CAAFI Progress Update





CAAFI

www.caafi.org

A reflection of the "market pull"

An Aviation Industry Coalition Established to Facilitate and **Promote the Introduction of Alternative Aviation Fuel**

Goal is development of non-petroleum jet fuel production with:

- Equivalent safety & performance (drop-in)
- Comparable cost
- **Environmental improvement**

Synthetic kerosene, primarily from Security of energy supply for aviation renewable sources

Enables its diverse stakeholders to build relationships, share and collect data, identify resources, and direct research, development and deployment of alternative jet fuels

CAAFI Sponsors

From across the industry





We Connect the World





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13 August 2013

INTERNATIONAL



How CAAFI works

Bringing interested parties together*

15 Aircraft, Engine, Subsystem OEM's



20 Airlines, Military, Airport orgs.



15 U.S. States / State Univ's

19 Countries / 5 Continents



CAAFI



30 U.S. Government Offices

54 fuel producers

300 Global Sponsor/Stakeholder Attendees 180 Different Organizations, 32 EXPO Participants

CAAFI Work Teams

Building the foundation to enable commercialization

Research & Development

Enabling
Multiple "Drop-in"
Solutions

Environmental

GHG LCA, PM2.5

Quantification,

Sustainability

Certification / Qualification

Fostering ASTM D7566 Approval

Business

Facilitating
Deployment,
Investment



Aviation RJF Overview

- * Industry making progress on all fronts:
 - * R&D: Public/Private work and progress continues, DOE intent to engage with additional cost reduction efforts, FAA CoE pending, academia, ...
 - * Demonstration: multiple DOE projects, DPA, private efforts ...
 - * Cert/Qual: 2 paths approved, 4 more in-process (research reports drafted), 3 more in development, others to follow
 - * Environment: working to harmonize GHG methodologies, and evaluating methodologies for broader sustainability guidance
 - * Business: recent announcement of commercial agreement (UAL and AltAir), others in works, published engagement guidelines, ...
- * Key issues remaining for US goal achievement:
 - Feedstock supply-chain development led to F2F2 discussions
 - * Bridging valley-of-death on investment & deployment



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F₂F₂

... "THEREFORE, AS OUR GOAL, we the undersigned, jointly signify our intent to continue working together over the next five years in an expanded collaboration entitled "Farm to Fly 2.0", to enable commercially viable, sustainable bio-Jet Fuel supply chains in the U.S. that are able to support the goal of one billion gallons of bio-Jet Fuel production capacity and use for the Aviation Enterprise by 2018

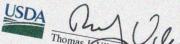
FARM to FLY 2.0 - World WHEREAS, the previous FARM to FLY program of 2016 Public-private focus on the development of sustainable bio Agriculture and Aviation: Partners in Prosperity, Parts I at for progress, and; the USDA and the Aviation Enterprise ac potential to increase domestic energy security and improve s both USDA's goals to support rural economic development regionalized biomass supply chains for the production of suss

THEREFORE, AS OUR GOAL, we the undersigned, jointly s over the next five years in an expanded collaboration entitled sustainable bio-Jet Fuel supply chains in the U.S. that are able bio-Jet Fuel production capacity and use for the Aviation Enterp

WE AGREE, to consider and pursue actions that can be taken w identify those that may require rulemaking or statutory changes, reauthorization considerations. This resolution constitutes a strong intentions; it shall not, however, constitute a legally binding agree

WE COMMIT to designating personnel for a "FARM to FLY 2.0"

- (1) Work together, and with other public and private partners, to ass. mutual Goal. Efforts will include the following types of activitie
 - regional/local assessments, and studies of potential bio-Jet Fuel pr a. A systematic evaluation of current and prospective feedstock gaps and needs using the previously developed feedstock readi
- b. A systematic development of public/private teams at the state an
- (2) Work with associated teams, through USDA's range of applicable Re Enablement, and Policy Support programs, as well as all other available multiple feedstock supply chains that demonstrate promise. Efforts w intended supply chain development that include the following: feedsto and transportation infrastructure; grower acceptance, education, and ex
- (3) To communicate results and make recommendations for needed strategi regional pilot programs, implementation enhancement, and fast-track ap issue periodic progress reports and a final report by year-end 2018.



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F2F2 Commitments

... and work has commenced

- 1) Define/execute multi-year programs aimed at enabling the agrirelated elements of an integrated national strategy
 - a) Forecasts, road-mapping, gaps, needs, projects
 - b) Define and engage local agents for execution
- 2) Address requirements needed for sustainable scale-up of promising feedstocks, addressing risk and risk abatement in key areas
 - a) Feedstock and Infrastructure development
 - b) Grower Acceptance/Approval Education Adaptability Risk
 - c) Accessibility Risk: Sustainability: Feedstock / Conversion Overall Acceptability:
- 3) Serve as a vehicle for enhanced communication and coordination

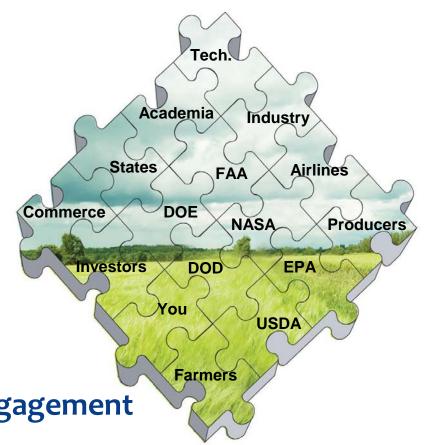
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Progress Update

CAAFI facilitation leading to engagements ...

- Pathway Development
- * Price Point
- * Sustainability
- Political Alignment
- * Airport Engagement
- Feedstock Development
- * Analysis / Tools
- * Int'l, Regional, State, Local Engagement
- * Initiatives



State Initiative Progress

Activities in 20 states – advancing to all 50+

- * VT: Successful RBEG award
 - * New England Fuels Institute Branch, Vermont Fuels, and NEFI
 - Heterotrophic algae production of jet and fuel oil using waste streams from beer breweries & dairies
- * CT: Successful RBEG award
 - * CCAT, CAAFI, MSW handler and 2 fuel companies central region development
 - * Potential for MSW & wood waste-to-liquid facility to support fuel needs at BDL
- * NC: Significant state development at BCNC
 - Next steps include potential communication summit and RFI
- * OH: OAI/OBIC/OFBF applied for USDA Foundational Grant
 - * To establish an OBBWG (Ohio Biofuels and Bioproducts Working Group)
- * KY, CO, FL, CA, ... communicating interest in advancing

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MASBI

Midwest Aviation Sustainable Biofuels Initiative

- * Year-long study of potential commercialization elements and options, "... to accelerate the commercialization of advanced biofuels in the Midwest", with a 3+B usg annual Jet-Fuel demand
 - * Targeting demand solutions for ORD, MDW, DTW, MSP
 - * Led by UAL, Boeing, Honeywell/UOP, Chicago Dept. of Aviation, and Clean Energy Trust, with participation of 40 other organizations
- * Study concluded with summit in Chicago on 27Jun
- * Key findings and 14 recommended actions in 5 areas
 - * R&D
 - * Production
 - * Financing
 - * Policy
 - * Sustainability





Doing business with airlines

- * Addresses CAAFI recognition, and one of the MASBI recommendations communicate engagement guidelines
- * On 17Jun, CAAFI released "Guidance for Selling Alternative Fuels to Airlines"
 - * http://www.caafi.org/files/CAAFI_Business_Team_Guidance_Paper_060413.pdf
- * Ties with other CAAFI guidance http://www.caafi.org/information/fuelreadinesstools.html
 - * Path to Fuel Readiness (RJF-101)
 - Fuel Readiness Level Tool (or FRL)
 - * FRL Exit Criteria
 - Feedstock Readiness Level Tool (FSRL)
 - * Environmental Progression & Sustainability Overview guidance
- * Intent is to augment with appendices of actual D.P.A. lessonslearned

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Airlines moving forward e.g. UAL D.P.A. with AltAir Fuels - 2014 Production

- * "... cost-competitive, commercial-scale, sustainable aviation biofuel"
 - * 5M usg/yr targeted for LAX
- * AltAir to produce HEFA-SPK Jet Fuel from plant and animal triglycerides at 30M usg/yr renewables refinery
- * UOP instrumental in working for "bolt-on" refinery solution
- * Numerous opportunities for replication

United Airlines and AltAir Fuels to Bring Commercial-Scale, Cost-Competitive

United executes definitive purchase agreement for 15 million gallons of cost-competitive, commercial-scale, sustainable aviation biotuel to be used on flights departing LAX in 2014

AltAir Fuels' renewable jet fuel expected to achieve at least a 50 percent reduction in greenhouse gas emissions ournmove purchase agreement for 10 minoring gallons of cost-compensive, sustainable aviation biofuel to be used on flights departing LAX in 2014

CHICAGO, June 4, 2013 /PRNewswire/ — United Airlines today executed a definitive purchase agreement with AllAir Cyticator, vine 4, 2013 irretewayire; — United Animes today caedated a deminister profitage dyscentric must return Fuels for cost-competitive, sustainable, advanced biofuels at commercial scale, representing a historic must be not control of the Fuels for cost-competitive, sustainable, advanced biotuels at commercial scale, representing a historic milestone for availation. With United's strategic partnership, AltAir Fuels will retroft part of an existing petroleum refinery to become a 30 miles advanced biotuck states and applications of the state of the state and the state of the st aviation. With United's strategic partnership, Alkali Fuels will retroit part or an existing petroleum reinery to become a 3 million gallon, advanced biofuel refinery near Los Angeles, Calif. Alkali will produce low-carbon, renewable jet fuel and call the strategic partnership strategi million gallon, advanced biotuel retinery near Los Angeres, Califf. AltAir will produce low-carbon, renewable jet fuel and other renewable products. United has collaborated with AltAir Fuels since 2009 and has agreed to buy 15 million gallons of the product of other renewable products. United has collaborated with Alfair Fuels since 2009 and has agreed to buy 15 million gallons of lower-carbon, renewable jet fuel over a three-year period, with the option to purchase more. The airline is purchasing the advanced bioficial and Alfair country to begin or lower-carbon, retirewant jet loet over a times-year period, with the opinion to purchase more, the anime is purch advanced biofuel at a price competitive with fraditional, petroleum-based jet fluel, and Althir expects to begin the advanced biofuel at a price competitive with traditional, petroleum-based jet tuer, and ARAIT expects to begin delivering five million gallons of renewable jet fuel per year to United starting in 2014. United will use the biofuel on

This is a great day for United and the aviation biofuels industry. This agreement underscores United's efforts to be a tasker in alternative finals as used as our efforts to be a formative aviation as an environmentally remonable company. In it is a great day for United and the aviation biotueis industry. This agreement underscores United's efforts to be a leader in alternative fuels as well as our efforts to lead commercial aviation as an environmentally responsible company, and the leader in the lead reace; in ancreance uses as were as our enters to read commental available as an environmentally responsible companies and the safety of the s said United's Managing Director for Global Environmental Attairs and Sustainability Jimmy Samarizes. We be excised about what this strategic partnership with AttAir means for United, the industry, the environment, and for our customers."

"United Airlines has been a strategic partner for several years as we work to establish our biofuel facility," said AltAir's

Chief Eventifies Officer Ton Todays, "Mile cannot expensive to how important this milestons is for the companyability to United Authors has been a strategic partner for several years as we work to establish our ploquet facility," said AltAir's Chief Executive Officer Tom Todaro. "We cannot overestimate how important this milestone is for the commercialization of such size and some at AMAIr are around that United is our first customer." Offist CACCUME Under Four Found. The Calmid Overesumale flow amportant and inhestone of sustainable aviation biofuels, and we at AltAir are proud that United is our first customer." Using the Locally Developed Fuel at United's LAX Hub

AltAir has partnered with an existing oil refiner for the operation of its first commercial facility and use of the refiner's AltAir has partnered with an existing oil refiner for the operation of its first commercial racinty and use of the refiner existing refinery near Los Angeles, Calif. This partnership is taking idled refining equipment and retooling it to increase expansy tentery from Los engineses, vanit. This parametering is among once remaining adoptional and recognitive the nation's energy supply – positively impacting the southern California economy and providing the opportunity to sustainably nowar! AX flights

Through process technology developed by Honeywell's UOP, AltAir is retrofitting the existing refinery to produce rances rectingly developed by noneywess OUP, alast is returning the examing remierly to produce necessarily followed Attack has worked extensively with Honeywelfs UOP to demonstrate the commercial viability of the renewable biotilet. Alfair has worked extensively with Honeywell's UUP to demonstrate the commercial viability of the Honeywell Green Jet process. Utilizing this technology, licensed from UOP, the Alfair facility will be the first refinery internationally to be canable of in line production of both renewable is and diseast final. The facility will be the mist refinery receptives orders use process. Containly and recently received from COT, are ADM recently was set and asset receivery internationally to be capable of in-line production of both renewable jet and diesel fuels. The facility will convert nonnternaturally to be capable or in-site production of both renewable jet and dieser rues. The facility will convent non-edible natural oils and agricultural wastes into approximately 30 million gallons of low-carbon, advanced biofuels and

These advanced biofuels are drop-in replacements for petroleum-based fuel, requiring no modification to factory-These advanced undues are order representation by periodelin-based late, requiring no inconscious in factor standard engines or aircraft, with which they are fully compatible. This fuel provides the same performance as conventional materials in the first separated to achieve at least a 50 periodeline. standard engines or aircraft, with which they are fully compatible. This fuel provides the same performance as conventional, petroleum-based jet fuel. AlfAir Fuels' renewable jet fuel is expected to achieve at least a 50 percent achieve in crandotte one amissions on a lifecurate basis.

"This refinery is important for two timely and significant reasons," said AltAir's President and COO Bryan Sherbacow. This removes a important or two intery and significant reasons, sail when a President and OUC payar president. First, the industry is delivering on the promise of commercial production of advanced biofuels that move beyond and, the abusery to everening on the promote of solution and production of account of the control of the contro

United will support AttAir Fuels' efforts to incorporate internationally recognized sustainability standards, such as those harmonic development of the Department of the Depa United with support attent nues errors to incorporate internationary recogniced sustainability standards, such as a being developed by the Roundtable on Sustainable Biomaterials (RSB). RSB is an international, multi-stakeholder and applications are also applicable and applications. unitarity that brings together farmers, companies, non-governmental organizations, experts, governments and interannuary trus unitys turgeties retiries, companies, non-governmental virganications, experts, governments governmental agencies concerned with ensuring the sustainability of biomass production and processing.



Summary:

* Advancing use of alternative jet fuels is key for meeting industry's commitments

* Industry is working in concert to catalyze promising, renewable jet fuel technologies

 Making progress with a broad range of topics / issues / challenges across the supply chain

* Regional and Global engagement vital to achieving broad success

 Public private coordination and interagency collaboration vital (e.g. via CAAFI, airline efforts)

* CAAFI seeking additional opportunities and collaborators – coming to an initiative near you!





Join us at our next BGM 28-29Jan'14, Washington, DC

Steve Csonka
Executive Director, CAAFI
+1-513-800-7980

Csonka.CAAFI.ED@gmail.com Steve.Csonka@caafi.org www.caafi.org



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