

U.S. DEPARTMENT OF ENERGY  
OFFICE OF ENERGY EFFICIENCY AND  
RENEWABLE ENERGY  
WIND AND WATER POWER PROGRAM

+ + + + +

U.S. OFFSHORE WIND: ADVANCED TECHNOLOGY  
DEMONSTRATION PROJECTS

+ + + + +

PUBLIC MEETING

+ + + + +

TUESDAY  
FEBRUARY 7, 2012

+ + + + +

The Public Meeting Convened in Ballroom C & D of the L'Enfant Plaza Hotel, 480 L'Enfant Plaza, S.W., Washington, D.C., at 9:30 a.m., Jose Zayas, Program Manager, presiding.

PRESENT:

JOSE ZAYAS, Program Manager, Wind and Water Power Program, Office of Energy Efficiency and Renewable Energy, Department of Energy

HENRY KELLY, Acting Assistant Secretary, Office of Energy Efficiency and Renewable Energy, Department of Energy

CHRISTOPHER G. HART, Offshore Wind Manager, Wind and Water Power Program, Office of Energy Efficiency and Renewable Energy, Department of Energy

MAUREEN BORNHOLDT, Chief, Bureau of Ocean Energy Management, Renewable Energies, Department of the Interior

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

[www.nealrgross.com](http://www.nealrgross.com)

STEVE CHALK, Deputy Assistant Secretary for  
Renewables, Office of Energy Efficiency  
and Renewable Energy, Department of  
Energy

MICHAEL HAHN, Project Officer, Wind and Water  
Power Program, Golden Field Office,  
Department of Energy

KRISTIN KERWIN, NEPA Compliance Officer,  
Golden

Field Office, Department of Energy

TIMOTHY REDDING, Program Analyst, Bureau of  
Ocean Energy Management, Department of  
the Interior

WILLIAM VANHOUTEN, Installations and  
Environment Readiness and Safety, Office  
of the Secretary of Defense

PATTY WALTERS, Legal Counsel, Golden Field  
Office, Department of Energy

GENEVIEVE WOZNIAK, Contracting Officer, Golden  
Field Office, Department of Energy

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

TABLE OF CONTENTS

Welcome and Introductions..... 4

Opening Remarks..... 12

Background and History of Offshore..... 18  
Wind at DOE

Presentation on Offshore Wind..... 26  
Initiative, Strategy, and Demo FOA

Facilitated Public Q&A Session..... 55

Discussion: Topics A through E..... 90

Open Q&A..... 113

Adjourn

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22

PROCEEDINGS

*Jose Zayas, Wind and Water Program Manager, is standing at a podium and addressing a crowd.*

(9:32 a.m.)

MR. ZAYAS: Good morning. Can I get everybody's attention? Great.

Okay. I say we get started. If somebody can grab the doors in the back, I would appreciate that.

So I say we get started in the spirit of staying on time. First and foremost, welcome to all of you. It's great to see so many familiar faces and new faces here.

My name is Jose Zayas. I'm the Program Manager for the Wind and Water Power Program for the Department of Energy. And, again, thank you all for coming out here and spending a good part of the day with us, especially on short notice, to discuss this program that the Department of Energy is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 starting around offshore wind, in particular  
2 the demonstrations.

3 So before we begin, I just want to  
4 also acknowledge that this effort really  
5 couldn't be accomplished by the Department of  
6 Energy by itself. There are many  
7 representatives here from our sister agencies  
8 that we have been collaborating for quite a  
9 bit of time, but specifically in this effort  
10 in my time at Department of Energy, it has  
11 been remarkable to work with many of them.

12 We have representatives from  
13 Department of Interior, Department of Defense,  
14 Department of Transportation, Commerce; of  
15 course, many elements of the Department of  
16 Energy, including our Office of Electricity,  
17 General Counsel, and many others; and of  
18 course our field office in Colorado, from  
19 Golden, as well.

20 So it is great to be working with  
21 them, and this will continue in moving  
22 forward. And it should represent to all of

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 you, especially from the public sector, the  
2 intricacies and the requirements of doing an  
3 effort such as the one that we will be  
4 discussing throughout the morning.

5 So before we get into the formal  
6 elements of this meeting today, I just want to  
7 talk a little bit about the logistics and how  
8 the meeting is to be structured, in order for  
9 us to have both enough time, but also to  
10 facilitate the various elements that are  
11 needed to be discussed today.

12 Many of you when you signed up  
13 should have received a blue folder. In that  
14 folder, there are several documents. One of  
15 course is the agenda, which at least outlines  
16 how the day is going to operate.

17 And you will also find the draft  
18 funding opportunity announcement which was  
19 posted on our website at -- for the wind  
20 energy website for Department of Energy was  
21 posted last Friday, if you haven't seen it --  
22 if you are having any trouble getting to it,

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 let us know -- in addition to, I would say, an  
2 executive summary of the offshore wind  
3 strategy that was developed nearly a year ago,  
4 which I will assume that many of you have had  
5 the opportunity to see.

6 In addition to that, in the table  
7 and throughout the day, you might see some  
8 notecards. It is our belief that the only way  
9 to have an ability to discuss the various  
10 topics that we need to, we have to at least  
11 ask all of you to take a little bit of time  
12 and document your questions on a notecard. We  
13 will have -- this morning we will have a  
14 series of presentations.

15 They are really intended to get  
16 everybody calibrated as to not only the  
17 efforts in the Department of Energy in terms  
18 of offshore wind specifically and the various  
19 activities and investments that are being made  
20 to help facilitate and mobilize this emerging  
21 industry, but also to give all of you an  
22 opportunity to ask your questions and provide

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 feedback to all of us.

2 So those cards are important.  
3 There will be folks walking around throughout  
4 the morning picking up those cards.

5 What you will also notice from the  
6 agenda is that there are different topics that  
7 we want to specifically cover. Those include  
8 technology, what we quantify as innovation.  
9 So one of the technology pieces that are not  
10 only needed to realize an offshore industry in  
11 the U.S., but technology that is intrinsically  
12 well positioned to lower the cost of energy  
13 and ensuring cost competitiveness, and so  
14 forth. So that is discussion point A.

15 Secondly, we are talking about the  
16 different topic areas, and that specifically  
17 goes to how the funding opportunity  
18 announcement is structured. If you have seen  
19 the draft document online, you will notice  
20 that there is a structure around how the  
21 program is presenting this opportunity, and  
22 that is an opportunity to clarify maybe some

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 questions or concerns in any of which -- in  
2 any of the topic areas.

3 The second one has to do with  
4 time-scale and timelines of what we are  
5 envisioning. It is an opportunity to see if  
6 the assumptions that have been made by the  
7 program are real. Many of you, at least on  
8 the developer side, have been pushing projects  
9 and trying to develop. We want to really use  
10 this as an opportunity to have that  
11 discussion.

12 And then, of course, indeed one of  
13 them that is a very important topic that we  
14 engage very closely with our Department of  
15 Interior, siting, permitting considerations,  
16 things of that nature, we will have that topic  
17 as well.

18 And then, we will end on the  
19 structure side with data collection. And the  
20 intent there is that Department of Energy --  
21 again, for those of you who read the document  
22 -- really wants to continue to improve the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 technology and ensure that we have robust  
2 models and things of that nature that are  
3 required to continue to advance the industry,  
4 very much like we have seen in other  
5 industries or something that is closer to us,  
6 the land base. And so we will have an  
7 opportunity to discuss them.

8 And then, we will end with about  
9 45 minutes of what we would call open Q&A. As  
10 you will notice, there are different  
11 microphones around the room, and this is an  
12 opportunity for all of you, if you don't want  
13 to -- if you want to verbalize your question  
14 and don't want to use the notecards, that is  
15 the opportunity to do so.

16 In any one of these question  
17 formats, both in the structured and the open,  
18 we have representatives from various agencies  
19 that are here to answer those questions. So  
20 it is our intent to cover as much different --  
21 as many topics as we can, answer as many  
22 questions as possible.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           You will also notice that this is  
2 being recorded. You will also notice that  
3 this is actually being typed to make sure that  
4 all of the information that we have, not only  
5 to move forward and improve our documents and  
6 our vision for this, but also to provide for  
7 those folks that couldn't attend an  
8 opportunity to see what was discussed in this  
9 meeting. So both of those will be made  
10 available as well online.

11           Lastly, I would say that in some  
12 topics I am sure and confident that we will  
13 not be able to get to all of the questions.  
14 So for those, we will answer them as quickly  
15 as possible and post them online.

16           You will notice that we are  
17 soliciting feedback up to the 14th of  
18 February. So that's another opportunity that  
19 if your question doesn't get presented, or if  
20 you don't remember and want to ask it, you can  
21 pose a question online.

22           So there is a variety of different

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 ways that we are trying to enable in order to  
2 get feedback. So please take advantage of  
3 them, I encourage you.

4 Again, I want to thank you all. I  
5 look forward to the morning discussions, and  
6 it is great to see all of you here.

7 Without further ado, I would like  
8 to introduce Dr. Henry Kelly. Dr. Kelly is  
9 currently our Acting Assistant Secretary for  
10 the Office of Energy Efficiency and Renewable  
11 Energy at the Department of Energy. Dr. Kelly  
12 has been a great supporter of this effort, and  
13 I truly at least really appreciate your  
14 support for this. So without further ado, Dr.  
15 Kelly.

16  
17 *Jose Zayas takes his seat and Henry Kelly*  
18 *takes his place at the podium to address the*  
19 *crowd.*

20 DR. KELLY: Well, thank you, Jose.  
21 This is in fact an enormously exciting moment  
22 for us. As you undoubtedly are aware, just

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 listening to the State of the Union you can  
2 understand the importance of clean energy to  
3 this administration, both because of the need  
4 to provide energy security from clean  
5 resources but also because it is a source of  
6 job creation and economic growth. And I can't  
7 think of any place where these goals come  
8 together more perfectly than in this exciting  
9 area of offshore wind.

10 We are in fact entering a new  
11 territory. We shouldn't kid ourselves about  
12 how easy this is going to be, but the resource  
13 potential is very large. Wind resources  
14 offshore are some of the best resources  
15 anywhere. It is one of the United States' key  
16 natural resources. The winds are strong, they  
17 blow with great regularity, and they are  
18 pretty well correlated with demand.

19 The resources available in many of  
20 the states in the country -- Atlantic,  
21 Pacific, the Gulf Coast, the Great Lakes --  
22 these are all intriguing resources. They are

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 all going to have their own unique sets of  
2 challenges.

3 One of the interesting things  
4 about the resource, of course, is it is  
5 located close to where people live, close to  
6 population centers and close to places that  
7 have, in many cases, particularly high  
8 electric bills. I didn't mean to leave out  
9 Alaska and Hawaii when I was talking about the  
10 geographic diversity. There is a lot of  
11 resources in many different states.

12 So the resource is really a  
13 crucial part of why we are interested. These  
14 resources are also located in places with good  
15 access to ports, so that if you were talking  
16 about creating jobs in port cities this is a  
17 very intriguing possibility.

18 But of course there is a catch in  
19 all of this, and that is the ocean is a  
20 difficult and dangerous place to work. It is  
21 an expensive place to work. It is a place  
22 where we are really going to have to be

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 creative in how we go about attacking this  
2 resource.

3 One of the things that we plainly  
4 have to do is try to meet a very ambitious  
5 cost goal. Our goal throughout all of the  
6 EERE is to develop technologies that can  
7 compete without subsidies. That doesn't mean  
8 to say we don't support lots of interesting  
9 legislation that would encourage the use of  
10 renewables and efficiency. The President  
11 mentioned the renewable portfolio standard in  
12 the State of the Union.

13 But the best possible way to get  
14 stuff deployed is to be able to come in and  
15 compete without complication. And that is  
16 what we are trying to do.

17 We are optimistic that this is a  
18 possible thing to do. This is, of course,  
19 what DOE's sweet spot is is to help push the  
20 state of the art. We want to push as hard as  
21 we can but not too hard. We want to be  
22 ambitious but not reckless here.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           So we really look forward to your  
2 help.     I want to be clear that the  
3 solicitation we are talking about today is in  
4 fact a research -- or a pilot-scale project  
5 here.     It is not to say that we aren't  
6 supporting the efforts of the current industry  
7 to fund commercial facilities.   We will do  
8 everything we can to try to help that happen,  
9 but that is not what this particular project  
10 is about.

11           I should also say that in addition  
12 to a very ambitious set of technical  
13 challenges here, and trying to get something  
14 that actually works reliably for many areas in  
15 this difficult environment, and is affordable,  
16 we are also entering new territory on  
17 environmental and other issues.   And that is  
18 why it has been very important for us to work  
19 extremely closely with our colleagues in other  
20 agencies.

21           We work particularly closely with  
22 the Department of Interior.   As you may know,

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 we came out with a joint strategy on offshore  
2 wind about a year ago. We have both been  
3 chomping at the bit to try to get going. It's  
4 delightful to actually be able to start moving  
5 on this.

6 We have a memorandum of  
7 understanding with NOAA. Jose pointed to the  
8 number of different agencies that are here --  
9 the Coast Guard, Navy, and others.

10 Now, this is a complicated  
11 regulatory environment. It is a complicated  
12 place to connect the wind resource to the  
13 land, so we are going to have interesting  
14 utility policies. All of these things we want  
15 to engage here in this project, and it is  
16 solutions to all of those -- the issues raised  
17 by these different regulatory environments --  
18 that we are going to address head on.

19 Our goal at the end of all of this  
20 is to get wind -- offshore wind installed in  
21 the United States at scale as quickly as we  
22 possibly can. And so that is not going to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 happen without help from this community. I am  
2 delighted to see the number of creative people  
3 that have shown up that are willing to help.  
4 Thank you for being here. I look forward to  
5 your comments. And let's just get going.

6 Thank you.

7 (Applause.)

8 *Henry Kelly leaves the stage and Jose Zayas*  
9 *replaces him back at the podium.*

10

11 MR. ZAYAS: Thank you, Henry. I  
12 appreciate that.

13 I just want to spend a few  
14 minutes, for those of you who maybe are fairly  
15 new to wind, just talking a little bit about  
16 the journey that we are presenting today and  
17 what we are trying to embark on, try to  
18 correlate it a little bit to what I would call  
19 the land base journey. We will do this rather  
20 quickly.

21 As many of you have seen either  
22 from presentations within the program or

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 others maybe familiar to this slide, and there  
2 are a couple of points that I want to make in  
3 this slide. Of course, there is a 30-year  
4 history and change that we are leveraging,  
5 right, in land base. And there is a couple of  
6 points that I just want to make here.

7 Machines -- we will refocus and  
8 look at machines today. What we clearly see  
9 is a couple of things. Of course they have  
10 gotten larger, but really what has happened  
11 inside these machines, even though that  
12 architecturally are -- they haven't -- they  
13 look the same and things, so there has been an  
14 immense amount of innovation that has enabled  
15 them to be cost competitive today.

16 Today we all recognize that wind  
17 has experienced record growth in many cases.  
18 Of course, we could argue what the economy did  
19 since the '08 peak. But again, just the  
20 ability of this industry to both scale and  
21 deliver what I would call cost competitive  
22 energy has been remarkable. And that has been

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 enabled by a variety of investments that have  
2 been made to make these machines more  
3 efficient and reliable and innovative in many  
4 ways.

5 When we look at where we are today  
6 in land base, we realize that machine size has  
7 somewhat stagnated because of, you know,  
8 constraints that we have in the system. Those  
9 could be called transportation, those could be  
10 called a variety of things -- logistics and so  
11 forth.

12 When we focus, as Henry alluded  
13 to, on offshore, we realize larger machines  
14 are really the key to ensuring that the  
15 economics not only play out, because of the  
16 cost distribution between offshore --  
17 differences between offshore and onshore, but  
18 just the opportunity to install significantly  
19 larger machines and higher resources are  
20 important.

21 The word "innovation," you will  
22 find it so many different times in our

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 document, and it is intentional, because we  
2 really do believe, as you saw from the  
3 aggressive cost curve that Henry just showed,  
4 that it is imperative to making sure that this  
5 is a realizable goal that allows us to have  
6 cost competitive energy across the various  
7 U.S. waters.

8 Many of you are familiar to the  
9 "20 percent by 2030" report that was issued in  
10 May of 2008. That report still quite being  
11 used today, which is great, really outlined a  
12 scenario where we envision a future in 2030 of  
13 20 percent of our energy coming from wind  
14 energy, and which this particular scenario  
15 captured that about 54 of it would come from  
16 offshore wind.

17 When we look at that scenario now,  
18 and overlay what has happened in the industry,  
19 what we clearly realize -- of course, we don't  
20 have any offshore installations today, and we  
21 hope to have those in the near future. But  
22 from a global perspective, what we realize is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 that we are ahead of that scenario.

2 Today we have about 46 gigawatts  
3 of installed capacity in our system. Many  
4 propose projects in our waters, and, again, it  
5 is great to see what the industry has been  
6 able to do.

7 In the bottom table what you will  
8 see is how we think about our program. We  
9 think about our program in many ways as having  
10 strategic investments that deal of course with  
11 the continued reduction of cost of energy, and  
12 you will see those targets below, both for  
13 land base and offshore wind.

14 In addition to that, we of course,  
15 although we don't have full control, then  
16 project what we believe could be a realizable  
17 deployment strategy for those cost targets and  
18 in different regions that it may happen.

19 I guess concurrently to that, just  
20 to make sure that everybody at least  
21 recognizes the breadth of the program, we just  
22 don't always invest in technology. We also

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 invest in the series of activities that are  
2 imperative to making sure that deployment does  
3 happen. And how do we accelerate the markets?

4 Or how do we address the barrier of how to be  
5 environmental, or other of that like?

6 So the program does have that  
7 breadth of activities, and of course if -- for  
8 those of you who have visited us, hopefully  
9 you have that perspective. And if you  
10 haven't, please do so.

11 So I just want to now kind of  
12 accelerate the time-scale to 2010 when I would  
13 argue that the revitalization of the offshore  
14 program started.

15 In June of 2010 -- many of you may  
16 have contributed to this -- the program issued  
17 an RFI, a request for information. And we  
18 received 113 responses for which we used those  
19 responses to build our strategy for our  
20 program and try to support the various  
21 elements which we believe are important to  
22 mobilize this industry.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           That was followed by a report that  
2 talked about large-scale offshore wind in the  
3 U.S., a lot of efforts from our national labs  
4 and many folks contributed to that, to report  
5 that it's available, in your interest.

6           That was then followed by a  
7 comprehensive offshore wind strategy that was  
8 co-sponsored by the Department of Energy and  
9 the Department of Interior. There of course  
10 we see Secretary Salazar and Secretary Chu  
11 when they were announcing the document. And  
12 that really forms the basis of our program.  
13 And many of our investments, if you are  
14 tracking them, really are structured around  
15 that document.

16           We then followed by recognizing  
17 that we could not do this alone, and there was  
18 three gigawatts worth of experience that were  
19 happening in global in the offshore sector.  
20 We then initiated of series of what we call  
21 seminar series where we invited folks from  
22 overseas and traveled to three locations

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 across the U.S. to not only discuss and  
2 present the offshore strategy but to then get  
3 some feedback and continue to engage in a  
4 collaborative way with our colleagues across  
5 the water and making sure that we have a  
6 robust agenda that is as informed as it needs  
7 to be to ensure that success of this industry.

8 It was then followed by the  
9 Department of Energy's open solicitation or  
10 FOA, as many of you know, funding opportunity  
11 announcement. where we were seeking projects  
12 by in technology and market out-sectors. We  
13 awarded nearly \$50 million in total at that  
14 time, which many of those activities some of  
15 you may be a part of today, and are ongoing as  
16 we speak, and delivering key work to ensure  
17 the cost of energy, deployment, whatever key  
18 metric we want for this particular industry.

19 And then, of course, we are here  
20 today to discuss our demonstration program,  
21 which is the last and very important pillar of  
22 our strategy and, again, will be discussed in

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 depth by Chris.

2 So with that, I am going to turn  
3 it over to Chris Hart. Chris is the offshore  
4 lead for the programs, wind and water  
5 activities. Chris, as many of you know, has  
6 been around, meeting with all of you, and  
7 socializing the idea of getting feedback and  
8 everything. He has done a great job. It is  
9 great to have him on the team. So with that,  
10 I will turn it over to Chris.

11 (Applause.)

12 *Jose Zayas sits down and Chris Hart takes his*  
13 *place at the podium.*

14  
15 DR. HART: Good morning, everyone.  
16 Thanks, Henry and Jose, for the comments.  
17 Again, it is great to echo Dr. Kelly's  
18 excitement. It is something we definitely  
19 feel. And I think looking around the room and  
20 speaking with several of you, it is something  
21 that you feel as well. So it is great to be  
22 here, and in many ways it has been a long time

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 coming.

2 I hope you brought your tough  
3 questions. As Jose indicated, one of the main  
4 purposes of this is to get feedback. And  
5 there is a couple of topics in particular that  
6 I will highlight throughout the talk that we  
7 want to get your pointed feedback on, but  
8 please don't be shy.

9 With that, I will just get  
10 started. Picking up where Jose left off --  
11 and many of you have in your packets the draft  
12 funding opportunity announcement. If you  
13 haven't had a chance to read through it  
14 already, I urge you to do so as we talk here,  
15 and that is what most of our comments should  
16 be focusing on.

17 I am going to go through that  
18 document in some detail with my comments. But  
19 before I do that, I want to just do a little  
20 bit more scene-setting, just a little bit, on  
21 why this particular -- this last pillar that  
22 Jose mentioned, why this advanced technology

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 demonstration project initiative is so crucial  
2 to the national offshore wind strategy.

3           It just so happens that it is not  
4 about a year ago we announced that -- it was  
5 actually exactly a year ago, February 7, 2011  
6 -- Secretaries Chu and Salazar made the  
7 announcement of the national offshore wind  
8 strategy, and also announced the three  
9 solicitations that we awarded last September.

10       So it is a great day to celebrate that.

11           But this is daunting if we take a  
12 look at where we are now and what we can  
13 achieve given the one particular scenario as  
14 presented in the 20 percent by 2030 report.  
15 It is imperative that we recognize here that  
16 this is a scenario, and the goal is actually  
17 the cost number that we have talked about.  
18 And those two are inextricably linked.

19           So this looks pretty daunting when  
20 we look at this number, but if we overlay  
21 these numbers it looks less so, recognizing  
22 that in the same timeframe that we are talking

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 about -- in eight years onshore -- those  
2 numbers were substantially -- almost four  
3 times the installation was achieved in the  
4 same timeframe onshore.

5 So we have done it before, and we  
6 are confident, if we execute the strategy as  
7 put forth, the global we -- "we" being not  
8 just DOE, not just our federal partners as  
9 well, but also the industry, we can achieve  
10 that scenario.

11 I want to dig a little bit deeper  
12 into this slide. For some of you, I imagine  
13 this is probably the first time that you have  
14 seen it. But the dashed line there represents  
15 -- at the top of the dashed line is where we  
16 currently model national average cost of  
17 energy for offshore wind. It is high, right?  
18 The number -- we don't need to talk  
19 necessarily about the specific number.

20 We are taking a look at that very  
21 deeply, and we have been since we published  
22 the national offshore wind strategy. But what

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 we can recognize is that number is really  
2 high, and we want to get it down to the 10-  
3 cent range. How do we get there? Well, that  
4 hashed piece there can be boiled down into  
5 three general areas.

6 All three of those general areas  
7 are attacked directly by this advanced  
8 technology demonstration project. That is  
9 construction validation, generation  
10 validation, and operations validation. Those  
11 are all getting at risk, trying to reduce the  
12 risk premium associated. That's the cost of  
13 money. That is a substantial reduction there.

14 The other pieces are also  
15 addressed directly by this funding opportunity  
16 announcement, and they were also directly  
17 addressed by our other areas as well, by the  
18 technology development funding opportunity  
19 announcement in our market barriers and our  
20 next generation drivetrain. I will talk about  
21 those a little bit more in depth.

22 But these are some of the things

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 that we see as absolutely crucial to getting  
2 down that cost cascade that we see as  
3 necessary in order to see a healthy,  
4 sustainable industry. So that is increased  
5 rotor areas, drivetrains, increased hub  
6 heights, etcetera. You can see the list. But  
7 this is the analysis that we used to help us  
8 make our investments.

9 And the advanced technology  
10 demonstration project solicitation -- I will  
11 talk about how it is broken up into two topic  
12 areas. Those two topic areas align very well  
13 with the key cost reduction drivers as  
14 delineated in this chart.

15 So we have been executing on our  
16 strategy since it was announced a year ago.  
17 The first column here was actually done  
18 beforehand. That was Recovery Act funds.  
19 Those went to the large blade test facility in  
20 Boston and the Clemson large dynamometer down  
21 in South Carolina. But we have a substantial  
22 investment there trying to establish ourselves

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 on the global stage as a major player in  
2 testing components.

3 But the next three were announced  
4 with the national offshore wind strategy, and  
5 we made those awards last year, in July for  
6 the next generation drivetrain, and in  
7 September for the remaining two -- technology  
8 development and removing market barriers.

9 And there is a substantial amount  
10 of effort that is ongoing there, a lot of  
11 really great effort. There is 47 projects in  
12 those three areas looking at everything from  
13 ports and vessels and innovative ways to look  
14 at biological studies to -- all the way to  
15 innovative drivetrains, new rotor concepts.

16 And perhaps most apropos to this  
17 discussion, topic area two of the technology  
18 development solicitation was looking at  
19 systems -- innovative system approaches to  
20 reducing the cost of energy. So we have been  
21 allocated just over \$128 million to this  
22 national strategy thus far, and that gets us

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 here.

2                   When we were out in those events  
3 that Jose mentioned talking about this  
4 strategy, we always said there were three  
5 focus areas -- technology development,  
6 removing market barriers, and advanced  
7 technology demonstration projects. And we  
8 have been working hard in order to get this  
9 off the ground and here we are.

10                   So as you look at the title --  
11 "Advanced Technology Demonstration Projects"  
12 -- you may wonder what is advanced technology  
13 and what is a demonstration project? Well, I  
14 am not going to give you a nice cut-and-dried  
15 answer, A, B, C, D, E, these are advanced  
16 technologies, etcetera.

17                   What I am going to do is kind of  
18 help you through I'm sure an exercise that  
19 many of you engage in already, but some of the  
20 ways that we think about this. So put three  
21 pictures up here. This picture on the left  
22 was taken on January 16th. It's the first

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 wind turbine installed in the world's largest  
2 offshore wind farm in the London Array in the  
3 U.K.

4           You may recognize the turbine  
5 there. You may recognize the foundation  
6 technology. But what you can't see is what is  
7 going on underneath the water and the  
8 innovations that you are seeing there. What  
9 you can't see is some of the installation  
10 methodologies that were used and some of the  
11 new ground that has been broken there. So  
12 there is an interesting case study.

13           In the center you see the first  
14 turbine installed at the Ormond Wind Farm,  
15 which is the first wind farm that was  
16 installed with all five megawatt machines --  
17 150 megawatts -- completed last year. That  
18 picture was taken I believe on March 23rd, and  
19 jacket structures, so the innovation in that  
20 picture is very readily visible.

21           The last picture there is -- a  
22 U.S. design firm designed this floating

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 platform, the second megawatt scale floating  
2 platform to be deployed globally. It was  
3 deployed in Portugal -- the principal power  
4 wind float. So these are three projects, very  
5 interesting time -- that picture was taken I  
6 believe in the holiday -- end of December.

7 But what is the underlying theme  
8 here? The underlying theme is that there is  
9 innovation, and we defined "advanced  
10 technology" very broadly with the purpose.  
11 And that purpose is, as Henry and Jose have  
12 mentioned, we want to see substantial impacts  
13 on the cost of energy.

14 We have got the cascade that shows  
15 how we can get there. But there is innovative  
16 aspects of all of these examples, and there  
17 are many more out there that we could discuss.

18 What is a demonstration project?  
19 What I put up here is 20 projects that have  
20 been installed globally with installed main  
21 plate capacity less than 50 megawatts. Okay?

22 So people are doing this globally, and they

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 have been doing it since 1991, as most of you  
2 are aware.

3 A couple of things you can look  
4 at. You can learn from looking at a chart  
5 like this -- I learned these things myself --  
6 and one is that I mentioned this has been  
7 going on for a long time. A second is that  
8 the substructure type has changed, has  
9 progressed, as the time has progressed as  
10 well.

11 Another is that turbine capacity  
12 has improved, has increased. It mirrors the  
13 points that Jose was making before. The depth  
14 has increased; the distance from shore has  
15 increased. All of these things you can get  
16 from looking at these numbers, and they are  
17 all good pieces of information to take from  
18 this chart.

19 But what I really want to draw  
20 attention to is what you can't get from  
21 looking at this chart, and you can't get from  
22 these numbers -- you don't get the answer to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 this question. Why did these countries and  
2 these organizations build demonstration  
3 projects?

4 And when you ask that question, as  
5 we have, you get a varying set of answers, but  
6 it boils down to this: there is a specific  
7 need in a specific market that when that need  
8 is met that market is allowed to grow. So I  
9 am going to talk a little bit about that.

10 Why does the U.S. -- what is that  
11 specific need in the U.S.? Why does the U.S.  
12 need an advanced technology demonstration  
13 project?

14 This is something that, again, we  
15 spent a lot of time thinking about. I'm going  
16 to -- it is a complex question. We all like  
17 to have simplified consideration, so I am  
18 going to simplify this a little bit, just for  
19 the sake of discussion.

20 The first point made here is  
21 really a binary decision. There is a decision  
22 -- if you are going to grow in industry, the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 binary decision looks sort of like this. You  
2 can subsidize the growth of the industry or  
3 you can subsidize the growth of technology.  
4 And from DOE's perspective, it has been  
5 highlighted throughout the morning thus far,  
6 our sweet spot is in technological innovation.

7 And that is where we are going to  
8 focus our efforts -- on innovating technology  
9 that is going to drive down that cost curve  
10 and get us to a sustainable long-term, healthy  
11 industry.

12 There is two points to be made  
13 when you look at the European experience. The  
14 first one is intuitive, and the second one  
15 maybe is not so much so. But the first thing  
16 that you see when you look at the European  
17 experience -- and it was illustrated nicely by  
18 that chart -- is that you should start small,  
19 and you should learn the big hard lessons  
20 small and then go big. So that is one lesson  
21 that is fairly intuitive.

22 The second one -- and this comes,

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 again, through those discussions that you  
2 have. And one of the questions I like to ask  
3 in having discussions with global offshore  
4 wind entities is: what do you think steady  
5 state looks like? And one of the things that  
6 -- again, you get lots of different answers,  
7 but the common theme is that it might not look  
8 like it looks now. And I think that's an  
9 insightful statement, and it has been made and  
10 echoed by many, "It might not look like it  
11 looks now."

12 So what our task is is we're  
13 presented with an opportunity to identify that  
14 now and start at that spot, a little bit  
15 closer to what it may look like. And that's  
16 what we are trying to do with this advanced  
17 technology demonstration project initiative.  
18 That is why the U.S. should capitalize on this  
19 opportunity.

20 Third point -- and I've got four  
21 -- third point is that the U.S. market is  
22 huge. It is huge. You can talk about -- to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 different people around the world about  
2 different aspects of the U.S. offshore wind  
3 market, and the size of the market always  
4 makes people's eyes sparkle.

5           You know, it is 4,000 gigawatts.  
6 That is kind of the gross number. There are  
7 some new numbers that we have analyzed that  
8 take into consideration binary exclusions that  
9 puts that number a little bit lower, but it's  
10 still really, really big. And of that big  
11 resource, two-thirds of it is in deep water.  
12 So it is going to be a little bit different.  
13 The U.S. market is going to develop a little  
14 bit differently, potentially, than other  
15 markets.

16           Speaking on deep water, very  
17 quickly, you may be aware that there are other  
18 efforts globally in order to -- that are in  
19 progress in order to capitalize on the deep  
20 water resource. The Japanese have a \$160  
21 million RFP on the street. There is an  
22 organization in the U.K. called ETI that also

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 has a solicitation on the street, so many  
2 people are taking a look at this as well.

3 We recognize there is two-thirds  
4 of the resources in deep water. There is also  
5 one-third of the resource in shallow water  
6 here in the U.S. But I wanted to make that  
7 key differentiator between the U.S. market and  
8 others.

9 And lastly -- I am not going to  
10 belabor this point, because we have been  
11 talking about it all morning -- but this is  
12 absolutely critical -- reducing the cost of  
13 energy. And this is a substantial way to do  
14 that, and attack directly the cost of capital  
15 component of that cost of energy reduction,  
16 which is very important.

17 So that is enough kind of  
18 background information, "why" sort of  
19 questions. Let's talk a little bit about  
20 what. This is the timeline that we are  
21 executing as we sit in this room right now.

22 As most of you are aware, the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 draft FOA was made available last Friday.  
2 Here we are today at the pre-solicitation  
3 meeting. We are accepting comments. It has  
4 been said already. I want to highlight we are  
5 accepting comments via our oswdemo@go.doe.gov  
6 email address until the 14th of February, at  
7 which time we will collect all responses.

8 Added to that list will be any  
9 that we don't get to today, because I think  
10 there is going to be a substantial -- I hope  
11 you all brought your hard questions. And we  
12 will publish answers using the established  
13 methodology. You can ask questions about that  
14 later. We will get you the details. But we  
15 are going to close comments on February 14th,  
16 looking to post on February 29th the final  
17 funding opportunity announcement.

18 Letters of intent, which is our  
19 way of knowing that you are going to apply, so  
20 we can set up the process in the most  
21 efficient manner possible. Those will be due  
22 at the end of March.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           The end of May applications will  
2 be due -- again, 90 days. Recognizing the  
3 complexity of this undertaking, we wanted to  
4 allow 90 days and looking for notifications in  
5 August and finalization of awards at the end  
6 of the fiscal year. That is the timeline  
7 we're executing right now.

8           There is this idea of a world-  
9 class team that is in the FOA. What does this  
10 mean? There are some specifics in there. I  
11 think we wrestled with one of the words there  
12 -- could or should. We decided to go with  
13 "could." But what we want to do, we want to  
14 have a team that is turnkey.

15           We want to have -- when the awards  
16 are made, we want to have activities start.  
17 And I think everyone can understand when we  
18 look at the aggressive timelines that we are  
19 proposing that that is crucial. So we know  
20 that there has been a lot of teambuilding  
21 going on since the first time we ever talked  
22 about the advanced technology demonstration

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 project, and we are excited to see those  
2 world-class teams come during the application  
3 process.

4 Regional diversity -- so we are  
5 not looking at one area, we are not looking at  
6 two areas, we are looking at all areas. And  
7 Henry had a nice slide with the resource --  
8 the resources out there in all of those areas.

9 There are specific technical challenges that  
10 are associated with each of them, but we are  
11 confident that we will get quality  
12 applications in each of those regions.

13 There is a perception -- and I  
14 probably didn't do any justice to quelling  
15 that by mentioning the two-thirds deep water,  
16 but we are looking for depth diversity. And  
17 you can take that one to the bank. There is  
18 something that -- we see that there is  
19 substantial innovation that is possible in all  
20 depth regions, both shallow, which is  
21 obviously zero to 30 meters; transitional, 30  
22 to 60; and deep water, greater than 60 meters.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           We are looking at offshore wind  
2 only for this particular solicitation. That  
3 is not to say that we don't see a potential in  
4 the future for a synergistic relationship  
5 between offshore wind and marine  
6 hydrokinetics. But we are not pursuing those  
7 sorts of applications for this FOA.

8           Lastly, I am going to spend a  
9 little bit more time about this, and thank  
10 goodness we have the experts in the room here.

11          But site selection is very, very important  
12 for this FOA. We are used to -- and we have a  
13 very robust review process looking at  
14 technology, and we feel comfortable with that  
15 process.

16          But there is another facet to this  
17 solicitation that -- as you may have surmised,  
18 and that is the site. So when we get to a  
19 certain point in this process, we want to know  
20 that the technology is good for a particular  
21 application, and the site is good for a  
22 particular application.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           So I will spend just a minute  
2 talking about sites. There are several facets  
3 of a site. You can have a -- and I am just  
4 going to, again, try and simplify it for  
5 discussion's sake. There is a state site,  
6 right, and then there is federal waters sites.

7       And with federal water sites there is many  
8 different ways to break that down.

9           One is a commercial lease in a  
10 wind energy area, and congratulations to the  
11 Bureau of Ocean Energy Management and DOI for  
12 their announcement of the EA recently. So  
13 there is a wind area energy site.

14          There is a commercial lease that  
15 is -- a commercial site that is not in a wind  
16 energy area, but there is something that maybe  
17 people might not have considered up until now  
18 that I wanted to introduce, and that is the  
19 idea of a research lease in federal waters.  
20 And I'm going to spend a few minutes talking  
21 quickly about a research lease in federal  
22 waters.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           So a research lease is a provision  
2           in the law that allows for an agency, either a  
3           federal or state government, to initiate a  
4           lease for a period up to 50 years. And that  
5           lease is between the organization, the agency,  
6           and the Department of -- the Bureau of Ocean  
7           Energy Management or the Department of  
8           Interior.

9           This research lease must be used  
10          for research for the life of the project.  
11          That is a slight oversimplification, but I can  
12          -- we can get into the details during the Q&A,  
13          but that's a generalization. It should be  
14          used for research during its life.

15          The lease block cannot be changed  
16          to a commercial lease after the -- during a  
17          certain period of time. What can be done is  
18          the research lease can be -- can exist in a  
19          certain piece of real estate, and potentially  
20          later on there is nothing that would preclude  
21          a commercial lease from being installed or  
22          being granted near a research lease, and then

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 certain -- we all know that the goal of  
2 research is to find commercial application for  
3 some of those ideas. So an application of  
4 that -- those results that come from that  
5 research could then be in commercial lease  
6 later.

7 Results obtained from the research  
8 lease -- this is what I was discussing --  
9 could be used to permit the commercial lease  
10 later. Power can be sold. There seems to be  
11 a limit. If you talk about a limited lease,  
12 there is a limit of five megawatts, and there  
13 is some discussion about the application of  
14 that limit onto a research lease.

15 The electrical connection and  
16 other infrastructure can be used by the  
17 commercial farm when the research lease  
18 expires. Again, this is a little bit of an  
19 oversimplification, but just as an  
20 introduction it is a point to be made.

21 So there is an idea about research  
22 leases out there. I'm not sure that many

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 people have looked at research leases, so I  
2 wanted to make the introduction.

3 The funding opportunity  
4 announcement itself -- okay, we will talk  
5 about the details here. Topic area one is  
6 titled "Accelerating Pilot Deployment." Very,  
7 very aggressive timeline. That very  
8 aggressive timeline indicates that only  
9 projects that are very far along on their  
10 permitting process will be able to compete,  
11 especially from a federal perspective.

12 I've got a note here that says  
13 state or federal waters -- absolutely the case  
14 -- but in the federal waters it only really  
15 makes sense if that project has the lease and  
16 the construction operation plan already  
17 approved.

18 But there are some other ideas  
19 here -- one turbine multi-megawatt scale. So  
20 I know one of the questions that we are going  
21 to get is: what is the benefit to the federal  
22 -- or the taxpayer of topic area one?

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           We see this as a huge opportunity  
2 to engage in one of the first projects in the  
3 water in the U.S., gain access to substantial  
4 data, and apply that data to the improvement  
5 and -- improving the knowledge base of the  
6 existing industry. So it is an excellent  
7 opportunity to do just that, and also to  
8 highlight the importance of advanced  
9 technology in those first projects. So that  
10 is topic area one.

11           Merit review criteria -- you will  
12 see schedule is the key driver here. We also  
13 have very high weighting on technology and on  
14 levelized cost of energy. All of this is  
15 absolutely open for comment during the scope  
16 section of our Q&A. So we would appreciate  
17 any thought that you have there.

18           Topic area two -- Innovating  
19 Commercial Viability is the nature of topic  
20 area two. A little bit of a longer timeline.  
21 Again, federal waters projects -- we  
22 recognize that there is -- this is a very

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 aggressive timeline for federal waters --  
2 projects in federal waters.

3 And what we are doing right now is  
4 engaging extensively with our other federal  
5 partners, as has already been mentioned, in  
6 order to better understand how these  
7 particular projects, being that they are very  
8 focused, smaller in scale, may be able to  
9 ensure that all of those statutory and  
10 regulatory requirements are met, but still  
11 enable the achievement of this timeline.

12 There is a structure here that you  
13 don't see in the topic area one, and this is a  
14 down-select from budget period one to budget  
15 period two. We see that there will be a  
16 handful of projects selected for budget period  
17 one.

18 Those projects will execute the  
19 final feed design installation and operations  
20 plan and initiating of the permitting process,  
21 and then there will be a stage gate that will  
22 select projects, then, to go into the final

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 permitting, fabrication, installation  
2 commissioning, and cost validation phases of  
3 the project.

4 Budget period one right now is  
5 approximately one year, recognizing that is  
6 very aggressive again, but welcome your  
7 feedback there. And the total project through  
8 commissioning is envisioned to be not longer  
9 than four years.

10 So topic area one, topic area two,  
11 topic area two, selection criteria,  
12 technology, and cost of energy are the largest  
13 weighted components of the merit review  
14 criteria there.

15 One last question -- I saved the  
16 best one until the last -- everyone wants to  
17 know about funding. We are not going to talk  
18 about the specifics of funding. However, I am  
19 going to make three points regarding funding.

20 The first one is cost share. The  
21 cost share numbers are in the FOA, so everyone  
22 is aware of those, or it is definitely public

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 information.

2 The next two points -- the first  
3 is -- point number two there, just a little  
4 bit of data. And this is absolutely on the  
5 table for discussion, so please give us your  
6 feedback on what you think about these numbers  
7 and what you think, from your perspective,  
8 this effort should cost.

9 But a very, very simple way to  
10 look at this -- those 50 -- and, trust me, our  
11 analysis has gotten more complex than this.  
12 But for -- again, for simplicity of  
13 discussion, there is two numbers that pop out.

14 Those 20 projects globally that  
15 are less than 50 megawatts -- if you average,  
16 just raw average those 20 projects, the  
17 capital cost of -- the cost of those projects  
18 is roughly \$4 million a megawatt. If you just  
19 average the last -- since 2005, those  
20 installations, that number is \$7 million a  
21 megawatt. Okay? So those are some numbers  
22 that we can have in our mind from public

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 information in order to understand this  
2 discussion.

3 Lastly, the last point to be made  
4 here, DOE envisions supporting, through the  
5 breadth of this FOA, both topic areas around  
6 50 megawatts installed nationally.

7 So, again, one more point about  
8 the structure of this FOA. This is our  
9 programmatic goal -- to have this FOA  
10 structured in this way, two topic areas, in  
11 topic area two two budget periods, and the  
12 budget period two being the -- obviously the  
13 heavy lift for topic area two with final  
14 permitting, installation, and commissioning.  
15 And that is our programmatic view.

16 Whether or not the FOA actually  
17 gets executed in that way is still under  
18 discussion, but I wanted to make the point  
19 that that is the way we envision rolling this  
20 effort out.

21 So that is the quick summary of  
22 the advanced technology demonstration

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 project's offering. And we definitely open  
2 the floor for questions here. I am going to  
3 turn it back over to Jose. Jose is going to  
4 walk us through a few points.

5 And thank you very much for your  
6 attention.

7 (Applause.)

8 *Chris Hart takes his seat and Jose Zayas takes*  
9 *his place at the podium.*

10

11 MR. ZAYAS: Great. Thank you,  
12 Chris.

13 We are actually a little bit ahead  
14 of schedule, which is actually good. I would  
15 like to ask -- several folks are walking  
16 around the room trying to collect cards. If  
17 you have written a question, either from the  
18 presentations or thoughts that you came in  
19 with, from either reading the FOA, draft FOA  
20 or something, there is going to be folks -- if  
21 you could raise your hand, they would  
22 appreciate that. We are going to have a few

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 minutes to do so as well as we are kind of  
2 just changing logistics.

3 At this point, I would like to ask  
4 folks -- a couple of folks to come up here. I  
5 would like to ask Mr. Steve Chalk to join us  
6 up here, Maureen, Tim from Department of  
7 Interior, as well Michael Hahn and Genevieve  
8 as well from our Golden field office.

9  
10 *Mauren Bornholdt, Steve Chalk, Timothy*  
11 *Redding, Genevieve Wozniak, and Michael Hahn*  
12 *all join Jose Zayas at a panel table located*  
13 *next to the podium.*

14  
15 We have a subset of folks -- as I  
16 mentioned earlier, we have folks from many  
17 different agencies here today. And all of us  
18 are here and willing and able to answer  
19 questions that you may have as well. So if  
20 there is a question, you don't have to narrow  
21 it to just DOI and DOE. If there is a  
22 question for DoD, we do have representatives

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 as well. But just for logistics reasons, this  
2 is the structure we chose.

3 So, again, if you are writing  
4 questions, I would appreciate that, and pass  
5 them on to the folks, and we will get going in  
6 about a minute. Let these folks come up here.

7 Stretch your legs or something.

8 (Pause.)

9 So as these folks are coming up  
10 and settling in, just a reminder also that the  
11 next I'm going to say hour or so we are really  
12 going to have what I call the structured Q&A  
13 session. And it is, again, intended to allow  
14 us to cover all of the different topics that  
15 we believe are important or that we have heard  
16 from all of you are important to discuss.

17 We will then follow that up by  
18 what we call the open Q&A session, and that  
19 will be again more of a free format where you  
20 would use either the mics, and so forth.  
21 During that open Q&A session, I do ask that  
22 you at least introduce yourself and who you

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 are affiliated with. We would appreciate  
2 that. Again, this is being recorded, so it  
3 would be great.

4 Again, if we do not get to all of  
5 the different questions that you may have that  
6 are presented, we will make our best attempt  
7 to answer those online.

8 Just as a final reminder, just to  
9 make sure that all of you are aware, through  
10 the 14th we will be allowing questions online.

11 So if you do not want to ask publicly, or we  
12 just don't get a time for you to do so, again,  
13 that would be appreciated.

14 So before we begin, I would like  
15 everybody on the panel at least -- Michael, I  
16 will start with you, if you could at least  
17 introduce yourself -- and there are some mics  
18 in front of you -- and state who you are with  
19 and what part -- what role of course you have  
20 within this program.

21 MR. HAHN: I am Michael Hahn, and  
22 I am a project officer with the Wind and Water

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 Program through DOE's Golden field office.  
2 And we do the -- a lot of the function for  
3 procurement and project management that goes  
4 on when the awards are made for the  
5 solicitations afterwards.

6 MS. WOZNIAK: I'm Genevieve  
7 Wozniak with the Department of Energy. I'm  
8 the contracting officer working on this  
9 particular funding opportunity announcement.

10 MR. REDDING: I'm Tim Redding.  
11 I'm with the Bureau of Ocean Energy Management  
12 in the Office of Renewable Energy Programs.

13 MS. BORNHOLDT: I am Maureen  
14 Bornholdt. I'm the program manager for the  
15 Offshore Renewable Energy Program in the  
16 Bureau of Ocean Energy Management.

17 DR. HART: Chris Hart. Thank you.

18 MR. CHALK: Steve Chalk, DOE,  
19 Deputy Assistant Secretary for Renewables.

20 MR. ZAYAS: Great. Thank you.  
21 And I know that questions are passing, so we  
22 will start. So in the spirit of getting

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 started, we had some questions -- we actually  
2 opened some opportunities online for people to  
3 pose some questions, so we have some general  
4 questions just to get it started.

5 And I am going to ask a specific  
6 question, maybe to start it out, with Chris  
7 and Steve's perspective. So we talked a lot  
8 about advanced technology. Chris,  
9 specifically, I'll start with you, and you had  
10 those pictures as well. How does advanced  
11 technology and concepts have to be presented  
12 in order to qualify for this opportunity? And  
13 can you talk a little bit about your thoughts  
14 about specifically to how that breaks down  
15 into topic area one and topic area two?

16 DR. HART: Sure, thanks. As Jose  
17 mentioned and as I shared in the presentation,  
18 we have a very broad interpretation of what  
19 innovative -- or what advanced technology  
20 could mean. But we have identified some key  
21 drivers for the cost of energy.

22 And to summarize those key drivers, it

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 is larger turbines, larger farms, and better  
2 wind. So, and technologies that allow that to  
3 happen will really have a major impact on the  
4 cost of energy. So those are some things that  
5 are at the forefront of our mind.

6 Topic area one and topic area two,  
7 because of the timelines, lend themselves to  
8 different technologies. One of the things we  
9 are working on finalizing for the final FOA is  
10 a very prescriptive technology readiness level  
11 -- TRL -- analysis that is associated with  
12 topic area one and topic area two, so that  
13 there will be much less ambiguity from a TRL  
14 level.

15 But to summarize, topic area one  
16 should be ready for deployment imminently with  
17 technology at a megawatt scale. So we are  
18 talking about -- the list is long that would  
19 include that sort of technology.

20 For topic area two, there is more  
21 time in the schedule looking for construction  
22 to start maybe a year before commissioning.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 And we see commissioning in the 2015 through  
2 2017 timeframe for topic area two. So there  
3 is a little bit more opportunity for a lower  
4 TRL level of technology to be successful in  
5 topic area two.

6 MR. ZAYAS: Great. Steve, any  
7 thoughts on maybe how it compares to other  
8 programs or how we view the portfolio?

9 MR. CHALK: Not at this time. I  
10 think some of it will come out in the Q&A, so  
11 let's just hold off.

12 MR. ZAYAS: Excellent. Okay. No  
13 worries.

14 There is a question here from the  
15 audience that I am going to present here.  
16 Terminology here is called in the context of  
17 value of energy. So increasing the value of  
18 energy is also a way to improve  
19 competitiveness of wind energy. Reducing  
20 integration costs, improving forecasts, and  
21 utilizing storage are just maybe a few  
22 approaches to improving this value of energy.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 Will topic area two consider such  
2 innovations?

3 Chris, maybe I will put that to  
4 you.

5 DR. HART: Sure. I think the  
6 concept value of energy, we can spend some  
7 time getting a little bit better definition of  
8 what that means in a different forum. But to  
9 the extent that we are looking at a breadth of  
10 technology improvements, all of which have an  
11 impact on the cost of energy, then absolutely,  
12 that is what -- we are definitely talking  
13 about that.

14 I will use as an example the six  
15 projects that were -- I'm sorry, seven  
16 projects that we are funding in topic area two  
17 of the technology development solicitation.  
18 If you look at those projects, their control  
19 volumes -- to use an analogy, what is a  
20 system, those control volumes are -- they vary  
21 greatly.

22 Some include export cables, some

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 only include the turbine and the tower and the  
2 foundation. And there are some that even  
3 include vessels and installation capability.  
4 So, yes, we are interested in all of those  
5 things. We have an idea, we have a theory  
6 about -- or a thesis, a hypothesis about what  
7 is going to have the biggest impact on the  
8 cost of energy. And I highlighted those  
9 points earlier, but we are interested in the  
10 breadth.

11 MR. ZAYAS: Great. There is  
12 another question presented by the audience  
13 here wondering if meteorological towers and  
14 innovative site data collection methods and  
15 technologies are going to be covered under  
16 this technology innovation program.

17 DR. HART: So we recognize the  
18 value of collecting data, and we recognize  
19 that that is part of the development process.

20 So we will look to fund that sort of activity  
21 as part of a very clearly delineated path to  
22 putting turbines in the water.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           So as many of you know, we've got  
2 -- we are funding activities in resource  
3 characterization that are broad in scope, all  
4 the way from, you know, putting a floating  
5 lidar system in the water and using that data  
6 to validate that particular piece of  
7 technology, to studying what is needed in a  
8 specific region in the country in order to  
9 better understand the resource.

10           We are funding all of those  
11 activities, and we would see that sort of  
12 activity as a necessary site assessment step  
13 in order to better understand the resource.  
14 So that would be covered.

15           MR. ZAYAS: Great. There is a  
16 question that I am going to put here on the  
17 technology side, and I am going to combine two  
18 that I just got. One of them -- and maybe our  
19 folks from Golden and the program can speak as  
20 well.

21           The question is: please clarify  
22 the expectation, if there is any, on U.S.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 content, percentile of U.S. content, for  
2 either projected costs and the value of U.S.  
3 jobs and supply chain creation for a given  
4 proposal. Of course, the other question  
5 really goes a little bit more in detail,  
6 reminds at least me of the Recovery Act, the  
7 Buy American Provision. Is that a plan for  
8 this particular program?

9 So maybe I will -- if you can put  
10 a little bit of background on that from Golden  
11 or -- Patty, there is a mic right here. If  
12 you can help us out, that would be great.  
13 And, Patty, for the audience, if you can  
14 introduce yourself that would be great.

15 MS. WALTERS: Well, good morning,  
16 everyone. I am Patty Walters, and I am a  
17 legal counsel with DOE in the Golden field  
18 office. And I would be happy to address that  
19 question.

20 This FOA is currently going out  
21 under fiscal year 2012 appropriations. So  
22 none of the Buy American restrictions that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 apply to Recovery Act funding will be  
2 applicable to this particular opportunity. So  
3 we are, you know, going to be reverting back  
4 to our normal way of doing business in  
5 financial assistance. And under those  
6 conditions, we don't have strict requirements  
7 on the Buy American side.

8           However, it is always preferable  
9 to use domestic source goods and services, and  
10 so that will be something that is important in  
11 the consideration of applications going  
12 forward.

13           I think I answered that. Is there  
14 anything else that --

15           MR. ZAYAS: No, that's great.

16           MS. WALTERS: Okay.

17           MR. ZAYAS: Thank you, Patty.

18           Another technology question --  
19 please, Chris.

20           DR. HART: Just one more  
21 augmenting question or statement about the  
22 point that was just made. Obviously, the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 status of the offshore wind industry globally  
2 is such that it would be limiting for the  
3 growth of a successful industry in the U.S. to  
4 be too restrictive on that particular facet of  
5 the program.

6 I think the operative term here  
7 looks like "a rising tide lifts all boats."  
8 That being said, and to highlight Patty's  
9 closing comment, we all recognize the value of  
10 having U.S. source materials. But I just  
11 wanted to make that point also.

12 There is a tremendous amount of  
13 activity that is ongoing, and globally that  
14 activity will bring jobs to an industry. That  
15 is one of the nice things about offshore wind.

16 You are about talking about huge components,  
17 big pieces. Those things can be -- can do  
18 great things for local economics.

19 But when we look at -- one of the  
20 goals of this particular effort is to say all  
21 of this stuff is happening globally. It is  
22 all -- a lot of it is targeted at an enormous

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 U.S. market. If we are going to compete in  
2 that industry, if we want a piece of that  
3 activity, if we want to keep some of those  
4 jobs here, then we need to invest ourselves,  
5 and that is one of the driving factors here as  
6 well.

7 MR. ZAYAS: Great. Thank you. I  
8 now have a question more on specifics around  
9 technology, and the question is posed around  
10 deep water. So the statement is deep water  
11 requires longer underwater electrical  
12 connections and costs. This penalizes single  
13 turbine demonstrations. Can this be adjusted  
14 from the point of view of achieving the cost  
15 of energy goals?

16 MR. CHALK: I think absolutely we  
17 can. We recognize there is more resource in  
18 the deep water, and we will adjust the  
19 levelized cost of energy for any specifics  
20 that are germane to a project that is  
21 installed because of a particular location or  
22 adjusted because of potential in terms of

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 energy capture, and so forth. So I think we  
2 can make those adjustments.

3 And it's a system problem anyway.

4 There is tradeoffs being made, and we will  
5 adjust that when we evaluate the levelized  
6 cost of energy or the potential -- against the  
7 potential of resources.

8 MR. ZAYAS: Great. Thanks, Steve.

9 The next question I am going to  
10 ask is a combination of technology and  
11 environmental work and how that is being  
12 perceived, and also maybe ask our colleagues  
13 from DOI to comment on the question.

14 So structural and mechanic  
15 improvements have matured greatly under  
16 European development. So far, technology that  
17 would accelerate the environmental review for  
18 either mitigating environmental impacts or  
19 systems that of course protect seem valuable  
20 in this call.

21 Would there be any focus on this  
22 kind of technology? So the question is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 specific to the FOA, but of course we all  
2 recognize -- and we are trying to install  
3 hardware -- there is a NEPA requirement and  
4 things of that nature, and of course DOI will  
5 have to be a partner.

6 So I don't know if, Mo, you or Tim  
7 have any comments on just the value of having  
8 environmental impact technology would be for  
9 your processes, and then maybe ask  
10 specifically to Chris or others about how that  
11 is being included in the FOA.

12 MS. BORNHOLDT: I think that  
13 results, to be able to show the connection  
14 between technologies and some of the either  
15 environmental benefits or impact, would be  
16 very useful for our program, because, you  
17 know, as we all talked about, as Henry said,  
18 as Chris and Jose said, this is all new.

19 We have not launched or  
20 constructed any facilities in the -- on the  
21 OCS just yet. We know we are on the verge in  
22 some state lands. And so to be able to have

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 some of these demonstration projects to feed  
2 not only engineering sorts of questions and  
3 answers, but also the impact and association  
4 with the marine, human, and coastal  
5 environment is very, very important, because  
6 we have our responses and requirements under  
7 not only the National Environmental Policy  
8 Act, but Marine Mammal Protection Act,  
9 Endangered Species Act, Clean Air, Clean  
10 Water, the whole litany, that if we can gather  
11 data with regard to these types of  
12 technologies and fold that into our  
13 environmental consultations and compliance  
14 that helps makes our process more efficient.

15 MR. ZAYAS: Thank you.

16 MR. CHALK: Let me just add -- and  
17 this relates to the last question, too, on the  
18 cable and deep water. On all sides, we are  
19 trying to validate what the cost of all of  
20 this is, whether it's soft costs associated  
21 with siting and permitting, or it's capital  
22 costs, or it's operating costs.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           So we want to include all of these  
2 costs as we evaluate where the technology is,  
3 because at the end of the day one of the major  
4 objectives here is to demonstrate innovative  
5 technology, but that will in turn inform where  
6 we put our R&D dollars as well as we go  
7 forward in the R&D portion of the program.

8           So this feedback loop from this  
9 demonstration program back to our R&D is  
10 critical. And as Chris said, it is just not  
11 about technology, but it is also about all of  
12 these market barriers, whether institutional  
13 barriers, their siting and permitting,  
14 etcetera.

15           We really want to get a handle on,  
16 what is that particular piece -- contribution  
17 to the overall levelized cost of energy? So  
18 that is where we really need hard data.

19           MR. ZAYAS: Some questions coming  
20 up. So we will get somebody out there.

21           So I am going to switch topics  
22 right now to scope, and what we are defining

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 as scope. If you have a technology question  
2 -- and if time allows, again, the open  
3 session, or we will try to come back to it as  
4 well.

5 So switching a little bit, the  
6 first question I would like to ask the panel  
7 is, you know, how will the selection process  
8 ensure geographic diversity beyond, in this  
9 case, the Atlantic coast? So, Chris, I would  
10 like to ask you that question. And again, if  
11 possible, ask just for thoughts from DOI's  
12 perspective, if that is -- if applicable. Go  
13 ahead.

14 DR. HART: Sure. I will just give  
15 a very quick summary of how our selection  
16 process works at DOE. We have got merit  
17 review criteria, which are published in the  
18 funding opportunity announcement, and there is  
19 a merit review panel that uses those criteria  
20 to assess and score each one of the  
21 applications.

22 Once that is completed, there is a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 subset of those applications that have been  
2 scored and meet a certain threshold, as  
3 determined by the merit review panel. All of  
4 those applications are then sent to the  
5 selection official, the senior selection  
6 official.

7 That senior selection official  
8 then makes a determination amongst those  
9 projects that are presented above that certain  
10 threshold based on a set of policy factors.  
11 Those policy factors are also published in the  
12 funding opportunity announcement, and you will  
13 notice that one of those policy factors is  
14 geographic diversity. So that is the short  
15 answer.

16 MS. BORNHOLDT: And for us, I look  
17 at us as kind of the user of the process. It  
18 is not so much that we are driving a  
19 particular site location. You know, we have  
20 our own processes for providing access to the  
21 outer continental shelf, whether it's on the  
22 Pacific coast or the Atlantic coast or

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 offshore Hawaii.

2           And so for us, you know, we are  
3 taking a look at whatever is awarded and then  
4 gathering that information to help it move  
5 forward through our regulatory permitting  
6 process. We are fortunate on the West Coast  
7 we have a task force -- an intergovernmental  
8 task force that assists us with these kinds of  
9 dialogue. In Oregon, we are going to launch  
10 our first meeting -- offshore Hawaii. And  
11 then, we have intergovernmental task forces in  
12 10 of the 13 coastal states in the Atlantic.

13           DR. HART: One more quick comment  
14 about the merit review process.  
15 Traditionally, the merit review process has  
16 been focused on technology. And in the  
17 comments that I made, we mentioned that there  
18 is another facet here that absolutely needs to  
19 be considered in order for us to have the  
20 greatest surety that when we make our awards  
21 these projects have a strong possibility of  
22 being successful.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           So we've got to have a thumbs up  
2           on the technology, but we also have to have as  
3           much of a thumbs up as we possibly can on the  
4           site as well. If there is anything that we  
5           can address during that time period, we  
6           absolutely must.

7           And that's why Jose mentioned  
8           earlier, we are working so closely, making  
9           sure that the right people are looking at  
10          these applications and are looking at these  
11          sites at the right time, so when it comes time  
12          to make those recommendations to the senior  
13          selection official, those technology thumbs up  
14          and site thumbs up are there. So --

15                 MR. ZAYAS: Great. Thank you.

16                 There is a simple question here  
17                 that I will just address really quickly. I  
18                 think it was captured in the FOA, but just for  
19                 completeness here -- when will -- I'm sorry.  
20                 Can one organization submit a proposal for  
21                 both topic area one and topic area two? The  
22                 short answer is yes, but they have to be

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 separate proposals. Okay? We will not just  
2 take one proposal and put it into the second  
3 topic. So that's one question.

4 The other question is: when will  
5 DOE funding amounts be anticipated to be  
6 released? Of course that is being discussed  
7 as we speak. Of course it will be part of the  
8 announcement on the 29th, as mentioned in the  
9 schedule. We do, however, want your feedback  
10 and thoughts as to when you reflect on these  
11 things and knowing the cost share  
12 requirements, where your thoughts are on what  
13 a project of this magnitude would cost,  
14 especially for those of you who are pursuing  
15 projects.

16 So we, too, would like to have  
17 that discussion. We will facilitate that  
18 during the open Q&A, but that's the short  
19 answer to that.

20 There's a lot of questions around  
21 budget, but we will skip those for now.  
22 Hopefully, I addressed that.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 Chris, you mentioned this whole  
2 notion about 50 megawatts. We kind of expect  
3 50 megawatts. The question is: can you just  
4 expand on what you mean? And how is that  
5 number derived?

6 DR. HART: I don't want to get too  
7 much into the details there, just because I  
8 think it is premature. But given all of the  
9 criteria that we are trying to meet with this  
10 funding opportunity announcement -- putting  
11 turbines in the water in the most rapid,  
12 responsible way possible, expediting the  
13 development of innovation of technology as  
14 substantial -- potential for substantial  
15 impact on reducing the cost of energy. Those  
16 are kind of the two big goals, and then we've  
17 got those five secondary goals.

18 In order to meet all of those  
19 goals, and do so in the fiscal restrictions  
20 that we all face, the 50 megawatt number came  
21 out as the appropriate target. Is that a hard  
22 number? No. Could it be a little bit more

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 than that? Absolutely. Could it be a little  
2 bit less than that? Absolutely. It all  
3 depends on quite a few factors, but that is a  
4 nice touch point, and just a super quick  
5 snapshot of the decision process that went  
6 into that.

7 MR. ZAYAS: Great. Thanks, Chris.

8 This is completely unrelated to  
9 this meeting, but I just got a note. There  
10 may be, in all seriousness, an earthquake  
11 drill announced under the PA system soon. So  
12 if that happens, of course we will pay  
13 attention, and that's a little bit more  
14 important.

15 When I joined DOE, two days after  
16 I got here there was an earthquake, so this is  
17 deja vu or something. But anyway, so that may  
18 happen. It is a true statement, so we will  
19 pay attention to that.

20 All right. So let's get going  
21 back on the questions. These are clarifying  
22 questions, and I will address these really

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 quick.

2 Topic area one anticipates one  
3 award. However, it also states that one or  
4 multiple systems are expected, and the system  
5 equals turbines. The answer is yes. So it is  
6 one award, and systems equals one or more  
7 turbines depending on what the applicants feel  
8 they want to submit. Okay?

9 Second question that I will field  
10 here. Of course, if others want to add,  
11 that's great. How many projects is DOE  
12 targeting in topic area one and two?  
13 Specifically, under the FOA that you have in  
14 front of you, the draft, topic area one is  
15 envisioned to be one award being made. In  
16 topic area two, it is envisioned to have a  
17 handful of awards in that first budget period  
18 with a down-select from there. Okay? So  
19 those are just specific questions that were  
20 asked.

21 Third question that is, again,  
22 more of a process is in terms of how this is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 going to be handled. Will there be multiple  
2 agencies represented in the review team of  
3 these awards? And the short answer is, of  
4 course, yes. So absolutely, it is part of the  
5 design, and so forth.

6 So I have another question here  
7 for our panel. Will DOE, under this FOA, fund  
8 advanced installation methods that will reduce  
9 LCOE but is also inclusive, not only the  
10 design but the constructions and vessels and  
11 the elements of that?

12 So, Chris, I will pose that  
13 question to you.

14 DR. HART: Sure. The short answer  
15 to this one is actually, no, we do not  
16 envision that this is going to be part of the  
17 solicitation. So we don't want to -- that is  
18 where we want to draw the line. If we are  
19 collecting data for site assessment, yes. If  
20 we are funding development of new vessels, of  
21 new methodologies to be applied to a  
22 commercial project, no.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 MR. ZAYAS: Okay.

2 MR. CHALK: Let me counter that a  
3 little bit, Chris. I think --

4 (Laughter.)

5 Are we going to build ships? No,  
6 I don't think so. But I think if there is  
7 uniqueness associated with certain designs  
8 that there could be potential to allow designs  
9 on how they would be installed -- I think  
10 could be part of the effort.

11 Obviously, we have to take into  
12 account -- and related to the question of how  
13 many awards -- what is the overall proposal we  
14 are getting in terms of magnitude? What are  
15 our appropriations, and so forth? What are  
16 the technological diversities that we have  
17 with all of the proposals -- geographic  
18 diversity?

19 So to a certain extent, if it's  
20 germane to a design, in terms of, hey, this is  
21 really innovative, it would be low cost to  
22 install, but there are special vessels that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 have to be deployed or looked at, I mean, some  
2 analysis, some design could potentially I  
3 think -- we will think about that.

4 Chris may be right, but we will  
5 think about that. I think that's a very  
6 insightful question. Especially in that first  
7 phase of topic area two, there could  
8 potentially be some analysis or design related  
9 to O&M and to how do you install this special  
10 design. I think we ought to give that some  
11 more thought.

12 MR. ZAYAS: Yes. Thank you,  
13 Steve, for the clarification here.

14 Another question I would like to  
15 present is, "In topic area two, it is stated  
16 that there will be a down-select. Does that  
17 mean that even if you have all budget period  
18 one recipients successful and on time that  
19 some will be cut?" And of course the short  
20 answer is that it is really budget-dependent,  
21 right?

22 So at this plan of course there is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 an intentional down-select, where there would  
2 be a thorough review process of how the  
3 recipient performed in that budget period one.

4 And pending appropriations, and so forth, of  
5 course that would be then proceeded into the  
6 budget period two, where of course things cost  
7 a little more when you are trying to deploy  
8 those projects.

9 So that's my response. I don't  
10 know if, Steve or Chris, anything else to add  
11 on that?

12 MR. CHALK: Well, I would just say  
13 we will definitely have in the final FOA the  
14 selection criteria --

15 MR. ZAYAS: Absolutely.

16 MR. CHALK: -- for going from  
17 topic area to phase one to phase two, so  
18 they're very transparent with how they are  
19 going to be evaluated. I think Chris has gone  
20 through a lot of those criteria already, but  
21 that will be very clear in the FOA, final FOA.

22 MR. ZAYAS: Great. This question

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 is for I think Genevieve or Michael in Golden.

2 Of course during that down-select there will  
3 be companies that will be eliminated, right?  
4 What happens to all of that work? How is the  
5 company's IP protected if they are not  
6 selected into the second phase of topic area  
7 two?

8 MR. HAHN: So in terms of the data  
9 protection provisions, we put in there that  
10 DOE is actually -- one of the purposes is to  
11 collect data from these projects. So that  
12 should be known up front, that we will be  
13 collecting the data as a part of it, but there  
14 will be -- a five-year period I believe is  
15 what we have talked about, where they will be  
16 protected, and we would only be using that  
17 internally. That's what we discussed in terms  
18 of the data at this point.

19 MR. ZAYAS: Great.

20 MR. HAHN: Otherwise, yes, the  
21 project at that point would no longer have  
22 federal funding associated with it to move on.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 MR. ZAYAS: Anything to add to  
2 that, Genevieve or --

3 MS. WOZNIAK: No. Just at the end  
4 of budget period one, if the project doesn't  
5 move on, and they choose to protect their data  
6 for up to five years, DOE would honor that.  
7 And like Michael said, DOE can elect to use  
8 that data internally for DOE purposes, but it  
9 will not be made public if the recipient does  
10 not want it to be made public.

11 MR. ZAYAS: Great.

12 DR. HART: One more quick  
13 statement in addition to that. This is not  
14 something new that the Department of Energy  
15 hasn't done before. We have processes in  
16 place that protect data and sanitize data and  
17 then promulgate that data in a way that  
18 protects the sources.

19 But that is something that we can  
20 absolutely talk at length about in one of the  
21 later pieces of this discussion that is  
22 focused on data, and we can share a little bit

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 more about what our idea -- what types of data  
2 we are going to be collecting and how we are  
3 going to protect that. But we can guarantee  
4 its protection, absolutely. We've got  
5 processes in place.

6 MS. WOZNIAK: Sorry. That can  
7 also be negotiated. So after -- if you are  
8 selected for an award, during negotiations we  
9 would negotiate the intellectual property  
10 provisions with the recipient. So it is sort  
11 of a little bit of a balancing act, but we can  
12 negotiate with you on that.

13 MR. ZAYAS: Great. Thank you.

14 There is a question here that I  
15 would say it is either A or B in some way.  
16 How will the program maintain a connection  
17 between what they are defining as advanced  
18 technology projects already underway and these  
19 new initiatives demonstration projects? How  
20 would that connectivity be preserved?

21 DR. HART: I guess the question is  
22 unclear to me, what is meant by

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 "connectivity." I don't know.

2 MR. ZAYAS: Would the person that  
3 presented that question maybe clarify, if they  
4 feel comfortable? If not, we will move it to  
5 -- table it for a side discussion.

6 DR. HART: We don't envision  
7 necessarily that these projects would be  
8 connected per se, other than the fact that  
9 they are all funded under the same mechanism.  
10 But maybe there is something we are missing  
11 there.

12 MR. ZAYAS: Okay. There is a  
13 general question here that I will address in  
14 terms of ability to apply -- utilities are not  
15 mentioned as an eligible applicant. And that  
16 is not on purpose. The answer is, yes, of  
17 course they are eligible to be either a prime  
18 or a sub in a particular topic area. Okay?

19 DR. HART: The term we used is  
20 "experienced energy project developer" and  
21 that could mean a lot of different things. I  
22 think a utility could fall in that category.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           MR. ZAYAS: This is a question on  
2 logistics, I think for our Golden colleagues.  
3 Does the selected proposer get to pick the  
4 type of agreement -- cooperative agreement,  
5 technical investment agreement? How is that  
6 structured?

7           MS. WOZNIAK: I think that the  
8 program anticipates these awards to be grants  
9 or cooperative agreements, not technology  
10 investment agreements. But again, you know,  
11 we are here to get your feedback. And it will  
12 be described in the final funding opportunity  
13 announcement what type of contracting  
14 instrument DOE anticipates making.

15           MR. CHALK: One clause we will  
16 have in there is "substantial involvement by  
17 DOE." And the general perception is a grant  
18 doesn't have that in there, although grants  
19 can. But in this particular case, it is more  
20 likely to be cooperative agreements, because  
21 we will have substantial involvement in the  
22 project.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1                   MR. ZAYAS: Great. Okay. In the  
2 interest of time, I am going to move to the  
3 third topic, which is deployment timeline.  
4 The first question is, "How can an applicant  
5 assume the granting of a federal permit in  
6 time?" That sure is a tough question.

7                   MS. BORNHOLDT: Outstanding  
8 question. That's why Chris introduced the  
9 concept of the research lease. And you know  
10 we talked about various options. That's why  
11 you saw the footnote under the Topic Area 1  
12 that says you have to be an OCS lessee with a  
13 construction operation plan. We know there's  
14 a project of that that fits that qualification  
15 except they are somewhat bounded by some other  
16 activities presently that does not allow them  
17 to move forward.

18                   Under Topic Area 2, we're working  
19 with DOE to take a look at some of the  
20 criteria with regard to deliverables to build  
21 in that flexibility maybe not necessarily  
22 wedded to a point in time but more likely to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 the type of deliverable. Because you  
2 recognize that when you -- depending on what  
3 you want to take a look at, if it's three or  
4 four turbines, if that comes in in a  
5 construction operation plan or general's  
6 activities plan depending on where it is, the  
7 environmental compliance, the information that  
8 we have, it could be some time before  
9 deliverables can be given to, submitted to,  
10 DOE.

11 So we're working with them to make  
12 sure that we don't just by the structure of  
13 the FOA eliminate this opportunity to launch  
14 some of these demonstration projects or  
15 technology testing on the OCS. We're working  
16 to make sure that's compatible, that it works  
17 with our system, that we meet all our  
18 regulatory and statutory obligations as well.

19 DR. HART: Thanks for that,  
20 Maureen. And obviously all that stuff is  
21 right on the money for Federal waters. I want  
22 to also highlight that state waters is a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 possibility absolutely. And that's pretty  
2 much it.

3 MR. ZAYAS: Great. Thank you.  
4 The next question is is there a possibility  
5 with specifically the Topic Area 2 that none  
6 of them will be selected for the second phase.

7 Can we comment on that? Of course, the short  
8 answer is yes, depending on performance and  
9 appropriation and many other things. It is a  
10 possibility. But I don't know if there are  
11 any other comments either from Golden or our  
12 team here.

13 (No response.)

14 Great. It was just a general  
15 question. When are the slides going to be  
16 available? We're going to post them online I  
17 believe tomorrow. The slides will be  
18 available. Is that a correct statement?

19 DR. HART: Yes. Just to clarify a  
20 little bit, the slides themselves, we want  
21 this to be a package. The video includes. We  
22 purposely made the slides fairly sparse with

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 information that they couldn't live by  
2 themselves.

3 So we will post a link to a video  
4 that has the slides included. But we don't  
5 envision sending out the slides without that  
6 video accompaniment.

7 MR. ZAYAS: Right. Thank you.

8 The next question is a general  
9 question I think to our colleagues from DOI.  
10 Where can folks get more information about  
11 research leases?

12 MS. BORNHOLDT: You can go to our  
13 website and take a look at our regulatory  
14 framework Qs & As. Or you can contact either  
15 Tim Redding or myself and we'll make sure that  
16 that information is available. We have an  
17 open Q&A session here. We can talk a little  
18 bit more about that at that time.

19 Our website is located at  
20 [www.boem.gov](http://www.boem.gov). But, of course, just for  
21 interactive and perhaps to stimulate more  
22 questions and hopefully good answers, you know

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 we have the open session Q&A at the end of  
2 today.

3 MR. ZAYAS: Thank you, Maureen.

4 From a deployment perspective, the  
5 question here is how will the NEPA  
6 responsibilities between the various agencies,  
7 DOE, BOEM and Army Corps in some cases how is  
8 that being handled?

9 MR. HAHN: Our NEPA compliance  
10 officer is actually here, Kristin Kerwin. And  
11 I'll take a start and you can come up and add  
12 to it.

13 Any project that would be selected  
14 under this has to undergo full comprehensive  
15 NEPA evaluation by Department of Energy. And  
16 so anything that's been done prior to that by  
17 a different agency or any pieces and puzzles  
18 that you would put together of your permit  
19 would still have to be consolidated and  
20 evaluated by our NEPA team in Golden likely  
21 after we make the award.

22 So basically that's why you'll see

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 in the announcement right now that we're  
2 drawing in feedback on the status of all that  
3 up front with the application so that we can  
4 do a part of that determination in our review  
5 process as well. We've actually initiated  
6 that as a part of that.

7 Kristin, did you have any other  
8 comments about it?

9 (No response.)

10 Okay.

11 MS. BORNHOLDT: And I know that  
12 we're going to work closely with the  
13 Department of Energy on their NEPA process  
14 because one of the ways we can make NEPA  
15 efficient is depended upon the location for  
16 some of the potential applications under the  
17 FOA and Topic Area 2 in particular.

18 We have to consider that we do  
19 have this obligation. There will be  
20 construction. We have NEPA obligations as  
21 well as consultation obligations.

22 To the extent that the NEPA for

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 this particular FOA can be robust enough to  
2 address some of those activities that could be  
3 undertaken on the OCS, that also streamlines  
4 our ability to move forward in an efficient  
5 manner.

6 MR. ZAYAS: Great. Thank you.

7 The question here I think applies  
8 to both topic areas. Will the deployment  
9 schedule without relief be given if the  
10 permitting/leasing issues are real? And if  
11 they have some challenges with that, would  
12 there be some relief given to the recipient?

13 DR. HART: We're going to be  
14 realistic about this. I mean we crafted the  
15 FOA in such a way that we're trying to meet an  
16 aggressive time line. And we're going to be  
17 involved in the process as a partner more than  
18 a financial partner.

19 And this is something that we see  
20 as tremendous value that DOE can bring to this  
21 effort. So we will address those challenges  
22 as partners. And I guess that's the bottom

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 line.

2 MS. BORNHOLDT: As we have done in  
3 our regulatory program for offshore  
4 renewables, we encourage people to go out  
5 there and talk to the agencies involved. You  
6 know on the state lands we don't have the Army  
7 Corps of Engineers. But there are data  
8 available. The Corps has issued permits.  
9 There are state agencies that have data.

10 On the OCS as well, we have the  
11 Intergovernmental Task Forces. There are at  
12 least a half dozen Federal agencies with  
13 responsibilities on the ocean. What I'm  
14 saying is get out there, do your homework,  
15 talk to the agencies, find out where the go  
16 and no-go areas are, what kind of data they  
17 have because that again makes this process for  
18 DOE move a lot more efficiency if you know  
19 that some vetting has been done with regard to  
20 the proposals that they receive.

21 DR. HART: Just to augment that on  
22 timing, all the work should be done. The

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 extent that we can have access to that  
2 information during the application process,  
3 then that would be very valuable for us to  
4 understand where your particular site, where  
5 an applicant's particular site, is being  
6 proposed. So if we have as much of that  
7 information during that application review  
8 process, that will allow us to make the  
9 largest, the thumbs-up, with the greatest  
10 certainty with regard to site.

11 MR. ZAYAS: Great.

12 There's a question maybe asked  
13 directly to any folks from DoD. I don't know  
14 if Bill or a colleague would like to answer  
15 this. Or we'll answer online.

16 The question is two parted. The  
17 first part is there's a lot of coastal  
18 military bases available. Who can the  
19 proposee work with or have a discussion with  
20 to potentially look at that as an opportunity?

21 The second question is really  
22 having to do with testing and training ranges

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 and some of the conflicts there as well. Who  
2 would that coordination happen with if there's  
3 a proposal that needs to be vetted with DoD?

4 And, Bill, if I could ask you to  
5 introduce yourself, that would be great.

6

7 *Bill Vanhouten makes his way to a microphone*  
8 *and addresses the audience.*

9

10 MR. VANHOUTEN: Bill VanHouten.  
11 And I'm the Deputy Director for DoD's Energy  
12 Siting Clearinghouse. And what we are is the  
13 one-stop-shop within the Defense Department to  
14 try to clear energy siting issues. And we've  
15 also got an R&D program in conjunction with  
16 some of the other Federal agencies including  
17 the Department of Energy.

18 And I would say -- It was a two-  
19 part question. But I think it's probably a  
20 one-part answer which is I would probably go  
21 to the clearinghouse for both of those.  
22 Because if you go to the clearinghouse on the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 siting issue, we can go to the individual  
2 impacted services and have discussions with  
3 them and bring them into it. And it's also  
4 just from our perspective a lot -- it's really  
5 useful to act as the one-stop-shop so that we  
6 have consistent decisionmaking being made  
7 throughout the Defense Department rather than  
8 having individual installations making  
9 decisions.

10 And what specifically was the  
11 second piece of that?

12 MR. ZAYAS: It had to do if  
13 there's an error that there's a conflict  
14 either by a training route or something of  
15 that nature.

16 MR. VANHOUTEN: And that's totally  
17 within our purview. We got a statute back in  
18 January of last fiscal year in the Defense  
19 Authorization Act, Section 358 which  
20 establishes the clearinghouse as the body that  
21 looks at these conflicts.

22 And while we don't actually make a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 determination, what we do is make a  
2 recommendation to the Federal Aviation  
3 Administration as to whether or not we have an  
4 issue through their obstruction evaluation  
5 process.

6 MR. ZAYAS: Thank you.

7 Bill.

8 MS. BORNHOLDT: Can I add  
9 something?

10 MR. ZAYAS: Please.

11 MS. BORNHOLDT: As I said, we have  
12 I believe it's now 12 Federal task forces. If  
13 you are considering an application or a  
14 concept on the Atlantic coast please go to our  
15 website. Where we have our Intergovernmental  
16 Task Forces, one of our first stops to have a  
17 dialogue with another Federal agency is the  
18 Department of the Defense.

19 And they have been wonderful in  
20 providing what we call our Red/Yellow/Green  
21 that basically shows areas that there is  
22 really no compatibility associated with having

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 any kind of development or structures in the  
2 water because of the type of exercises that  
3 they conduct out to green meaning, yes, all  
4 clear, yellow meaning we may have to have some  
5 sort of stipulation operating condition  
6 associated with operations whether operations  
7 for wind facilities or met buoys,  
8 meteorological towers, etc.

9 So I would suggest to you go to  
10 BOEM website for those states that we have  
11 Intergovernmental Task Forces because we  
12 usually have that data. If we do not have  
13 that data as would be the case for Hawaii and  
14 for Oregon, I would encourage you to come and  
15 talk to us. We can help point you in the  
16 direction of our BOEM point of contact.  
17 Because when it comes to the Outer Continental  
18 Shelf I think that we can help assist in  
19 pointing you in the right direction.

20 For example, FAA. FAA only has  
21 jurisdiction I believe out to 12 miles. So if  
22 you're going external to that, we can help you

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 get to that right person. Working with the  
2 Office of the Secretary and DoD's other key  
3 player here is the U.S. Coast Guard.

4 We all know on the Atlantic coast  
5 they're doing their Atlantic port access  
6 routing. Again we can help you get to the  
7 right people and the right sectors if you  
8 don't have a good point of contact at the  
9 Coast Guard on the East Coast. On the West  
10 Coast we have folks that can help as well.

11 But the key thing is to have that  
12 dialogue before you have an application. It  
13 saves everybody a lot of headaches.

14 MR. ZAYAS: Great. Thank you.

15 Bill, did you have an additional  
16 comment?

17 MR. VANHOUTEN: And I should have  
18 added working with the Department of Interior  
19 which was just mentioned. We are plugged into  
20 the Offshore Leasing Program that they're  
21 running. So DoD are looking into that  
22 program.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           And the other thing I want to  
2 point is that our preference is to learn  
3 earlier rather than later. Because if we  
4 learn earlier, it's a lot easier to find  
5 methods to mitigate potential problems. So if  
6 we find out at the last minute mitigation  
7 becomes far more difficult and there's already  
8 a significant investment that maybe we in the  
9 end have a recommendation which goes against  
10 the proponent. And so it's easier to find out  
11 earlier.

12           Thank you.

13           MR. ZAYAS: Thank you, Bill.

14           The last question on this topic  
15 for Golden primarily, please discuss IP  
16 requirements. And if an IP strategy for a  
17 particular proposal can be considered, how  
18 will it be protected? Patty.

19           MS. WALTERS: Hello, yes. I'd be  
20 happy to address that on behalf of Golden. We  
21 have IP Counsel in the Golden Field Office and  
22 those individuals are available to speak with

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 recipients and applicants.

2 Basically, there are standard IP  
3 provisions that are promulgated by the  
4 Department of Energy that will be included in  
5 the award agreement for every recipient. And  
6 those are somewhat negotiable to a certain  
7 extent.

8 So I would just suggest that if  
9 you do have specific IP related questions,  
10 that you send them in in your comments on the  
11 FOA. And we can coordinate that with IP  
12 Counsel and get you answers to those specific  
13 questions.

14 MR. ZAYAS: Great. Thank you.

15 We're going to move to the fourth  
16 topic, Siting and Permitting Considerations.  
17 We'll start with the first question I think to  
18 Mo or Tim. It says, "Are NEPA requirements  
19 relaxed in any way for research thesis?"

20 MS. BORNHOLDT: I would not say  
21 that they're relaxed. I think what happens is  
22 you take a look at the scenario that you would

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 build when you begin to develop your National  
2 Environmental Policy Act document.

3 And for research particularly on  
4 the scope and scale that Chris has discussed  
5 with you all today, the type of installations,  
6 the type of interactions, with the marine  
7 environment and the critters that are out  
8 there is probably less than 1,000 megawatt or  
9 500 megawatt commercial facility.

10 So we take a look at the type of  
11 activity, develop that scenario based on the  
12 footprints of direct, indirect and cumulative  
13 potential impacts.

14 So I wouldn't say that it's less  
15 onerous. I would just say the scenario is  
16 different.

17 MR. ZAYAS: Great. Thank you.

18 Again on that same topic and then  
19 really quick is what is the expected time line  
20 for a research lease from application to  
21 putting hardware in the water.

22 DR. HART: And this is great that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 we're having the discussion about the research  
2 lease. But one of the things I want to  
3 highlight is that there are many different  
4 ways to have a lease in Federal waters. And  
5 one of the things that we're digging into very  
6 deeply right now with our partners is a better  
7 understanding of that one facet, research  
8 leases.

9 What I don't want to happen --  
10 What we don't want to have happen I think  
11 would be detrimental to the growth that we all  
12 are trying to simulate here is for too much  
13 focus to be on the research leases. Yes, it's  
14 a potential avenue. It's something we're  
15 going to look at very hard. And there's  
16 something -- There's some great potential  
17 there.

18 However, one thing that we've seen  
19 in recent, even in the last year, 18 months,  
20 is that when you get some creative minds  
21 focused on a problem, whether it be technical  
22 or whether it be associated with the approval

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 process, you can get some new ways to think  
2 about solving those problems.

3 So we don't want to short-circuit  
4 that innovative thought also. If you are  
5 progressing down the path of pursuing a  
6 commercial lease in a new innovative way, we  
7 don't want to say the only way to go about  
8 this is a research lease especially given what  
9 we know about research leases right now. I  
10 want to kind of draw that -- make that point.

11 With regard to research leases and  
12 I'll even broaden it and say with regard to  
13 leases in the Federal waters, to piggyback a  
14 little bit on what Maureen was saying, we have  
15 a very specific vision for what these projects  
16 are. They're not hundreds of megawatts.  
17 They're not a hundred megawatt. They're very  
18 small projects.

19 What we're trying to do is we're  
20 saying, "Okay. This is the box that governs  
21 approvals in the permitting process in Federal  
22 waters." If we break that box apart and see

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 what statutory and regulatory requirements  
2 make up that box, is there anything that we  
3 can do given the unique aspect of these  
4 projects that when you put those pieces back  
5 together the box looks a little bit  
6 differently for a demonstration project than  
7 for a commercial project.

8 So that's the best analogy that I  
9 think that I've been able to come up with and  
10 try and convey the process here. We're not  
11 creating any new laws. We're certainly not  
12 breaking any existing laws. What we're trying  
13 to do is think about this challenge in a new  
14 way that would enable us to meet the time  
15 lines that we put forth.

16 MS. BORNHOLDT: And then just  
17 taking what Chris said into consideration, not  
18 to limit the scope of types of concepts that  
19 could be submitted to DOE under this FOA, we  
20 could take a look at applying the Smart from  
21 the Start Initiative with regard to  
22 environmental evaluation to a research lease.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1       And what I mean by that is the Smart from the  
2 Start takes a look at decoupling, acquiring,  
3 the reservation of the land right from the  
4 proposal of the types of activities.

5               So we could possibly take a look  
6 at do we even need that. Again, it all  
7 depends on what's being proposed and where  
8 it's being proposed, what exists in that area.

9       So let's make that assumption.

10               You know we can take a look at  
11 doing an environmental assessment for granting  
12 of that reservation of that research lease to  
13 a state or Federal agency in approximately  
14 nine to 12 months. Then from there taking a  
15 look at the types of activities that are being  
16 proposed taking a look at the augmented NEPA  
17 that would be required.

18               Let's say that we did not  
19 anticipate a particular structure going in in  
20 our NEPA evaluation that did not cover that.  
21 We would have to augment our NEPA evaluation  
22 for the land right issuance.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           But we could think that we could  
2 probably create a very solid scenario for the  
3 land right evaluation and more than likely be  
4 able to approve a proposal, a plan, under the  
5 research lease probably in about six months.  
6 Again, it all depends on where and what you're  
7 proposing, how good work you've done in making  
8 sure that there's not a significant critical  
9 habitat or a use like a DoD use that could  
10 possibly have implications associated with  
11 your project.

12           DR. HART:     One last quick point  
13 about research leases.  You may remember from  
14 the slide that a research lease can be entered  
15 into by a Federal agency like the DOE or  
16 another Federal agency or a state agency.  And  
17 the interpretation of what an agency is is  
18 fairly broad.  You can include that in your  
19 thought process as well.

20           MR. ZAYAS:    Great.  So I'm going  
21 to try to mix up the agenda just a little bit.  
22 I'm going to answer two quick questions.  And

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 then take the risk of giving everybody like a  
2 five minute break to re-energize and get ready  
3 for the open Q&A, maybe think about some other  
4 questions that we have and just kind of get  
5 the blood flowing.

6 But I'm going to answer two quick  
7 questions. And we're going to come back to  
8 Topic Area D, Siting and Permitting because  
9 there's a lot of questions here. Okay. Just  
10 to kind of give a stretch.

11 The first question is why are we  
12 only choosing one project under Topic Area 1.

13 Is there a funding limitation?

14 The short answer is it is funding  
15 driven, but it's also I would say mission  
16 driven. And, of course, Topic Area 1 and  
17 Topic Area 2 do differ in several ways. So  
18 it's a combination. I would say it's a  
19 combination of both catch-me-in-the-  
20 hallway/we-can-talk-little-more-specifics-on-  
21 that as well.

22 The second question is do these

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 projects have to be in Federal waters. And  
2 the short answer is no. If you look at the  
3 specifics around Topic Area 1 and the time  
4 scales that we are proposing, it is more than  
5 likely or generally it's going to happen in  
6 state waters for that Topic Area 1. Where  
7 Topic Area 2 could be in either location.

8 And I'll leave that as a general  
9 statement. Maybe, Mo or Tim, I don't know if  
10 you attempted to answer. But that's how I  
11 would answer that second question.

12 Okay. So I'm going to again take  
13 the risk. Five minutes. This meeting is for  
14 all of you. So please let's come back. It is  
15 11:18 a.m. Seven minutes. Let's come back at  
16 11:25 a.m. Everybody has a cell phone. So we  
17 should be synchronized. Thank you. Off the  
18 record.

19 (Whereupon, the above-entitled  
20 matter went off the record at 11:19 a.m. and  
21 resumed at 11:31 a.m.)

22 MR. ZAYAS: Okay. We'll get

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 started again. If I could ask everybody to  
2 please take a seat so we can get started.

3 Okay. So again as a reminder as  
4 all of you are getting a seat if you have  
5 questions, please give them to any of the  
6 folks that are collecting them. We have some  
7 time to finish up the siting and permitting.  
8 We might get started here. And the data  
9 collection plan. And that's going to be  
10 followed by the Q&A.

11 Again, if I could get everybody to  
12 take a seat, I'd appreciate that.

13 So I'm going to continue on the  
14 fourth topic, Siting and Permitting  
15 Considerations. The first question may be a  
16 combination of folks here on the panel can  
17 tackle this. For Topic Area 2 specifically,  
18 can the proposer submit two sites instead of  
19 one to minimize risk if one site does not get  
20 approved?

21 DR. HART: We did not envision  
22 that. We do not envision that with the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1       constructure of the solicitation. We  
2       currently envision that an application is made  
3       up of a technology and a site.

4               There's no restriction on  
5       submitting multiple applications so one could  
6       see how you could submit the same technology  
7       in two different sites using two different  
8       applications. But we don't currently envision  
9       two sites being proposed under the same  
10      application.

11             MS. BORNHOLDT: And, Chris, maybe  
12      this is an area that we can talk a little bit  
13      about in developing the criteria because it  
14      may be that that might be of assistance  
15      particularly since these are concepts and  
16      sometimes the available information associated  
17      with conflicting use is not readily available.

18             So we may have to do some work on  
19      that to see if that's plausible. Because that  
20      might help ultimately in getting the best  
21      proposal granted.

22             MR. ZAYAS: Thank you for that.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 That's great. Great conversation we can  
2 engage.

3 Next question, is DOE open to  
4 allowing the Federal permitting agencies to  
5 have a NEPA lead agency? Maybe Golden or DOI  
6 or someone would be great to answer.

7 MR. HAHN: Kristin.

8 MR. ZAYAS: Kristin, if you could  
9 introduce yourself that would be great.

10 MS. KERWIN: Kristin Kerwin, NEPA  
11 Compliance Officer at the Golden Field Office.

12 Jose, can you repeat that question?

13 MR. ZAYAS: The question is is DOE  
14 open to allowing the Federal permitting  
15 agencies to have a NEPA lead agency?

16 MS. KERWIN: Under NEPA though it  
17 would be one lead agency assigned and it  
18 honestly depends on the configuration of the  
19 application which Federal agencies are  
20 involved and which makes the most sense to be  
21 a lead agency. But there will just be one.

22 MS. BORNHOLDT: And in the case if

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 it was working with a commercial lease that we  
2 would have to issue it would be the BOEM would  
3 be the lead Federal agency working with all  
4 its partners.

5 MR. ZAYAS: Great.

6 The next question is is there an  
7 ideal project size in mind and how does that  
8 differ with a research lease? Is a 1.5  
9 megawatt turbine too small for the current  
10 call?

11 DR. HART: So that's two  
12 questions.

13 MR. ZAYAS: It is.

14 DR. HART: So I'll answer the  
15 second one first. We had envisioned multi-  
16 megawatt meaning two or larger. So 1.5 would  
17 be too small.

18 What was the first part of that?

19 MR. ZAYAS: Is there an ideal  
20 project size in mind and how is that affected  
21 with a research lease?

22 DR. HART: So we envision at least

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 one turbine in these sites. And there is  
2 certainly a possibility that there would be  
3 multiple turbines in one project.

4 One of the things that we -- One  
5 of the pieces of language that we included in  
6 the FOA was the desire for DOE to understand  
7 turbine-to-turbine interaction. And towards  
8 that end we would collect data that would  
9 better help us understand that interaction.  
10 And thereby in order to have turbine-to-  
11 turbine interaction obviously you need  
12 multiple turbines. And there is debate on  
13 what the right number there to have is. But  
14 it looks like -- So that's the short answer.

15 We see that there could be  
16 projects that only have one turbine and we  
17 hope that there's projects that have more than  
18 one turbine.

19 MS. BORNHOLDT: And with regard to  
20 scope and scale, there is no limit in the  
21 research lease. It's really focused on what  
22 kind of functions are you proposing on that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 research lease.

2 MR. ZAYAS: Great.

3 So another NEPA I believe  
4 recommended question here or presented  
5 question rather. Can there be a time frame  
6 put for the permitting in NEPA in the final  
7 FOA? And is there a possibility to have a  
8 one-stop-shop either a DOE or a DOI so  
9 applicants don't have to have this discussion  
10 with ten different agencies?

11 MS. BORNHOLDT: I'll take the last  
12 part first. You know we will have as was  
13 explained in the previous answer a Federal  
14 lead. And to that extent if it is a  
15 commercial lease or research lease that comes  
16 under our jurisdiction, we will take that lead  
17 and we'll make it as efficient as possible.

18 There will have to be dialogue.  
19 And we encourage dialogue with other Federal  
20 agencies because sometimes particularly when  
21 there are critical habitat or protected  
22 species involved sometimes having that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 augmented dialogue with the Federal entity  
2 responsible for those trust resources can  
3 actually help the obligations that we would  
4 have as a lead Federal agency moving forward  
5 those kinds of consultations.

6 But we will, if it's a commercial  
7 lease or research lease, something that we  
8 have jurisdiction over on the Outer  
9 Continental Shelf, make that hopefully as  
10 painlessly, not painfully, but painlessly as  
11 possible for your coordination efforts and  
12 work with the other Federal agencies.

13 DR. HART: And I'll answer the  
14 first part of that question. We don't  
15 envision having specific time lines associated  
16 with these steps in the approval process in  
17 the FOA. And especially for Topic Area 2, it  
18 really only applies to Topic Area 2. The  
19 reason why is because we envision funding  
20 multiple projects and getting alignment  
21 between those different projects as they go  
22 through those different approval processes is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 not conceivable. It's not realistic.

2 We see the goal -- We put an  
3 overarching time line, commissioning in the  
4 2015 to 2017 time frame. So our goal is to  
5 have all projects commissioned by the end of  
6 2017. And the way by which we get there will  
7 vary between the selected projects.

8 MR. ZAYAS: Great.

9 The next question is maybe a  
10 combination of A and D. It's an important  
11 question here. What level of third party  
12 certification would be required for proposed  
13 turbines, foundations, maybe even the entire  
14 project. They want me to handle it. I can.

15 So it's a couple of things. I  
16 would say a two-parter. One of them is I  
17 don't want to underemphasize, but it's  
18 important the fact that we are seeking  
19 innovative designs. And in some cases by  
20 definition innovative may not be a turbine  
21 that is available today or elements of that  
22 turbine that is available today.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1           But what we are required to the  
2 best of our ability is to make sure that the  
3 standards and the required design, structural  
4 capabilities, are of such a nature that, of  
5 course, a machine can survive and is willing  
6 to perform in that particular site.

7           We've been talking about  
8 geographic diversity, of course. When we were  
9 talking about the Great Lakes, we were talking  
10 about icing conditions whatever it may be.  
11 When we are talking about Gulf, we are talking  
12 about hurricanes. We are talking about these  
13 things.

14           So there will be a requirement  
15 that the designer really looks at those  
16 particular site conditions and can prove to  
17 the team through the proposal their ability  
18 that their design will survive those kinds of  
19 environments. So that's imperative for those.

20           I'll leave it as a general  
21 question. Of course, many of you who may be  
22 partnering and working with OEMs in trying to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 balance out both viability and the reliability  
2 but also the innovative part will have a  
3 variety of different discussions that you'll  
4 be having within your team.

5 But it's imperative to recognize  
6 that, of course, each site has its own  
7 challenges. And we clearly seek to have a  
8 response from the proposees as to how they  
9 will survive those particular conditions.

10 Chris.

11 DR. HART: I may augment that a  
12 little bit, Jose.

13 MR. ZAYAS: Yes, please.

14 DR. HART: And this is actually a  
15 great transition point into the final topic.  
16 I'm not sure if we're there yet, but that's  
17 one of the main reasons why we want to have  
18 this robust data acquisition process  
19 especially for Topic Area 2.

20 And when we say data acquisition,  
21 it means much more than just your typical  
22 performance and engineering data. We want to

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 understand on the cost cascade that we have up  
2 there. That's the best numbers that we have  
3 available to us now. And we've collected that  
4 data from many different sources, but we want  
5 to validate those numbers.

6 And so the extent that we can  
7 collect operations and maintenance and other  
8 cost data for these projects and maintain as  
9 we've discussed briefly and happy to discuss  
10 in more detail later the integrity of that  
11 data to the sources. But the purpose there is  
12 to better understand where those levers  
13 actually are on that cost reduction cascade  
14 and how we can best apply our funding and our  
15 expertise and our efforts towards progression  
16 down that cost cascade.

17 MS. BORNHOLDT: I want to circle  
18 back to a point that Jose made. You know,  
19 obviously at the FOA stage, there will be that  
20 certification. But if you come in under a  
21 commercial lease, we do have that obligation  
22 for that certification.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1                   Fortunately, we have this  
2 partnership with DOE that can help that. When  
3 you come in with your facility design report  
4 we'll be able to meet those obligations that  
5 we have in our regulations for certification  
6 as well. So you get it twice.

7                   MR. ZAYAS: Great. Thank you.

8                   Two more questions on this topic  
9 and then we'll move to the final topic. The  
10 question here is how in Topic Area 2 final is  
11 "final design" for the first period. There  
12 are many things that affect that. Site  
13 information collected over time and  
14 requirements from the permitting process may  
15 adjust design or installations and perhaps  
16 they can be significant. How will these  
17 processes interact with one another?

18                   DR. HART: It's a great question.  
19 We've given a lot of thought to that, what  
20 exactly is a final design. There will be  
21 language in the final FOA that is very  
22 specific on what delineates a final design.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 But for discussion here I think it suffices to  
2 say that a final or 100 percent front-in feed  
3 design, front-in engineering design, 100  
4 percent feed design, that's what we're going  
5 to be looking for at the end of the first  
6 budget period for Topic Area 2.

7 MS. WOZNIAK: I want to say there  
8 are some nuances that are related to NEPA with  
9 the term "final design" and I was just  
10 wondering if Kristin wanted to add anything.  
11 Or let me put you on the spot?

12 MR. ZAYAS: Kristin, I think  
13 there's a call.

14 MS. KERWIN: In terms of the DOE's  
15 NEPA regulations, we're required to look at  
16 the entire project. Final design gets lumped  
17 in with construction and operation. So  
18 looking at two different NEPA reviews,  
19 probably one for budget period, one that would  
20 be anything up to but not including final  
21 design, and then another NEPA review for final  
22 design, construction and operation.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           MR. CHALK: I would also add to  
2 that and we can discuss this design too we  
3 have a high level of confidence at a third  
4 party engineering house, no conflicts of  
5 interest, to look at it and give us a high  
6 degree confidence of the cost associated with  
7 construction and installation.

8           Obviously, there is a moving scale  
9 a little bit here. But we really need to have  
10 that high confidence of it's ultimately going  
11 to cost to build and put in the water and to  
12 operate for that matter. Again, the  
13 validation that Chris showed on the waterfall  
14 chart is so critical that if we can't validate  
15 that that we don't decrease the discount  
16 factor, the cost of money associated with  
17 these projects.

18           MR. ZAYAS: Great.

19           One question here. To minimize  
20 risk and increase chance for demonstration's  
21 success, siting in sheltered, very shallow  
22 waters is favored. How would that risk

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 reduction be considered?

2 DR. HART: That is an obvious  
3 point. I think we can acknowledge that that's  
4 the case. But as is the case with these sorts  
5 of complex projects there are many things that  
6 we're trying to balance. And one of the  
7 things that we're trying to balance is this  
8 advanced technology pushing the envelope  
9 closer towards where we think a steady state,  
10 offshore wind industry will be from a  
11 technology perspective.

12 And when we try and strike that  
13 balance, we lean more towards the technology  
14 and innovation side of that balance,  
15 recognizing that we are introducing perhaps an  
16 additional level of risk by doing so. But  
17 that's a conscious decision that we make.

18 MR. ZAYAS: Great.

19 The last question is how could a  
20 25 or 50 megawatt project fit within this FOA.  
21 I would just a couple things to that. Of  
22 course, you all are aware of the time scales

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 that we're dealing with. If you have a  
2 project that you believe will meet those time  
3 scales and if you have a project that you  
4 believe has the ability to meet the  
5 requirements and the metrics being required  
6 for this particular call, we encourage you to  
7 apply.

8 And there's a variety of different  
9 ways you can consider this. You can set aside  
10 two machines or whatever you may want to make  
11 sure that they meet the requirements presented  
12 under this Funding Opportunity Announcement  
13 or whatever other creative way that you could  
14 think about it.

15 But again, it's imperative to  
16 recognize that there are key metrics that  
17 these proposals will be evaluated. And we  
18 hope that they are clearly outlined within the  
19 opportunity announcement.

20 DR. HART: So I would even add one  
21 additional to extend that question a little  
22 bit more and say how does a 500 megawatt

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 project or 1,000 megawatt project fit into  
2 this solicitation. And does it? Yes, it  
3 does.

4 Does the whole project? Probably  
5 not. But especially now if you look at the  
6 global development, you're starting to see  
7 retrofitting of existing commercial  
8 installations with advanced technology in  
9 order to test that technology in a commercial  
10 environment. And that's something that's very  
11 interesting.

12 So just extend that question a  
13 little bit further, even large commercial  
14 projects, there's a piece of that project that  
15 could potentially apply to this solicitation  
16 given its ability as Jose mentioned to meet  
17 certain criteria and certain metrics.

18 MR. ZAYAS: Great.

19 We're going to move to the final  
20 topic. And there are only a few questions.  
21 So if you have additional ones, please present  
22 them or this will be a little bit shorter of a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 session.

2 The first one is what kind of  
3 connection does the DOE seek between the demo  
4 projects and the ongoing 43 funded technology,  
5 development and market barrier activities.

6 DR. HART: It's a great question.

7 And that's one of the things that we've  
8 struggled with in executing the strategy was  
9 how to -- To be completely frank and as we've  
10 communicated on many occasions as you're all  
11 aware, we were ready to execute all of these  
12 facets, these three focus areas,  
13 simultaneously. And therefore the linkages,  
14 the hard linkages, between results from some  
15 of the projects which are going to be  
16 completely in those other two or those other  
17 three solicitations, the hard linkage is not  
18 there. We're not going to be able to draw a  
19 direct line between this particular solution  
20 and this particular result in the  
21 demonstration project.

22 However, that being said, it is

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 our intention to maintain those lines of  
2 communication where they make sense. And how  
3 will we do that? For those of you who aren't  
4 aware as we rolled out the awards last year we  
5 had an event at the OEA Conference up in  
6 Baltimore where we got all the awardees  
7 together and tried to establish that group in  
8 a kind of cohesive nature.

9 And we'll continue to support that  
10 activity as it goes forward. And this would  
11 be as a facet of our larger initiative. This  
12 would be included in that. And frankly the  
13 communication is not just limited to between  
14 awardees.

15 As we get results, as we get  
16 interim results, the intention is to  
17 promulgate those results to the industry in  
18 order to increase the knowledge base of the  
19 industry. So to the extent that we can  
20 facilitate those relationships and facilitate  
21 that perhaps softer exchange of results and  
22 softer exchange of ideas, then we will do

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 that.

2 One final, quick point, there is  
3 that one topic area within the Tech  
4 Development FOA where they were looking at  
5 innovative systems. And the purpose of those  
6 systems is to look at the whole, draw that  
7 control volume around a piece of the offshore  
8 wind system, and then hit that hard for cost  
9 of energy from a system level perspective.  
10 And you could see how there may be direct  
11 synergies between those particular projects  
12 and a project like this potentially.

13 MR. ZAYAS: I would just add to  
14 that a couple things to what Chris just said.

15 Of course, it's alluded to in Topic Area 2  
16 and in Topic Area 1 the need for data. In  
17 Topic Area 2, we also augment that with I  
18 would say the want by the Department of Energy  
19 to study turbine-to-turbine interaction.

20 If you reflect on the 43 awards  
21 that were made, several of them were made  
22 around computer models, validating structural

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 aerodynamics, hydrodynamic models and things  
2 of that nature. It is our thought that there  
3 could be a synergy, a very well synergy,  
4 between the data that's being gathered by  
5 these assets and those ongoing activities as  
6 well.

7 Those, of course, will be done in  
8 such a way working through our Golden Field  
9 Office and the recipient of the award to make  
10 sure that proper IP is being protected and  
11 things of that nature. But that's one of the  
12 key goals and metrics for gathering the data  
13 for these particular machines.

14 DR. HART: Two more real quick  
15 points on this topic. We have annual or semi-  
16 annual peer reviews in wind and waterpower  
17 program. And that's an opportunity for us to  
18 showcase some of the funded activities within  
19 our program and get public response and  
20 thoughts on those activities. It's also an  
21 excellent way for the PIs and the awardees to  
22 promulgate results and get those results out

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 into the industry. So that's another facet.

2 A second point to make is that  
3 these results and these activities that we're  
4 funding in the other FOAs and that we will be  
5 funding in this FOA both have tremendous  
6 amount of impact on future funding activities.

7 And this is future Funding Opportunity  
8 Announcement s.

9 And it's not stretch to say that  
10 this is something that looking at our national  
11 strategy we're in for the long haul. And  
12 we're looking forward to leveraging some of  
13 those results and helping us make better  
14 investments in the future.

15 MR. ZAYAS: Great.

16 A question here is how are the  
17 results from the 43 projects that are already  
18 funded how is that information made available.

19 I'm just going to take a stab and let others  
20 comment here.

21 Of course, in a variety of ways,  
22 is the complicated answer. Of course,

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 depending on who is doing them, there are  
2 requirements on reporting and different types  
3 of dissemination strategies that are required  
4 of those activities which are presented at  
5 conferences or things of that nature.

6           The other thing is what Chris just  
7 mentioned which is this peer review process  
8 where all of our projects go into a detailed  
9 showing of their activities and their results  
10 and so forth. As a matter of fact, the wind  
11 program one is happening this summer where a  
12 variety of these projects including other  
13 types of projects are going to be reviewed in  
14 quite a bit of depth. So that's going to  
15 happen this particular summer.

16           Anything else to add on that?

17           (No response.)

18           Okay. Are there any other  
19 questions regarding data before we move?

20           (Off mic comment.)

21           Yes. Steve just asked the dates  
22 for the review. It will be the 3rd week in

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 June and the specific dates are being  
2 finalized. And they will be posted on our  
3 website. But they are the third week of June  
4 in Washington, D.C.

5 Okay. Any other specific  
6 questions around data?

7 (No response.)

8 Okay. So with that we're going to  
9 move into what we're calling the open Q&A. I  
10 ask a couple of things. (A) Be respectful of  
11 the kind of questions we ask. But (B) also  
12 introduce yourself, who you're affiliated with  
13 and we will handle those questions  
14 accordingly.

15 As a reminder, I've said it  
16 several times. If you have a question which  
17 you don't want it presented either on paper or  
18 in the open, the website will be open to the  
19 14th.

20 So with that I'd like to maybe  
21 open the floor for any questions that you may  
22 have. There's a question in the back of the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 room.

2 DR. BAERTSCH: I'm Dr. Robert  
3 Baertsch from AeroGen Power Work, a  
4 California-based wind turbine manufacturer.  
5 We're trying to change the figure of merit in  
6 the industry and go from 70 tons per megawatt  
7 to 30 tons per megawatt because we think  
8 lowering cost or lowering the weight of the  
9 machines will dramatically lower the cost of  
10 wind energy.

11 And we've recruited a large  
12 developer to fund projects in Minnesota at the  
13 half megawatt scale. And we're trying to go  
14 out to recruit OEMs in the later part of the  
15 summer.

16 So the question is if we don't  
17 have an OEM partner for the Topic 2 proposal,  
18 can we identify the OEM partner in the second  
19 project phase or do we have to have that OEM  
20 partner set up for this application in May?

21 MR. ZAYAS: Great.

22 DR. HART: So two points to be

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 made here on the open Q&A. I appreciate your  
2 question. First is we're going to limit our  
3 response to one minute and we're going to  
4 limit your question to one minute as well.  
5 You didn't violate. So don't worry.

6 MR. ZAYAS: That was 42 seconds  
7 was that one. That was good.

8 (Laughter.)

9 DR. HART: I just wanted to get  
10 that tidbit out there.

11 But the second one is something  
12 that we really want to avoid is talking about  
13 what should or should not be done in an  
14 application process. That's the reason why we  
15 publish the Funding Opportunity Announcement .

16 This is very unique that we actually  
17 published a draft version ahead of time. So  
18 now a month before it's final everyone has an  
19 opportunity to see what's in there.

20 And I think we've very explicit  
21 with the areas that we want to be very  
22 explicit about in the language in the FOA.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 And we're open in other areas. So we will not  
2 get into discussions about what should or  
3 should not be done in an application. But  
4 we'll actually refer you to the Funding  
5 Opportunity Announcement language.

6 MR. CHALK: Yes. So basically  
7 what we're saying is we don't want to be in a  
8 position to coach proposals, look at the  
9 evaluation criteria. And I think that way  
10 answers the question whether you can put  
11 something like that in there.

12 MR. ZAYAS: Thank you, Chris and  
13 Steve, for that.

14 All right. Anybody else has a --  
15 We have a question right here in the front.

16 MR. GALLAGHER: Hi, I'm Mike  
17 Gallagher. I'm from Bayer Materials Science.  
18 One of the things I wanted to just make sure  
19 I understood a little bit better was this idea  
20 of a one-site, one-design comment that was  
21 made. It strikes me as that could be somewhat  
22 constraining. It's kind of like throwing a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 lot of money into one type of solution.

2 Have you thought of the  
3 possibility of a one site but some kind of a  
4 flexible design test bed for offshore  
5 engineering development? And would that be  
6 within scope of the proposal?

7 DR. HART: We did. Two answers to  
8 that question. First of all, we've taken note  
9 about the value of multiple sites for one  
10 technology. I think that's something that we  
11 will take into consideration absolutely as we  
12 move towards a final version of the  
13 solicitation. So thank you very much for  
14 that.

15 With regards to one site as a test  
16 facility so to speak, maybe like a plug-and-  
17 play test facility, we did go through that  
18 thought process and we envisioned -- we again  
19 moved away from that towards the one-site,  
20 one-technology proposal idea that I summarized  
21 before. But I think that's another -- It may  
22 warrant another look. Great point.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 MR. ZAYAS: Great.

2 Is there a question in the back of  
3 the room?

4 MR. COHEN: Yes. This is Dan  
5 Cohen from Fishermen's Energy. Just one  
6 question. You had a slide about the cost of  
7 development projects and you said that was  
8 between \$4 million and \$7 million capital  
9 costs. And I was curious whether or not you  
10 had done any further breakdown for that chart  
11 showing whether or not some of those in Europe  
12 had cable or substations included and not  
13 included and whether capital cost was just for  
14 hard construction or did it include such  
15 things as soft reserves for financing, for  
16 construction continuance, for maintenance  
17 reserves. So I was trying to understand if  
18 you're comparing apples and apples or if you  
19 have a further analysis of those apples and  
20 oranges.

21 DR. HART: The purpose -- Thanks  
22 for the question. The purpose of those

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 numbers was not to say that that is the end  
2 all, be all from a cost per megawatt, dollars  
3 per megawatt, metric.

4           The purpose there was to have in  
5 the safest way possible to have a discussion  
6 about the funding that's associated with this  
7 project. So it's something that we showed  
8 earlier in the presentation and it's something  
9 we can kind of all wrap our heads around.

10           Have we taken a much deeper look  
11 at cost so that we've analyzed all those  
12 different components? Yes. Are we going to  
13 dig deeper? Yes. Would your input, your  
14 being the collective input in helping us  
15 understand those subtleties better, be  
16 valuable? Absolutely.

17           I really don't want to dig into  
18 those numbers anymore other than to just say  
19 they're a raw average just for discussion  
20 sake. And we look forward to the opportunity  
21 to get into a higher fidelity discussion about  
22 cost.

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1           MR. ZAYAS: And I would just add a  
2 couple things. Programmatically if some of  
3 you may be familiar, as a program we evaluated  
4 all the different elements that you alluded to  
5 earlier in a way so we can quantify where both  
6 our investments can be and what are the  
7 driving forces that really drive the overall  
8 LCOE for offshore systems.

9           And, of course, as Chris  
10 mentioned, it's an average on purpose. But,  
11 secondly, I think that if we were really to  
12 try to identify with high fidelity each number  
13 for each particular project, that's very hard  
14 data to get. So I think that's also a  
15 reasoning why you saw it that way.

16           Next question. I think we've got  
17 one here.

18           MR. GOLMAN: Hi, my name is Peter  
19 Golman. And I'm supporting Santee Cooper. We  
20 had a lot of discussion about NEPA  
21 responsibilities. And it's obvious that if  
22 it's in the OCS that BOEM is going to take the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 lead. If it's in state waters, is the Corps  
2 going to take the lead or is DOE going to take  
3 the lead?

4 MS. BORNHOLDT: It would probably  
5 be the Corps of Engineers. They would have  
6 siting responsibilities in state lands.

7 MR. GOLMAN: Thank you.

8 MR. ZAYAS: Question. There was  
9 one right here and then we'll follow with you,  
10 madam. Right here in the front of the room.

11 MR. DUNCAN: Hi, John Duncan with  
12 ABS Consulting. Our parent company is the  
13 American Bureau of Shipping. And, Steve, this  
14 question might be directed towards you.

15 We have a long history of doing  
16 third party inspections for the shipping  
17 industry primarily. You mentioned that you  
18 saw some role around third party verification.

19 Have you thought about the role of the  
20 Government in that versus would you expect the  
21 commercial industry to really pick up the  
22 responsibility for that?

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 MR. CHALK: Yeah, I can see both.  
2 For another program that we have under the  
3 renewables, we are building commercial scale  
4 biorefineries. So we use third party  
5 engineering houses that do construction  
6 engineering that have no conflict of interest  
7 to verify building material costs, capital  
8 costs and operating costs. We see a potential  
9 role there as well as the Government.

10 On another program where we had a  
11 very, very competitive solicitation amongst  
12 auto manufacturers, we used the DOE National  
13 Lab. We actually formed what we call the Safe  
14 House. They kept all the data and basically  
15 you couldn't get in there unless you had a  
16 password. And that way we didn't compromise  
17 any data. And this was conducted over five  
18 years up to ten partners.

19 So we envision using methods like  
20 that to really get into the cost, again to  
21 inform the R&D. And then I think we have  
22 external folks involved whether they're a

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

[www.nealrgross.com](http://www.nealrgross.com)

1 laboratory or a third party engineering house  
2 or organization like you have, we have to make  
3 sure the conflict of interest is there and  
4 data protection is there.

5 And I think we're still working  
6 that out. So I appreciate that comment. And  
7 we'll factor that into the final FOA.

8 MR. ZAYAS: Great.

9 I think there was a question in  
10 the third row. There we go.

11 MS. McNEILAN: Thank you. Sally  
12 McNeilan with Fugro. There's a recent report  
13 from Crown Estates where the most significant  
14 factor in reducing costs was the proper  
15 consideration of site characterizations before  
16 important decisions were made.

17 I got a feeling that you're  
18 pushing for site designs and everything else  
19 where this is a frontier area. We really  
20 don't have subsurface information. We don't  
21 have metaocean data and we don't have  
22 atmospheric data. And you're asking our

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 proposer to propose a design and  
2 consideration.

3 How are you going to allow for  
4 that? There was an earlier question which was  
5 not mine about proposing a couple sites so  
6 that if these factors were impacting it they  
7 could be moved.

8 DR. HART: Yeah. I think we've  
9 already stated that there's a tremendous  
10 amount of value in potentially choosing  
11 multiple sites for one project. So I think  
12 again we've taken note of that.

13 With your first comments, there's  
14 no argument there either. I mean there is a  
15 lot of data that needs to be gathered and a  
16 lot of work that needs to be done especially  
17 to get this to commercial scale.

18 What we're proposing here is maybe  
19 a little bit different in that we're trying to  
20 do several things. We've spent a lot of time  
21 talking about the technology.

22 But Maureen has made a couple

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 comments I think that are right on that this  
2 is an opportunity not only to gather data  
3 about technology performance and engineering  
4 data, not even data about the business aspects  
5 of offshore wind, you know, operations and  
6 maintenance data, cost data. But it's also an  
7 excellent opportunity to get some systems  
8 installed on a manageable scale and instrument  
9 those systems for the collection of other data  
10 of all of the site assessment work that needs  
11 to be done.

12 So now I don't want to speak out  
13 of turn from other Federal colleagues, but  
14 there is a foundation upon which necessary  
15 amounts of data and how much data needs to be  
16 collected. You understand the answer to that  
17 question much better when you've got  
18 facilities out there that are instrumented and  
19 you can know how many certain species of birds  
20 are passing through there and all of that  
21 activity. And I think that's another benefit  
22 that this effort can really bring to the

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 growth of the industry is rounding out that  
2 knowledge base much better.

3           So, yes, are we bringing  
4 additional risk into these projects by  
5 bringing the projects in a lower level of data  
6 that's collected? Potentially. But the  
7 benefit that we see is tremendous and that we  
8 will facilitate the growth of a commercial  
9 industry with a much better foundation of what  
10 data actually needs to be collected.

11           Is that --

12           MS. BORNHOLDT: You know, Sally,  
13 we've been working in the ocean a long time.  
14 And I think that's probably one of the many  
15 but probably the key defining difference  
16 between onshore and testing technology and  
17 offshore.

18           Chris, you're absolutely right.  
19 And I agreed with you earlier in the session.

20           We're building this opportunity to really  
21 collect some really good data that we can  
22 apply to our knowledge set. But there is that

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 preliminary information that we need to be  
2 aware of where you're going to place that  
3 particular turbine whether it's a geohazard or  
4 a precontact site from an archeological  
5 significant point of view.

6 That's going to be our challenge.

7 And I think that Chris said let's relook at  
8 this multiple site. Because you're right. Do  
9 we have that metaocean data and site  
10 characterization on the east and west coast?  
11 No, we're just starting.

12 It's a very good point. And I  
13 think that we're going to be able to work with  
14 DOE to make sure we address that so we don't  
15 knock off a significant opportunity to do the  
16 data collection on the Outer Continental  
17 Shelf. Good point.

18 MR. ZAYAS: Great. Thank you.

19 Back of the room.

20 MR. SINCLAIR: My name is Mark  
21 Sinclair. I work with Clean Energy States  
22 Alliance. And we basically cooperate very

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 closely with the Leading State Clean Energy  
2 Funds. And I think it's great that the  
3 Federal Government with your limited budget is  
4 able to put significant dollars into offshore  
5 wind demonstration projects.

6 I would ask you to think about or  
7 get your reaction on trying to increase the  
8 amount of public funding that is going into  
9 offshore wind. The states still have  
10 significant dollars through their system  
11 benefit charges. And they have shown interest  
12 in the past in providing cost share  
13 contributing towards projects like this.

14 I'm wondering whether -- And we  
15 want states to continue to put money into  
16 these sorts of projects because it leverages  
17 Federal dollars. And it results in a lot more  
18 excitement at the state level about these  
19 projects being in their waters or close to  
20 their waters.

21 So my real point here is have you  
22 considered providing some incentive or

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 preference for those project applicants who  
2 are able to also get commitments for state  
3 cost share. I think that would be a way of  
4 raising more money and allowing more  
5 activities to go forward. Thanks for thinking  
6 about that.

7 By the way, we're doing this same  
8 sort of a cost share idea with the Office of  
9 Electricity in states around energy storage  
10 and it's going very well. So it is being  
11 shown that this kind of state/Federal  
12 partnership can actually leverage much more  
13 results from our limited public dollars.  
14 Thanks.

15 MR. CHALK: Yeah. I guess we'll  
16 definitely take that comment under  
17 consideration. It's a very good comment.

18 But I just reiterate that the cost  
19 share that we're looking for is non Federal  
20 cost share. So it could be state money,  
21 private money or a combination thereof.

22 MR. ZAYAS: Correct. And as

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 captured from Topic Area 1 or the second  
2 period of Topic Area 2 it's at least 50  
3 percent cost share.

4 Okay. Next question. Anything  
5 else? Do we have one? There we go.

6 MR. WILLIAMS: Bruce Williams from  
7 the University of Delaware. Just a little  
8 point of clarification. None of this is going  
9 to change any Section 307 interstate or  
10 Federal consistency requirements. Right?

11 MS. BORNHOLDT: It gets back to I  
12 think a point that Chris made in his  
13 presentation. We ain't going to violate any  
14 laws. So with regard to Federal consistency,  
15 environmental compliance, providing access out  
16 to the OCS or even state lands under the Corps  
17 of Engineer's process or a state process, you  
18 know, it won't change anything.

19 I think it is just an opportunity  
20 for shared funding, an opportunity to focus an  
21 initiative to gather data to help inform and  
22 drive down the cost of electricity generated

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

1 from renewable energy. So we're not going to  
2 violate any laws. We have to follow all  
3 applicable Federal and state laws.

4 MR. ZAYAS: Great.

5 So if there are no further  
6 questions, I know some of us will be around to  
7 maybe answer a question or two.

8 But on behalf of the Department of  
9 Energy, the Department of the Interior, the  
10 many agencies that are here, I want to thank  
11 all of you for taking the time to come and  
12 spend with us this morning. We look forward to  
13 working with you in the future. Thank you  
14 again. And safe travels.

15 PARTICIPANT: Good job.

16 (Applause.)

17 MR. ZAYAS: Off the record.

18 (Whereupon, at 12:11 p.m., the  
19 above-entitled matter was concluded.)

**NEAL R. GROSS**

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701