Project ID # ed_10_baxter

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POWERFUL EXPERTS

Development of Hydrogen Education Programs for Government Officials

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This presentation does not contain any proprietary, confidential, or otherwise restricted information



Project Overview

• Timeline

- August 1, 2008 thru July 31, 2011
- Budget
 - \$191,611 DOE Share
 - \$12,000 Participant Share
- Barriers
 - Mixed Messages can create potential for conflicting public messages
 - Disconnects between hydrogen information and dissemination networks
 - Difficulties of measuring success
- Partners
 - Municipal Association of South Carolina (MASC)
 - South Carolina Energy Office (SCEO)
 - South Carolina Fire Marshal's Office (SFMO)
 - SC American Planners Association (SCAPA)
 - Greenway Energy LLC





Collaborations The South Carolina Hydrogen and Fuel Cell Alliance

 A non-profit partnership of academic, government and businesses coordinating resources in South Carolina to advance the commercialization of hydrogen and fuel cells.



SRNL



- Education and Outreach
- Infrastructure Development
- Policy Development and Implementation
- Research and Technology Transfer







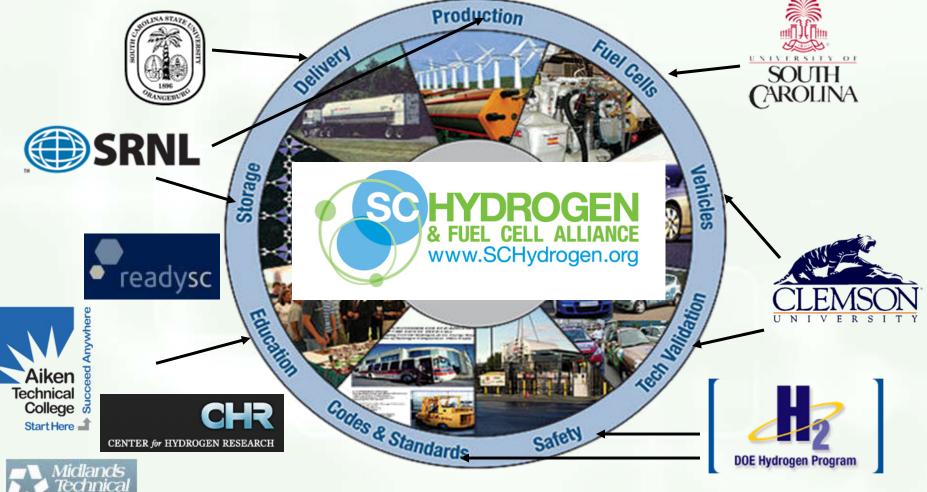




Hydrogen 101

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Collaborations South Carolina's Hydrogen Economy





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Relevance

Hydrogen 101: State and Local Government Education

- To accelerate the on-going construction of the hydrogen economy in South Carolina by providing accurate and reliable information to state and local decision-makers.
- Challenges to overcome:
 - Lack of adequate educational materials
 - Mixed messages about hydrogen and alternative energy technologies
 - Inefficient dissemination of hydrogen educational materials
 - Lack of educated trainers





Collaborations Project Partners

Supporting Partners

- Municipal Association of South Carolina
- The South Carolina Energy Office
- The South Carolina Chapter of the American Planners Association
- Office of the State Fire Marshal (SC)

Primary Partner

- Greenway Energy LLC
 - Hydrogen energy consulting firm
 - Hydrogen & fuel cell research
 - Energy-based economic development
 - Energy related workforce development
 - South Carolina based small business
 - Contracts with many SCHFCA members







Approach

- <u>Assess</u> the needs of the program and the team
- <u>Design</u> the decision-maker targeted program
- <u>Develop</u> the training materials
- <u>Deploy</u> materials to the audience to be educated
- Evaluate the educational program





Approach Assessment and Early Evaluation

- State and Local Government Official's Concerns
 - Community Development
 - Economic Development (Industry Recruitment)
 - Workforce Development (Applied Education)
 - Job Creation
 - Public Safety
 - New Project Funding





Technical Accomplishments H₂ Applications in the Near Future

- Battelle Report identifies key early PEM fuel cell markets:
 - Back-up Power
 - Lift Trucks
 - Airport vehicles



Identification and Characterization of Near-Term Direct Hydrogen Proton Exchange Membrane Fuel Cell Markets



By K. Mahadevan, K. Judd, H. Stone, J. Zewatsky, A. Thomas, H. Mahy, and D. Paul

Battelle 505 King Avenue Columbus, OH 43201

Prepared for U.S. Department of Energy Golden Field Office Golden, CO

DOE Contract No. DE-FC36-03GO13110

Final Version April 2007

The Business of Innovation



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Technical Accomplishments Cost Advantages

• PEM fuel cells can provide service at substantially lower total cost than current technologies:

Net Present Value of Total Cost of Backup Power Systems for Emergency Response Radio Towers

| | Outdoor Installations | | | Indoor Installations | | |
|-------------------|-----------------------|---|--|----------------------|---|--|
| | Battery/ Generator | PEM Fuel Cell with no tax incentive | PEM Fuel Cell with \$1K/kW incentive | Battery Only | PEM Fuel Cell with no tax incentive | PEM Fuel Cell with \$1K/kW tax incentive |
| 8-hour run time | Ī | | | \$19,037 | \$14,023 | \$12,136 |
| 52-hour run time | \$61,082 | \$61,326 | \$56,609 | | | |
| 72-hour run time | \$47,318 | \$33,901 | \$32,014 | | | |
| 176-hour run time | \$75,575 | \$100,209 | \$95,491 | | | |

Source: Identification and Characterization of Near-term Direct Hydrogen Proton Exchange Membrane Fuel Cell Markets, Battelle Memorial Institute (April 2007).

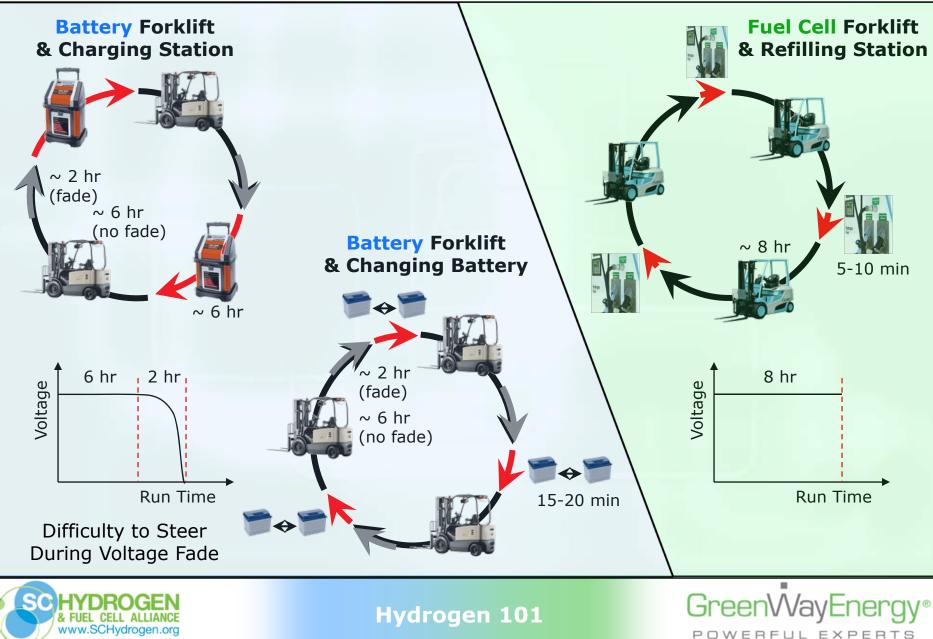
(the higher cost of the 176-hour fuel cell system results from the cost of hydrogen storage tank rental)

Note: The current PEM Fuel Cell tax credit is \$3000 / kW, 3 times the amount in this table!

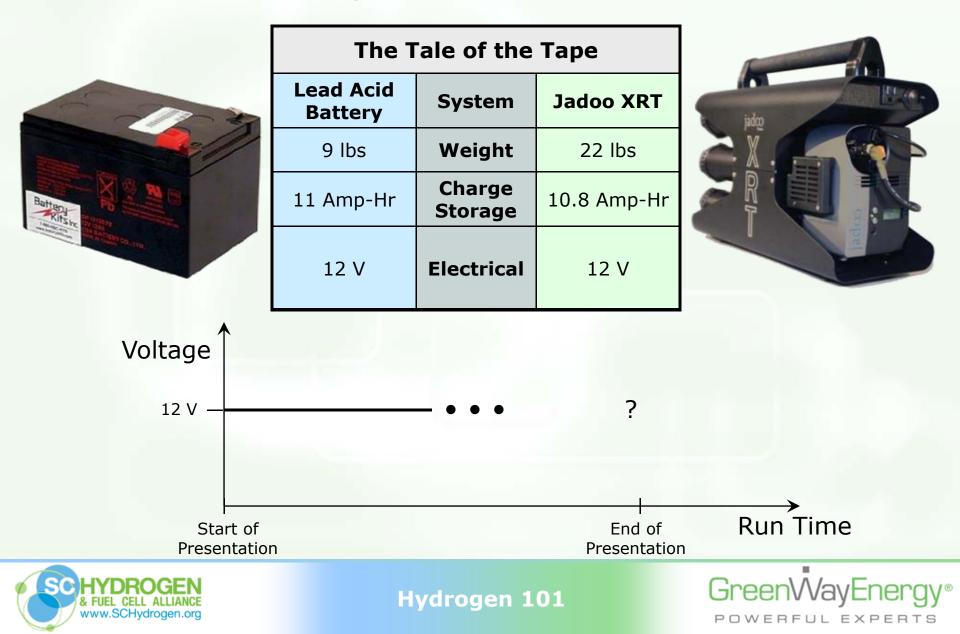




Technical Accomplishments Battery vs. Fuel Cell Forklifts



Technical Accomplishments Battery vs. Jadoo XRT



Progress

FY' 09 – Milestones

- Strategy and curriculum report on training for State and Local Gov't Officials to be included in the annual report for year 1.
- Seminar presentation at the 2009 NHA Expo in Columbia, SC on education for State and Local Gov't Officials
- Annual report chapters detailing the training sessions during the year and evaluations for the State and Local Gov't Officials





Progress

Presentations:

- MASC Annual Meeting Hydrogen 101
 Webinars:
- 2009 NHA Hydrogen 101: NHA Edition
 Exhibitions:
- 2009 NHA South Carolina Hydrogen and Fuel Cell Pavilion
 - Local Government Rate
 - State Capitol media event
 - Educational demonstrations in SC Pavilion
 - Hydrogen Town Hall meeting
 - Guided tours through NHA 2009





Proposed Future Work

- Continue presentations with project partners
- Work closely with "trusted" economic development organizations to help them understand opportunities in hydrogen and become hydrogen/fuel cell ambassadors within their communities
- Provide more economic information to state and local government officials to help them lead deployment efforts
- Work with State Fire Marshal's Office to provide information on hydrogen codes and permitting to relevant audiences





Project Summary and Key Points

- Working to increase hydrogen knowledge among state and local officials
- Targeting decision-maker's primary concerns:
 - Decrease in initial emphasis on hydrogen and fuel cell science
 - Increase in emphasis on near-term markets and project economics
- Targeting decision-maker's trusted community advisors
 - Economic developers





Project Summary and Key Points

- Utilizing existing communication networks
- Disseminating information via in-person meetings and webinars
- Evaluating and revising materials/presentation methods to maximize impact



