



U.S. DEPARTMENT
of **ENERGY**

Federal Energy
Management Program

Skip the PA: Enabling a Direct-to-IGA Path in ESPCs for Generation 4 IDIQ Contracts

Sharon Conger, Oak Ridge National Laboratory

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Direct-to-IGA path overview



Goal:

New path – integral to process, easy to follow/understand



Impact:

Affects phases 2 & 3 of process (from ESCO selection to PA to proposal/IGA)



How integrated:

Portion of current phases 2 & 3 designated “PA path”; created parallel phases 2 & 3 steps designated “direct-to-IGA path” (one slide added to process charts)

Benefits/Changes

Skip all PA steps (jump to NOITA)

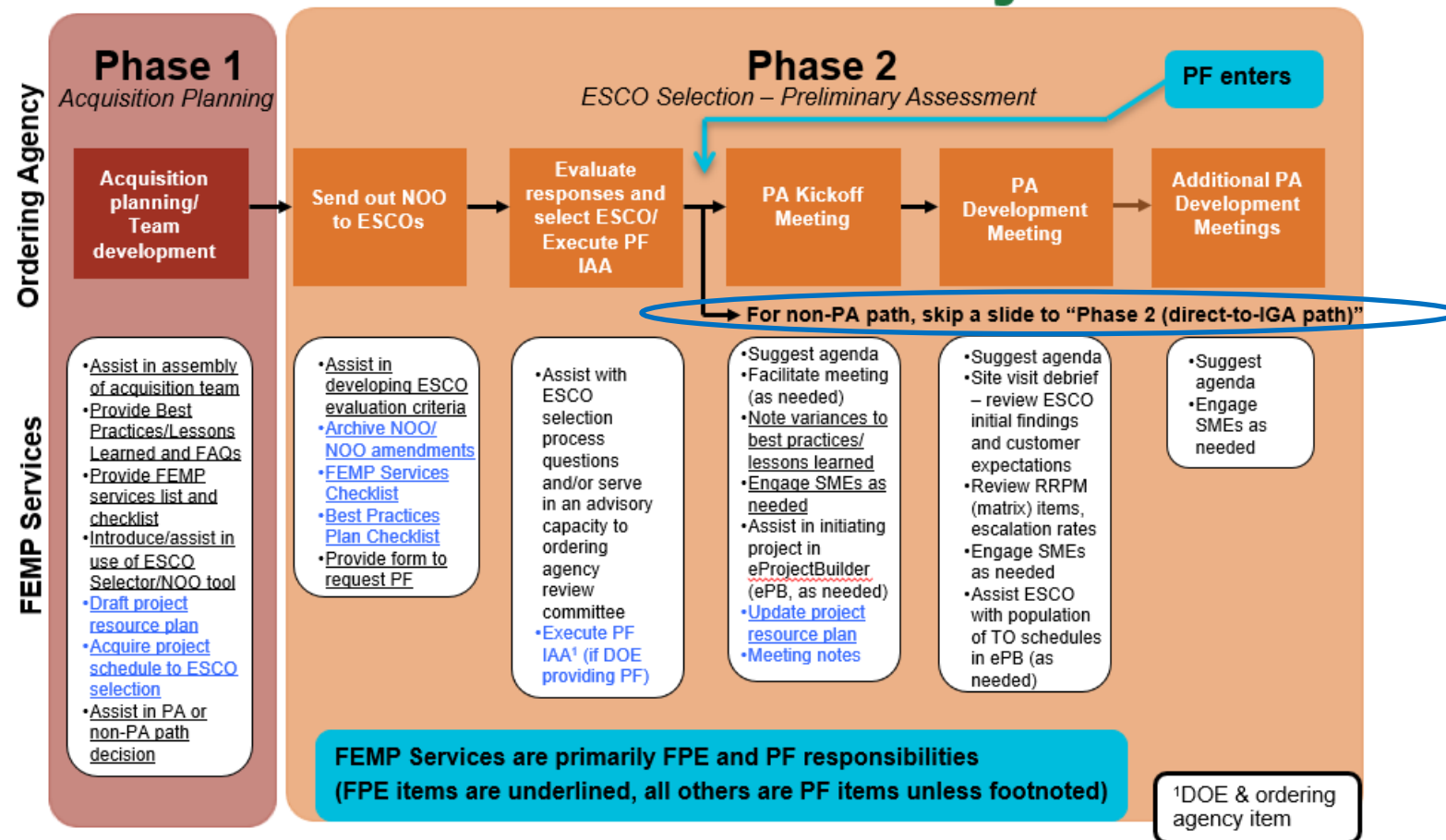
Issue TO RFP after 1st proposal/IGA review meeting (instead of after PA)

Offers agency/ESCO more flexibility in project development process

- Opportunity to reduce cycle time and costs
- At IGA kickoff, agency/ESCO should identify quantity, scope, and objectives of proposal/IGA development review meetings and topical workshops (e.g., M&V, O&M,...) to best facilitate proposal development

Direct-to-IGA path starts in Phase 2 (after step 2)

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase

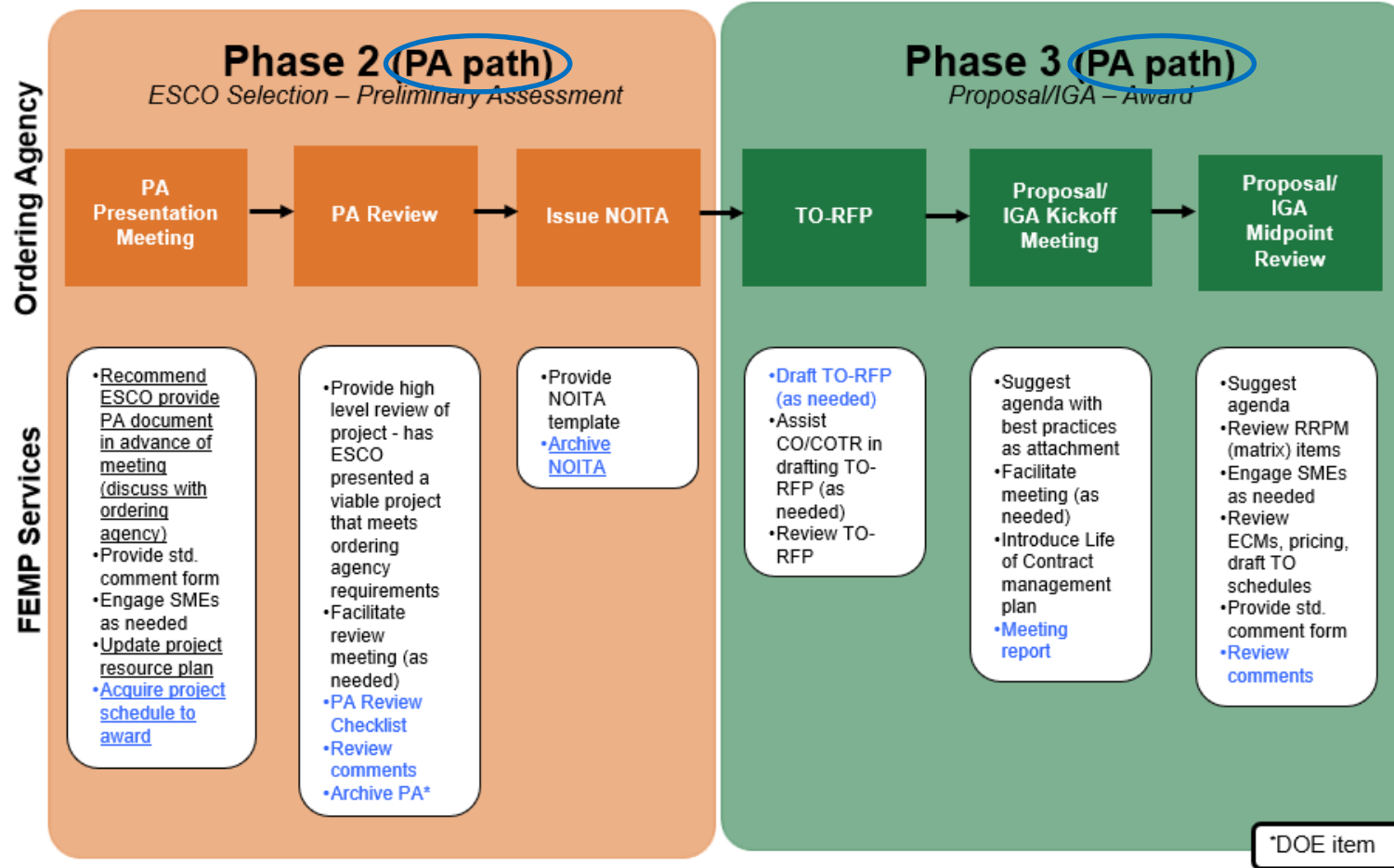


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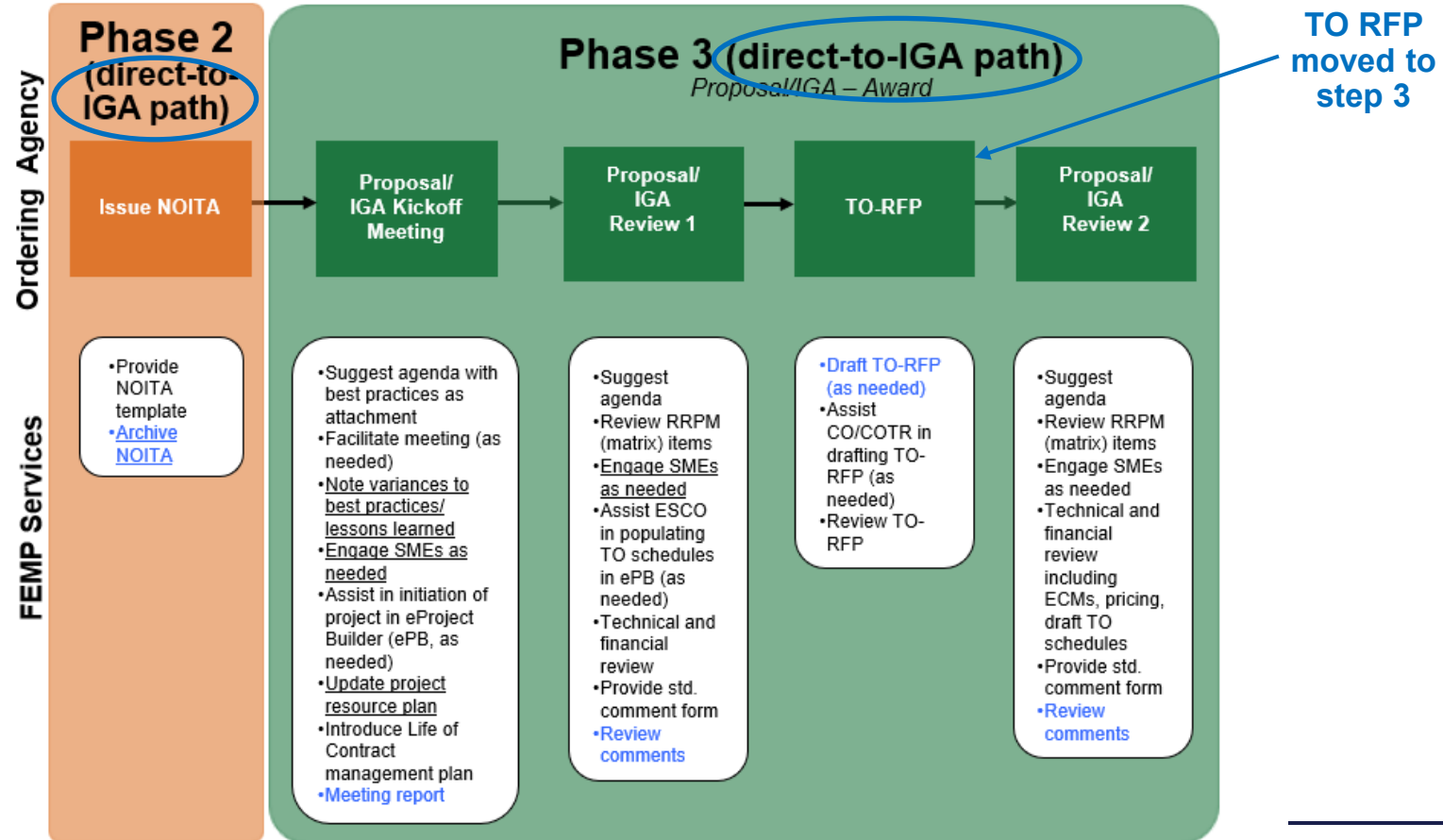
Current phases 2 & 3 designated “PA path”

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase (cont.)



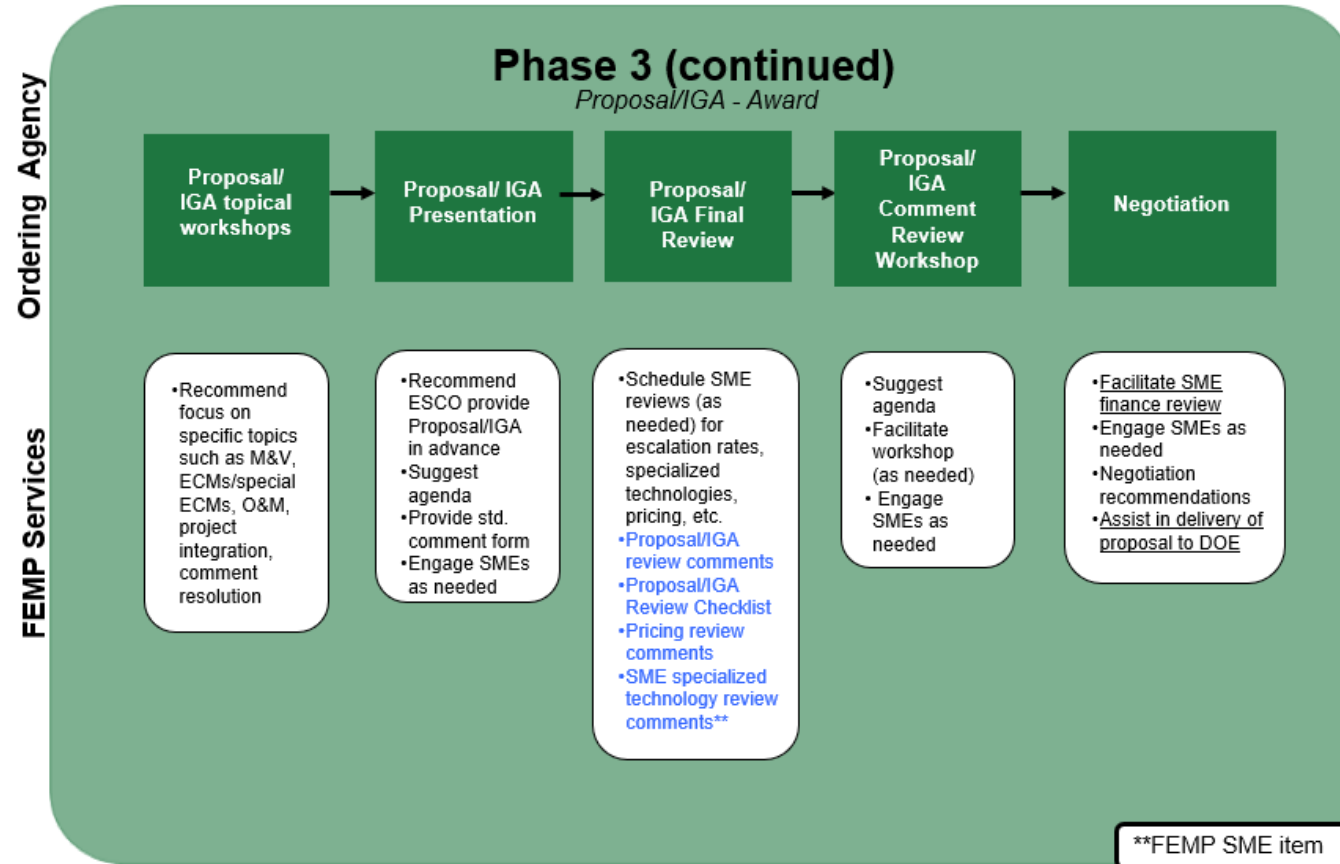
Parallel but similar phases 2 and 3 steps inserted for direct-to-IGA path (new process slide)

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase (cont.)



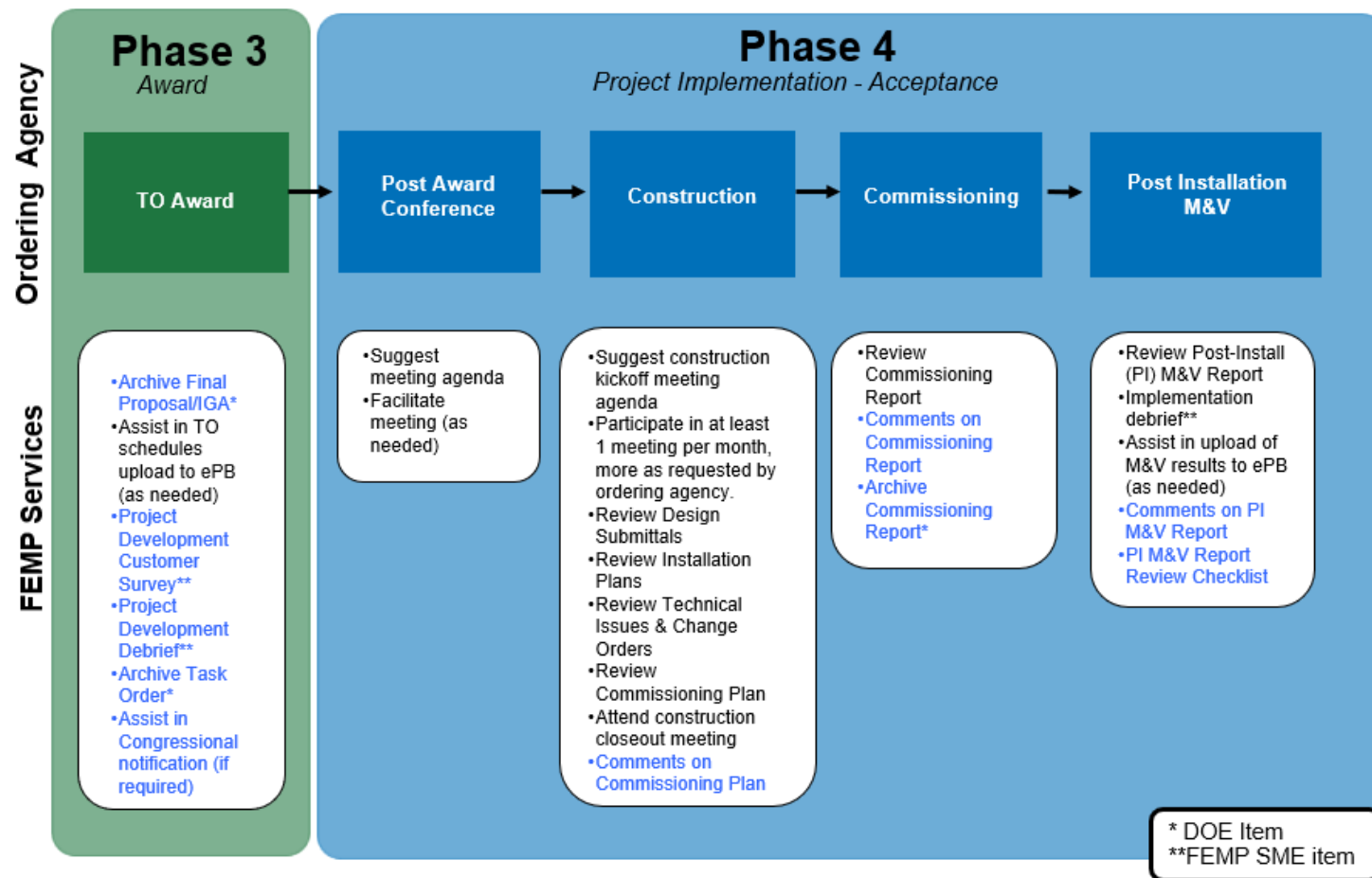
No changes: Phase 3 (continued), Phase 4 (implementation), and Phase 5 (performance)

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase (cont.)



Phase 3 (cont.)/Phase 4

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase (cont.)

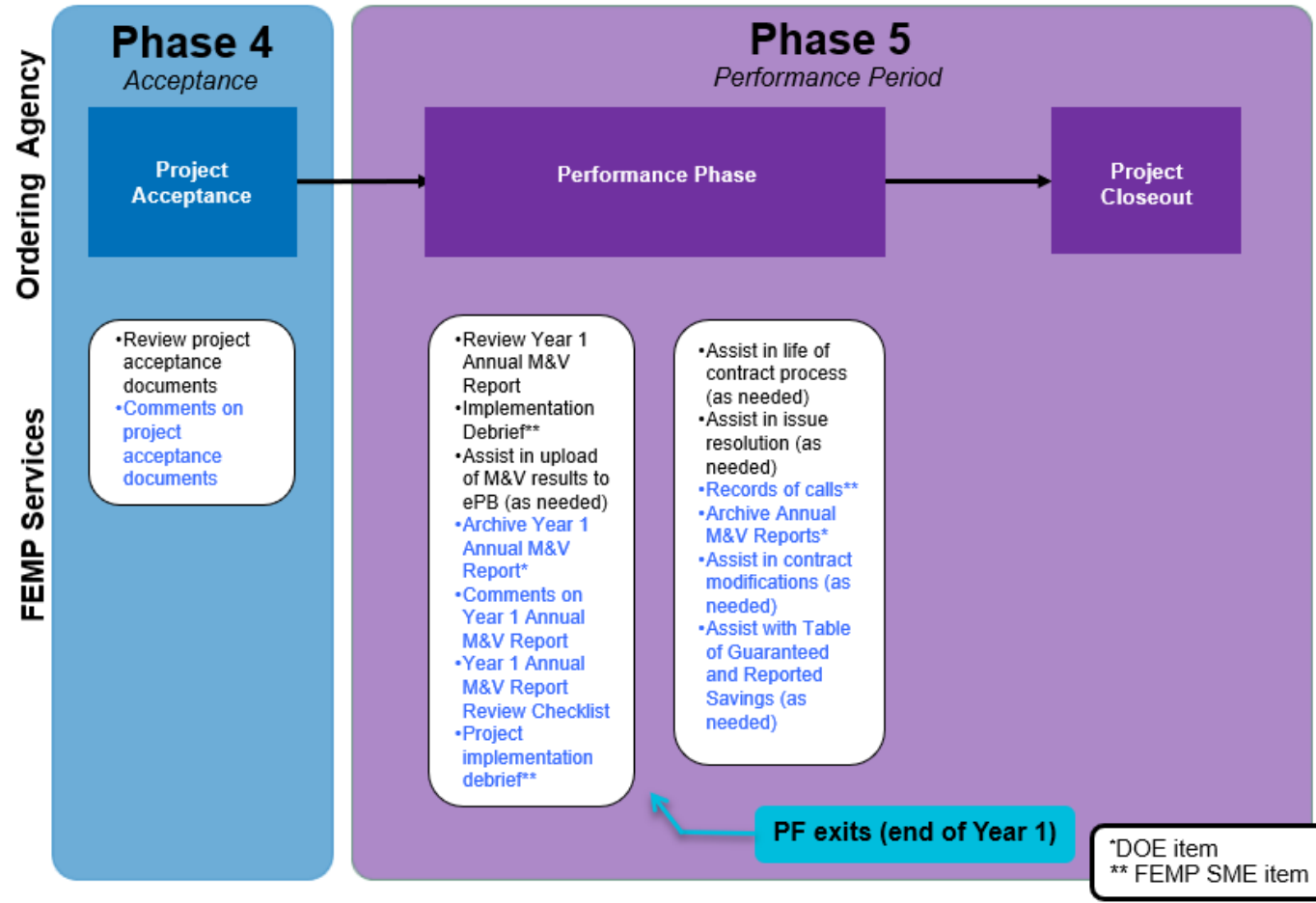


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Phase 4 (cont.)/Phase 5

FEMP Assistance During ESPC Development Process: Tasks & Deliverables by Phase (cont.)



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Opportunities/Considerations in direct-to-IGA path

Opportunities:

- Leveraging alternative approach to reduce project cycle time and development cost
- Optimizing proposal/IGA review meetings to yield more efficient proposal development
- Increasing agency participation in new approach for broad impact

Considerations:

- Information gathering
- Security Clearances
- Stakeholder/Approver Engagement

Comments welcomed!

Email: congersk@ornl.gov and
priya.stiller@hq.doe.gov with comments

Thank you!



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