Building America Meeting



Energy Efficiency & Renewable Energy



Customer-Focused Deployment

SAM RASHKIN

Chief Architect Building Technologies Program February 29, 2012

'Good Government' As-A-System

Building America: Develops New Innovations and Best Practices Builders Challenge: Recognizes Leading Builders Applying Proven Innovations and Best Practices

ENERGY STAR:

Recognizes Builders Who Deliver Significantly Above Code Performance

IECC Code:

Energy Efficiency &

Renewable Energy

U.S. DEPARTMENT OF

Mandates technologies and practices proven reliable and costeffective



Disseminating Research Results: Building America Resource Tool

3 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

World-Class Research At Your Finger Tips



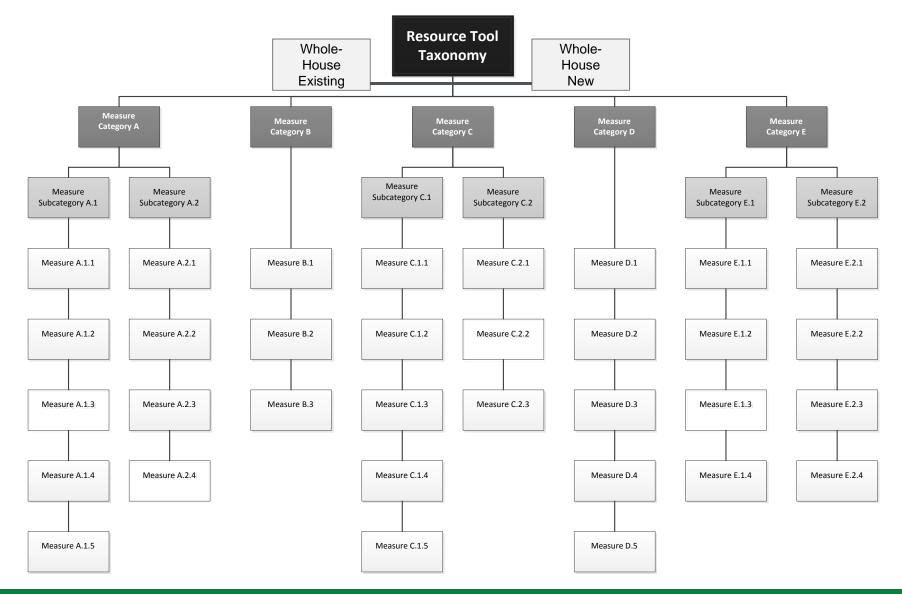
Energy Efficiency & Renewable Energy



4 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

High Performance Home Dewey Decimal System

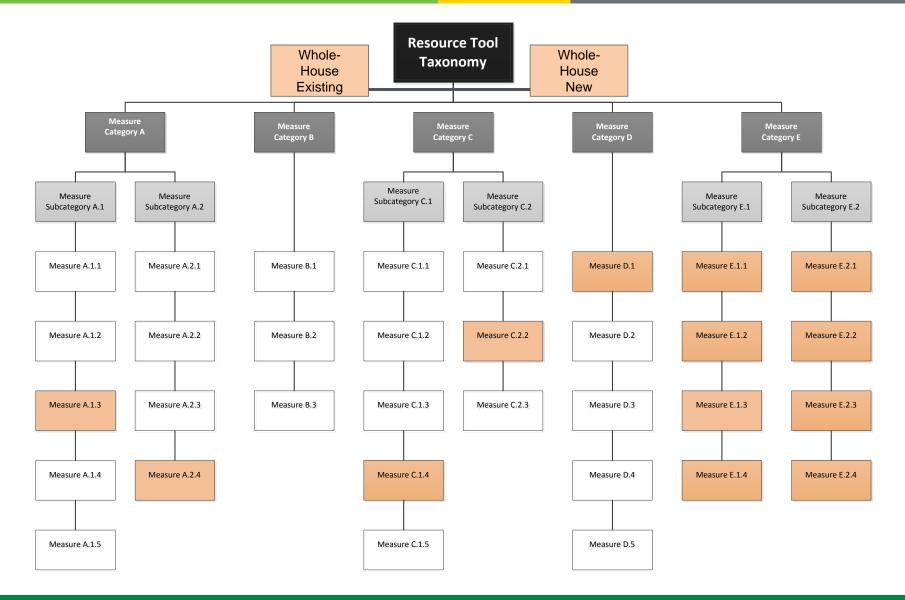
ENERGY Energy Efficiency & Renewable Energy



5 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

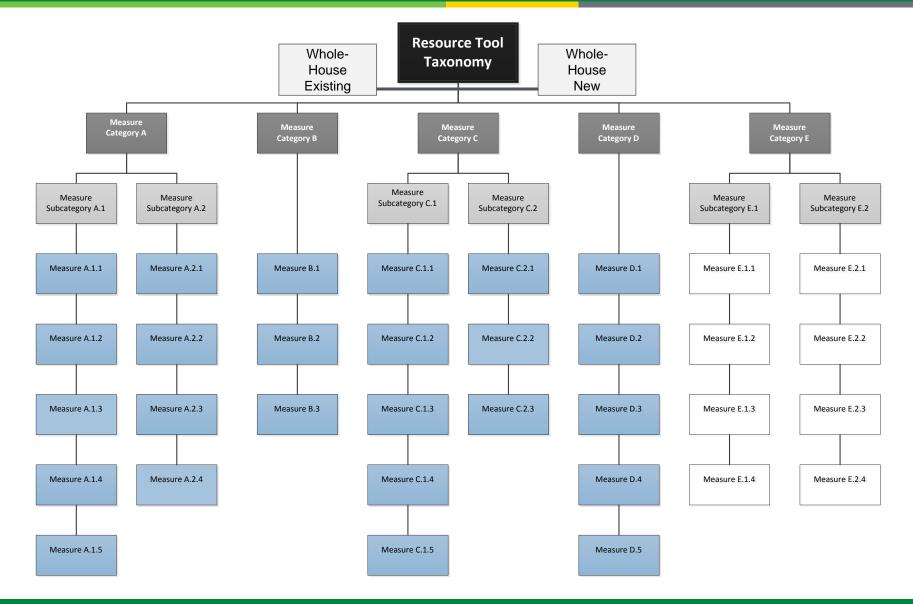
Building America Baseline

U.S. DEPARTMENT OF ENERGY | Energy Efficiency & Renewable Energy



6 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

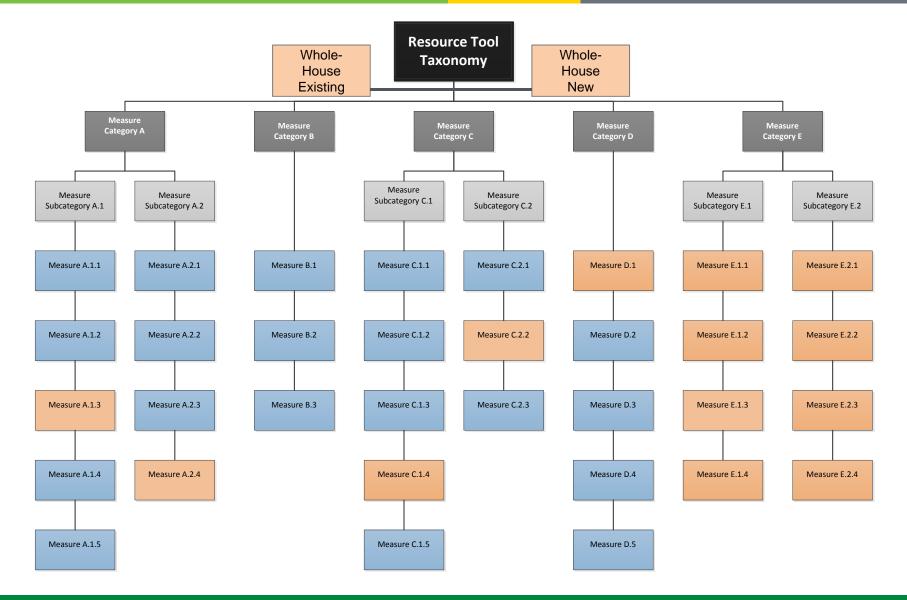
Energy Star Field Guide Baseline ENERGY Energy Efficiency & Renewable Energy



7 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Comprehensive Resource Tool

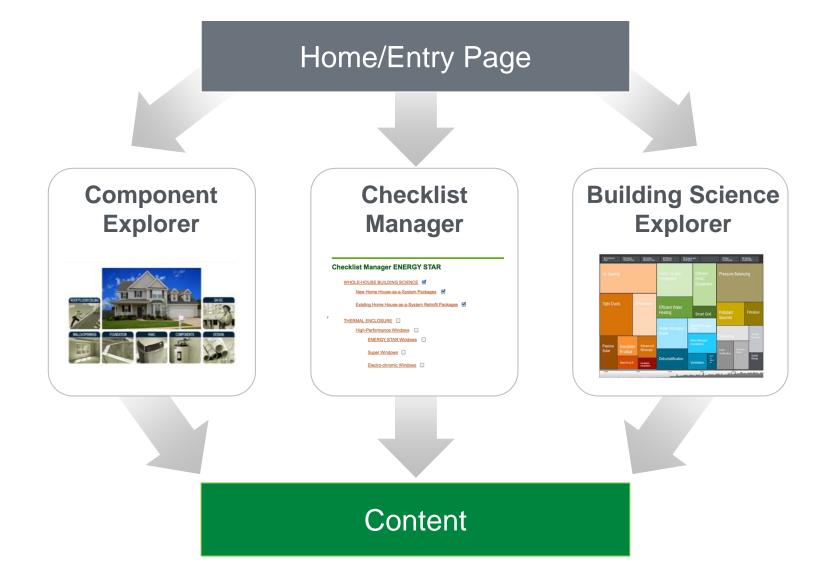
ENERGY Energy Efficiency & Renewable Energy



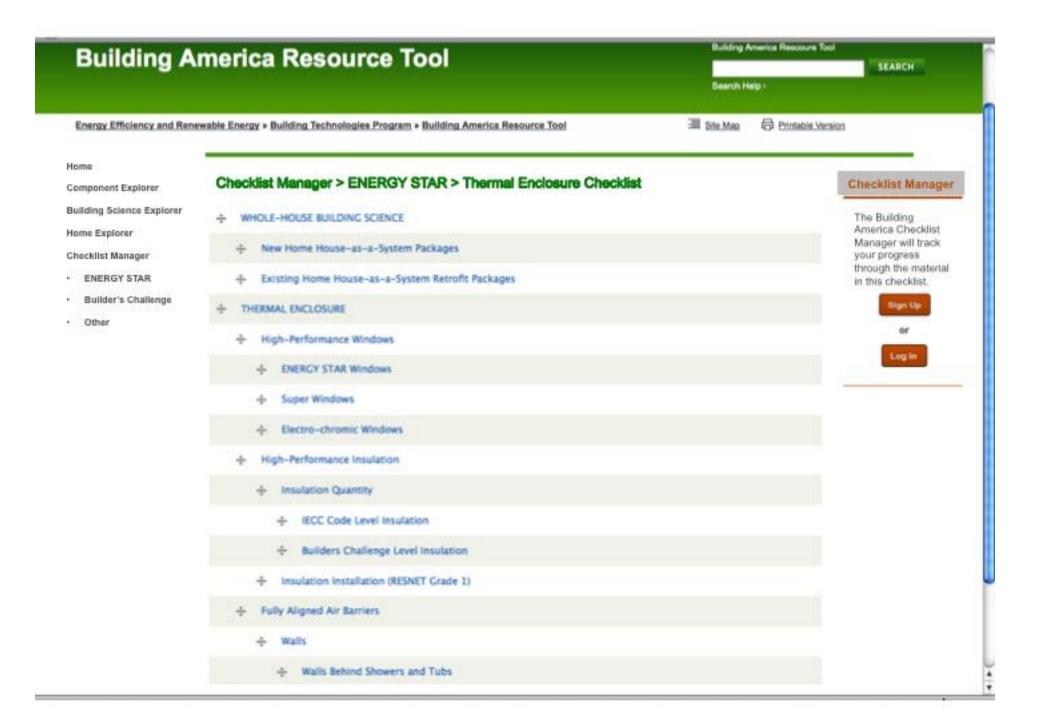
8 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

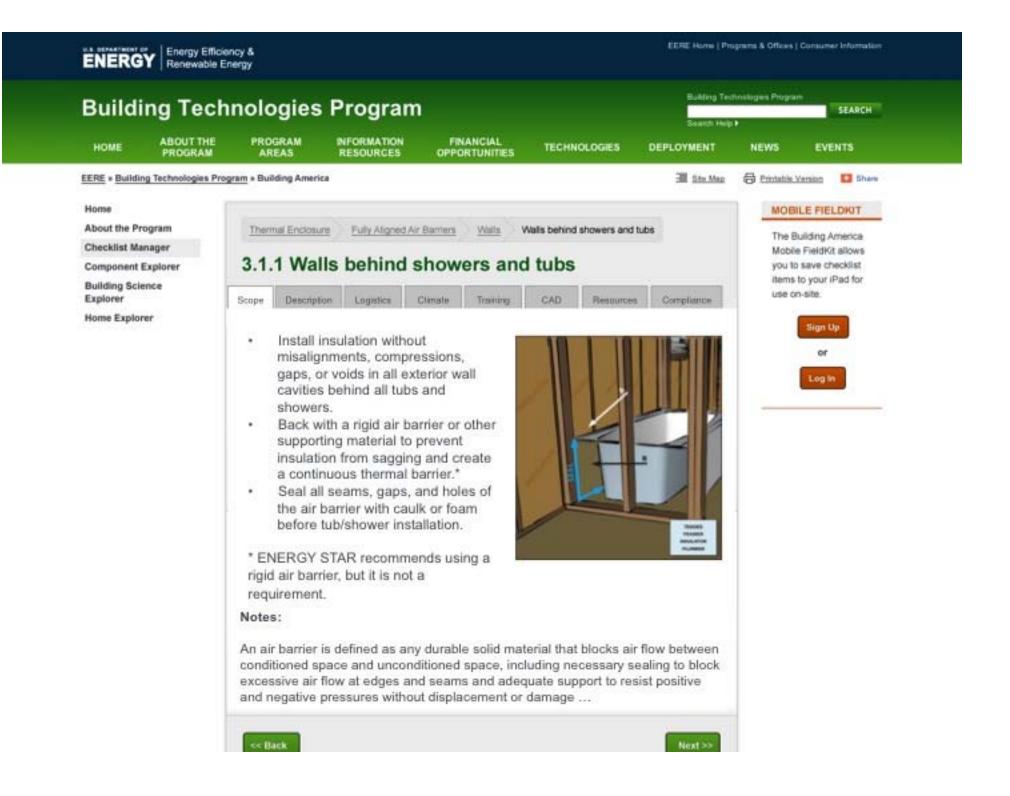
Navigation Paths

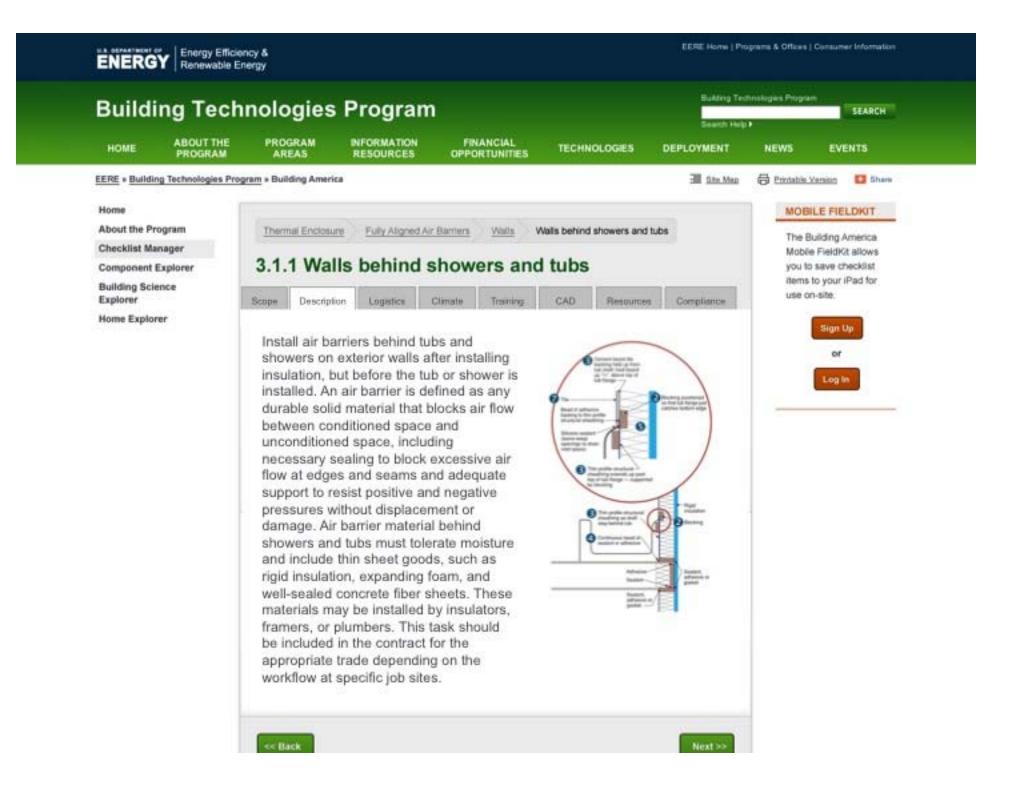


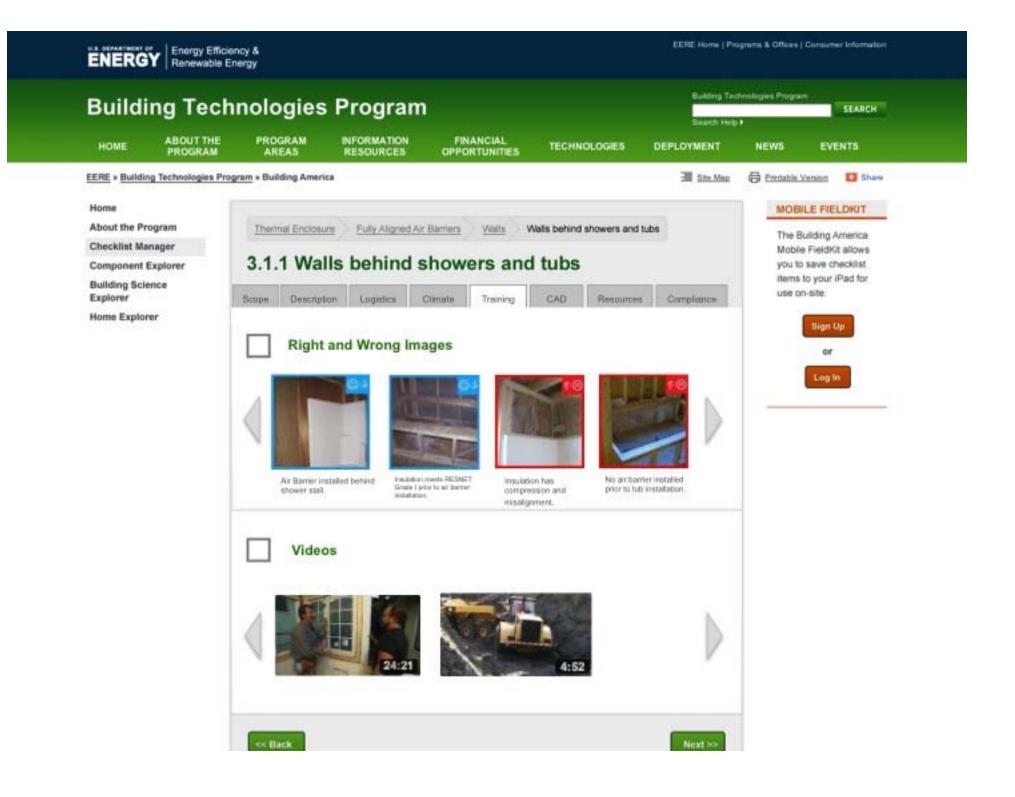


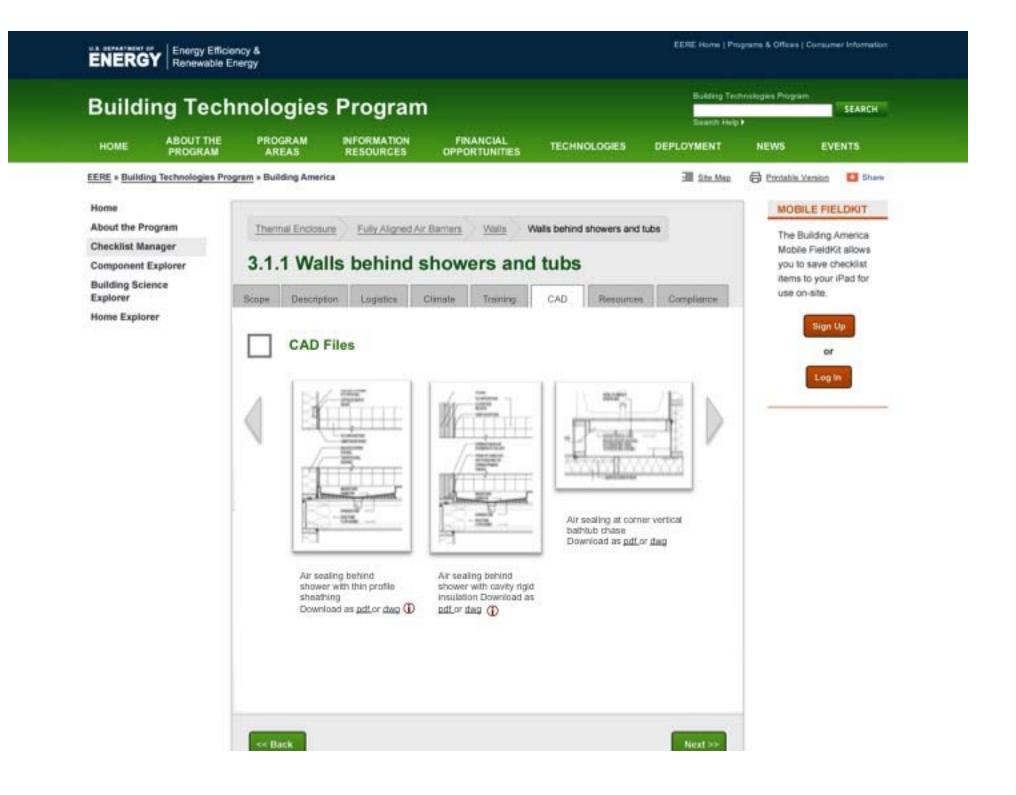


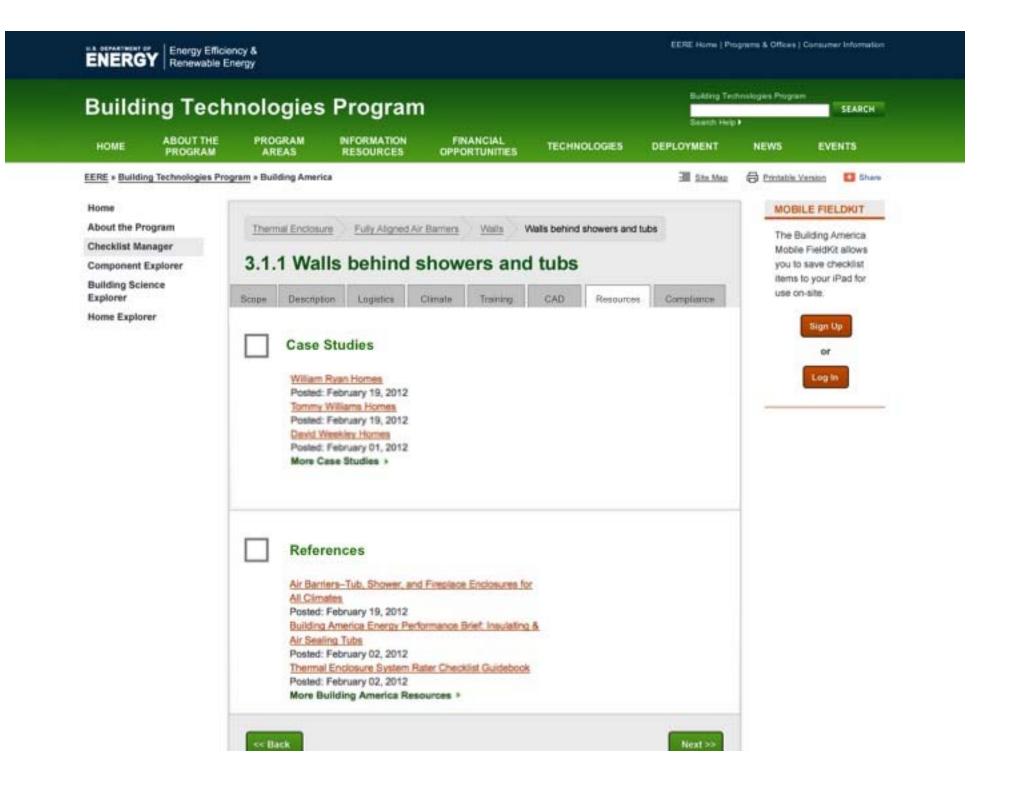


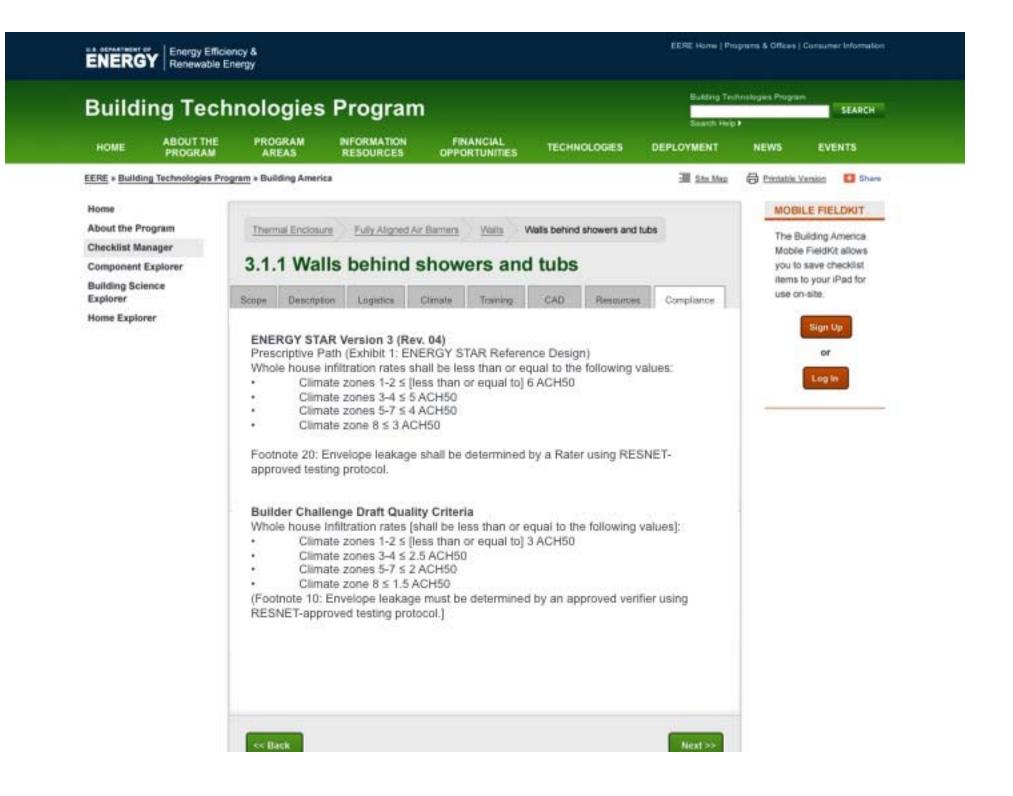














Builders Challenge Version 2 Specification Strategy

18 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market



Don't compete with ENERGY STAR;

instead complement and align with ENERGY STAR. Thus, it all begins with ENERGY STAR v3 prerequisite.



U.S. DEPARTMENT OF

Energy Efficiency & Renewable Energy

With ENERGY STAR ensuring complete building science, make homes ready for Net-Zero performance by adding proven technologies and practices.



U.S. DEPARTMENT OF

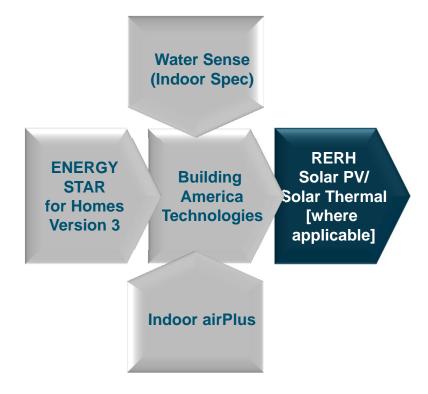
Homes this tight and well-insulated demand more vigilant pollutant control and attention to related water efficiency issues.



Strategy #4:



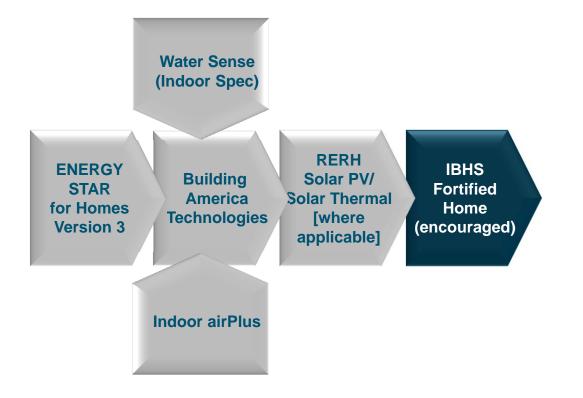
Since home performance is ready for net zero, ensure low-cost details that can save \$1,000's downstream to install solar.







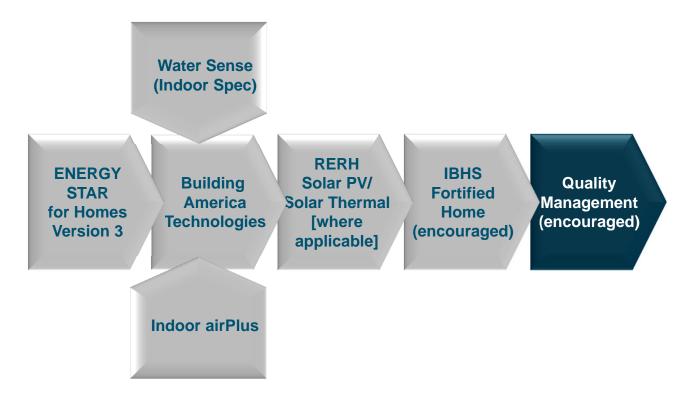
Homes built this well and this affordable should last 100's of years, so **don't ignore disaster resistance.**





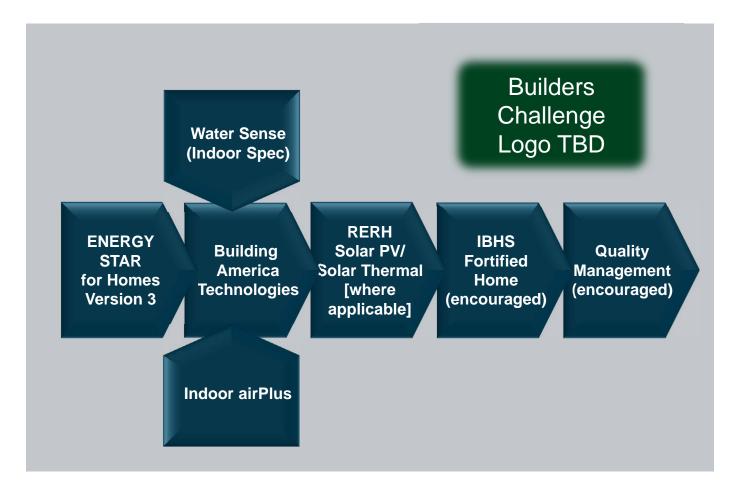


To ensure the success of builder partners, it's important to encourage QA/QC practices.



U.S. DEPARTMENT OF

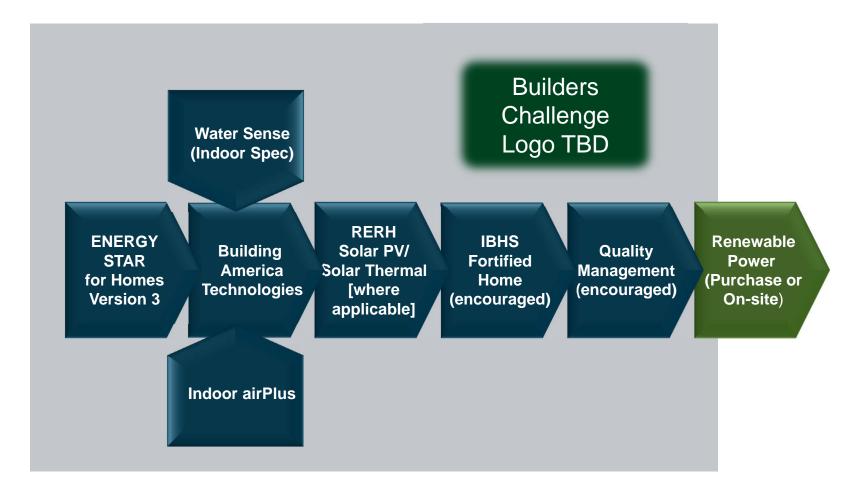
All the pieces add up to Builders Challenge v2...



25 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

U.S. DEPARTMENT OF ENERGY R

...and now homes are ready for renewable power.



26 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market



Builders Challenge Version 2 Builder Business Case

27 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market



How to Minimize Cost

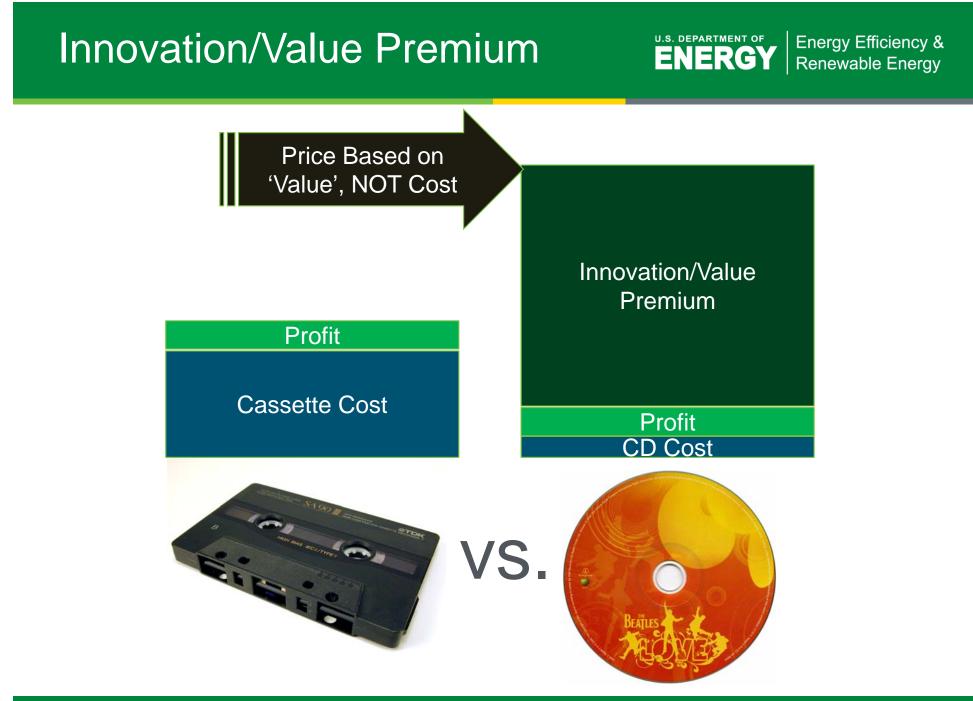
NAHB estimates for every **\$1,000 increase** in sales price, nearly **250,000 households** fail to qualify for a mortgage on a typical new home.

[http://www.nahb.org/fileUpload_details.aspx?contentTypeID=3&contentID=40372&subContentID=112293]



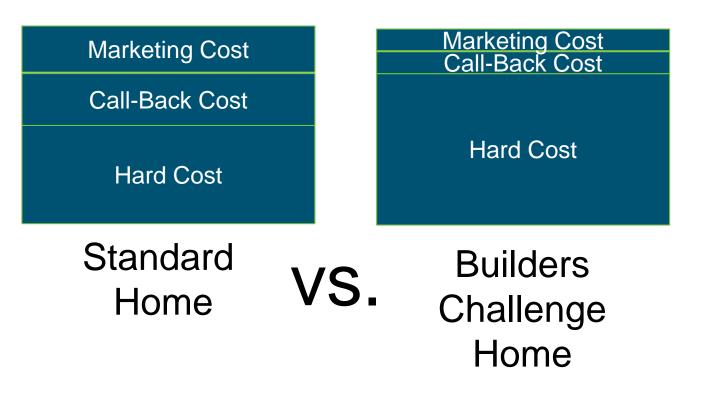
How to Maximize Value

so homebuyers are compelled to want new housing again.



30 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Home Innovation Business Case **ENERGY**



Energy Efficiency & Renewable Energy

Home Innovation/Value Premium

Price Based on 'Value', NOT Cost Innovation/Value Premium Profit Profit Cost Cost Standard **Builders** VS. Home Challenge Home

Energy Efficiency & Renewable Energy





The closer link to leadership, the higher the innovation/value premium.

33 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Innovation Leadership Example ENERGY Energy Efficiency & Renewable Energy









Innovation option can't look the same as the standard option.

What Were They Thinking?



Energy Efficiency & Renewable Energy





2001 Toyota Corolla 2001 Toyota Prius

36 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Getting Innovation 'Look' Right **ENERGY**





2005 Toyota Corolla 2005 Toyota Prius

37 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Buildings.Energy.gov

Energy Efficiency & <u>Renewable Energy</u>

Personal Experience



Energy Efficiency & Renewable Energy





Low-Performance Home

High-Performance Home



• Measure Profit Metrics:

- Call-Backs
- Marketing Costs
- Profit Margins

• High-Performance Looks Different!

Energy Efficiency &

Renewable Energy

U.S. DEPARTMENT OF



Builders Challenge Version 2 Consumer Message

40 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Buildings.Energy.gov



The Builders Challenge Story

41 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Buildings.Energy.gov



Builders Challenge Logo TBD

Symbol of Excellence

This logo means your home was designed, engineered, and constructed in conformance to U.S. Department of Energy (DOE) guidelines for extraordinary levels of excellence and quality. Feel great knowing you choose a home earning a label only offered by leading edge builders.





Strong Heritage

Builders Challenge technical specifications are derived from world-class research conducted under the U.S. DOE Building America Program and every home meets ENERGY STAR for Homes Version 3 requirements. Look for the most effective and proven innovations in every labeled home.





Sustained Value

Since you only have one chance to build quality into a new home, every Builders Challenge qualified home is constructed to meet forthcoming code requirements.
It's great peace-of-mind to know the largest investment of a lifetime won't be obsolete in a few years!

44 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market





No or Ultra-Low Utility Bills

Every Builders Challenge Qualified Home is so energy efficient, a small solar system can often offset most, or all, of your utility bills. Look for important details that can save \$1,000's of dollars installing a solar system in the future. Enjoy watching your home's value rise as utility rates steadily increase.





Breathe Better

Since we spend about two-thirds of our time each day inside our homes, every Builders Challenge qualified home has a comprehensive package of measures that control dangerous pollutants, provide continuous fresh air, and effectively filter the air you breathe.

Now you can provide a healthier home for your family.





Water Smart

Every Builders Challenge home is equipped with the latest hot water distribution technology and often water saving fixtures. Save as much as 10,000 gallons or more wasted water down the drain each year and enjoy near-instant hot-water. Save water with no sacrifice in performance.





Engineered to Last

Comprehensive water protection and superior air-flow management can eliminate moisture-related problems. In addition, builders are encouraged to include regionally appropriate disaster-resistant construction practices. A home built to Builders Challenge quality standards is designed to last hundreds of years.





Future Performance Available Today

The U.S. DOE believes the advanced levels of affordability, comfort, quiet, health, durability, and quality delivered in your Builders Challenge qualified home is where all housing is headed in the future. **Now you can feel confident before making such a** large purchase decision.



Builders Challenge Logo TBD

For More Information

Visit the Builders Challenge web site to learn more and find approved builder partners:

http://www1.eere.energy.gov/buildings/challenge/



Builders Challenge Version 2 Draft Specifications

51 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market

Buildings.Energy.gov

Alignment with ENERGY STAR v3



Energy Efficiency & Renewable Energy

	Talifin 332	Nationa						nte			
	Dis Department of Every	December 12	2011								
	+	Iders Challenge I			Irement	s for A	ll Labe	led Hom	ec.4		
	Area of Improvement	Mandatory Req									
Builders	1. Overall Home	Compliance with a							and che	ckista	
	2. Envelope ³ Envelope ³ Fenestration shall meet or exceed in Ceiling, well, foor, and size insulation				d latest ENERGY STAR requirements ation shall meet or exceed 2012 IECC levels						
Challenge	3. Cooling & Heating □ Ducts Inside conditioned space or alternative ductiess H System □ Total duct leakage is ≤ 4 CFM per 100 sq. ft. of condition										
	4. Water Efficiency Plumbing fixtures, tolets, and hot water distribution shall meet it										
Mandatory	5. Lighting & Appliances	All installed whigenions, dishesishers, and clothes visitiens are ENERGY STAR qualified. ENERGY STAR qualified fotures or bulles in minimum 80% of acclets All installed bathroom webliction and calling fams are ENERGY STAR qualified						fed.			
Reqts.	6. Indoor Air Quality	EPA Indoor sirPL							-		
Requs.	7. Renewable Ready	EPA Renewable I EPA Renewable I									
	EPA Renewable Energy Ready Home Solar Thermal Checklad Exhibit 2: Builders Challenge Target Home ²⁴										
	HVAC Equipment	1									
		Hot Climate (2009 IECC Zone		(200	Mixed Cl 9 IECC Ze		9 ⁹	Coli (2009 IEC	d Climate C Zones		
	AFUE	<u>>80%</u>			<u>>90</u>	N.	-	-	>94%		
	SEER	<u>≥</u> 18	_		<u>></u> 16	S			<u>≥</u> 13		
Duildana	HSPF Geothermal Heat Pump	<u>>8.2</u>		-	29 IY STAR E	1 Band	008.04		≥10 ¹⁰		
Builders	ASHRAE 62.2 Ventilation	Any	1.40	T EPERM	80	_	COP CIN		V or ERV		
	Insulation and Infiltration			1.1							
Challenge	 Insulation levels shall meet the 2012 IECC and achieve Grade 1 installation, per RESNET standards.¹² 										
onancinge	 Mnimum R-4 insulation on h Infiltration¹⁰ (ACH50): 		tem ducte 2.5 in CZ's	34 3	lin CZ's 5	7 1 1	5 in CZ 8	5			
Reference	Windows ^{14,15,18}										
Reference		Hot Climate (2009 IECC Zones 1		(2009)	Mixed Cli ECC Zone			Cold Climat 2009 IECC		7,8)*	
Deciar	SHOC	<u>≤</u> 25			<u><</u> 2	7			any		
Design	U-Value	<u>4</u>			<u>s</u> :				≤.27		
	Where Window to floor area (W	(A) > 15%, SHOC's at	d U-value	specified	sbove sh	all be mo	dified by	. (0.15/WF)	47 x valu	•	
	Water Heater ENERGY STAR minimum										
	Thermostat ¹⁷ & Ductwork										
	Programmable themostat (except for zones with radiant heat)										
	Lighting & Appliances										
	 For purposes of calculating to ENERGY STAR refigerator, 								TAR dish	washer,	
	•										
Sizo											
Size											
Adjustment		DDAFT	D		0						
	Palition XXX	DRAFT Builders Challenge National Program Requirements									
Factor	AMERICA CARA										
	Bedrooms in Home to be		1	2	3	4	5	6	7	8	
	Conditioned Floor Area		1,000	1,600	2,200	2,800	3,400	4,000	4,600	5,200	

DRAFT Builders Challenge

52 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market



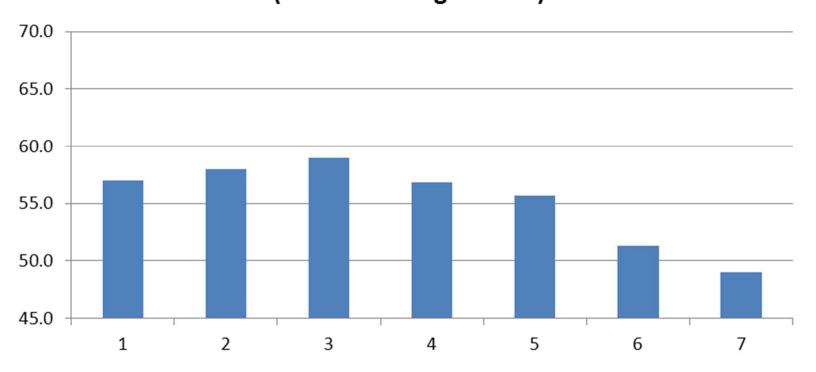
		Exhibit 2. Duilders Ch	allenge rarget nome					
	HVAC Equipment							
Higher Eff		Hot Climates (2009 IECC Zones 1,2) ⁹	Mixed Climates (2009 IECC Zones 3,4,5) ⁹	Cold Climates (2009 IECC Zones 6,7,8) ⁹				
HVAC	AFUE	<u>></u> 80%	<u>></u> 90%	<u>></u> 94%				
	SEER	<u>≥</u> 18	<u>≥</u> 15	<u>≥</u> 13				
Equip.	HSPF	<u>></u> 8.2	<u>></u> 9	≥10 ¹⁰				
	Geothermal Heat Pump	1.25 >	ENERGY STAR EER and COP	Criteria				
	ASHRAE 62.2 Ventilation	Any	any	HRV or ERV ¹¹				
2012 vs.	sulation and Infiltration							
2009 IECC	ulation levels shall meet th	e 2012 IECC and achieve Grade	1 installation, per RESNET standa	ards. ¹²				
	inimum R-4 insulation on heating and cooling system ducts							
Insul.	Infiltration ¹³ (ACH50): 3 in CZ's 1-2 2.5 in CZ's 3-4 2 in CZ's 5-7 1.5 in CZ 8 Half ACH50							
Windows ^{14,15,16}								
		Hot Climates	Mixed Climates	Cold Climates				
		(2009 IECC Zones 1,2,) ⁹	(2009 IECC Zones 3,4,5) 9	(2009 IECC Zone				
More Eff.	SHGC	<u><</u> .25	<u><</u> .27	any				
Windows	U-Value	<u><</u> .4	<u><</u> .3	<u><</u> .27				
williows	here Window to floor area (WFA) > 15%, SHGC's and U-values specified above shall be modified by: [0.15/WFA] ×							
	Water Heater							
	ENERGY STAR minimum STAR Water							
	Thereacted ¹⁷ & Durchard							
	Programmable thermostat (except for zones with radiant heat) Htg.							
	Lighting & Appliances							
	Lighting & Appliances							

Exhibit 2: Builders Challenge Target Home 2.4





Average BC-V2 (9/23 Draft) HERS by Climate Zone (Overall Average = 55.5)





Are	ea of Improvement	Mandatory Requirements
1.	Overall Home	Compliance with all ENERGY STAR Qualified Homes Version 3 requirements and checklists
2.	Envelope⁵	 Fenestration shall meet or exceed latest ENERGY STAR requirements Ceiling, wall, floor, and slab insulation shall meet or exceed 2012 IECC levels
3.	Cooling & Heating System	 □ Ducts inside conditioned space or alternative ductless HVAC system □ Total duct leakage is ≤ 4 CFM per 100 sq. ft. of conditioned floor area.⁶
4.	Water Efficiency	Plumbing fixtures, toilets, and hot water distribution shall meet EPA Water Sense requirements
5.	Lighting & Appliances ⁷	 All installed refrigerators, dishwashers, and clothes washers are ENERGY STAR qualified. ENERGY STAR qualified fixtures or bulbs in minimum 80% of sockets All installed bathroom ventilation and ceiling fans are ENERGY STAR qualified
6.	Indoor Air Quality	EPA Indoor airPLUS Verification Checklist
7.	Renewable Ready ⁸	EPA Renewable Energy Ready Home Solar Electric Checklist EPA Renewable Energy Ready Home Solar Thermal Checklist

Exhibit 1: Builders Challenge Mandatory Requirements for All Labeled Homes 4

Encouraged:

- Quality Management
- WaterSense Label (indoor and outdoor)
- Disaster Resistance (IBHS Fortified Home)

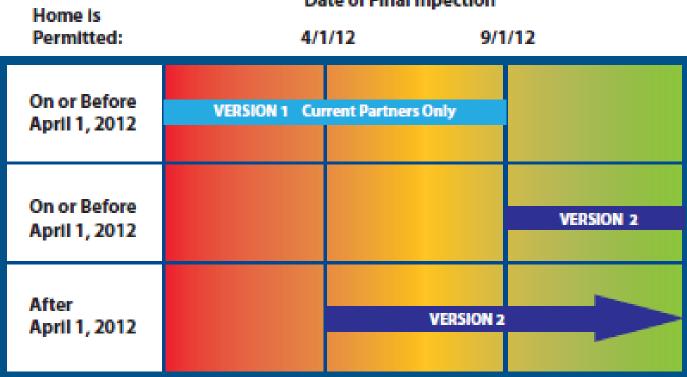
55 | INNOVATION & INTEGRATION: Transforming the Energy Efficiency Market



- Framework: Same as ENERGY STAR Homes
- New: Indoor airPLUS; Renewable Energy Ready Home checklists
- Software: compliance reporting to be built within EnergyGauge and REM/Rate
- Submissions: National Homes Registry

Schedule





Date of Final Inpection



- Finalize v2 Specification [March, 2012]
- Develop 'Brand' Architecture [March, 2012]
- Builder Training [April, 2012]
- Revise Web and Other Communications [April, 2012]
- Launch Version 2 [April, 2012]



Thank You

Questions?

For More Information:

http://www1.eere.energy.gov/buildings/challenge/

e-mail Contact:

builderschallenge@newportpartnersllc.com