

ATLANTA 2016



15th Annual DOE Small Business Forum & Expo
MAY 23 - 25, 2016 | ATLANTA, GA

What is Next When You Graduate From the 8(a) Program

**Cassius F. Butts, Regional Administrator
U.S. Small Business Administration**

Historic Times at SBA

Lending

FY 2015:

- From \$19.2 billion to \$23.5 billion in approvals under our 7(a) program – an increase of more than 20%
- From \$57 million to \$200 million in small loans under Community Advantage – an 80% jump
 - Minority lending was up 26.5 percent.
 - Women's lending was up 19 percent.

Historic Times at SBA

Counseling

SBA & Resource Partners counseled more than 1.4 million entrepreneurs last fiscal year.

Snapshot From Region 4:

- Small Business Development Centers: 76,673
- SCORE: 57,436
- Women's Business Centers: 18,034

Historic Times at SBA

Government Contracting

- **\$91 billion dollars in contracts to small firms supporting 550,000 jobs**
- **We didn't just meet our 23% statutory goal, we exceeded it!**
 - 25.75 percent of all contracting dollars were awarded to small businesses.
 - The highest percentage of contracting dollars awarded to small businesses since the 23 percent goal was established back in 1997
 - DOE received an “A” on the Scorecard
- **We nearly doubled our goal for contracts to disadvantaged small businesses.**
- **We also broke the record for contracts to women-owned businesses, meeting our 5% goal.**

Session Evaluations



SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

SESSION TITLE: _____

Please rate each of the following:

	Poor		Fair		Great
Overall Session Rating.	1	2	3	4	5
Session content matches the program description.	1	2	3	4	5
The speaker(s) appeared organized, informed, and delivered effective presentation.	1	2	3	4	5
Would you recommend that this/these speaker(s) return for future presentations?	<input type="checkbox"/> Yes <input type="checkbox"/> No				

**Turn over for additional questions*

SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

What topics most interested you in this session?

What topics do you feel were missing in this session?

Additional comments: _____

Reminder

Please complete the Speaker/Session Evaluation Form located in your program guide and place the form in the basket in the back of the room.



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Questions?

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