



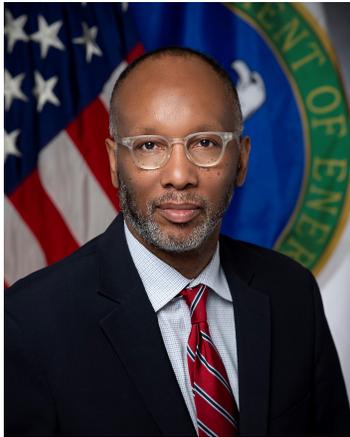
Quarterly Newsletter

April 2023



OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION

FROM THE DIRECTOR



On behalf of the OSDBU, it is my pleasure to share quarterly updates on the DOE's small business achievements and activities.

The DOE small business numbers are headed in the right direction for another successful year. I am also pleased to report that the Department is projected to earn an "A" grade from the SBA for FY 2022 small business and socio-economic achievements.

Progress has been made in advancing several DOE initiatives to help maximize small business opportunities. On March 28, the OSDBU, Lawrence Livermore National Laboratory (LLNL), and Oak Ridge National

Laboratory (ORNL), co-hosted the Women-Owned Small Business (WOSB) Opportunity Day. Special thanks to Secretary Jennifer M. Granholm, ORNL, LLNL, Sandia National Laboratories, SLAC National Laboratory, and all who supported the inaugural event. The OSDBU is also excited to announce we will be partnering with the National Energy Technology Laboratory on May 3 for the HUBZone and SDB Small Business Opportunity Day.

As mentioned previously, the OSDBU will host our flagship event, the 2023 Department of Energy's (DOE's) Small Business Forum & Expo, from July 11-12, 2023 in New Orleans. For questions, please contact Anita Anderson, Public and Outreach Engagement Specialist (anita.anderson@hq.doe.gov or 202-740-5926). We hope to see you in New Orleans!

In other developments, the OSDBU continues to focus on DOE and NNSA Acquisition Forecast improvements through the Acquisition Forecast Improvement Working Group (AFIWG). Additionally, the DOE Office of Public Affairs has launched the DOE's first Department-wide email outreach program — "The Current" — to help connect homeowners, renters, small business owners, and more with information on how to access the benefits of the President's historic investments from his clean energy plan and recently passed legislation. [Please subscribe here.](#)

As we look forward to the ongoing DOE small business activities and initiatives, the OSDBU would also like to give special thanks and kudos to Anne Marie Bird, Small Business Program Manager (SBPM) at the Office of Environmental Management, who will be retiring. Congratulations Anne Marie on your contributions to the Department's small business achievements and we wish you all the best!

Thank you for advocating for the utilization of small businesses to help advance the DOE's mission.

Ron Pierce

Ron P. Pierce, Director
Office of Small and Disadvantaged Business Utilization
U.S. Department of Energy

DOE SMALL BUSINESS ACHIEVEMENT

FY 2023 second quarter small business data indicates that the Department is on track for another successful year. The DOE's second quarter procurement base is \$30.2B. The DOE will continue its emphasis on achievement in the four socio-economic categories graded by the SBA: Small Disadvantaged Businesses (SDB), Women-Owned Small Businesses (WOSB), Service-Disabled Veteran-Owned Small Businesses (SDVOSB), and HUBZone Small Businesses.

Below please find a summary of the FY 2023 second quarter prime small business socio-economic achievement, including Federal Procurement Data System-Next Generation (FPDS-NG) and Management and Operations Subcontract Reporting Capability (MOSRC) awards:

Total Small Business Eligible Dollars (Q2)		\$30,194,871,842.84
	Achievement \$	Achievement %
SDB	\$776,963,201.75	2.57%
WOSB	\$428,820,055.36	1.42%
SDVOSB	\$239,212,172.47	0.79%
HUBZone	\$163,084,467.12	0.54%

As the Department continues its focus on advancing socio-economic small business achievement, the OSDBU would like to highlight the importance of meeting the SBA's annual socio-economic goals.

The DOE's FY 2023 prime goal for the Small Disadvantaged Business (SDB) socio-economic category has increased from the FY 2022 goal of 5% to 7% for FY 2023. While the Department's subcontracting goal for the SDB socio-economic category was set by the SBA at 5%, the DOE has also elected to set the SDB subcontracting goal internally at 7%. The SDVOSB and HUBZone prime and subcontracting socio-economic category goals will remain at 3% for FY 2023.

We encourage you all to continue looking for opportunities to set aside awards in these socio-economic categories.

CLEAN ENERGY DEMONSTRATIONS AND HEADQUARTERS PROCUREMENT SERVICES: RECENT SMALL BUSINESS AWARDS

The OSDBU is pleased to share three recent DOE small business awards:



Raquel McCrae (pictured left), Contracting Officer-Team Lead at the Office of Clean Energy Demonstrations (OCED-1), Contracts and Award Division (OCED-20), awarded a Blanket Purchase Agreement (BPA) Order under the National Nuclear Security Administration (NNSA) Enterprise-Wide Technical, Engineering, and Programmatic Services BPA (TEPS III BPA). The purpose of this BPA order is to provide Subject Matter Experts (SMEs) to support the OCED staff in its day-to-day operations at various DOE offices as well as third party advisors (Independent Engineers, Financial Advisors, Market Advisors, Societal Considerations, and Impacts Advisor) to support individual projects. The award was made on March 14, 2023, to Management Solutions LLC, located in Knoxville, TN. Management Solutions LLC is a women-owned small business. The total value of this award is \$193 Million, with a maximum period of performance of 66 months.



Trenescia Briggman (pictured left), Supervisory Contracting Officer, and **Sirron Scott**, Contract Specialist, of the Office of Acquisition Management (MA-60), Office of Headquarters Procurement Services (MA-64), awarded a directed contract under the General Services Administration's (GSA) One Acquisition Solution for Integrated Services (OASIS) Small Business Pool 1/8(a) Sub Pool Direct Award Contract. The purpose of this contract is to provide rebranding and redesign services for Department of Energy (DOE), Office of Public Affairs (PA), Energy.gov website. The rebranding effort will involve creating DOE's first logo to complement the Agency's federal seal as well as sub logos for DOE's program offices, website design, brand colors, typography, naming, messaging, tone of voice, mission statements, tag lines, values, and more. DOE's redesign effort will help Energy.gov stay at the forefront of web technology and user engagement best practices so that our work is accessible and useful to all audiences. The award was made on March 10, 2023 to Cherokee Nation Strategic Programs (CNSP), LLC, located in Tulsa, OK. Cherokee Nation Strategic Programs, LLC is a Tribal 8(a)-owned business. The total value of this award is \$4.5 Million, with a maximum period of performance of 30 months.



Joseph Lichman (pictured left), Contract Specialist at the Office of Acquisition Management (MA-60), Office of Headquarters Procurement Services (MA-64), awarded a directed contract award under the Small Business Administration's 8(a) Business Development Program. The purpose of this contract is to provide IT Support and Records Management services to DOE's Office of Cybersecurity, Energy Security, and Emergency Response (CESER) in Washington DC. The support will help CESER with day-to-day operations. The award was made on January 30, 2023 to IT Concepts Inc. of Vienna, Virginia. IT Concepts is a Service-Disabled Veteran-Owned Business. The total value of this award is \$2.8 Million, with a maximum period of performance of five years.

SMALL BUSINESS PARTNERSHIPS

Sandia National Laboratories grew its small business Mentor-Protégé Program in January from three participating companies to five. Dynamic Structure and Materials, LLC, based in Tennessee, and Pennsylvania-based Compunetics, Inc., joined the program designed to help small businesses develop their ability to compete for federal and industry opportunities.

Both companies provide products and services critical to Sandia mission areas in Interconnects. Dynamic Structure and Materials provides precision motion systems and related electronics along with design and manufacturing services. Compunetics manufactures and assembles rigid and flexible printed circuit boards and provides advanced interconnect solutions. To learn more about Sandia's Protégés' capabilities, please email sddmpp@sandia.gov.

Thanks to Royina Lopez, Sandia National Laboratories Supplier Diversity Advocate and Mentor-Protégé Program Lead, for sharing these updates.

If you would like to share a DOE small business story or have a suggestion for another topic in this newsletter, please email your submissions to Darren Lurie at darren.lurie@hq.doe.gov.



Sandia Division Champion Mentors meet with their new Protégé, Dynamic Structure & Materials, LLC (DSM) to complete a technical site visit gap analysis. This is part of Sandia's Mentor-Protégé Program workshop efforts in understanding Protégé's current state and development needs. (Photo by Robert Thompson, DSM)

WOMEN-OWNED SMALL BUSINESS OPPORTUNITY DAY



Left to Right: Lisa Boyd (LLNL), Jon Benjamin (LLNL), Nathalia Rodriguez (LLNL), Ron Pierce (OSDBU), Lisa Cabral (LLNL).

On March 28, the OSDBU, Lawrence Livermore National Laboratory (LLNL), and Oak Ridge National Laboratory (ORNL) co-hosted the Women-Owned Small Business Opportunity Day.

The event included remarks from Secretary Jennifer M. Granholm, OSDBU Director Ron Pierce, Lawrence Livermore National Laboratory (LLNL) Director Dr. Kimberly Budil, LLNL Team Lead Denise Hinkel, and LLNL SBPM Jon Benjamin. Additionally, the

event featured business opportunity sessions with LLNL, ORNL, Sandia National Laboratories (SNL), SLAC National Accelerator Laboratory, and Lawrence Berkeley National Laboratory (LBNL).

Moving forward, the OSDBU and National Laboratories will hold the WOSB Opportunity Day as an annual event to help increase equitable access to opportunities for small businesses, including women-owned small businesses.



Top Row (Left to Right): Angelica Rogers (LBNL), Doreen Agbayani (SLAC), Tamara Miles (OSDBU), Philip McCants (LBNL), Ron Pierce (OSDBU), Leo Valencia (SNL), Jon Benjamin (LLNL). Bottom Row (Left to Right): Grace Bayemi (LBNL), Nicole Colley (SLAC), Nicola Ohaegbu (OSDBU), Natasha White (OSDBU), Cassandra McGee Stuart (ORNL), Laura Lavato (SNL).

WASTE MANAGEMENT SYMPOSIA

The OSDBU and the Environmental Management Consolidated Business Center (EMCBC) participated in the Waste Management Symposia from February 27 to March 2 in Phoenix, AZ. The Waste Management Symposia is an annual conference on radioactive waste management and related topics. OSDBU Director Ron Pierce, EMCBC Federal Procurement Director Aaron Deckard, and EM Small Business Program Manager (SBPM) Anne Marie Bird participated in the event to provide information on doing business with DOE.

The OSDBU Director and EMCBC Federal Procurement Director participated in a small business procurement panel with large Primes, SBPMs, and M&Os. Topics in the discussion focused on how to win awards and contracts with DOE and how to partner with the other represented organizations. For more information, please visit the [Waste Management Symposia website](#).



Aaron Deckard, EMCBC Federal Procurement Director; and Anne Marie Bird, EM Small Business Program Manager at the Waste Management Symposia in Phoenix, AZ.

LEGISLATIVE UPDATES

Below are recent legislative updates from the Small Business Procurement Advisory Council:

1. SBA Final Rule: Manufacturing and Employee-Based Size Standards: [88 FR 9970](#) (Feb. 15, 2023; effective March 17)
 - Increases 144 employee-based size standards
 - Retains 500-employee NMR size standard
2. FAR Final Rule: Accelerated Payments: [88 FR 9730](#) (Feb. 14, 2023)
 - Expands accelerated payments to small businesses
 - 15-day goal of paying small-business prime contractors after invoice
 - Accelerates payments to other prime contractors that agree to pay their small-business subcontractors within 15 days of the payment without further consideration from the small business
3. FAR Final Rule: Accelerated Payments: [88 FR 9730](#) (Feb. 14, 2023)
 - Expands accelerated payments to small businesses
 - 15-day goal of paying small-business prime contractors after invoice

GOALING UPDATES

The OSDBU is pleased to share the below recent goaling updates from the SBA:

- The DOE's FY 2023 total prime small business goal is 17% (5% Prime + 12% MOSRC).
- The DOE's FY 2023 subcontracting goal is 49%.

For questions, please contact Paul E. Ross, Principal Deputy Director, at paule.ross@hq.doe.gov and René Flores Jr., Senior Project Administrator (Contract Support), at rene.flores@hq.doe.gov.

HISPANICS IN ENERGY AND RESTON CHAMBER OF COMMERCE EVENTS

On February 15, the OSDBU and the Hispanics in Energy organization hosted the Hispanics in Energy 2023 Energy Legislative Summit at the DOE Forrestal Headquarters building in Washington, D.C. The event included remarks from Secretary Jennifer M. Granholm and OSDBU Director Ron Pierce and panel discussions with Congressional Members and Top-Level Utility and Energy Executive Leaders. Topics in the agenda covered the future of energy in America, an overview of DOE and Inflation Reduction Act energy tax incentives, and opportunities to increase Hispanic business in the energy sector.

On March 14th, OSDBU Director Ron Pierce participated in the Reston Chamber of Commerce’s Coffee & Contracting event to provide information on DOE contracting opportunities. The event also included networking opportunities to help make it easier for government contractors to do business with DOE. Coffee & Contracting is a bi-monthly informal networking breakfast with a short educational program for government contractors that is presented by the Reston Chamber of Commerce's GovCon Council.



OSDBU Director Ron Pierce at the Hispanics in Energy 2023 Energy Legislative Summit in Washington, D.C.

2023 DOE’s SMALL BUSINESS FORUM & EXPO UPDATE

The current agenda and lineup of speakers have been posted on the 2023 DOE’s Small Business Forum & Expo website. The 2-day conference (July 11-12, 2023) will feature informative keynotes from top Administration officials, educational workshops, an exhibit hall with over 100 exhibitors and supporters, as well as business matchmaking sessions. The 2023 DOE’s Small Business Forum & Expo will also include an awards ceremony for the FY 2022 Annual Small Business Awards Program.



Over 1,200 attendees will represent all levels of Federal, state, and local government agencies at the 2023 DOE Small Business Forum & Expo. If you have not registered yet for the conference, you can [register here](#). Please note, the early bird registration rate is set to expire on April 30, 2023.

For email updates on the DOE 2023 Small Business Forum & Expo, [please sign up here](#). The OSDBU is also seeking your assistance to inform the small business community and kindly asks for you to share the news!

For questions about the conference, please contact Anita Anderson (anita.anderson@hq.doe.gov or 202-740-5926).

MARK YOUR CALENDARS

Below are upcoming small business events and training. Check out the [Small Business Events Calendar](#) on the OSDBU’s website for more information.

- April 20, 2023** [ETEBA New Mexico Federal Business Opportunities Forum](#)
- May 3, 2023** [U.S. Department of Energy’s Office of Small and Disadvantaged Business Utilization \(OSDBU\) and the National Energy Technology Laboratory \(NETL\): HUBZone Small Business Opportunity Day](#)
- May 22-25, 2023** [NVSBC Veteran Entrepreneur Training Symposium \(VETS’23\)](#)



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The OSDBU maximizes contract opportunities for small businesses while advancing the Agency’s mission.