**

*IGA/Proposal Kickoff Meeting Agenda*

ESPC Process Doc. P3-01

Rev. 11-09-23

Responsibility: PF

**IGA/Proposal Kickoff Meeting Agenda\***

**(minimum topics required to be covered are listed)**

**Introductions/Roles**

* Welcome by Agency
* Introductions and roles of each person in the project (PF)
* Objectives of the meeting (PF)

**Setting the Stage**

* IGA/proposal overview (purpose, content requirements, ESCO/customer collaboration, etc.)
* NOITA key points
* Resolution of PA comments (if following PA path)
* Review of direct-to-IGA process including TO RFP issuance (if following direct-to-IGA path)
* Discussion by Agency/site of interest, goals, objectives, and priorities (Agency)
  + Meeting required goals, site specific needs, identified opportunities
  + Meeting Covid-19 requirements (if any)
* Levels of management support (Agency)
* Discussion on scope, buildings, areas and ECMs to be considered (Agency)
* Project development schedule – 12-month target (PF)
* Utilization of eProject Builder

**Setting Expectations**

* Discuss how best to reduce carbon emissions by including unconventional, low or no carbon emission ECMs as alternatives to standard or traditional ECMs.
* Site Data
  + Building environmental, resilience[[1]](#footnote-1), and performance requirements (Agency)
  + Long term plans at the site-additional capacity, utilization, demolition, new construction (Agency)
    - Evaluate potential changes due to Covid-19
  + Facilities to be included/excluded (Agency)
    - Discussion of ECMs, additional ECMs, and exceptions (Agency)
  + O&M services, R&R responsibilities and O&M savings (Agency)
  + Energy and escalation rates, rebates, financial incentives (Agency/ESCO)
  + Cybersecurity plan[[2]](#footnote-2) and protocols, including cybersecurity control measures, prior to receiving final Investment Grade Audit (IGA).
  + Codes, regulations, hazards, other considerations/issues (Agency)
  + Special access and/or work requirements
  + Agency and jurisdictional permitting roles and responsibilities (Agency), e.g. permitting, applications, etc.
  + Categorical Exclusions – environmental documentation(Agency)
  + Design Intent – Commissioning requirements (Agency)
* Questions/answers on TO RFP document or attachments (PF)
* Discuss available technology screenings (renewables, resiliency, etc.; check with FPE)
* Energy Star/FEMP EE Project requirements (PF)
* Address contract management planning prior to task order award (PF; see Contract Management training and contract management web resource document)
* Compliance with O&M savings guidance (PF)
* Discuss transition from award to post-award and construction planning (review best practices for incorporation into transition plan)

**Investment-Grade Audit Process**

* Contractor discussion of their plans and needs for IGA/proposal phase (ESCO)
  + Logistics and access
    - Possible COVID-19 impact on travel (e.g., foreign travel requiring 14-day travel quarantine); site access, etc.
  + Security – restricted areas, escorts, etc.
  + Testing and metering to be performed
    - Government witnessing and levels of witnessing
  + Safety requirements – training, hazards
  + Drawings and studies (including asbestos, PCBs, etc.)
  + Historical designation
  + Other ESCO needs during the IGA
* Process discussion – reviews (copies), document transmittals, etc. (ESCO)
* IGA/proposal requirements; what does it look like (components/revised proposal) what needs to be approved (ECM package, savings estimates, baseline, M&V plan, etc.) (ESCO)
  + Discuss M&V approach for savings verification/sampling/etc. (Agency/ESCO)
  + Government witnessing for M&V baseline (if measurements are made to support the IGA/proposal)
  + Evaluate potential impact of Covid-19 on baseline (occupancy, enhanced ventilation, etc.)
* Government discussion/expectations of what needs further investigation (Agency / ESCO)
* Identify the needed quantity and scope of proposal/IGA review meetings to develop the final proposal (the PA path typically has a midpoint and final review while the direct-to-IGA path may have/need more than two review meetings). Identify expectations from each. Identify the needed proposal/IGA topical workshops to support proposal development such as:

☐ Project scoping/ECMs ☐ Baselines/adjusted baselines

☐ M&V and witnessing ☐ Energy escalation/EERC

☐ RRPM ☐ Appropriated funds

☐ O&M and R&R (repair & replacement) ☐ Other

**Communications and Approvals**

* Establish leads and discuss responsibilities (Agency/ESCO)
* Establish frequency and method of communications – emails, conference calls (Agency/ESCO)
  + Meeting minutes drafting, distribution, review and approval
  + ESCO requests for information (RFI) and RFI handling/timeliness/point persons
  + Protocols for bringing new people in/exiting others – responsibility for passing on information and informing the team
  + All approval points and who must approve

**Project Schedule** (address expediency/schedule creep/avoiding delays/critical paths)

* IGA/proposal development
* Proposal submission date
* Agency review time required
* Version control of proposal agreements/edits
* Award target date
* Project schedule chart
* Congressional notification
* DOE CO authorization letter

**Construction Logistics**

* Comprehensive construction schedule
* Engineering design, submittal, and approval process
* Installation planning
* Service interruptions
* Swing space
* Other

**Utility Issues**

* New/upgraded utility service connections roles and responsibilities (Agency)
* Rebates, grants, incentives from utilities, state, others
* Utility rates for electricity, gas, oil, coal, water, sewer, steam, chilled water
  + Consider potential consequences for district or regional systems where rates could suddenly increase if a single user reduces their consumption (campuses, central systems, water districts/regions, etc.)
  + Stand-by, ratchet, and interruptible rates and interconnection costs/tariffs/studies

**Other/Remaining Issues**

**Action Items**

* Site
* ESCO
* DOE

**Progress call schedule and date of first call**

\*Agenda is useable for both original task order and subsequent modifications. See the IDIQ contract for further requirements for modifications.

1. https://www.energy.gov/eere/femp/resilience-planning-and-implementation#trn [↑](#footnote-ref-1)
2. https://www.energy.gov/eere/femp/cybersecurity-considerations-performance-contracts [↑](#footnote-ref-2)