- NREL-Xcel Energy Wind2Hydrogen Project



Proton Energy
HOGEN 40RE (PEM)



Teledyne
HM-100
(Alkaline)

- Actual Measured Efficiency¹
 - PEM 57%
 - Alkaline 41%
- } 39% Improvement

¹K. Harrison, Hydrogen Works Conference, San Diego, CA, Feb 17-19, 2009

Hydrogen Infrastructure Challenges

- Ramp-up
 - Fuel production
 - Storage
 - Transportation
 - End-customer delivery
 - Pace with parallel ramp-up of related vehicles
 - Continuum of options
 - Large, centralized plants
 - Neighborhood / captive fueling stations
 - Home-based fueling
- Traditional Markets
 - Vehicle Fleets
 - Buses
 - Alternative Markets
 - Materials Handling
 - Military / Aerospace
 - Bikes/Motorbikes
 - Marine

PEM Electrolysis Role in Hydrogen Fueling

- Traditional fueling station concept: grow capacity with number of vehicles
 - Over 20 demonstrations worldwide at up to 13 kg/day
 - Next generation product opens up next larger fueling opportunities (up to 65 kg/day)
 - Fully packaged solutions developed with Air Products and Linde
- Home fueling concept to bridge gap
 - Based on less production output but higher pressure
 - Developing neighborhood fueler at up to 2.2 kg/day
 - Full electrochemical compression to 5000 psi or mechanical compression to 10,000 psi
- Renewable-based hydrogen production viability for both

Proton System R&D Strategy: Leverage Commercial and Military Experience

Military Markets

- Submarine life support
- Unmanned vehicles
 - UAV
 - UUV
- Silent Camp
 - Back up power
- Military fueling needs
 - Fork lifts
 - Light duty vehicles

Commercial Markets

- Industrial
- Vehicle fueling
- Telecomm backup
- Renewable energy storage



Early Fueling Station Examples



Electrolysis System Development

Larger Capacity



13 kg/day



65 kg/day



Higher Pressure



200-435 psi



2400-2800 psi



Next Generation Fueling: 65 kg/day

- 5 times increase in hydrogen output at 1.5x foot print.
- Uses stack platform developed for Navy with Hamilton Sundstrand.
- Balance of plant funded by TARDEC, DOE, and internal funding
- Increased power supply and drying efficiency
- Now commercially available, first unit to AC Transit for bus fueling
- Also relevant for industrial applications



Proton Fueling Station



700 bar, 65 kg/day capacity



Greater than 10,000 miles / 300 H₂ fills to date

High Pressure: Neighborhood Fueling Prototype

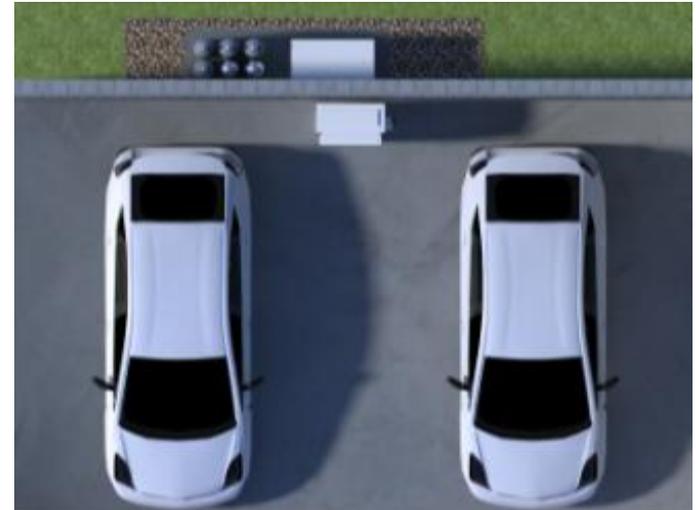


- Electrochemical compression to 2400 psi, 2 kg/day
- 10,000 psi fueling capability
- Qualified for GM vehicle fueling



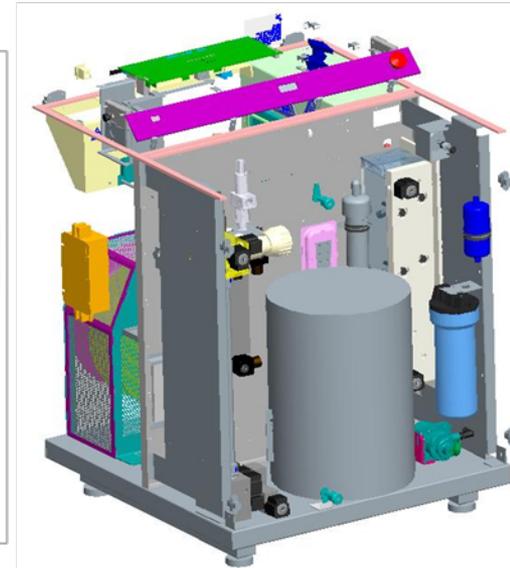
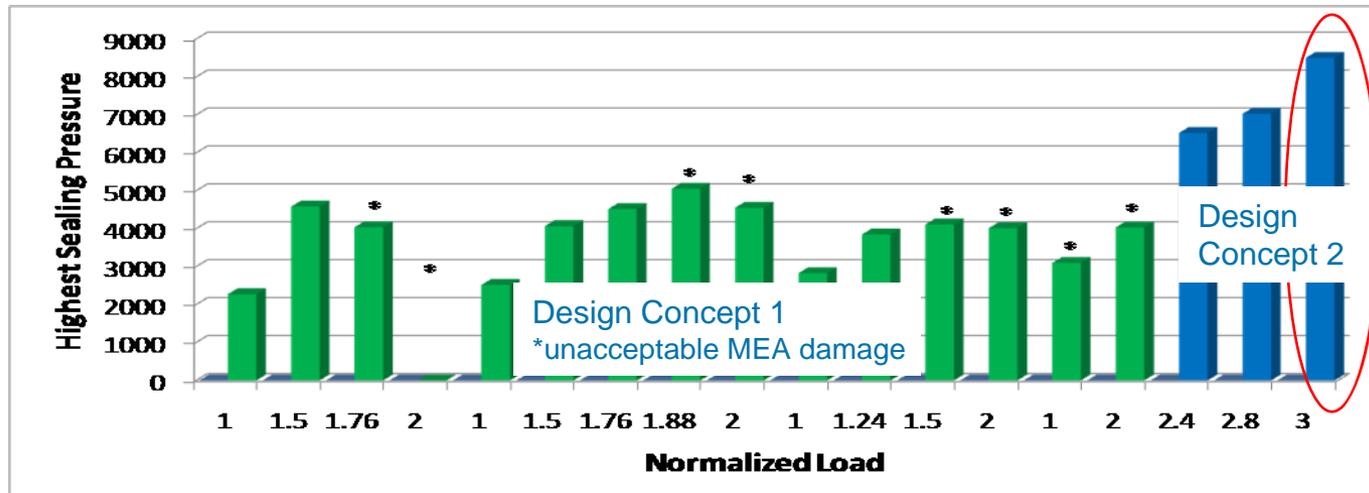
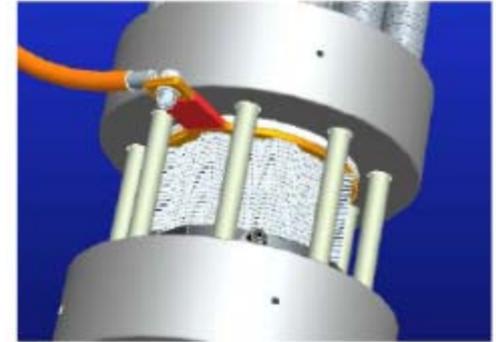
Conceptual Design: Neighborhood Fueler Gen 2

- Direct electrochemical compression and delivery at 5000 psi
- Currently performing on DOE Phase II SBIR to develop initial prototype



5000 psi System Development Progress

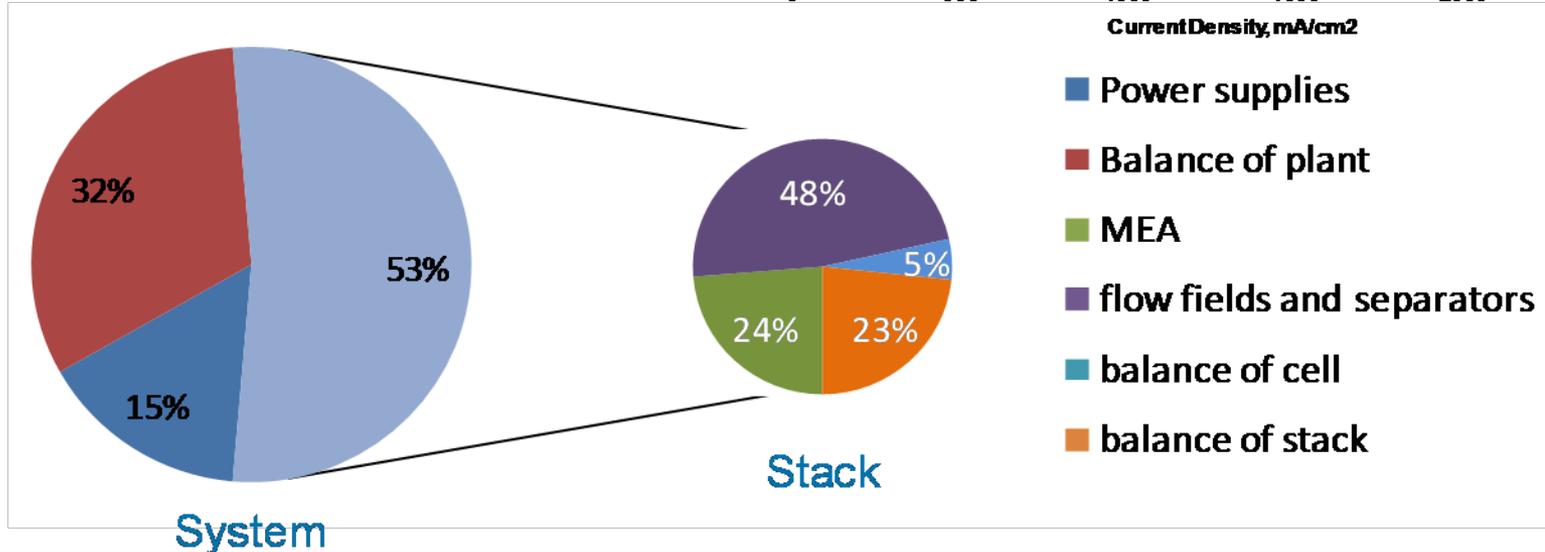
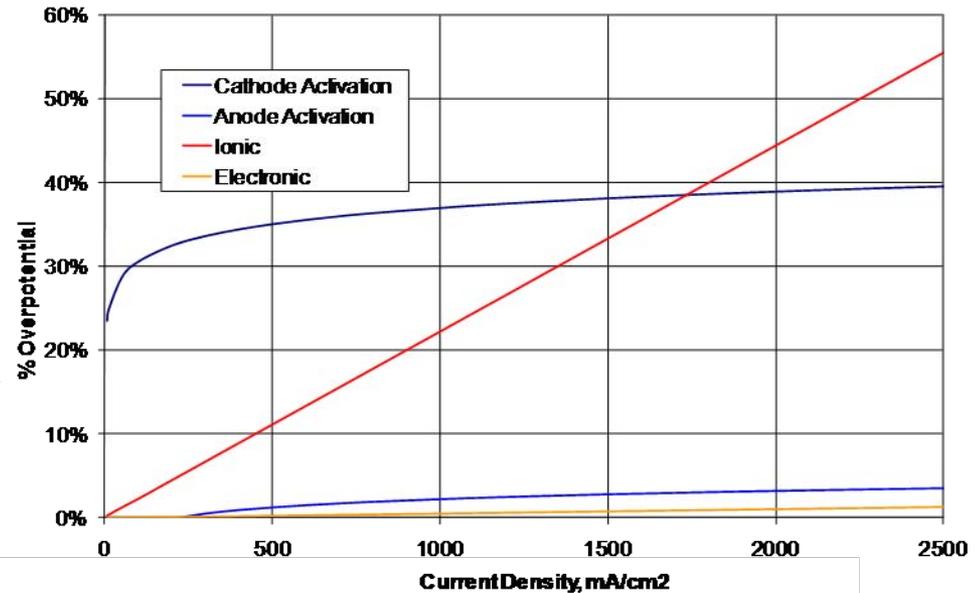
- Seal design verified at higher temperatures
- System concept and prototype design completed, hazard analysis completed
- Concept design of cell and stack components completed, prototypes on order



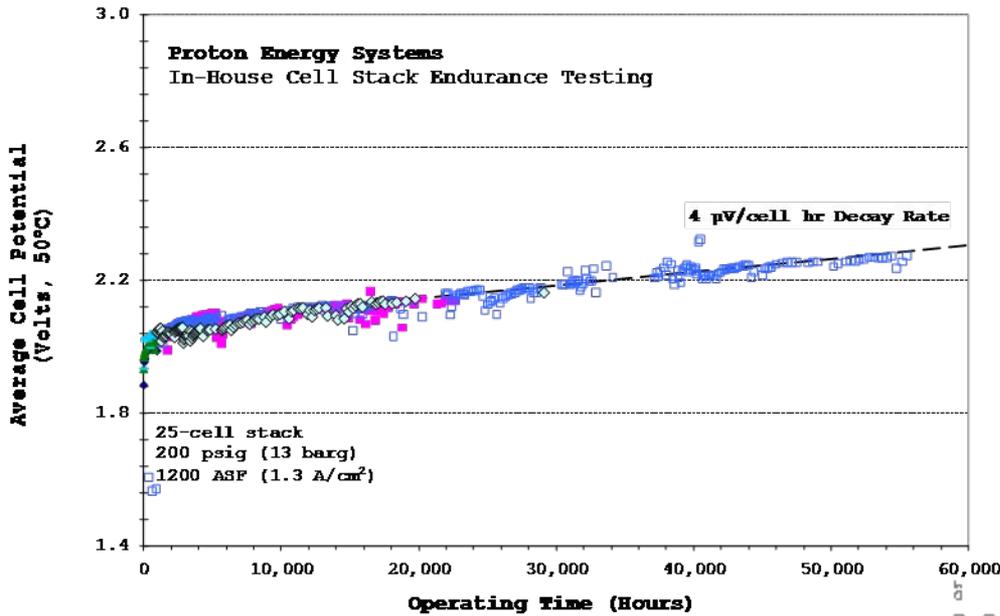
Current Stack Limitations

- Efficiency driven by:
 - Membrane resistance
 - Oxygen overpotential
- Cost driven by:
 - Membrane electrode assembly
 - Flow fields/separators

Activation and Ohmic Overpotentials

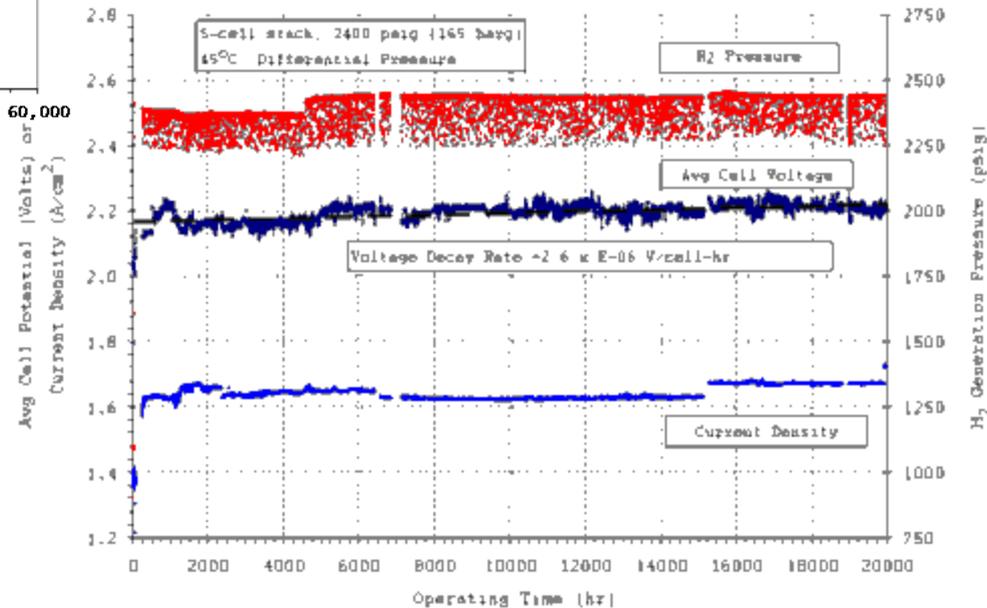


Established Stack Durability



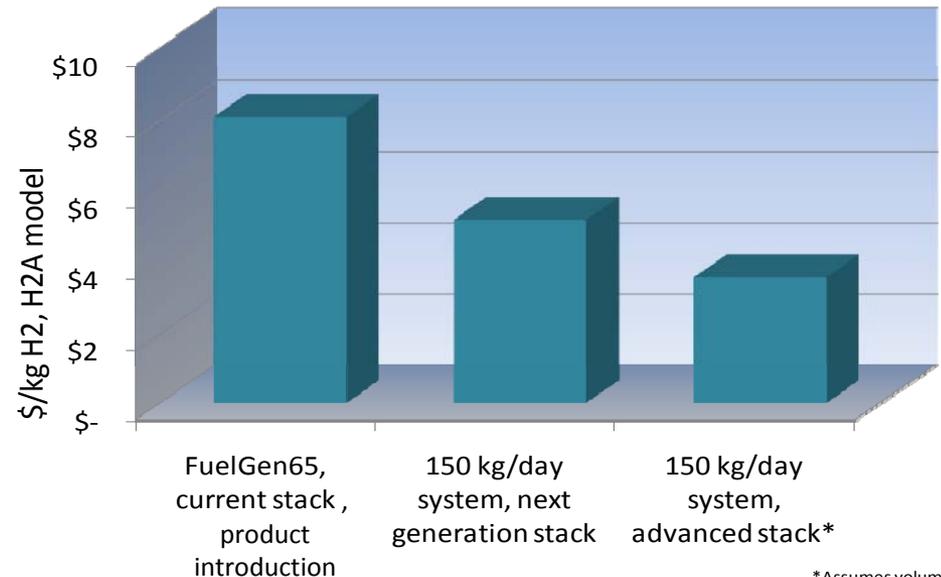
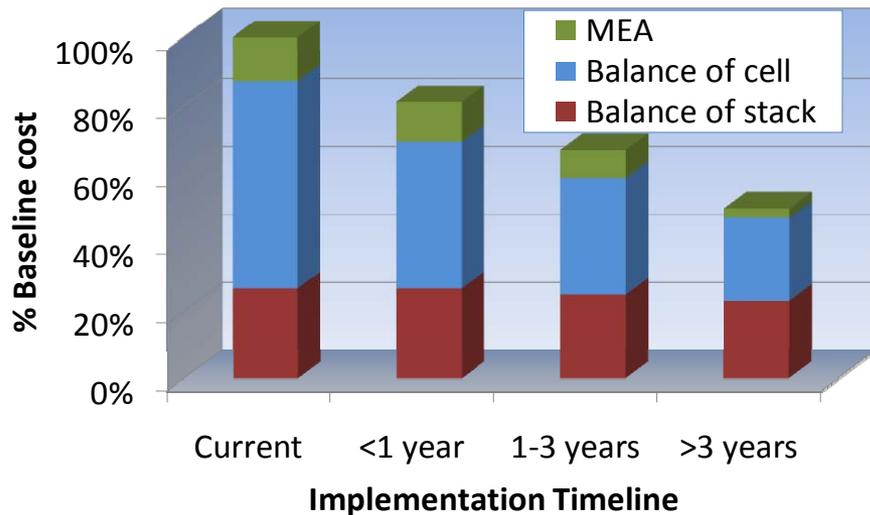
>60,000 hours of operation demonstrated in commercial stack

20,000 hours of operation demonstrated at 2400 psi



Technology Roadmaps

- Detailed product development pathways laid out internally
 - Balance of plant scale up
 - Cell stack cost and efficiency
 - Product improvements and introductions
- Balanced portfolio of near and long term implementation
- Executing on funded programs to address each area

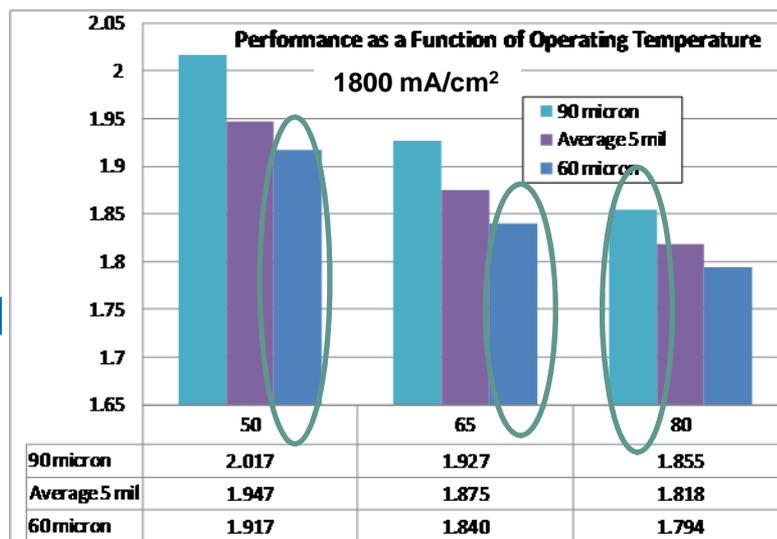


* Assumes volumes of 500 units/year

Membrane Resistance Reduction

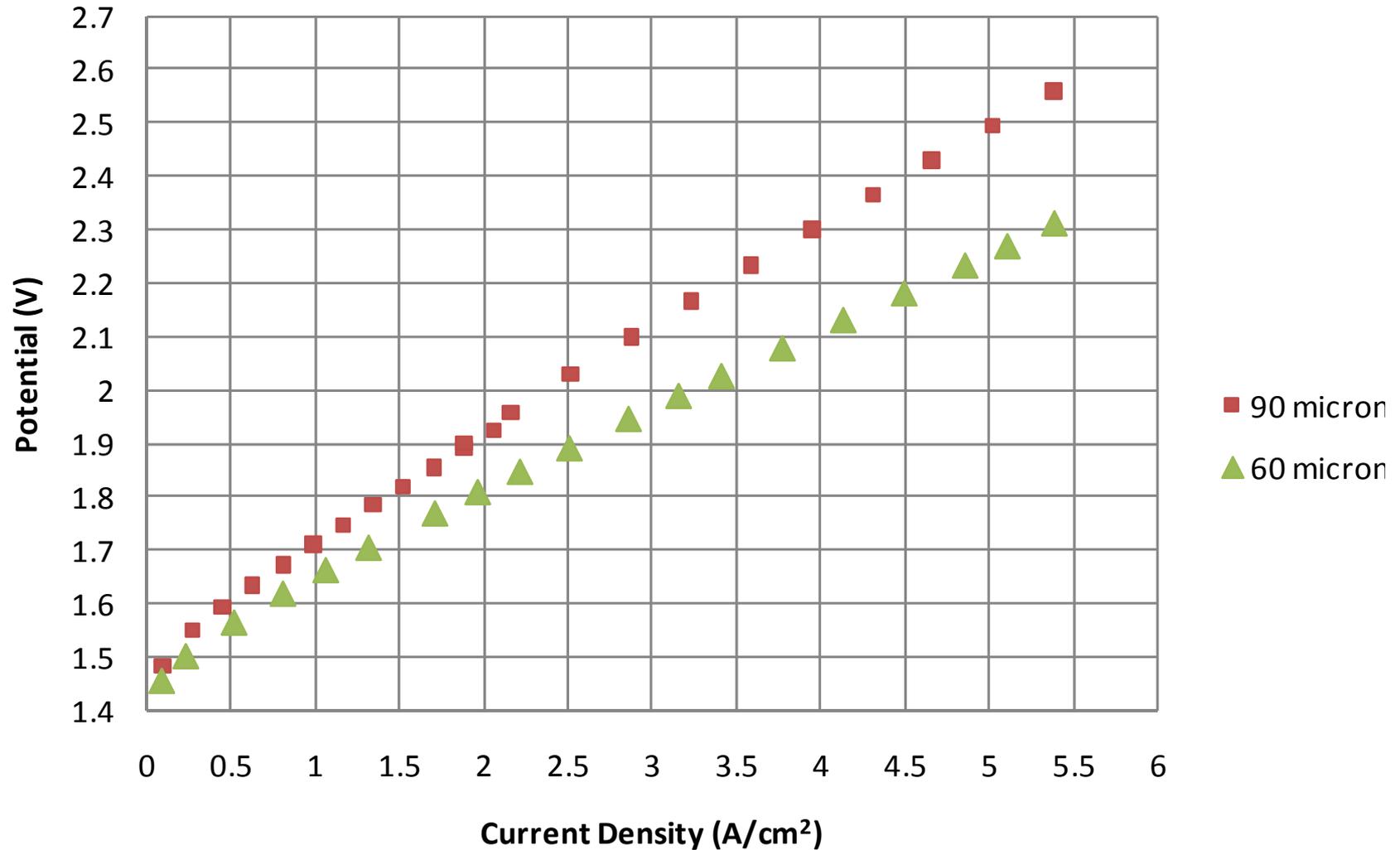
- Standard materials, 25% reduced thickness
 - Internally funded, **implemented 2010**
- Reinforced membranes, 60% reduced thickness

- Internal and ONR funding
- **Leverages W.L. Gore technology**
- 1000 hours demonstrated, passed 300 cycle accelerated stress test (5-mil fails test)
- Efficiency > 5-mil Nafion

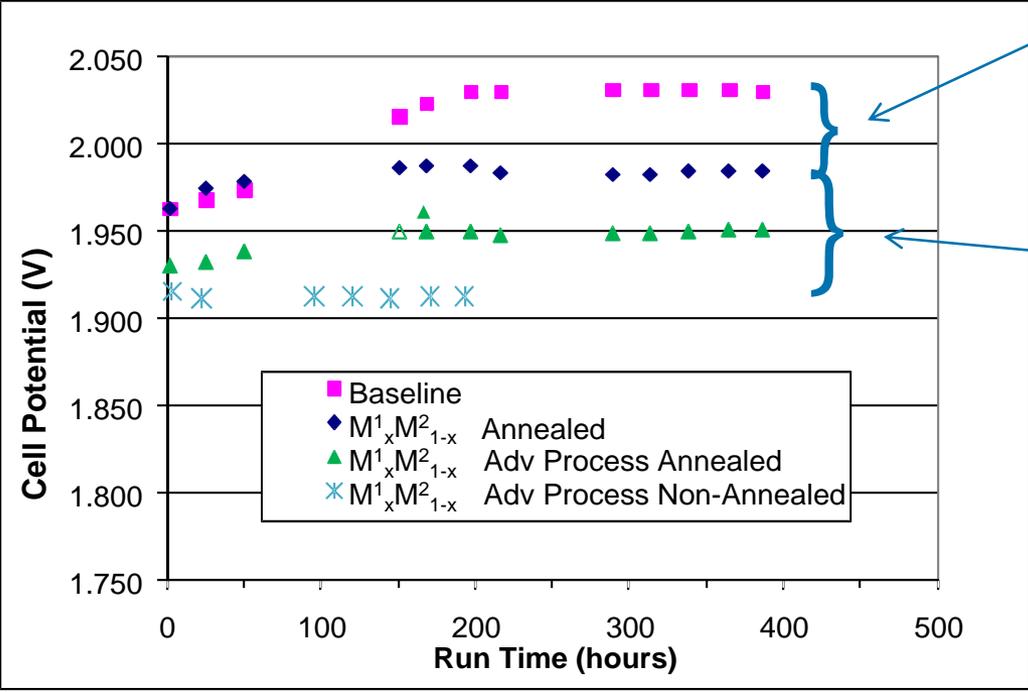


- New chemistries (hydrocarbon), 80% reduced thickness
 - NSF funded project, Phase I/II STTR
 - Reduced H₂ crossover, improved voltage at higher temp

High Current Performance, 80°C



O₂ Evolution Efficiency



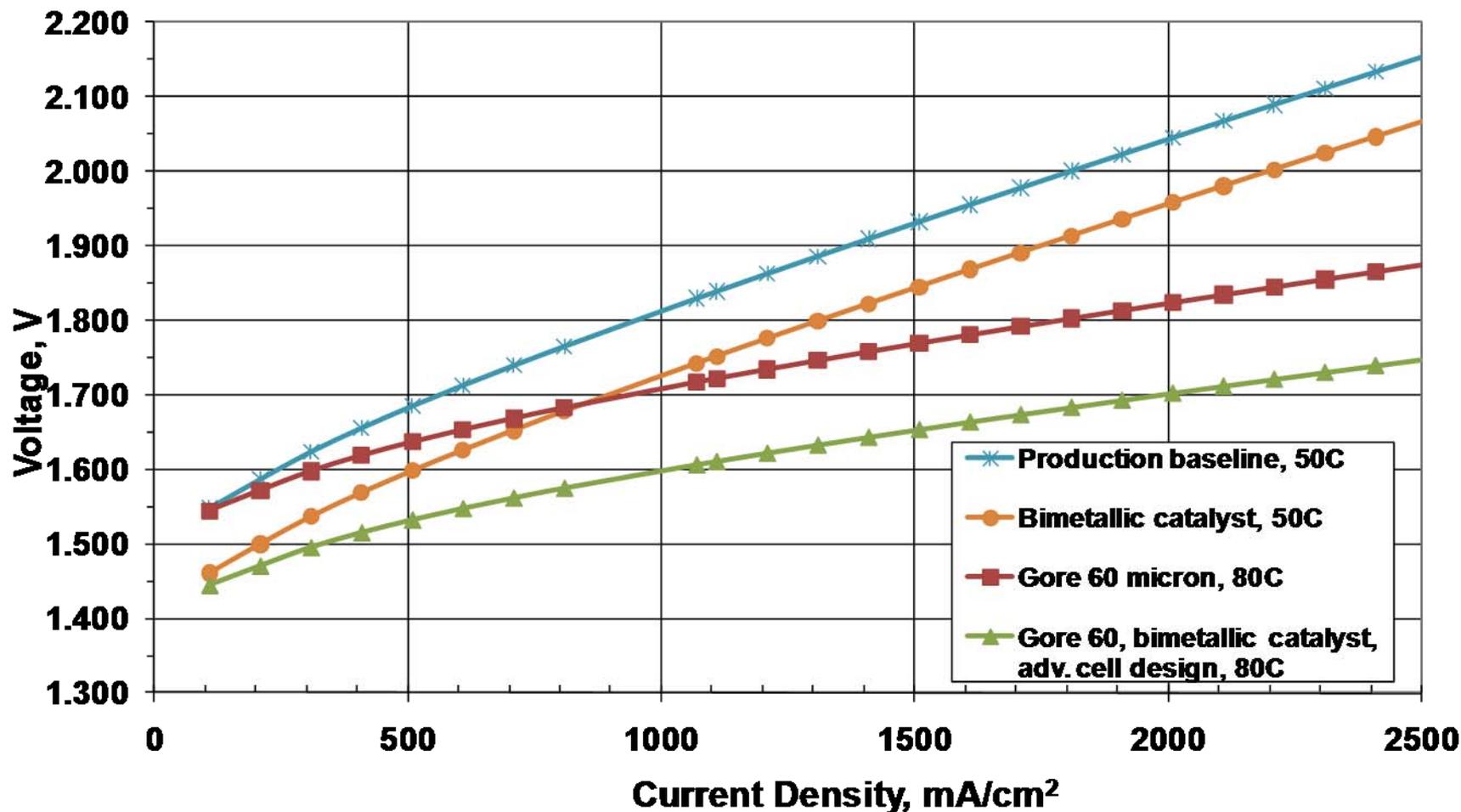
Bimetallic blends, 50 mV demonstrated efficiency gain

High surface area/utilization, 60 mV demonstrated gain

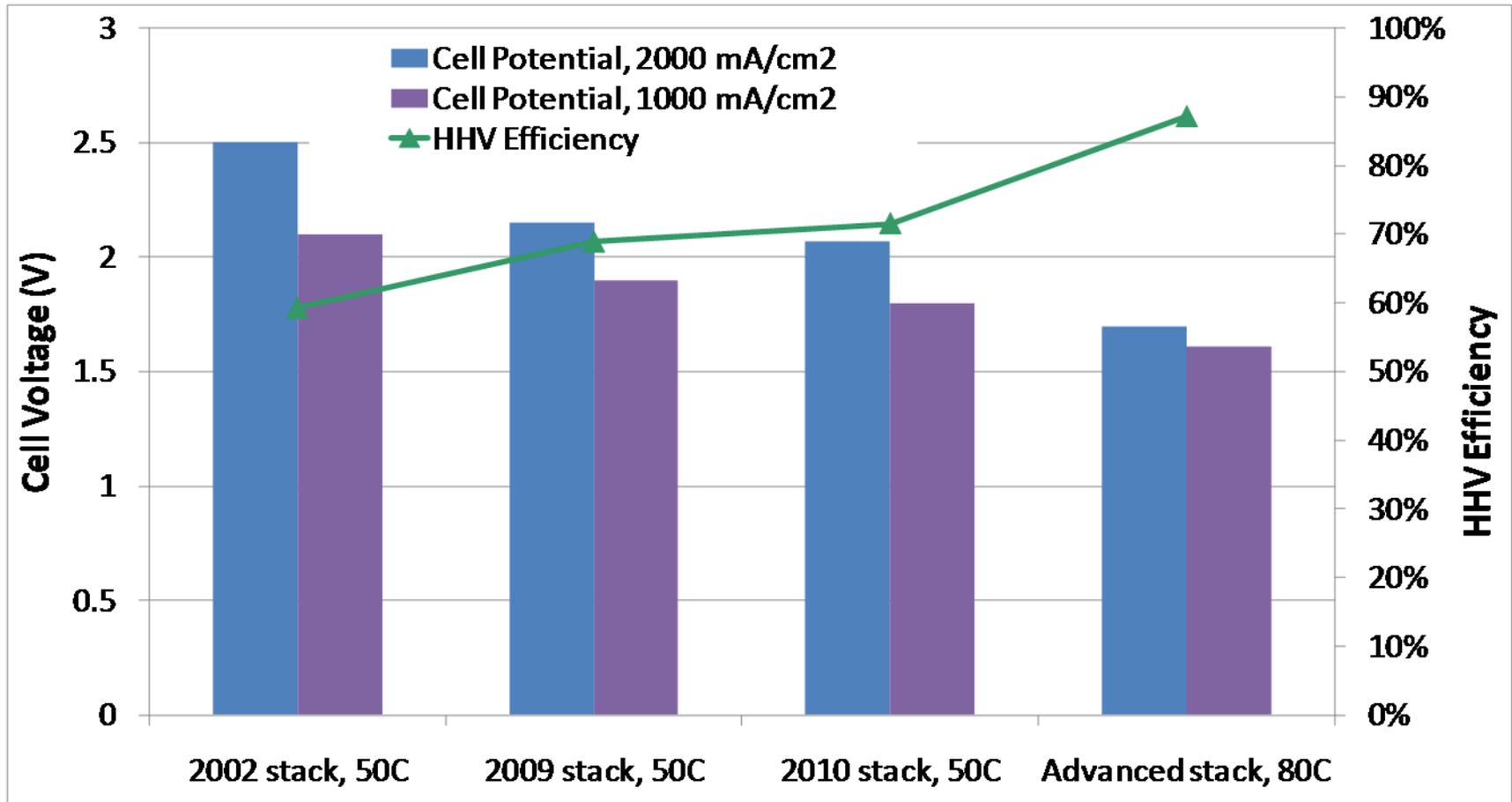
- Phase 1 SBIR results
- Pursuing funding for continued efficiency gains and catalyst loading reductions

Resulting Efficiency Improvements

Predicted and Measured Cell Potential vs Current Density



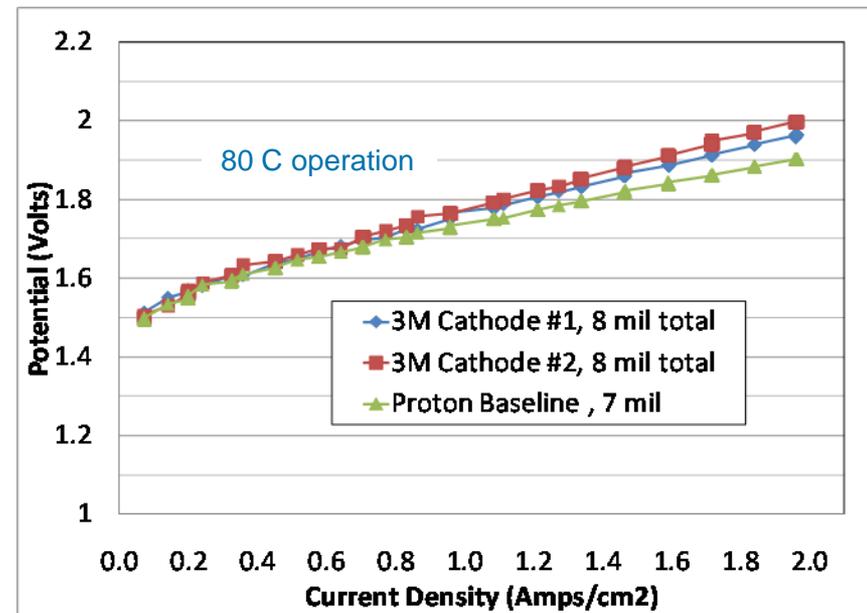
2002-2011 Progress



Improvements have enabled double the current density at the same cell voltage over 3 design generations

Noble metal reduction

- Optimize current production (25% reduction)
 - Internally funded, 25% reduction **implemented 2009**
- Next generation process (50% cumulative reduction)
 - Cathode: internally funded, 66% reduction **fully qualified for production 2009**
 - Anode: DOE funded, 55% loading reduction feasibility **demonstrated 2010**
- Alternate deposition techniques and engineered nanostructures (>90% cumulative reduction)
 - DOE + internal investment, 90% loading reduction **feasibility demonstrated 2010**
 - **Leverages 3M technology**
 - Separate test shows >1500 hours of continuous operation



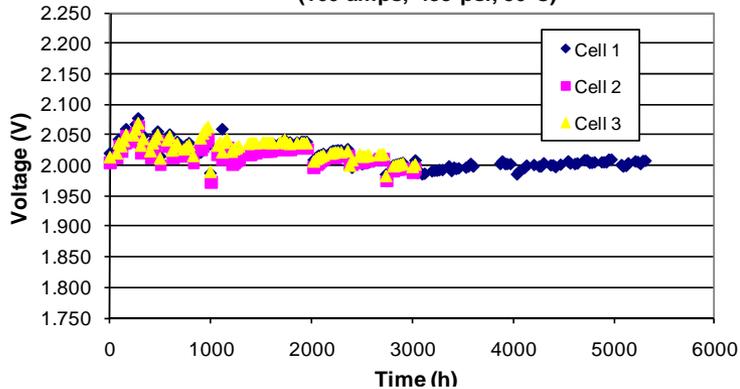
Flow Field Cost Reduction

~\$1.5M DOE funding allocated to date

Traditional approaches, 25% savings

Implemented 2010

Phase 1 Verification
(160 amps, 435 psi, 50°C)

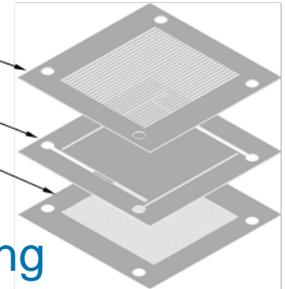


Unitized parts and low cost manufacturing method, 50% cumulative savings

Stamping



O₂ Flow Field Plate
Header Plate
H₂ Flow Field Plate



Diffusion bonding

Laminate designs, 70% cumulative savings (enabled by coating development)

Alternate coating strategies, 30% cumulative savings

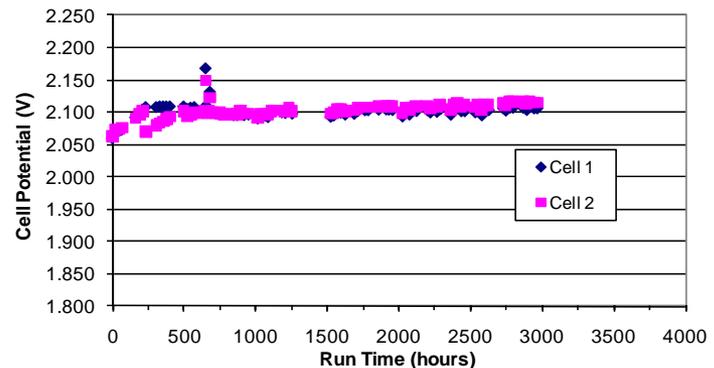


Ti

Ti-10Zr

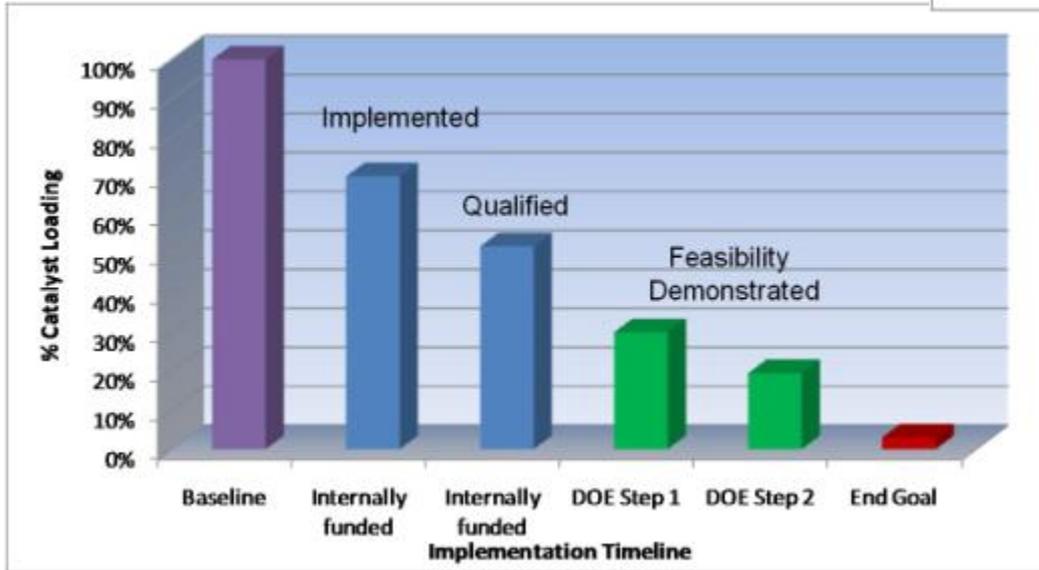
Ti-10V-5Zr

Composite Bipolar Plate
(160 amps, 100 psi, 50°C)



Cell Stack Cost Reductions

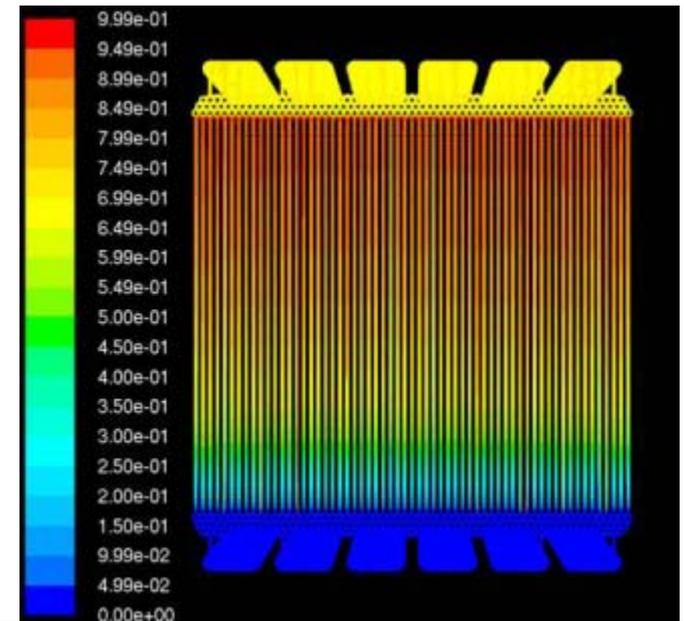
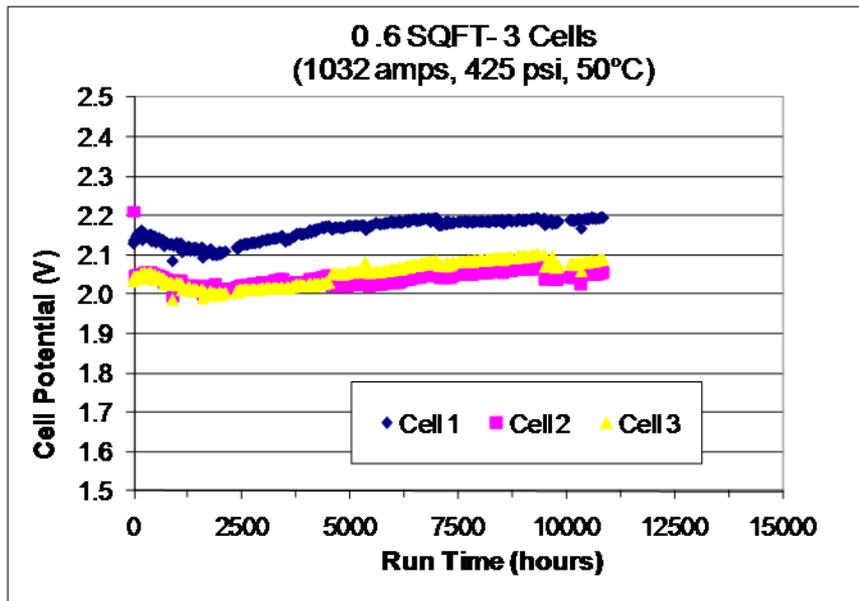
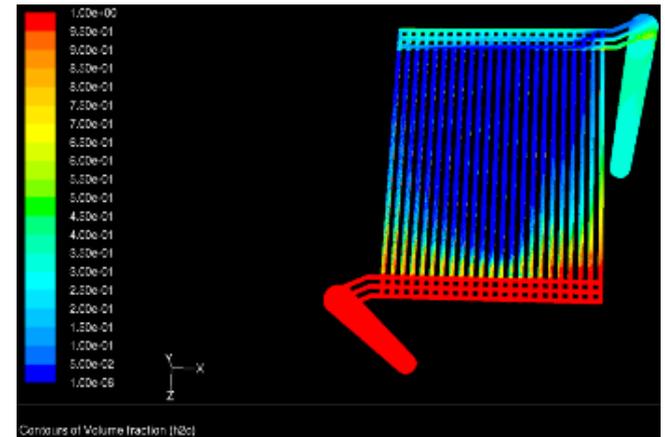
Noble Metal Reduction



Flow Field Cost

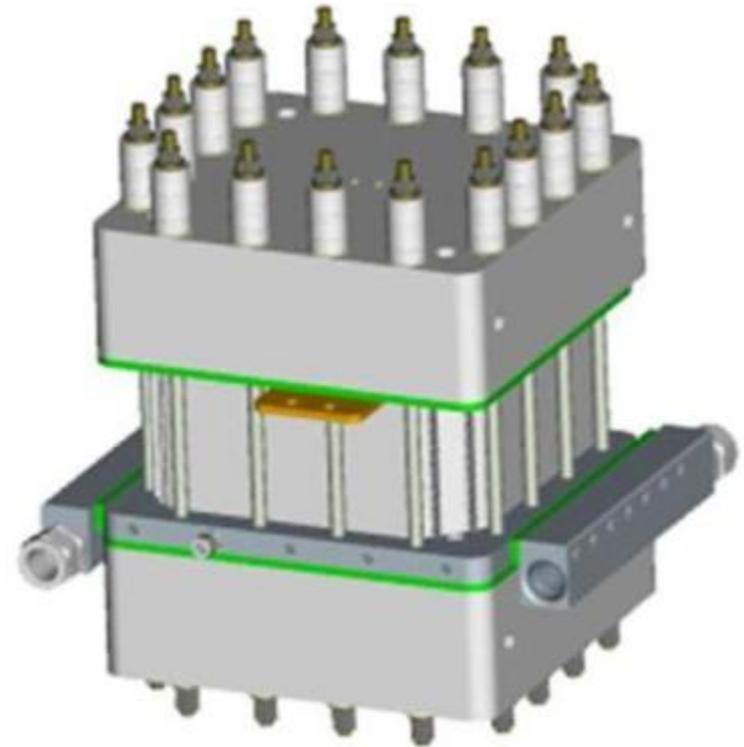
0.6 ft² Stack Development

- Improvement in bipolar plate design
 - Current 0.1 ft² design tested to over 1 million cell hours
 - CFD modeling shows more uniform flow
- Demonstrated operation up to 425 psi
 - >10,000 hours validated

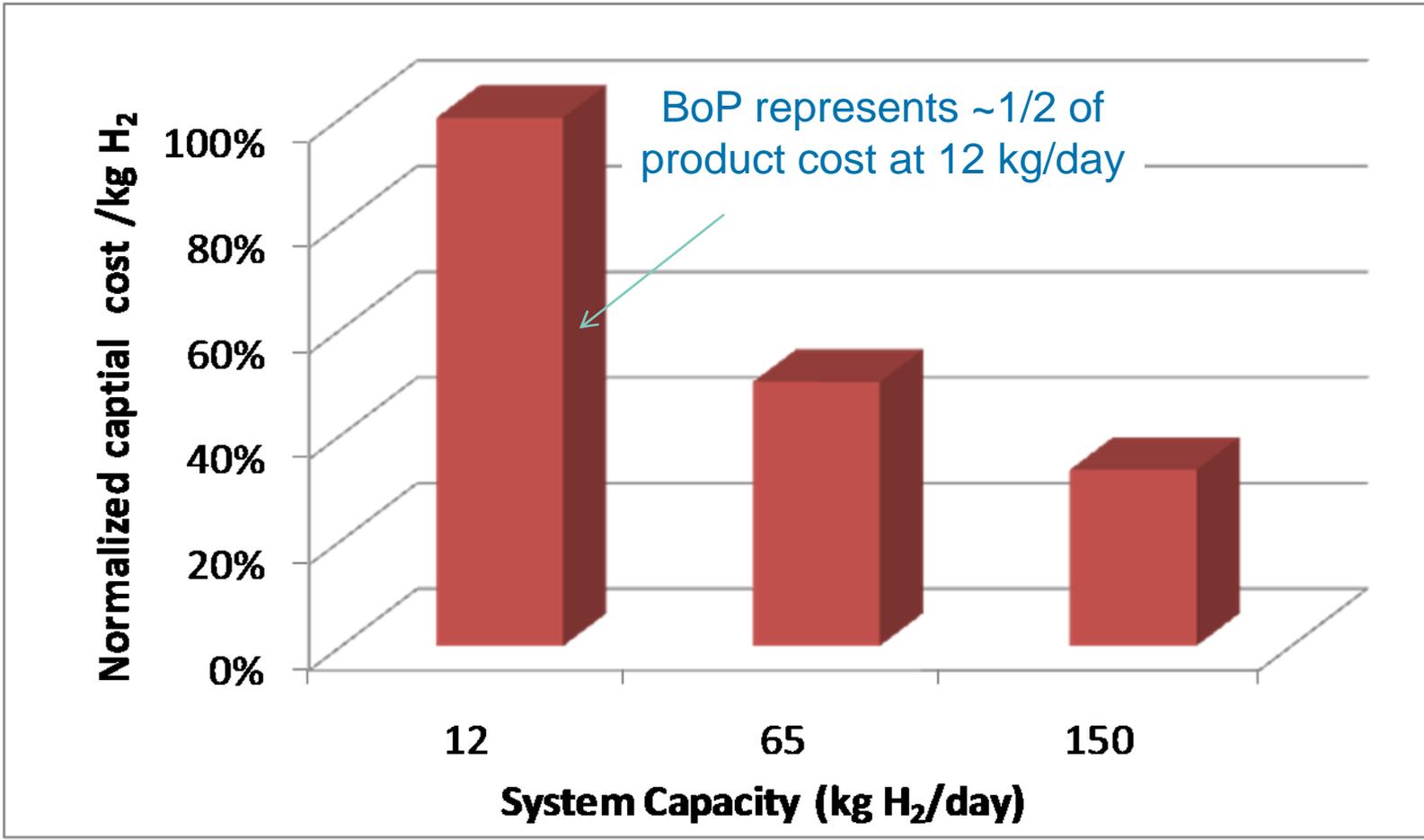


Next Steps: Scale Up

- Fully tested at 1-3 cell level
- TARDEC FY11 program: Scale up to 50 kg/day full size design point



Impact of Scale Up on Balance of Plant Cost



Summary and Future

- Commercial products leveraging PEM electrolysis are growing in capacity and advancing in cost and efficiency
- These products serve existing markets and can directly leverage investments in PEM fuel cell technology
- PEM electrolysis can help to bridge the infrastructure gap and has already been demonstrated at relevant scale
 - Additional advantages in potential for zero carbon footprint
- Cost/efficiency targets can be achieved through leveraging of existing science, without major new invention
- Investment in electrolysis is key to move demonstrated cost and efficiency improvements from the lab to production

Acknowledgments

Cell Stack

- Luke Dalton
- Everett Anderson
- Chris Capuano
- Andy Roemer
- Brett Tannone
- Mike Niedzwiecki
- Judith Manco
- Danna Begnoche

High Pressure System

- Bob Avery
- Steve Tommell

High Capacity System

- Steve Porter
- Ken Dreier
- Larry Moulthrop
- Mike Spaner
- Curt Ebner
- John Griffin
- Chau Chuong

Collaborators

- W.L. Gore
- 3M
- Penn State University
- Oak Ridge National Lab
- National Renewable Energy Lab

Funding

- Department of Energy EERE
- Army TARDEC
- Office of Naval Research
- National Science Foundation

