

#### **CAMECO CORPORATION**

Corporate Office 2121 – 11th Street West Saskatoon, Saskatchewan Canada S7M 1J3

Tel 306.956.6200 Fax 306.956.6201 www.cameco.com

January 22, 2015

David Henderson U.S. Department of Energy Office of Nuclear Energy Mailstop NE-52 19901 Germantown Road Germantown, MD 20874-1290

Dear Mr. Henderson:

### Re: Request for Information on the Department of Energy's Excess Uranium Management

Cameco Corporation ("Cameco") appreciates the opportunity to provide an industry perspective on the U.S. Department of Energy's ("DOE" or "Department") management of its excess uranium inventories. As DOE begins preparing a 2015 Secretarial Determination, Cameco urges that the Department establish a transparent process for transfers from its excess uranium inventories that establishes clearly defined limits and provides predictability to the uranium industry.

The December 8, 2014 Request for Information ("RFI") asked for comments on seven questions regarding "the effects of DOE's planned transfers of its excess uranium to the uranium market and possible consequences for domestic uranium industries." The RFI also requested comments "about factors DOE should consider and/or the methodology it should use in assessing the possible impacts of transfers." DOE indicated that it will take the information it receives in response to the RFI into consideration as it prepares a new Secretarial Determination, which will be finalized in the spring of 2015.

A strong domestic uranium sector is consistent with the Administration's "all of the above" energy strategy and President Obama's Climate Action Plan. However, the U.S. uranium mining industry today produces only about five million pounds annually which is equivalent to approximately 10% of U.S. reactor requirements. This clearly indicates the need for uranium from stable and reliable trade partners such as Canada (one of the leading uranium producing countries in the world). David Henderson January 22, 2015 Page 2

Enhanced U.S. production of uranium, along with production from Canada, will ensure the U.S. reactor fleet has access to secure North American sources of uranium. Recent unrest in Russia, Africa and in the Middle East underscores the importance of reliable North American production. U.S. nuclear reactors generate approximately 20% of U.S. electricity needs and constitute the largest source of low-carbon energy generation in the U.S. Both President Obama and Secretary of Energy Ernest Moniz have recognized the role that nuclear energy must play if the U.S. is to meet its greenhouse gas emission reduction goals.<sup>1</sup>

For these reasons, it is essential that DOE carefully manage its excess uranium inventories, and Cameco is pleased to offer some suggestions on actions the Department can take to mitigate the impact of transfers on the uranium mining and conversion industry. In particular, Cameco supports enhanced transparency and predictability associated with future DOE transfers, barters or sales. DOE should return to the cap on transfers of 10% of annual U.S. reactors' requirements, a limit which was a product of cooperative efforts with the domestic nuclear industry (both utilities and producers) and a hallmark of the 2008 Excess Uranium Management Plan ("2008 Plan"). This agreement provided producers with some degree of certainty as to future transfers of excess materials entering the marketplace from federal stockpiles, and the opportunity to plan accordingly.

Another important action DOE can take is to limit transfers of material that are placed into either the spot or near term market. Moreover, industry leaders like Cameco could partner with DOE on introducing this uranium into the market by placing it into already existing long term contracts, thereby mitigating the negative pressure on spot and near term market prices. These actions, among others, would allow DOE to pursue important environmental cleanup work in Portsmouth, Ohio, and Paducah, Kentucky, ensure that the Department complies with its statutory obligations in Section 3112 of the United States Enrichment Corporation ("USEC") Privatization Act to prevent an "adverse material impact" to the domestic uranium sector, and realize a reasonable price for its excess uranium.

#### **ABOUT CAMECO**

Cameco is one of the world's largest uranium producers, providing approximately 15 percent of the world's production from mines in the U.S., Canada, and Kazakhstan. The U.S. nuclear fleet depends on Cameco for about 30% of its uranium needs.

Statement from U.S. Secretary of Energy Ernest Moniz on the Intergovernmental Panel on Climate Change's Final Synthesis Report (Nov. 3, 2014), *available at* 

<sup>&</sup>lt;sup>1</sup> Remarks by the President on Climate Change (June 25, 2013), *available at* http://www.whitehouse.gov/the-press-office/2013/06/25/remarks-president-climate-change. A

http://energy.gov/articles/statement-us-secretary-energy-ernest-moniz-intergovernmental-panelclimate-change-s-final.

Cameco Resources, the U.S. subsidiary of Cameco, is the U.S.'s largest uranium producer, producing about one-half of the domestically produced uranium. Cameco Resources operates the Smith Ranch-Highland mine in Wyoming and the Crow Butte mine in Nebraska, and is exploring opportunities to expand operations in both states. Over the past 10 years, Cameco Resources has invested \$396 million in Wyoming and Nebraska.

Cameco Resources' operations support 45 jobs in Nebraska and 171 jobs in Wyoming, along with 75 contractors at the Smith Ranch-Highland and North Butte mines. In 2010, a University of Wyoming study found that Cameco Resources' operations in the state generate an additional 1.6 jobs in the community through direct and indirect impacts.

Other U.S. subsidiaries include Cameco Inc., located in Eden Prairie, Minnesota, which is responsible for marketing both uranium and processing services on a worldwide basis, and Cameco Enrichment Holdings, which holds a 24% interest in Global Laser Enrichment, which is pursuing the deployment of laser enrichment technology along with Hitachi and GE, and the construction of a facility in Kentucky to re-enrich DOE tails.

Cameco operates the world's largest and highest grade uranium mines in Canada and is a leading provider of nuclear fuel processing services, including  $UO_2$  and  $UF_6$  conversion services.

Cameco has extensive experience dealing with large, unconventional secondary sources of uranium supply, including the UF<sub>6</sub> feed from the recently concluded U.S./Russian HEU agreement, UF<sub>6</sub> from the re-enrichment of European tails in Russia, and the Iraqi natural uranium stockpile.

# (1) What factors should DOE consider in assessing whether transfers will have adverse material impacts?

Section 3112(a) of the USEC Privatization Act states that the DOE Secretary may not "transfer or sell any uranium (including natural uranium concentrates, natural uranium hexafluoride, or enriched uranium in any form) to any person except as consistent with this section." 42 U.S.C. § 2297h-10(a). Section 3112(d) prohibits DOE from selling or transferring natural or low-enriched uranium unless the following conditions are met:

- a) The President determines that the material is not necessary for national security needs;
- b) The Secretary determines that the sale of the material will not have an adverse material impact on the domestic uranium mining, conversion, or enrichment industry, taking into account the sales of uranium under the Russian HEU and the Suspension Agreement; and

c) The price paid to the Secretary will not be less than the fair market value of the material. § 2297h-10(d).

Thus, Section 3112 of the USEC Privatization Act unequivocally prohibits DOE from making transfers of natural or low-enriched uranium ("LEU") if such transfers will have "an adverse material impact" on the domestic uranium industries.

Furthermore, Section 3112 does not provide DOE with the discretion to consider whether its actions are the primary driver of a current negative state for the domestic industry. Instead, DOE must adhere to the unambiguous requirement in Section 3112 and analyze whether its transfers will have an "adverse material impact" on the domestic uranium industries. In particular, DOE should weigh factors such as the transfers' impact on the spot price of uranium, the term price of uranium, jobs in the industry, and domestic production.

# With respect to transfers from DOE's excess uranium inventory in calendar years 2012, 2013, and 2014, what have been the effects of transfers in uranium markets and the consequences for the domestic uranium mining, conversion, and enrichment industries relative to other market conditions?

DOE significantly deviated from its 2008 Excess Uranium Management Plan with its 2012-2014 transfers, which created uncertainty for both the uranium industry and its investors, as it deprived the industry of predictability on the levels of future transfers into the market and undermined confidence that DOE will adhere to any future limits. The 2008 Plan largely reflected a Consensus Agreement reached by domestic fuel cycle companies and nuclear utilities.<sup>2</sup> These stakeholders, including Cameco, held confidence that the 2008 Plan would permit DOE to use its inventory to pursue its priorities while mitigating the impact on the uranium industry. In particular, DOE's 2008 Plan proposed gradually ramping up transfers from 1.5 million pounds in 2008 to five million pounds in 2013.<sup>3</sup> Five million pounds constituted approximately 10% of U.S. annual requirements for uranium. DOE stated that a 10% limit on transfers "should not have an adverse material impact on the domestic uranium mining, conversion, or enrichment industries,"<sup>4</sup> and the 2008 Plan outlined planned dispositions from its inventory for the period 2008 to 2017.<sup>5</sup>

The 10% limit on annual DOE transfers provided some measure of predictability and transparency to uranium production and conversion companies as to the levels of uranium the Department planned on selling or transferring into the market in the future. Predictability and transparency are essential to a producer's ability to attract the capital necessary for the company to maintain and expand its operations, as financial markets generally avoid allocating financial resources (or charge a significant premium) to

<sup>&</sup>lt;sup>2</sup> See Industry Position of Disposition of DOE's Nuclear Fuel Inventory (Oct. 2007).

<sup>&</sup>lt;sup>3</sup> U.S. Department of Energy, 2008 Excess Uranium Inventory Management Plan, p. 11 (Dec. 16, 2008).

 $<sup>^{4}</sup>$  Id. at 8.

<sup>&</sup>lt;sup>5</sup> *Id.* at 11.

industries that operate in unpredictable environments or are subject to irrational government interference.

Unfortunately, the Secretarial Determination issued by DOE on May 15, 2012 completely disregarded the 10% limit. In particular, the 2012 Secretarial Determination transferred 2,400 MTU (6.27 million pounds  $U_3O_8$ ) annually for cleanup services at Paducah, Kentucky, and Portsmouth, Ohio and also transferred 400 MTU (1.05 million pounds  $U_3O_8$ ) annually to the National Nuclear Safety Administration ("NNSA") contractors for the down-blending of highly enriched uranium ("HEU") to LEU. The amount of these transfers totaled 2,800 MTU (7.32 million pounds  $U_3O_8$ ), which equaled approximately 15% of U.S. nuclear reactor requirements in 2012.<sup>6</sup> This disregard of the previously understood 10% limit and unilateral action by DOE to very significantly increase the volume transferred and sold into the market undermined any confidence that the uranium industry and its investors had with respect to the levels of future transfers by DOE.

In July 2013, DOE released its 2013 Excess Uranium Inventory Management ("2013 Plan"), which superseded and disregarded its 2008 Plan. The 2013 Plan formally announced that DOE will no longer abide by the 10% limit.<sup>7</sup> While DOE stated that it "remains committed to the maintenance of a strong domestic uranium industry," it declined to provide a new limit to replace the 10% cap.<sup>8</sup> Instead, DOE argued "that it can meet its statutory and policy objectives in regard to DOE uranium sales or transfers without an established guideline."<sup>9</sup> Disregarding the 10% cap, coupled with the decision to not replace it, deprived all producers and investors of predictability and certainty with respect to future uranium transfers by DOE. With this action, DOE essentially created a perceived "over-hang" of excess uranium to the market in the hands of an unpredictable seller. The problem is exacerbated for uranium producers because there is no way of knowing what additional government inventories may be declared excess in the future, such that the "over-hang" is perceived by the financial markets as being much larger than what is currently declared as excess material by the DOE.

Finally, on May 15, 2014, DOE issued a new Secretarial Determination, which authorized the following transfers: 2,055 MTU (5.37 million pounds  $U_3O_8$ ) annually to DOE contractors for cleanup services at the Paducah and/or Portsmouth Gaseous

<sup>9</sup> Id.

<sup>&</sup>lt;sup>6</sup> The 2012 Secretarial Determination also included the transfer of up to 9,150 MTU annually of depleted uranium to Energy Northwest in CY 2012 and 2013, which would be immediately followed by enrichment into LEU equivalent to 482 MTU, with Energy Northwest utilizing a portion of the LEU for fueling its reactors. Energy Northwest would then sell the remaining LEU or in its component parts as natural uranium and separate work units to TVA as part of a commercial transaction supporting future power generation and tritium production from 2014 through 2020. While DOE analyzed the market impacts of depleted uranium transfers, the Department stated in its 2013 Plan that the transfer of this material is not subject to the USEC Privatization Act.

<sup>&</sup>lt;sup>7</sup> U.S. Department of Energy, 2013 Excess Uranium Inventory Management, p. 2(July 2013). <sup>8</sup> Id.

Diffusion Plants; and 650 MTU (1.70 million pounds  $U_3O_8$ ) annually to NNSA contractors for down-blending HEU to LEU. This amount of 7.07 million pounds  $U_3O_8$  (in the form of UF<sub>6</sub>) represents approximately 15% of current U.S. nuclear fuel requirements for uranium and conversion.

The lack of predictability and transparency has contributed to a depressed market for uranium that has adversely impacted all of Cameco's operations. Specifically at its U.S. operations, since 2012, Cameco has deferred development of three planned new mining sites, curtailed exploration activities, and reduced its workforce by 25%.

DOE's analysis of the impact of its transfers on the uranium market was supported by a study it commissioned from ERI. It is worth noting that ERI's study on the 2014 Secretarial Determination found that DOE's transfers would result in significant negative impacts on the domestic uranium industry. Specifically, ERI estimated that transfers of 2,075 MTU (5.42 million pounds  $U_3O_8$ ) would decrease uranium prices by \$2.80 per pound. This impact would constitute an 8% decrease in the spot market price and a 6% decrease in the term price, based on the spot and term prices at the time ERI conducted its analysis. For the conversion sector, ERI projected that DOE's transfers would decrease spot market prices by 12% and term prices by 6%. In addition, ERI estimated that DOE material entering the market would result in an employment loss of 44-person years, a level that constitutes a decrease on average of 4% of uranium industry employment levels from 2014 to 2023.

In analyzing the 2012 Secretarial Determination, ERI found that DOE's transfers would reduce the spot price by 5.8 to 8.9% and the term price by 3.1 to 4.4%. The reality is that the negative impact on prices forecast by ERI was significantly understated.

In December of 2014, and in response to DOE's RFI, Cameco commissioned Ux Consulting Company ("UxC"), a leading nuclear industry consulting firm, to do a study of the impact on market prices of DOE's transfers to the uranium markets. A copy of the UxC study is attached.

UxC first analyzed the impact to price by narrowly focusing on calendar years 2012, 2013 and 2014, as requested in question #2 in DOE's RFI. UxC's analysis found that DOE's transfers from 2012-2014 decreased the spot market price by 11% to an

average of \$4.50 per pound (and the long term price by \$2.88 per pound), which is significantly higher than the impact forecast by ERI in the study relied upon by DOE. In calendar year 2014, UxC estimates the impact on the spot market price to have been \$5.87 per pound (and the long term price by \$3.61), thereby negatively impacting the spot price by over 16%.

In doing the analysis, UxC advised that to fully capture the impact of DOE sales it would be necessary to include the impact of DOE sales before 2012 in addition to the impact over the 2012-2014 period, because DOE sales were already having a negative impact before 2012 and the additional sales in 2012-14 exacerbated this downward

impact on market prices. Using this method, the UxC analysis shows that average spot market prices in the period 2008-12 were on average 16% lower (down \$7.11) and the long term price \$5.10 lower than they would have otherwise been. The impact on the spot market price in 2014 is estimated as being \$8.73 (and on the long term market price by \$5.39), in effect negatively impacting the spot price by 21%."

Without question, DOE's transfers have had a very significant and negative impact on uranium market prices, which cannot be interpreted as being anything other than having a "material adverse impact" on the uranium market.

### (3) What market effects and industry consequences could DOE expect from continued transfers at annual rates comparable to the transfers described in the 2014 Secretarial Determination?

The UxC study estimates that continued transfers at annual rates comparable to the transfers in the 2014 Secretarial Determination will negatively impact the spot price by an average of \$5.78 over the near and medium term, such that the spot price will be 14.1% lower than it would otherwise be without the DOE transfers. The study projects that that the long term spot market price of uranium will decrease \$4.47, or 7.1%, during the 2018-2030 period due to DOE transfers at current annual levels. From 2015-2030, DOE's transfers at current annual levels is projected to decrease spot market prices by 8.4%.

In the near and medium term, UxC's analysis forecasts that the negative impact of DOE's sales and transfers on the uranium term price averages about 9.0% (or \$4.86/lb  $U_3O_8$ ) per year. As the uranium term price improves beyond the medium term, the impact of DOE's transfers would decrease slightly to 7.1% (or \$5.30/lb  $U_3O_8$ ) per year for the remaining forecasting period from 2018-2030. Overall, UxC projects that DOE's sales and transfers during the forecasting period from 2015 to 2030 will push down the uranium term price by an annual average rate of 7.5% (or \$5.21/lb  $U_3O_8$ ).

UxC's study found that the impact of DOE's sales and transfers will always negatively affect the front-end markets in terms of prices. In particular, these impacts are exacerbated when the market conditions are being characterized as poor or weak. For example, in the near and medium terms (2015-2017), with the expected weak market

conditions, UxC projected that DOE's transfers will decrease the uranium spot price by about 14% per year. This decrease compares with a smaller impact of 7.1% per year when the market is expected to show a recovery after the medium term.

# (4) Would transfers at a lower annual rate significantly change these effects, and if so, how?

Transfers at lower levels, coupled with enhanced transparency and predictability associated with future Secretarial Determinations, will help to mitigate the impact on domestic uranium producers. In particular, DOE should limit transfers to a hard cap of 5 million pounds  $U_3O_8$  in any year, which would equate to more than the 10% limit on annual transfers, as established in the 2008 Plan. This limit reflected a compromise agreement between producers, utilities, and DOE, among other stakeholders.

# (5) Are there actions DOE could take other than altering the annual rate of transfers that would mitigate any negative impacts on these industries?

In addition to the volume of the transfers, the manner in which the DOE material has been sold is disruptive to the market, and DOE could take several steps to mitigate the negative impact on the uranium market and uranium producers. In particular, DOE should ensure that the material is not being sold into spot or short term contracts, given that there is very little, if any, primary demand from utility consumers for material in the short term market, and sales focused in that period result in excessive downward pressure on the price of uranium.

An alternative to short term sales is to enlist major uranium producers in helping to facilitate the entry of this source of secondary supply into the market. Cameco has a long history of managing secondary uranium supplies from many different sources as evidenced by the leading role it played in the U.S./Russia Highly Enriched Uranium Agreement (e.g., the "Megatons to Megawatts Agreement"). Cameco's participation in the Megatons to Megawatts Agreement allowed for this very large source of secondary supply to enter the commercial market in a manner that achieved the objectives of the U.S. and Russian governments for revenues, but also reduced the very significant, negative impact on the uranium market. As to DOE's excess uranium inventories, Cameco possesses the capacity to facilitate the entry of this material into the long term commercial market. Specifically, Cameco maintains a very large, long term contract portfolio into which it can feed this material, thereby avoiding the need to place it into the spot or near term markets. This type of arrangement would ensure that DOE and its contractors retain a predictable source of revenue to pay for the costs of cleanup and HEU down-blending, while at the same time significantly reducing the negative impact on market prices and uranium and conversion producers.

DOE should also enhance the transparency associated with the Secretarial Determination process. Cameco commends DOE for issuing an RFI to elicit comments from stakeholders on its management of the excess uranium inventory, but we feel that additional steps with respect to transparency can be taken to mitigate the impact of transfers. Specifically, DOE could release draft Secretarial Determinations and subject them to formal notice and comment, which will allow the Department to receive input on its proposed transfers from the industry and other stakeholders. This input can bolster DOE's understanding on the potential impacts of any transfer, thereby helping to ensure that a final Secretarial Determination does not result in an "adverse material impact" on the domestic uranium industry.

While these steps are important in mitigating the impact of DOE's transfers on the uranium industry, the most beneficial step the Department could take would be to decrease the amount of material and establish a cap on annual transfers into the market.

# (6) Are there actions DOE could take with respect to the transfers that would have positive effects on these industries?

As highlighted by UxC's study, the impact of DOE's sales and transfers will always negatively affect the front-end markets in terms of prices, and these impacts are exacerbated when the market conditions are being characterized as poor or weak. What DOE can do is take actions to mitigate those negative impacts with the actions proposed in Question #5 above.

# (7) Are there any anticipated changes in these markets that may significantly change how DOE transfers affect the domestic uranium industries?

As stated in Question #6, DOE's sales and transfers will always negatively affect the front-end markets in terms of price. While these impacts are exacerbated when market conditions are negative, DOE's sales and transfers are still projected to have negative effects in an improving uranium market. Thus, Cameco's suggestion is that DOE should focus on actions to mitigate the negative impacts as outlined in our response to Question #5.

#### CONCLUSION

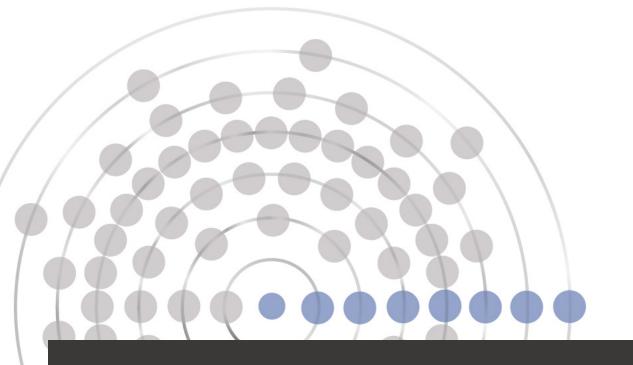
Cameco recognizes that DOE has obligations to pursue environmental cleanup at legacy facilities, such as those in Paducah, Kentucky, and Portsmouth, Ohio, and downblending of HEU into LEU. From Cameco's perspective, lower uranium prices not only hurt the domestic uranium industry, but also undermine the ability of DOE to accomplish its objectives of environmental cleanup and HEU down-blending. Cameco is willing work with DOE to garner increased Congressional appropriations for these activities. Moreover, to the extent that DOE will continue to rely on the barter program, Cameco remains committed to working with DOE on establishing a management plan that is transparent and predictable, with an absolute limit on the annual amount of transfers into the market, which would allow domestic uranium producers to plan appropriately for the future while permitting DOE to accomplish its objectives.

Yours truly,

Alèce Wing

Alice Wong Senior Vice President and Chief Corporate Officer





# Impact of DOE Inventory Sales on the Nuclear Fuel Markets



PREPARED FOR Cameco Corporation



#### – NOTICE –

The Ux Consulting Company, LLC ("UxC") shall have title to, ownership of, and all proprietary rights in this Report. Under United States federal copyright law (17 USC 101 et seq.) it is illegal to reproduce this Report by any means without written permission from UxC.

The information contained in this Report is obtained from sources that UxC believes to be reliable. UxC makes no warranty or representation, express or implied, with respect to the accuracy, completeness or usefulness of the information contained in this Report and UxC, to the maximum extent permitted by law, assumes no liability for the use or effects of any of the information or data contained in this Report.

It is UxC's strict policy not to endorse, promote, or recommend any particular securities, currencies, or other financial products or instruments. Nothing contained in this Report is intended to constitute investment, legal, tax, accounting or other professional advice and the reader should not rely on the information provided in this Report for making financial decisions.

The Ux  $U_3O_8$  Price<sup>®</sup> and other Ux Price indicators are developed by The Ux Consulting Company, LLC (UxC) and are proprietary and exclusive intellectual property of UxC. These price indicators are provided to UxC's customers through the Ux Weekly<sup>®</sup> publication and are made available on UxC's public website solely at UxC's discretion. They may not be reproduced or otherwise used without UxC's express permission.

 $UxC^{\text{(B)}}$ ,  $Ux Weekly^{\text{(B)}}$ ,  $Ux U_3O_8$  Price<sup>(B)</sup>,  $Ux^{\text{(B)}}$ , and  $Ux Consulting^{\text{(B)}}$ ,  $U-PRICE^{\text{(M)}}$ , and  $SWU-PRICE^{\text{(B)}}$  are trademarks of The Ux Consulting Company, LLC.

# **Table of Contents**

Executive Summary	2
1 – Introduction	3
2 – Sales/Transfers of Excess DOE Uranium Inventory: 2012-2014	5
Impact on Uranium Prices Impact on SWU Prices	
3 – Sales/Transfers of Excess DOE Uranium Inventory: 2015-2030	10
Impact on Uranium Prices Impact on SWU Prices	
4 – Impact of DOE Inventory Sales on the Conversion Market	14
5 – Summary & Conclusions	17
Appendix A – UxC U-PRICE <sup>™</sup> Forecasting Model Structure	19
Demand Submodel	
Supply Submodel	21
Price Submodel	21
Appendix B – UxC SWU-PRICE <sup>®</sup> Forecasting Model Structure	22
Appendix C – DOE Uranium Inventory Sales/Barter Quantities	24

# **List of Figures**

Figure 1. DOE Excess Inventory Sales/Transfers – Impact on Spot U <sub>3</sub> O <sub>8</sub> Price	7
Figure 2. DOE Excess Inventory Sales/Transfers – Impact on Term U <sub>3</sub> O <sub>8</sub> Price	7
Figure 3. DOE Excess Inventory Sales/Transfers – Impact on Term SWU Price	9
Figure 4. DOE Excess Inventory Sales/Transfers – Impact on Spot SWU Price	9
Figure 5. Uranium Spot Price Projections	11
Figure 6. Uranium Term Price Projections	11
Figure 7. SWU Term Price Projections	12
Figure 8. SWU Spot Price Projections	13
Figure 9. Ux Conversion Prices, 1995-2014	14
Figure 10. Ux North American (NA) UF <sub>6</sub> Price vs. Value, 2008-2014	15
Figure 11. U-PRICE Model Structure	19
Figure 12. SWU-PRICE Model Structure	22

# **List of Tables**

Table 1. DOE Uranium Inventory Sales/Barter Quantities Used ir	n UxC's Analysis24
--	--------------------

# **Executive Summary**

DOE's Request for Information (RFI) raised two questions related to the impacts of the Department's excess uranium inventory sales on the front-end markets for nuclear fuel. The first question deals with the historical impact of DOE's sales and transfers on the markets during 2012 to 2014. The second question concerns the future market impacts assuming there will be continued transfers and sales by DOE. Using UxC's proprietary U-PRICE<sup>TM</sup> and SWU-PRICE<sup>®</sup> models, this report presents an analysis addressing these two questions.

- Both U-PRICE and SWU-PRICE models are econometrically-based recursive simulation models. Using the interrelationship between uranium and enrichment as one of the key model inputs, these two models are linked to form an integrated analytical framework. More importantly, the price interdependency between uranium and SWU is explicitly modeled and solved simultaneously.
- Two approaches were developed to estimate the market impact of DOE's sales and transfers during 2012 to 2014. The incremental impact approach focuses on the market impact of new or incremental DOE sales. The total impact approach captures the cumulative effect of all DOE sales previously made and the incremental impact of new sales over time. The key reason to include previous sales is because such sales have a longer-term effect on market perceptions among both buyers and sellers. In particular, the increased supplies from DOE's sales and transfers removed market opportunities available to other uranium suppliers. For the uranium spot price, the negative impacts of DOE's sales and transfers averaged 11% (or \$4.50/lb U<sub>3</sub>O<sub>8</sub>) and 16% (or \$7.11/lb U<sub>3</sub>O<sub>8</sub>) per year using the incremental and total impact approach, respectively.
- The price forecasts developed using the U-PRICE and SWU-PRICE models demonstrate that DOE's sales and transfers will always negatively affect the front-end markets in terms of prices. In particular, when market conditions are characterized as poor or weak, the negative effect from this additional supply source is likely to further aggravate the market at a noticeably larger scale. For example, in the near and medium terms (2015-2017) with weak market conditions, the negative impact on the uranium spot price is projected to average about 14.1% per year. This compares with a smaller impact of 7.1% per year when the market is expected to show a recovery after the medium term. In this regard, if DOE's sales and transfers are reduced, or at least capped at the level that was previously agreed upon in a weak market such as the current uranium market, it would help to stabilize the price by eliminating market uncertainties associated with DOE supply.

# 1 – Introduction

The Ux Consulting Company, LLC (UxC) has been asked by Cameco Corporation to address two of the questions raised in DOE's Request for Information (RFI) relating to DOE uranium sales and their impact on front-end markets. Specifically, these two questions are:

- Question 2: With respect to transfers from DOE's excess uranium inventory in calendar year 2012, 2013, and 2014, what have been the effects of transfers in uranium markets and the consequences for the domestic uranium mining, conversion, and enrichment industries relative to other market conditions?
- Question 3: What market effects and industry consequences could DOE expect from continued transfers at annual rates comparable to the transfers described in the 2014 Secretarial Determination?

To do this, we are using the U-PRICE<sup> $M_1$ </sup> and SWU-PRICE<sup> $B_2$ </sup> models developed and run for UxC by Dr. Lydia Hsieh, a consultant to UxC. Both models are econometrically-based recursive simulation models that take into account and quantify the impact of key factors influencing the markets at the same time. Using the interrelationship between uranium (i.e., the natural resource) and enrichment (i.e., the technology) as one of the key model inputs, these two models can be linked to form an integrated analytical framework of the two key components of the nuclear fuel cycle market: uranium and enrichment. This unique feature also offers the potential of performing sensitivity analyses that involve both the uranium and enrichment industries.

In performing these analyses, Dr. Hsieh worked with an UxC team that supplied data used as inputs for the models and reviewed and verified their results. Dr. Hsieh's expertise includes performing extensive analysis of statistical data, developing econometric models and forecasts, and conducting in-depth customer satisfaction research for performance measurement and improvement. She has considerable experience in nuclear fuel market analysis and modeling, having worked as senior fuel economist for the New York Power Authority and manager of Customer Research & Information for the DTE Energy Company.

At the outset, it should be pointed out that this analysis incorporates the impacts of the interrelationship between the uranium and enrichment markets. That is, what happens in the uranium market is impacted by developments in the enrichment market, and vice versa. Our analysis seeks to capture this interrelationship by looking at the market in an integrated fashion. In this respect, enrichment prices are used as an input into uranium price forecasts, and the reverse is true when it comes to enrichment price forecasts.

 <sup>&</sup>lt;sup>1</sup> "Development of the UxC U-PRICE<sup>™</sup> Model," Uranium Market Outlook report, UxC, Q4 2014. See Appendix A for detailed model structure.
 <sup>2</sup> "Development of the UxC SWU-PRICE<sup>®</sup> Model," Enrichment Market Outlook report, UxC, Q2 2013. See Appendix B for detailed model

structure.

This analysis also employs an approach that captures the cumulative impact of all DOE sales as well as the incremental impact of new sales. In other words, the market is impacted by both previous sales as well as new sales, as such sales affect market perceptions and market opportunities available to other suppliers. By broadening and more correctly constructing the scope of the analysis, the results here more fully capture the overall impact of DOE sales.

# 2 – Sales/Transfers of Excess DOE Uranium Inventory: 2012-2014

This section presents two methodologies developed by UxC to quantify the effects of transfers and sales from DOE's excess uranium inventory<sup>3</sup> in calendar year 2012, 2013, and 2014 on the uranium and enrichment industries. While the additional supplies resulting from DOE's transfers and sales could affect the domestic industries in many ways (such as declining market price and job eliminations due to lower demand for labor), this analysis focuses on the overall price impact on these two industries.

UxC's proprietary U-PRICE<sup>TM</sup> and SWU-PRICE<sup>®</sup> models were used as the analytical tools to estimate the price impacts on the uranium and enrichment markets due to DOE's inventory sales and transfers during 2012 to 2014. Both of these models were developed using historical data of the nuclear fuel markets collected and compiled by UxC. The estimation and evaluation of all regression equations in the models were conducted using standard econometric techniques.

The U-PRICE model consists of three major submodels that focus on the details of demand, supply, and price of the uranium market. These three submodels interact with each other and can be simulated as a complete recursive system that quantifies the causal relationships and interdependencies among various key variables of the uranium industry. Similarly, the SWU-PRICE model includes a set of multivariate equations that quantify the interrelationships among different market variables of the enrichment industry. Both the U-PRICE and SWU-PRICE models were designed using the substitutability between uranium (i.e., the natural resource) and enrichment (i.e., the technology) as one of the key model inputs. For example, the spot price of uranium is used as an input to the SWU-PRICE model to reflect the potential impact of changes in the uranium market on the enrichment service. In a similar manner, the U-PRICE model has the SWU price as an input that links the interactions of the two markets. Simulating both models at the same time provides an integrated framework for the two key components of the nuclear fuel cycle, uranium and enrichment. More importantly, the price interdependency between uranium and SWU is explicitly modeled and solved simultaneously.

UxC has developed two methodologies to quantify the impact of DOE's excess uranium inventory transfers and sales during 2012 to 2014. The first approach, the incremental or partial impact approach, which examines the effect of the incremental or new transfers and sales from DOE's inventory during the study period of 2012-2014. Specifically, this approach does not take into account the cumulative impact of previous years' sales and transfers of excess uranium inventory. The second approach, the total impact approach, captures the cumulative impact of all DOE sales as well as the incremental impact of new or additional sales over time. The key reason to include previous sales is because such sales have a longer-term effect on market perceptions among both buyers and sellers. In particular, the increased supplies from DOE's sales and transfers took away market opportunities available to other uranium suppli-

<sup>&</sup>lt;sup>3</sup> UxC's compiled data of transfers and sales of DOE's excess uranium inventory was used to develop the analysis.

ers. By broadening and more correctly constructing the scope of the analysis, the results here more fully capture the overall impact of DOE sales.

Using these two approaches, the section below presents and compares the estimated impacts from transfers and sales of DOE's excess uranium inventory on the uranium and enrichment markets during the three-year period from 2012 to 2014.

## Impact on Uranium Prices

As previously discussed, the incremental impact approach focuses on estimating the impact of the incremental or new transfers and sales from DOE's inventory on the uranium and enrichment markets. Using this approach, the analysis began with the assumption that there were no transfers and sales from DOE's excess uranium inventory during the study period from 2012 to 2014. This assumption allows us to use the prices (both spot and long-term contracts) and other market data of 2011 as the starting point for simulating both U-PRICE and SWU-PRICE models simultaneously. Once the initial values of the endogenous (projected) variables of each model are known, the future values of each of these variables can be determined sequentially by simulating the model in conjunction with the set of exogenous (input) variables as a complete system.

As compared to the actual spot price of uranium, the negative impact of DOE's transfers and sales during 2012 to 2014 averaged about \$4.50/lb  $U_3O_8$ . In other words, all other things being equal, the average spot price of uranium could be \$4.50/lb higher if DOE did not sell or transfer its excess inventory during the three year period from 2012 to 2014. This estimated price decrease of \$4.50/lb is equivalent to an average decline in the spot price of 11%. It should be noted that, since both U-PRICE and SWU-PRICE were simulated simultaneously, the estimated impact on the uranium spot price captures the feedback from the lower SWU price, which was also affected by DOE's sales and transfers.

The total impact approach was developed to measure the cumulative effect of all DOE sales previously made as well as the incremental impact of new sales. The key reason to include previous sales is because such sales have a longer-term effect on market perceptions among both buyers and sellers. In particular, the increased supplies from DOE's sales and transfers removed market opportunities available to other uranium suppliers. Based on the market data compiled by UxC, sales and transfers of DOE's excess uranium inventory started in 2008. As a result, the prices and other market data of 2007 were used as the initial values to simulate both U-PRICE and SWU-PRICE models simultaneously. As compared to the estimates derived using the incremental impact approach, the cumulative effect of DOE's inventory transfers and sales on the uranium price is significantly higher. Our models estimated that the decline in the uranium spot price averaged about \$7.11/lb U<sub>3</sub>O<sub>8</sub> or 16% when accounting for the cumulative impact of DOE's sales and transfers on the uranium market. This cumulative impact of \$7.11/lb U<sub>3</sub>O<sub>8</sub> is 58% higher compared to the estimate derived using the incremental approach. Figure 1 below compares the actual

uranium spot price to the simulated paths estimated using both the incremental and total impact approaches.

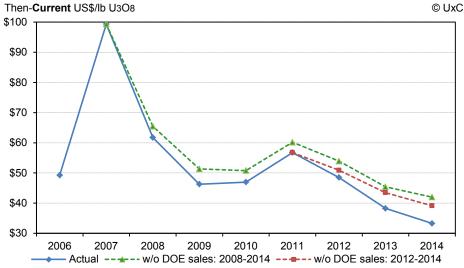
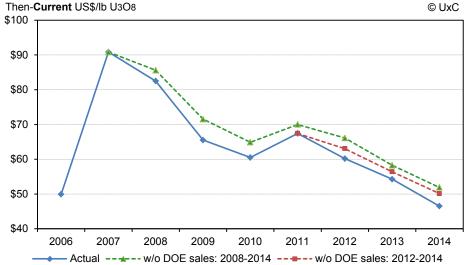


Figure 1. DOE Excess Inventory Sales/Transfers – Impact on Spot  $U_3O_8$  Price

The term price of uranium is the other key outcome variable of the U-PRICE model. Using the incremental impact approach, the negative impact of DOE's sales and transfers of excess inventory was estimated to average  $2.88/lb U_3O_8$  during 2012 to 2014. As discussed, any sales and transfers by DOE prior to 2012 would have a long-term effect on the market as the perceptions and activities of market participants varied accordingly. By simulating both the U-PRICE and SWU-PRICE models using 2007 as the initial year, the total impact approach estimated the average cumulative effect of DOE's sales and transfers increases by more than 77% to  $5.10/lb U_3O_8$ . The comparison of the actual and simulated term prices of uranium is presented in Figure 2 below.





The result that both spot and long-term prices are negatively impacted by DOE's sales and transfers is consistent with the fact that prices in these two markets are

linked as they both represent alternative ways of securing uranium supplies. When spot prices fall, buyers can secure uranium on the spot market and carry it forward to use in future years. Suppliers that offer uranium under long-term contracts, usually uranium producers, must compete with this purchase option by lowering the prices they offer. Alternatively, if long-term contract prices fall, spot suppliers must reduce their offer prices to attract demand, especially demand several years in the future when unfilled needs on the part of utilities are much larger.

## **Impact on SWU Prices**

One key factor that influences the SWU price is the interrelationship between the enrichment and uranium markets, which is primarily characterized by the substitution between the natural resource (i.e., uranium) and the technology (i.e., enrichment service). In our analysis, this unique feature is captured using uranium prices as an input in the SWU-PRICE model to forecast enrichment prices, and using enrichment prices when using the U-PRICE model to develop uranium price forecasts. When simulating both models simultaneously, the projected prices effectively incorporate the impacts of this interrelationship between the uranium and enrichment markets.

Using the incremental impact approach, DOE's sales and transfers during 2012 to 2014 had a negative impact on the SWU term price that averaged about \$5.37 per SWU. Compared to UxC's estimated SWU prices, this is equivalent to a decrease of 4.5% in the term price had DOE not sold or transferred its excess inventory. As discussed, since both U-PRICE and SWU-PRICE were simulated simultaneously, the estimated impact on the SWU term price captured the negative feedback from the lower uranium price that resulted from enrichers' selling back the underfed uranium to the market.

Similar to the uranium price, the total impact approach was used to measure the cumulative effect of all DOE sales previously made as well as the incremental impact of new sales on the SWU price. Using the prices and other market data of 2007 as the initial values, both U-PRICE and SWU-PRICE models were simulated simultaneously. As compared to the estimates derived using the incremental impact approach, the cumulative effect of DOE's inventory transfers and sales on the SWU term price is higher. Our models estimated that the decline in the SWU term price averaged about \$6.96/SWU, or 6%, when taking into account the cumulative impact of DOE's sales and transfers on the enrichment market. This cumulative impact of \$6.96/SWU is about 30% higher than estimated impact derived using the incremental approach. Figure 3 below compares the actual term price of SWU to the simulated paths estimated using both incremental and total impact approaches.

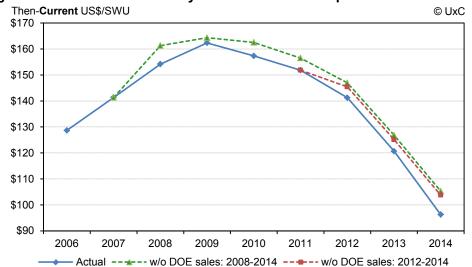


Figure 3. DOE Excess Inventory Sales/Transfers – Impact on Term SWU Price

The spot price of SWU is the other key outcome variable of the SWU-PRICE model. Using the incremental impact approach, the negative impact of DOE sales and transfers of excess inventory was estimated to average \$7.49/SWU during 2012 to 2014. As discussed, any sales and transfers by DOE prior to 2012 would have a long-term effect on the market as the perceptions and activities of market participants varied accordingly. By simulating both U-PRICE and SWU-PRICE models using 2007 as the initial year, the total impact approach estimated the average cumulative effect of DOE's sales and transfers on the SWU spot price increases by more than 23% to 9.19/lb U<sub>3</sub>O<sub>8</sub>. The comparison of the actual and simulated spot prices of SWU is presented in Figure 4 below.

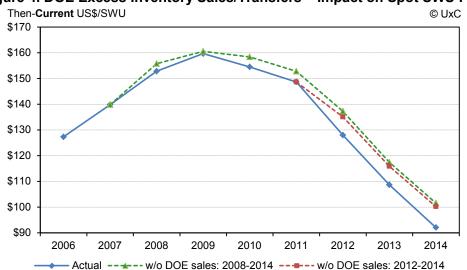


Figure 4. DOE Excess Inventory Sales/Transfers – Impact on Spot SWU Price

# 3 – Sales/Transfers of Excess DOE Uranium Inventory: 2015-2030

This section examines the impact of transfers and sales from DOE's excess uranium inventory on the uranium and enrichment markets from 2015 to 2030. Similar to the analysis presented in the above Section II, both U-PRICE and SWU-PRICE models were used to project uranium and SWU prices. Two scenarios were developed in this analysis. The first scenario assumes that DOE will continue to sell and transfer its excess uranium inventory throughout the forecasting period from 2015 to 2030. UxC's projection of DOE's transfers and sales for this period was used as one key input to develop the price forecasts. The second scenario assumes DOE will not sell or transfer any additional inventory during the forecasting period.

# **Impact on Uranium Prices**

To forecast the uranium prices, the spot and term prices of both uranium and SWU in 2014 were used as the starting points for simulating the U-PRICE and SWU-PRICE models simultaneously. In the first scenario, we assume that DOE will continue to sell and transfer its excess uranium inventory throughout the entire forecasting period from 2015 to 2030. As compared to UxC's most recent uranium requirement projections,<sup>4</sup> the annual amount of sales and transfers averages about 16% of the domestic uranium requirement during 2015 to 2030, which is significantly higher than the 10% limit as stated in the *2008 Excess Uranium Management Plan*. The second scenario removes the potential sales and transfers from DOE from secondary supplies, which allows market fundamentals play a more meaningful role in determining prices.

Figure 5 presents the projected uranium spot prices of both scenarios using the U-PRICE and SWU-PRICE models. In the near and medium terms when the market conditions are still considered "weak," the uncapped sales and transfers of DOE's inventory would negatively impact the spot price of uranium by an annual average rate of 14.1% (or  $5.78/lb U_3O_8$ ). As market conditions improve after the medium term,<sup>5</sup> the spot price of uranium will begin to show a more noticeable increase. However, the size of the increase will be affected by DOE's sales and transfers. Using our models, DOE's sales and transfers are expected to push down the spot price of uranium annually by about 7.1% (or  $4.47/lb U_3O_8$ ) during 2018-2030. For the entire forecasting period, the projected negative impact averages about 8.4% per year.

One observation from Figure 5 is DOE's sales and transfers will always negatively affect the spot price of uranium. However, when the market conditions are being characterized as poor or weak, the negative effect from this additional source is likely to further aggravate the market at a noticeably larger scale.

<sup>&</sup>lt;sup>4</sup> See Chapter 3 of UxC Uranium Market Outlook report, Q4 2014

<sup>&</sup>lt;sup>5</sup> See discussion in Chapter 6 of UxC Uranium Market Outlook report, Q4 2014

#### Figure 5. Uranium Spot Price Projections

**Chart Redacted** 

As explained in Section II above, since spot and long-term contract markets represent alternative ways of securing uranium supplies, their prices are highly correlated<sup>6</sup> and should move in the same direction (i.e., increases in the spot price will result in higher term prices and vice versa). This observation is validated by comparing the projected term prices shown in Figure 6 below to the projected spot prices presented in Figure 5.

#### **Figure 6. Uranium Term Price Projections**

**Chart Redacted** 

In the near and medium term, our models forecast that the negative impact of DOE's sales and transfers on the uranium term price averages about 9.0% (or \$4.86/lb  $U_3O_8$ ) per year. As the uranium term price improves after the medium term, a smaller negative impact of 7.1% (or \$5.30/lb  $U_3O_8$ ) per year is projected for the remaining forecasting period from 2018-2030. Overall, the models project that DOE's sales and transfers during the forecasting period from 2015 to 2030 will push down the uranium term price at an annual average rate of 7.5% (or \$5.21/lb  $U_3O_8$ ).

<sup>&</sup>lt;sup>6</sup> Based on UxC's uranium term and spot price data of 2004-2014, the correlation between the two prices was very high at 0.91.

## Impact on SWU Prices

As with the projection of the uranium prices, the SWU prices were forecasted using two scenarios. The first scenario assumes that DOE will continue to sell and transfer its excess inventory throughout the forecasting period from 2015 to 2030. The second scenario assumes DOE will not sell or transfer any additional inventory during the forecasting period.

Figure 7 below presents the projected SWU term prices of both scenarios by simulating the U-PRICE and SWU-PRICE models simultaneously. In the near and medium terms with relatively weak market conditions, DOE's sales and transfers were projected to negatively impact the SWU term price by an annual average rate of 5.6% (or 5.50/SWU). As the market conditions improve after the medium term<sup>7</sup>, the SWU term price will begin to show more noticeable recovery, although such a price recovery will be affected by DOE's sales and transfers. Using the U-PRICE and SWU-PRICE models, DOE's sales and transfers are expected to push down the SWU term price annually by about 3.6% (or \$5.00/SWU) during 2018-2030. For the entire forecasting period, the projected negative impact averages about 4.0% per year.

### Figure 7. SWU Term Price Projections

## Chart Redacted

As discussed, the spot price of SWU is the other key outcome variable of the SWU-PRICE model. By simulating both SWU-PRICE and U-PRICE models simultaneously, the projected spot prices of SWU incorporate the impact of changes in uranium prices. Figure 8 below shows the comparison of the forecasted SWU spot prices of the two scenarios relating to DOE's sales and transfers.

<sup>7</sup> See discussion in Chapter 6 of UxC Enrichment Market Outlook report, Q4 2014

#### Figure 8. SWU Spot Price Projections

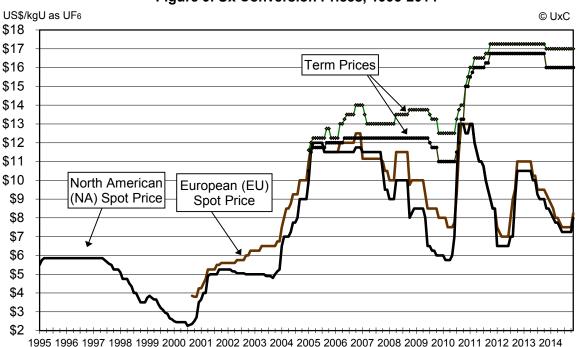
**Chart Redacted** 

As measured by the difference of the two forecasted price paths, the negative impact of DOE's sales and transfers on the SWU spot price is consistent with the impact on the term price. For example, in the near and medium term, our models project an average negative impact of 5.9% (or \$5.31/SWU) per year. After the medium term, a smaller negative impact of 3.8% (\$4.86/SWU) per year is projected due to improved market conditions for 2018 to 2030. For the entire forecasting period, the projected negative impact averages about 4.2% per year.

# 4 – Impact of DOE Inventory Sales on the Conversion Market

The U.S. Department of Energy's (DOE) uranium inventories are in various forms (e.g., natural UF<sub>6</sub>, HEU, LEU, and UF<sub>6</sub> tails). As a result, the sale/barter of these materials, either in their current form or once processed into a commercially usable form, result in the disbursement of material containing a uranium conversion component. As such, all of DOE's uranium inventory sales and barter impact the conversion market through the introduction of additional conversion services that are not produced by existing conversion suppliers (e.g., AREVA, Cameco, Honeywell, or Rosatom). Since the UF<sub>6</sub> and LEU material sold by the commercial entities that contract with DOE comes to the market primarily via spot sales, the impact on the conversion market is more readily seen in the spot market. However, additional spot market activity also has a resulting impact on the long-term demand for conversion services, and thus some impact on long-term conversion prices is also reflected.

Conversion prices have fluctuated over the past decade, as seen in the following Figure 9. However, as seen in the chart, spot conversion prices have been more volatile when compared with long-term prices. Long-term conversion prices are primarily driven by production costs for conversion as well as the overall supply and demand fundamentals in the market. Spot conversion prices, on the other hand, are driven much more directly by the near-term supply of material, especially inventories. As such, DOE inventories represent a significant portion of the available inventories of conversion at any given time.



#### Figure 9. Ux Conversion Prices, 1995-2014

Considering that the global conversion market on an annual basis has historically been around 60,000 MTU, the quantities that DOE has sold/bartered equate to around

3-5% of the world total. While the world market is likely to increase due to additional nuclear reactor construction, DOE's future sales/barters are still expected to be in the range of 3-4% of the world total through 2030.

Given that these quantities primarily enter the conversion market through spot and mid-term sales, the impact has and continues to be realized especially in spot conversion prices. Without these quantities entering the market, there clearly would be lower inventory supplies, which would result in the need for producers to increase their outputs. Conversion supplies produced by primary producers are higher cost, as the cost to convert  $U_3O_8$  to UF<sub>6</sub> is known to be in the range of \$10-\$15/kgU depending on the plant in question. Under any scenario where inventories are lower, the logical conclusion is that prices in the spot conversion market would be higher.

Although UxC has not fully modeled this effect on a quantitative basis, it is a fact that much of the world's spot conversion is sold in tandem with uranium through UF<sub>6</sub> contracts. There is also clear evidence that UF<sub>6</sub> prices have fallen as much as  $U_3O_8$  prices on a percentage basis over the past few years, as discussed in the uranium price impact discussion above. In fact, the Ux North American (NA) UF<sub>6</sub> Price has gone at a discount to the Ux NA UF<sub>6</sub> Value (i.e., the computed price of spot uranium and spot conversion based on the component values) for most of the period over which DOE sales/barters have occurred, in some time periods more notably than others (Figure 10). Hence, there is good reason to conclude that the downward price impact of DOE sales/barters on the spot conversion price have been at least equal to, if not greater than, the impact on spot uranium prices.

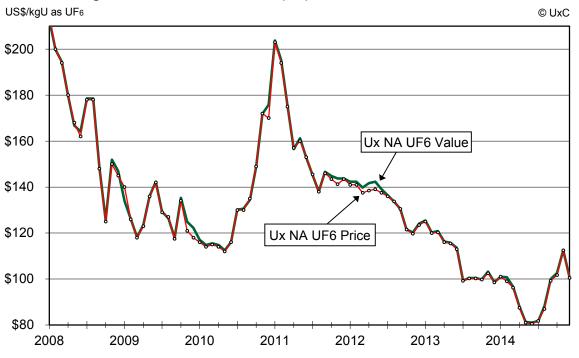


Figure 10. Ux North American (NA) UF<sub>6</sub> Price vs. Value, 2008-2014

Going forward, the additional quantities expected to come from DOE inventory sales/barters will also likely continue to have such a similar if not greater impact on

spot conversion prices. As for the long-term conversion price, the downward impact is likely somewhat less, but there is still a noticeable effect. Additionally, the lower resulting market prices will lead to fewer incentives for investments in future new supply capacities, which could prove quite detrimental to the overall conversion market in the long-term.

# 5 – Summary & Conclusions

DOE's Request for Information (RFI) raised two questions related to the impacts of the Departments uranium sales on the front-end markets. The first question deals with the historical impact of DOE's sales and transfers on the markets during 2012 to 2014. The second question concerns the future market impacts assuming there will be continued transfers and sales by DOE.

One key feature of our analysis is to capture the impacts of the interrelationship between the uranium and enrichment markets in an integrated fashion. As a result, the analysis was conducted by using UxC's proprietary U-PRICE and SWU-PRICE models simultaneously. In this respect, enrichment prices are used as an input into uranium price forecasts, and uranium prices are on input for enrichment price forecasts. When both of our models are used simultaneously, it provides a more adequate analysis in addressing the dual market impacts from DOE selling both uranium and enrichment. For example, while the uranium market is negatively impacted directly by DOE selling uranium, it is also indirectly affected by DOE's selling enrichment that places a downward pressure on the SWU price. This is because uranium and SWU are substitutes. As a result, a lower SWU price would negatively impact the uranium price. By the same token, since DOE is also selling enrichment, the negative dual market impact will apply to the enrichment market as well. To the extent that previous studies did not incorporate this dual market impact, they may have underestimated that overall impact of DOE sales.

Our analysis employs two approaches to measure the market impacts of DOE's sales and transfers during 2012 to 2014. The incremental impact approach focuses on the market impact of new or incremental sales. The total impact approach captures the cumulative effect of all DOE sales previously made and the incremental impact of new sales over time. The key reason to include previous sales is because such sales have a longer-term effect on market perceptions among both buyers and sellers. The failure to analyze the market this way may have accounted for earlier studies to estimate lower market impacts. In particular, the increased supplies from DOE's sales and transfers took away market opportunities available to other uranium suppliers. The analysis presented in Section II of this report clearly demonstrates that, while DOE's incremental sales and transfers had a negative impact on both the uranium and enrichment markets during 2012 to 2014, the adverse effect was much higher in terms of the total cumulative impacts. For example, the negative impact of DOE's sales and transfers on the uranium spot price averaged 11% (or  $4.50/10 U_3O_8$ ) and 16% (or  $$7.11/lb U_{3}O_{8}$ ) per year as estimated using the incremental and total impact approach, respectively.

One conclusion from the analysis presented in Section III of this report is that DOE's sales and transfers will always negatively affect the front-end markets in terms of prices. In particular, when the market conditions are being characterized as poor or weak, the negative effect from this additional supply source is likely to further aggra-

vate the market on a noticeably larger scale. For example, in the near and medium terms (2015-2017) with the expected weak market conditions, the negative impact on the uranium spot price is projected to average about 14% per year. This compares with a smaller impact of 7.1% per year when the market is expected to show a recovery after the medium term. In this regard, if DOE's sales and transfers are reduced or, at least, capped at the level that was previously agreed upon, it would help to stabilize the price by eliminating market uncertainties associated with DOE's supply. By the same token, greater sales would have a more deleterious impact on the market, especially during weaker market periods.

The 10% limit of sales and transfers as stated in the 2008 Excess Uranium Management Plan was identified when the market conditions were much more favorable as compared to today's market. By increasing instead of reducing its sales following the Fukushima accident, DOE not only further negatively impacted the market, but also it further harmed the domestic industry. Furthermore, the DOE also deprived itself the opportunity to receive the maximum value from its inventory sales for the U.S. taxpayer.

# Appendix A – UxC U-PRICE<sup>™</sup> Forecasting Model Structure

As illustrated in Figure 11, the U-PRICE model consists of three major submodels: Demand (blocks A, B-1, B-2, B, C1, C2 and C), Supply (blocks S, S-1, S-2, S-3, R, U, and V), and Price (blocks D and E). These three submodels interact with each other and can be simulated as a complete system.

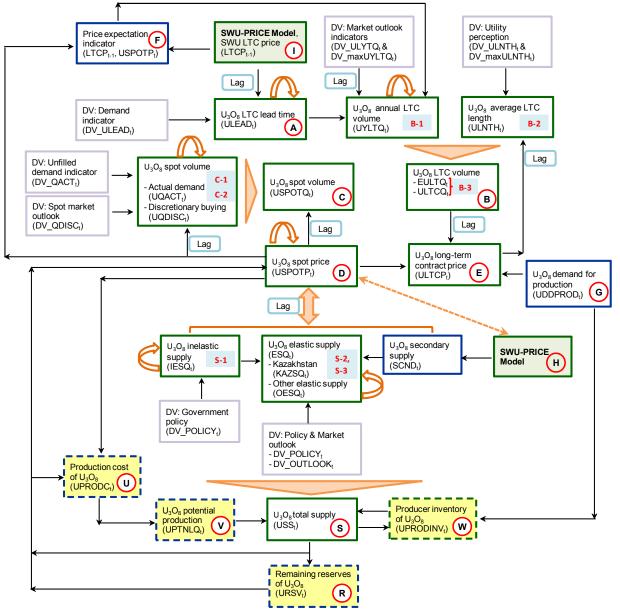


Figure 11. U-PRICE Model Structure

The U-PRICE model is a recursive system of eleven regression equations and three identities that quantify the causal relationships and interdependencies among key variables of the uranium industry. The endogenous variables identified and projected in the econometric model include:

- A) ULEAD<sub>t</sub>: Average lead time of long-term uranium contracts, in years
- B) ULTCQ<sub>t</sub>: Uranium total long-term contract volume of year t, in million lbs  $U_3O_8$

B-1) UYLTQ<sub>t</sub>: Annual long-term contract volume of year t, in million lbs  $U_3O_8$ 

B-2) ULNTH<sub>t</sub>: Average length of long-term contract signed in year t, in years

B-3) EULTQ<sub>t</sub>: Estimated total long-term uranium contract volume of year t, in million lbs  $U_3O_8$ 

- C) USPOTQ<sub>t</sub>: Uranium spot market volume of year t, in million lbs U<sub>3</sub>O<sub>8</sub>
  C-1) UQACT<sub>t</sub>: Actual demand of year t, in million lbs U<sub>3</sub>O<sub>8</sub>
  C-2) UQDISC<sub>t</sub>: Discretionary buying of year t, in million lbs U<sub>3</sub>O<sub>8</sub>
- D) USPOTP<sub>t</sub>: Average price of spot uranium of year t, in  $\frac{1}{U_3O_8}$
- E) ULTCP<sub>t</sub>: Average base price of long-term uranium contracts of year t, in  $\frac{1}{U_3O_8}$
- S) USS<sub>t</sub>: Total primary & secondary uranium supply of year t, in million lbs  $U_3O_8$ 
  - S-1) IESQt: Inelastic production of uranium of year t, in million lbs U<sub>3</sub>O<sub>8</sub>

S-2) ESQt: Elastic production of uranium of year t, in million lbs U<sub>3</sub>O<sub>8</sub>

S-3) KAZSQ<sub>t</sub>: Kazakhstan production of uranium of year t, in million lbs  $U_3O_8$ 

When the model is simulated as a complete system, the values of each of the endogenous variables listed above will be determined sequentially.

The model also includes a set of exogenous variables that help to explain uncertainties in the uranium market due to unpredictable policy changes or events such as the Fukushima incident. Unlike the endogenous variables, most of these exogenous variables represent data of a qualitative nature such as the impact of speculative demand from financial players on uranium prices or market participants' general perception of the industry outlook. While the impact of changes in market fundamentals on price is determined based on the interdependencies among the endogenous variables of the model, the impact on price caused by changes in market psychology is largely handled by the exogenous variables. In general, the values of these exogenous variables are defined or assigned according to the scenario prior to model simulation. Key exogenous variables included in each of the three submodels are listed below.

## **Demand Submodel**

- DV\_ULEAD<sub>t</sub> measures the potential impact of changes in long-term contract lead times observed in previous years on the actual or desired level of the average lead time of the current year.
- DV\_UYLTQ<sub>t</sub> is a market sentiment indicator that reflects uranium end users' general perception of the market conditions.
- DV\_ULNTH<sub>t</sub> is an indicator that models the impact of price expectation on the business decision of obtaining a longer or shorter contract period.

 DV\_QACT<sub>t</sub> and DV\_QDISC<sub>t</sub> are the spot market perception indicators. These two indicators measure the impact of market perceptions on spot purchases for actual needs and discretionary demand, respectively.

## **Supply Submodel**

- DV\_POLICY<sub>t</sub> is a policy variable that links to the inelastic uranium producing countries. This qualitative variable is intended to illustrate the potential impact on uranium supply due to changes in government policies in those countries.
- DV\_OUTLOOK<sub>t</sub> is used to measure the impact of uranium producers' market perceptions on elastic production.
- DV\_KAZPOLICY<sub>t</sub> reflects the impact of changes in Kazakh government policies on its uranium production decisions.

## **Price Submodel**

- DV\_EXRATE<sub>t</sub> is a financial indicator that measures the potential impact of changes in the exchange rate between the U.S. dollar (\$) and the currency of uranium producing countries on the uranium price. While there are a number of major uranium producing countries (such as Canada, Australia, Kazakhstan, Niger, etc.), this study used the exchange rate between the U.S. dollar and the Canadian dollar to define the value of this qualitative variable.
- DV\_UPEXP<sub>t</sub>, the price expectation variable, is a market indicator that reflects market participants' general perceptions of the uranium market outlook.
- DV\_maxUP<sub>t</sub> is included to denote the historical maximum level of spot price of uranium in 2007. As a result, 2007 is the only year that this variable was assigned a value +1. That is, this variable is defined using the neutral value zero for all other years in the forecast period.

Because of the interplay between the uranium and enrichment markets, significant developments in one market are likely to cause changes in the other. In the U-PRICE model, the uranium spot price and the SWU term price are used as the key measure for this interdependency, which is described in Block F of the model structure diagram. This is similar to the method used in the SWU-PRICE model. Including the SWU price in the U-PRICE model and the uranium price in the SWU-PRICE model ensures the price interdependency between uranium and SWU is explicitly modeled and solved simultaneously.

# Appendix B – UxC SWU-PRICE<sup>®</sup> Forecasting Model Structure

The SWU-PRICE is a recursive system of five regression equations that quantify the causal relationships and interdependencies among various key variables of the enrichment industry. Figure 12 below illustrates the basic structure of this model.

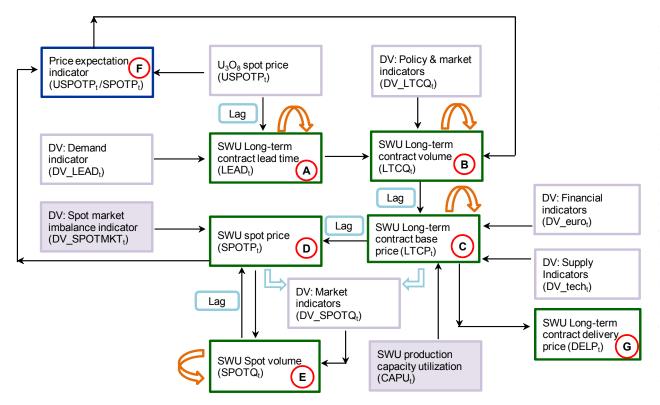


Figure 12. SWU-PRICE Model Structure

The five endogenous variables identified in the econometric model include:

- A) LEAD<sub>t</sub>: Annual average lead time specified in SWU long-term contracts
- B) LTCQt: Annual long-term contract SWU volume
- C) LTCP<sub>t</sub>: Annual average long-term contract SWU base price
- D) SPOTP<sub>t</sub>: Annual average spot SWU price
- E) SPOTQ<sub>t</sub>: Annual spot SWU volume

When the model is simulated as a complete system, values of each of the endogenous variables listed above will be determined sequentially. Four out of these five regressions were specified as autoregressive equations (block A, B, C, and E in the above diagram), which include the lagged values of the dependent variable among their explanatory variables. One outcome variable of the model is the projection of the delivery price of SWU (block G), which provides a sense of what to expect at the time of SWU delivery.

The model also includes a set of exogenous variables that help to explain uncertainties in the enrichment market due to unpredictable policy changes or events such as the Fukushima incident. Most of these exogenous variables intend to represent data of qualitative nature such as the impact of technology improvement on SWU prices. As explained below, the values of some variables are determined endogenously when the forecasts are developed using the simulation system; others are qualitative indicators that provide inputs for scenario analyses.

- DV\_LEAD<sub>t</sub> is an expectation indicator of SWU long-term contracts that illustrates the potential impact of changes in lead time observed in previous years on actual or desired level of average lead time of the current year. When developing forecasts, values of this variable will be determined endogenously.
- DV\_LTCQ<sub>t</sub> is a market sentiment indicator that reflects market participants' general perception of the enrichment industry outlook. Since the variable deals with situations or events that are of a qualitative nature, its values are assumed and used for developing different forecasting scenarios.
- DV\_eurot is a financial indicator that measures the potential impact of changes in exchange rate between the US\$ and the euro on market price of SWU.
- DV\_techt is a trend (or time) variable that illustrates the potential impact of technology improvement over time on SWU price. Future values for this variable will be assumed based on the market share of SWU produced using centrifuge technology. Laser isotope enrichment should also be considered as a technology variable but it will require additional analysis to understand the outlook for commercialization.
- DV\_SPOTQ<sub>t</sub> is a qualitative measure for the impact of price difference between long-term contracts and spot transactions on spot SWU volume.
- CAPU<sub>t</sub> is the estimated utilization rate of SWU production capacity. The model uses SWU market demand, nameplate capacity and other sources of supplies projected by the UxC's URM to derive annual capacity factor.
- DV-SPOTMKT<sub>t</sub> is the spot market imbalance indicator that provides a qualitative measure of the impact of spot supply and demand imbalances on the SWU spot price.

Because of the interactions between the uranium and enrichment markets, significant development in the uranium market is likely to be a leading indicator for the enrichment industry. As described in the model structure diagram, the price ratio of  $U_3O_8$  to SWU (Block F in Figure 12) was used as the key measure for this interdependency. This is similar to the method used in the U-PRICE model. Including the SWU price in the U-PRICE model and the uranium price in the SWU-PRICE model ensures the price interdependency between uranium and SWU is explicitly modeled and solved simultaneously.

# Appendix C – DOE Uranium Inventory Sales/Barter Quantities

For this study, UxC has quantified the total sales/barter of DOE inventories in terms of uranium ( $U_3O_8$  equivalent), conversion (UF<sub>6</sub> equivalent) and SWU for the period 2008-2030 (see Table 1 below).

Table 1. DOE Uranium Inventory Sales/Barter Quantities Used in UxC's Analysis			
	U <sub>3</sub> O <sub>8</sub> e (thousand lbs)	UF <sub>6</sub> e (MTU)	SWUe (million)
2008	1,704	655	0.45
2009	1,391	535	0.52
2010	4,420	1,700	0.68
2011	6,146	2,364	0.76
2012	5,521	2,124	0.55
2013	9,253	3,559	1.01
2014	7,935	3,052	0.85
2015	8,537	3,284	1.42
2016	7,766	2,987	1.00
2017	7,983	3,070	1.06
2018	9,614	3,698	1.06
2019	12,675	4,875	1.44
2020	7,175	2,760	0.84
2021	8,170	3,142	1.34
2022	7,752	2,982	0.74
2023	8,040	3,092	0.34
2024	6,793	2,613	-
2025	7,789	2,996	-
2026	6,793	2,613	-
2027	7,788	2,996	-
2028	6,793	2,613	-
2029	7,206	2,771	-
2030	6,793	2,613	-
Totals	184,418	70,930	10.09